





Inn at Palm Springs 2525 N. Palm Canyon Dr. Palm Springs, California



September 13, 2023

Mr. William Bowman, SVP Senior Vice President Commercial Bank of California 915 Wilshire Boulevard Los Angeles, CA 90025

SUBJECT: Market Value Appraisal

Inn at Palm Springs 2525 N. Palm Canyon Dr.

Palm Springs, Riverside County, California 92262

IRR - San Diego File No. 162-2023-0254

#### Dear Mr. Bowman:

Integra Realty Resources-San Diego Hotel Specialty Practice Group is pleased to submit the accompanying appraisal of the referenced property. The purpose of the appraisal is to develop an opinion of the market value as is of the total assets of the business of the fee simple interest in the property. The client for the assignment is Commercial Bank of California, and the intended use is for loan monitoring or credit decisions.

The subject is an existing independent hotel containing 24 rooms operating as the Inn at Palm Springs. The two-story, exterior corridor improvements were constructed in 1958 and renovated between 2019 and 2023. The site area is 0.52 acres or 22,651 square feet.

The appraisal is intended to conform with the Uniform Standards of Professional Appraisal Practice (USPAP), the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute and the applicable state appraisal regulations. The appraisal is also prepared in accordance with the appraisal regulations issued in connection with the Financial Institutions Reform, Recovery and Enforcement Act (FIRREA).

To report the assignment results, we use the Appraisal Report option of Standards Rule 2-2(a) of USPAP. As USPAP gives appraisers the flexibility to vary the level of information in an Appraisal Report depending on the intended use and intended users of the appraisal, we

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adhere to the Integra Realty Resources internal standards for an Appraisal Report – Standard Format.

Based on the valuation analysis in the accompanying report, and subject to the definitions, assumptions, and limiting conditions expressed in the report, our opinion of value is as follows:

Value Conclusion			
Value Type & Appraisal Premise	Interest Appraised	Date of Value	Value Conclusion
Market Value As Is of the Total Assets of the	Fee Simple	September 12, 2023	\$5,460,000
Business			

	Amount	% of Total
Tangible Property		
Land & Improvements	\$5,270,000	96.5%
Tangible Personal Property (FF&E)	\$190,000	3.5%
Total Tangible Property	\$5,460,000	100.0%
Intangible Assets	\$0	0.0%
Market Value As Is of the Total Assets of the Business*	\$5,460,000	100.0%

The allocation of value components is based on the going-concern premise, which holds that the value of a business as a going-concern is equal to the sum of the values of the tangible and intangible assets. The allocation assumes continued operation of the hotel business. Were the hotel business to cease operations, the values of the individual components would likely be different from the allocated values of the going concern.

#### **Extraordinary Assumptions and Hypothetical Conditions**

The value conclusions are subject to the following extraordinary assumptions. An extraordinary assumption is an assignment-specific assumption as of the effective date regarding uncertain information used in an analysis which, if found to be false, could alter the appraiser's opinions or conclusions.

#### 1. None.

The value conclusions are based on the following hypothetical conditions. A hypothetical condition is a condition, directly related to a specific assignment, which is contrary to what is known by the appraiser to exist on the effective date of the assignment results, but is used for the purpose of analysis.

#### 1. None

The use of any extraordinary assumption or hypothetical condition may have affected the assignment results.

The opinions of value expressed in this report are based on estimates and forecasts that are prospective in nature and subject to considerable risk and uncertainty. Events may occur that could cause the performance of the property to materially differ from our estimates, such as changes in the economy, interest rates, capitalization rates, financial strength of tenants, and behavior of investors, lenders, and consumers. Additionally, our opinions and forecasts are based partly on data obtained from interviews and third party sources, which are not always completely reliable. Although we are of the opinion that our findings are



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reasonable based on current market conditions, we are not responsible for the effects of future occurrences that cannot be reasonably foreseen at this time.

If you have any questions or comments, please contact the undersigned. Thank you for the opportunity to be of service.

Respectfully submitted,

### **Integra Realty Resources - San Diego**

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# **Summary of Salient Facts and Conclusions**

Property Name	Inn at Palm Springs		
Address	2525 N. Palm Canyon Dr.		
	Palm Springs, Riverside County, California 92262		
Property Type	Hotel		
Owner of Record	Team Pasa, LLC		
Tax ID	504-073-001		
Land Area	0.52 acres; 22,651 SF		
Number of Rooms	24		
Gross Building Area	8,700 SF		
Year Built; Year Renovated	1958; 2019-2023		
Zoning Designation	C-1, Retail Business Zone		
Highest and Best Use - As if Vacant	Retail, office or lodging use		
Highest and Best Use - As Improved	Continued hotel use		
Exposure Time; Marketing Period	3-9 months; 3-9 months		
Effective Date of the Appraisal	September 12, 2023		
Date of the Report	September 13, 2023		
Property Interest Appraised	Fee Simple		
Market Value Indications			
Cost Approach	Not Used		
Sales Comparison Approach	\$5,380,000 (\$224,167/Room)		
Income Capitalization Approach	\$5,460,000 (\$227,500/Room)		
Market Value Conclusion	\$5,460,000 (\$227,500/Room)		

The values reported above are subject to the definitions, assumptions, and limiting conditions set forth in the accompanying report of which this summary is a part. No party other than Commercial Bank of California may use or rely on the information, opinions, and conclusions contained in the report. It is assumed that the users of the report have read the entire report, including all of the definitions, assumptions, and limiting conditions contained therein

#### **Extraordinary Assumptions and Hypothetical Conditions**

The value conclusions are subject to the following extraordinary assumptions. An extraordinary assumption is an assignment-specific assumption as of the effective date regarding uncertain information used in an analysis which, if found to be false, could alter the appraiser's opinions or conclusions.

#### 1. None.

The value conclusions are based on the following hypothetical conditions. A hypothetical condition is a condition, directly related to a specific assignment, which is contrary to what is known by the appraiser to exist on the effective date of the assignment results, but is used for the purpose of analysis.

#### 1. None.

The use of any extraordinary assumption or hypothetical condition may have affected the assignment results.



Part Two		
Sales Comparison Approach		
Number of Sales	6	
Range of Sale Dates	Nov-21 to Jun-23	
Range of Unit Prices	\$177,500 - \$468,182	
Indicated Value	\$5,380,000	(\$224,167/Room)
Income Capitalization Approach		
Room Income	\$1,249,360	(\$52,057/Room)
Total Income	\$1,279,360	(\$53,307/Room)
Departmental Expenses	\$364,821	(\$15,201/Room)
Undistributed Expenses	\$231,873	(\$9,661/Room)
Fixed Expenses	\$84,335	(\$3,514/Room)
Total Operating Expenses	\$744,998	(\$31,042/Room)
Operating Expense Ratio	58.2%	
Net Operating Income	\$534,362	(\$22,265/Room)
Capitalization Rate Applied and Value	9.75%	\$5,460,000
Indicated Value	\$5,460,000	(\$227,500/Room)
Market Value Conclusion	\$5,460,000	(\$227,500/Room)



Quality Assurance 3

# **Quality Assurance**

Delivering superior value is a top priority at IRR and we place a premium on feedback from our valued clients. By learning more about your experience with IRR, we will be better able to serve your needs – to enhance our products, service offerings, and client communications.

Attached is a short survey applicable to this appraisal report and the service that you received. Please take a few minutes to share your experience of IRR with us. Your feedback will be reviewed by our Quality Control team. If you desire a follow-up telephone call, please provide your contact information and a member of our Quality Control team will contact you.

Access the online survey here: quality.irr.com.

Thank you in advance for assisting us with this important endeavor. Please feel free to contact your Local Office using the contact information provided within the letter of transmittal or our Quality Control team at <a href="mailto:quality@irr.com">quality@irr.com</a>, with any questions or suggestions you may have.



# **General Information**

# **Identification of Subject**

The subject is an existing independent hotel containing 24 rooms operating as the Inn at Palm Springs. The two-story, exterior corridor improvements were constructed in 1958 and renovated between 2019 and 2023. The site area is 0.52 acres or 22,651 square feet. A legal description of the property is Lots 1, 2, 3 and 4, MB 019/22, Palm Springs Village, City of Palm Springs, County of Riverside, State of California.

<b>Property Identification</b>	n
Property Name	Inn at Palm Springs
Address	2525 N. Palm Canyon Dr.
	Palm Springs, California 92262
Tax ID	504-073-001
Owner of Record	Team Pasa, LLC

# Sale History

The most recent closed sale of the subject is summarized as follows:

Sale Date April 19, 2019

Seller 2525 N Palm Canyon, LLC

Buyer Team Pasa, LLC

Sale Price \$1,850,000

Recording Instrument Number 119699

Expenditures Since Purchase Yes

The subject property was acquired in 2019 for \$1,850,000. At the time of sale, the improvements were in very poor condition and the property was being mismanaged with long-term non-paying tenants that needed to be evicted after purchase. The seller financed the 2019 purchase by carrying back a not of \$1,650,000.

According to the buyer, in 2019 the property had a number of long-term non-paying tenants, that could not be evicted for some time following the acquisition due to tenant right laws and temporary laws imposed during COVID regarding evictions. Once the buyers were able to evict all long-term tenants, an extensive rehab of the property commenced between 2019 and 2023. The cost of the rehab was approximately \$500,000. After the rehab, the buyer was able to re-open the property as a small boutique hotel, and increased the subject from the previous very poor condition-economy price segment to the current boutique hotel with upper-midscale pricing. The 2019 acquisition price differs significant from our estimation of as is value due to the aforementioned.



# **Pending Transactions**

The property is listed for sale as of the effective appraisal date. The sale listing is summarized below:

Listing Date	April 5, 2023	
Original Asking Price	\$4,987,500	
Current Asking Price	\$4,987,500	

As of the date of report, the subject property is currently listed by Adam Gilbert of the Firm Commercial (760-408-887). According to Mr. Gilbert, and confirmed by the owners, there have been a number of offers on the subject property, but none have been accepted as of yet. The subject was listed for sale on a fire-sale basis because the owners (until now) could not find a hotel loan to refinance the seller carried balloon payment which is due at the end of 2023. Due to the time constraints on the upcoming balloon payment, the subject was listed below market according to both the sellers and the broker. Both also noted that as the subject had recently been rehabbed, the property was listed at the low end and the seller would have sold the property if refinance lending could not be secured. The owner indicated that since a refinance loan is now available, they plan to take the property off the market.

Furthermore, both the owner and broker noted that while there were a number of LOI's received by potential purchasers, none had been accepted as the sellers worked to obtain long-term financing. The listing agreement expires on October 6, 2023 and should the seller be able to obtain long-term financing, no offers will be accepted.

Our market value conclusion of \$5,460,000 differs slightly from the distressed list price, but is generally supported by both the income and sales approaches.

# **Purpose of the Appraisal**

The purpose of the appraisal is to develop an opinion of the market value as is of the total assets of the business of the fee simple interest in the property as of the effective date of the appraisal, September 12, 2023. The date of the report is September 13, 2023. The appraisal is valid only as of the stated effective date or dates.

#### **Definition of Market Value**

Market value is defined as:

"The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- Buyer and seller are typically motivated;
- Both parties are well informed or well advised, and acting in what they consider their own best interests;



- A reasonable time is allowed for exposure in the open market;
- Payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and

• The price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale."

(Source: Code of Federal Regulations, Title 12, Chapter I, Part 34.42[g]; also Interagency Appraisal and Evaluation Guidelines, Federal Register, 75 FR 77449, December 10, 2010, page 77472)

#### **Definition of As Is Market Value**

As is market value is defined as, "The estimate of the market value of real property in its current physical condition, use, and zoning as of the appraisal date."

(Source: Appraisal Institute, The Dictionary of Real Estate Appraisal, 6th ed. (Chicago: Appraisal Institute, 2015); also Interagency Appraisal and Evaluation Guidelines, Federal Register, 75 FR 77449, December 10, 2010, page 77471)

# **Definition of Going-Concern Premise**

Going-Concern Premise is defined as, "one of the premises under which the total assets of a business can be valued; the assumption that a company is expected to continue operating well into the future (usually indefinitely). Under the going-concern premise, the value of a business as a going concern is equal to the sum of the value of the tangible assets and the value of the intangible assets, which may include the value of excess profit, where asset values are derived consistently with the going-concern premise."

*Source:* Appraisal Institute, *The Dictionary of Real Estate Appraisal*, 6th ed. (Chicago: Appraisal Institute, 2015)

# **Definition of Property Rights Appraised**

Fee simple estate is defined as, "Absolute ownership unencumbered by any other interest or estate, subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power, and escheat."

Source: Appraisal Institute, The Dictionary of Real Estate Appraisal, 6th ed. (Chicago: Appraisal Institute, 2015)

#### **Intended Use and User**

The intended use of the appraisal is for loan monitoring or credit decisions. The client and intended user is Commercial Bank of California. The appraisal is not intended for any other use or user. No party or parties other than Commercial Bank of California may use or rely on the information, opinions, and conclusions contained in this report.



# **Applicable Requirements**

This appraisal is intended to conform to the requirements of the following:

- Uniform Standards of Professional Appraisal Practice (USPAP);
- Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute;
- Applicable state appraisal regulations;
- Appraisal requirements of Title XI of the Financial Institutions Reform, Recovery and Enforcement Act of 1989 (FIRREA), revised June 7, 1994;
- Interagency Appraisal and Evaluation Guidelines issued December 10, 2010;
- Appraisal guidelines of Commercial Bank of California.

# **Report Format**

This report is prepared under the Appraisal Report option of Standards Rule 2-2(a) of USPAP. As USPAP gives appraisers the flexibility to vary the level of information in an Appraisal Report depending on the intended use and intended users of the appraisal, we adhere to the Integra Realty Resources internal standards for an Appraisal Report – Standard Format.

#### **Prior Services**

USPAP requires appraisers to disclose to the client any services they have provided in connection with the subject property in the prior three years, including valuation, consulting, property management, brokerage, or any other services. We have performed no services, as an appraiser or in any other capacity, regarding the property that is the subject of this report within the three-year period immediately preceding the agreement to perform this assignment.

### Scope of Work

To determine the appropriate scope of work for the assignment, the intended use of the appraisal, the needs of the user, the complexity of the property, and other pertinent factors were considered. The concluded scope of work is described below.

#### Valuation Methodology

Appraisers usually consider the use of three approaches to value when developing a market value opinion for real property. These are the cost approach, sales comparison approach, and income capitalization approach. Use of the approaches in this assignment is summarized as follows:

Approaches to Value		
Approach	Applicability to Subject	Use in Assignment
Cost Approach	Not Applicable	Not Utilized
Sales Comparison Approach	Applicable	Utilized
Income Capitalization Approach	Applicable	Utilized



The **income capitalization approach** is the most reliable valuation method for the subject due to the following:

- The probable buyer of the subject would base a purchase price decision primarily on the income generating potential of the property and an anticipated rate of return.
- Sufficient market data regarding income, expenses, and rates of return, is available for analysis.

The **sales comparison approach** is an applicable valuation method because:

- There is an active market for similar properties, and sufficient sales data is available for analysis.
- This approach directly considers the prices of alternative properties having similar utility.

The **cost approach** is not applicable to the assignment considering the following:

- The age of the property would limit the reliability of an accrued depreciation estimate.
- There are limited land transactions in the market area of the subject, making estimates of underlying land value subjective.
- This approach is not typically used by market participants, except for new or nearly new properties.

#### **Research and Analysis**

The type and extent of our research and analysis is detailed in individual sections of the report. This includes the steps we took to verify comparable sales, which are disclosed in the comparable sale profile sheets in the addenda to the report. Although we make an effort to confirm the arms-length nature of each sale with a party to the transaction, it is sometimes necessary to rely on secondary verification from sources deemed reliable.

### Inspection

John Morgan, MAI, did not inspect the subject. Zac R. Blechman conducted an interior and exterior inspection on September 12, 2023. Interior inspections included a total of 4 rooms.



# **Economic Analysis**

# **Riverside MSA Area Analysis**

The subject is located in the Riverside-San Bernardino-Ontario, CA Metropolitan Statistical Area, hereinafter called the Riverside MSA, as defined by the U.S. Office of Management and Budget. The Riverside MSA is 27,263 square miles in size, and is the twelfth most populous metropolitan area in the nation.

# **Population**

The Riverside MSA has an estimated 2023 population of 4,700,294, which represents an average annual 0.7% increase over the 2020 census of 4,599,839. The Riverside MSA added an average of 33,485 residents per year over the 2020-2023 period, and its growth in population contrasts with the State of California which had a 0.1% average annual decrease in population over this time.

Looking forward, the Riverside MSA's population is projected to increase at a 0.6% annual rate from 2023-2028, equivalent to the addition of an average of 30,087 residents per year. The Riverside MSA's growth rate is expected to exceed that of California, which is projected to be 0.2%.

	Population	Population			Compound Ann. % Chng	
	2020 Census	2023 Estimate	2028 Projection	2020 - 2023	2023 - 2028	
Riverside County, CA	2,418,185	2,488,669	2,586,031	1.0%	0.8%	
Riverside et al, CA Metro	4,599,839	4,700,294	4,850,729	0.7%	0.6%	
California	39,538,223	39,455,491	39,882,518	-0.1%	0.2%	
United States	331,449,281	334,500,069	341,662,969	0.3%	0.4%	

#### **Employment**

Total employment in the Riverside MSA was estimated at 1,689,000 jobs at year-end 2022. Between year-end 2012 and 2022, employment rose by 472,200 jobs, equivalent to a 38.8% increase over the entire period. There were gains in employment in nine out of the past ten years. Consistent with national trends, there were losses in 2020, with the onset of the COVID-19 pandemic, followed by a return to positive growth in 2021. The Riverside MSA's rate of employment growth over the last decade surpassed that of California, which experienced an increase in employment of 19.4% or 2,926,600 jobs over this period.

A comparison of unemployment rates is another way of gauging an area's economic health. Over the past decade, the Riverside MSA unemployment rate has been generally higher than that of California, with an average unemployment rate of 7.0% in comparison to a 6.7% rate for California. A higher unemployment rate is a negative indicator.



Recent data shows that the Riverside MSA unemployment rate is 4.4% in comparison to a 3.4% rate for California, a negative sign that is consistent with the fact that the Riverside MSA has underperformed California in the rate of job growth over the past two years.

<b>Employment Trends</b>						
	Total Employme	ent (Year End	d)		Unemployment	Rate (Ann. Avg.)
		%		%		
Year	Riverside MSA	Change	California	Change	Riverside MSA	California
2012	1,216,800		15,084,300		11.7%	10.5%
2013	1,275,700	4.8%	15,498,000	2.7%	10.0%	9.0%
2014	1,345,500	5.5%	15,939,000	2.8%	8.2%	7.6%
2015	1,414,000	5.1%	16,447,900	3.2%	6.6%	6.3%
2016	1,444,600	2.2%	16,793,100	2.1%	6.0%	5.5%
2017	1,502,900	4.0%	17,176,000	2.3%	5.1%	4.8%
2018	1,549,200	3.1%	17,489,400	1.8%	4.3%	4.3%
2019	1,607,300	3.8%	17,738,500	1.4%	4.0%	4.1%
2020	1,541,500	-4.1%	16,263,800	-8.3%	9.9%	10.2%
2021	1,654,900	7.4%	17,501,900	7.6%	7.4%	7.3%
2022	1,689,000	2.1%	18,010,900	2.9%	4.1%	4.2%
Overall Change 2012-2022	472,200	38.8%	2,926,600	19.4%		
Avg Unemp. Rate 2012-2022					7.0%	6.7%
Unemployment Rate - May 20	023				4.4%	3.4%

Source: U.S. Bureau of Labor Statistics and Moody's Analytics. Employment figures are from the Current Employment Survey (CES). Unemployment rates are from the Current Population Survey (CPS). The figures are not seasonally adjusted.

Major employers in the Riverside MSA are shown in the following table.

	Name	Number of Employees	
1	Abbott Vascular, Inc.	1,000 - 4,999	
2	Agua Caliente Casino Resort Spo	1,000 - 4,999	
3	Amazon Fullfillment Ctr.	1,000 - 4,999	
4	Corona City Hall	1,000 - 4,999	
5	Corona Regional Medical Ctr.	1,000 - 4,999	
6	Department-Corrections-Rehab	1,000 - 4,999	
7	Desert Regional Medical Ctr.	1,000 - 4,999	
8	Eisenhower Medical Ctr.	1,000 - 4,999	
9	Fantasy Springs Resort Casino	1,000 - 4,999	
10	J Ginger Masonry, LP	1,000 - 4,999	

## **Gross Domestic Product**

The Riverside MSA is the 20th largest metropolitan area economy in the nation based on Gross Domestic Product (GDP).



Economic growth, as measured by annual changes in GDP, has been considerably lower in the Riverside MSA than California overall during the past decade. The Riverside MSA has grown at a 2.7% average annual rate while California has grown at a 3.4% rate. Consistent with national trends, both areas experienced declines in 2020 followed by a rebound in 2021. The Riverside MSA continues to underperform California. GDP for the Riverside MSA rose by 6.2% in 2021 while California's GDP rose by 7.8%.

The Riverside MSA has a per capita GDP of \$36,836, which is 50% less than California's GDP of \$73,264. This means that Riverside MSA industries and employers are adding relatively less value to the economy than their counterparts in California.

Gross Domestic Product				
	(\$,000s)		(\$,000s)	
Year	Riverside MSA	% Change	California	% Change
2011	131,676,489		2,063,827,500	
2012	131,712,740	0.0%	2,113,096,400	2.4%
2013	135,932,078	3.2%	2,179,229,000	3.1%
2014	139,960,661	3.0%	2,256,054,700	3.5%
2015	145,727,982	4.1%	2,357,452,900	4.5%
2016	148,896,917	2.2%	2,427,894,600	3.0%
2017	153,122,936	2.8%	2,538,204,000	4.5%
2018	158,607,750	3.6%	2,644,061,200	4.2%
2019	163,951,956	3.4%	2,729,225,800	3.2%
2020	161,465,129	-1.5%	2,667,220,900	-2.3%
2021	171,399,926	6.2%	2,874,730,800	7.8%
Compound % Chg (2011-2021)		2.7%		3.4%
GDP Per Capita 2021	\$36,836		\$73,264	

Source: U.S. Bureau of Economic Analysis and Moody's Analytics; data released December 2022.

The release of state and local GDP data has a longer lag time than national data. The data represents inflation-adjusted ""real"" GDP stated in 2012 dollars.

## Income, Education and Age

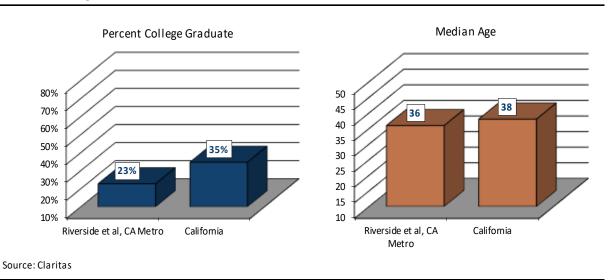
The Riverside MSA has a lower level of household income than California. Median household income for the Riverside MSA is \$78,897, which is 11.5% less than the corresponding figure for California.

Median Household Income - 2023		
	Median	
Riverside et al, CA Metro	\$78,897	
California	\$89,113	
Comparison of Riverside et al, CA Metro to California	- 11.5%	
Source: Claritas		



Residents of the Riverside MSA have a lower level of educational attainment than those of California. An estimated 23% of Riverside MSA residents are college graduates with four-year degrees, versus 35% of California residents. People in the Riverside MSA are younger than their California counterparts. The median age for the Riverside MSA is 36 years, while the median age for California is 38 years.

#### Education & Age - 2023

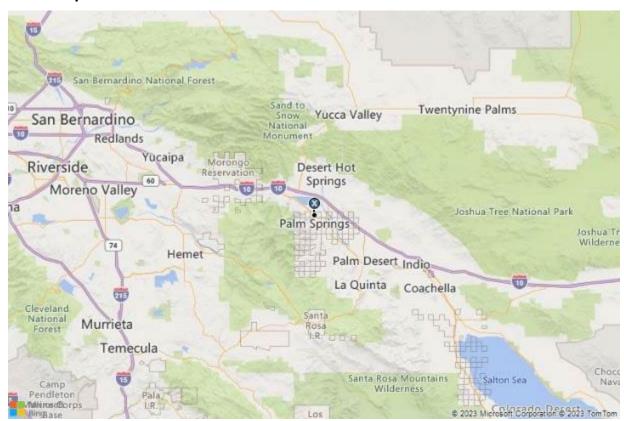


# **Conclusion**

The Riverside MSA economy will be affected by a growing population base and lower income and education levels. The Riverside MSA experienced growth in the number of jobs over the past decade, and it is reasonable to assume that employment growth will occur in the future. It is anticipated that the Riverside MSA economy will improve and employment will grow, strengthening the demand for real estate.



# Area Map





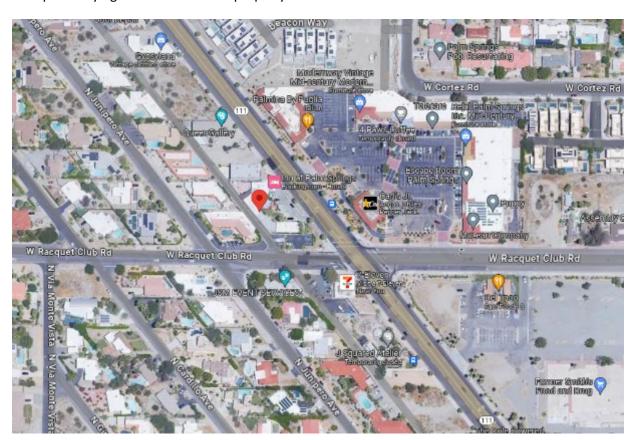
# **Surrounding Area**

# **Boundaries**

The subject is located in Palm Springs, California within Riverside County. According to CoStar, the subject is located in the Inland Empire – CA market area and within the Palm Springs submarket. This area generally is delineated as follows:

Boundaries & I	Boundaries & Delineation		
Boundaries			
Market Area	Inland Empire (CA)		
Submarket	Palm Springs		
Area Type	Suburban		
Delineation			
North	North Palm Springs/Desert Hot Springs		
South	Cathedral City		
East	Thousand Palms		
West	Mount San Jacinto State Park		

A map identifying the location of the property follows this section.





# **Access and Linkages**

Primary access and linkages to the subject area, including highways, roadways, public transit, traffic counts, and airports, are summarized in the following table.

Access & Linkages	
Vehicular Access	
Major Highways	Interstate 10, Highway 111
Primary Corridors	Palm Canyon Rd, Vista Chino, Indian Canyon Dr, Ramon Rd, Alejo Rd, Farrell
	Dr, Tahquitz Canyon Way
Vehicular Access Rating	Average
Public Transit	
Providers	Sunline Transit
Transit Access Rating	Average
Airport(s)	
Name	Palm Springs International Airport
Distance	Approximatley 5-miles
Driving Time	Approximatley 10-minutes
Primary Transportation Mode	Automobile

#### Land Use

Land use characteristics of the area are summarized in the following tables.

<b>Surrounding Area Land Uses</b>	
Character of Area	Suburban
Predominant Age of Improvements (Years)	New to 70-years old
Predominant Quality and Condition	Average to above average
Infrastructure and Planning	Average

Immediate Surroundings		
North	Retail	
South	Retail	
East	Retail	
West	Single Family Residential	

#### **Demand Generators**

The Coachella Valley is heavily dependent on tourism with the high season extending from October through April. The summer months of May through September are considered to be the low season. Demand generators for the area include the two-weekend Coachella Valley Music Festival, Desert Trip Music Festival, Stagecoach Music Festival, the BNP Paribas Open in Indian Wells (a world renowned tennis tournament), Joshua Tree Music Festival, USA Pickleball Association National Championships, in addition to a plethora of additional events throughout the towns within the Coachella Valley.



We note that typically the two-weekend Coachella Valley Music Festival and Stagecoach Music Festivals are held in late April and May to close out the high season; however, due to COVID-19, these events were cancelled in 2020 and 2021. However, these events returned in 2023 and will continue into the future.

Additionally, the BNP Paribas Open (Tennis Tournament) in Indian Wells, which is a two-week event that attracts some 475,000 tourists to the area, was cancelled in 2020 and 2021 but returned in 2022. These cancellations had a significant negative short-term impact on hotel occupancy in the Palm Desert region during 2020 and 2021, but as these events have returned the demand for the market area has returned as well.

According to the City of Palm Desert's 2019 Comprehensive Annual Financial Report, JW Marriott Desert Springs Golf Resort/Marriott Desert Springs Villas is the single largest employer in the city. They are followed by Universal Protection services, Securitas, Organization of Legal Professionals, Sunshine Landscaping, Costco Warehouse, Bighorn Golf Course, Whole Foods Market, and Target.

### **Demographics**

A demographic profile of the surrounding area, including population, households, and income data, is presented in the following table.

Surrounding Area Demographics					
				Riverside et al	, CA
2023 Estimates	5-Mile Radius	10-Mile Radius	15-Mile Radius	Metro	California
Population 2020	38,088	118,184	183,317	4,599,839	39,538,223
Population 2023	39,320	121,594	189,037	4,700,294	39,455,491
Population 2028	41,082	126,305	197,065	4,850,729	39,882,518
Compound % Change 2020-2023	1.1%	1.0%	1.0%	0.7%	-0.1%
Compound % Change 2023-2028	0.9%	0.8%	0.8%	0.6%	0.2%
Households 2020	19,709	49,423	77,194	1,431,119	13,475,623
Households 2023	20,388	51,090	79,869	1,465,415	13,463,717
Households 2028	21,328	53,341	83,553	1,516,348	13,644,487
Compound % Change 2020-2023	1.1%	1.1%	1.1%	0.8%	0.0%
Compound % Change 2023-2028	0.9%	0.9%	0.9%	0.7%	0.3%
Median Household Income 2023	\$67,008	\$60,618	\$60,769	\$78,897	\$89,113
Average Household Size	1.9	2.4	2.3	3.2	2.9
College Graduate %	40%	31%	30%	23%	35%
Median Age	52	45	47	36	38
Owner Occupied %	63%	63%	64%	64%	55%
Renter Occupied %	37%	37%	36%	36%	45%
Median Owner Occupied Housing Value	\$640,572	\$513,068	\$498,678	\$502,845	\$722,090
Median Year Structure Built	1979	1983	1983	1986	1975
Average Travel Time to Work in Minutes	23	25	25	36	33
Source: Claritas					

As shown above, the current population within a 10-mile radius of the subject is 121,594, and the average household size is 2.4. Population in the area has grown since the 2020 census, and this trend



is projected to continue over the next five years. Compared to the Riverside MSA overall, the population within a 10-mile radius is projected to grow at a faster rate.

Median household income is \$60,618, which is lower than the household income for the Riverside MSA. Residents within a 10-mile radius have a higher level of educational attainment than those of the Riverside MSA, while median owner occupied home values are similar.

#### **Outlook and Conclusions**

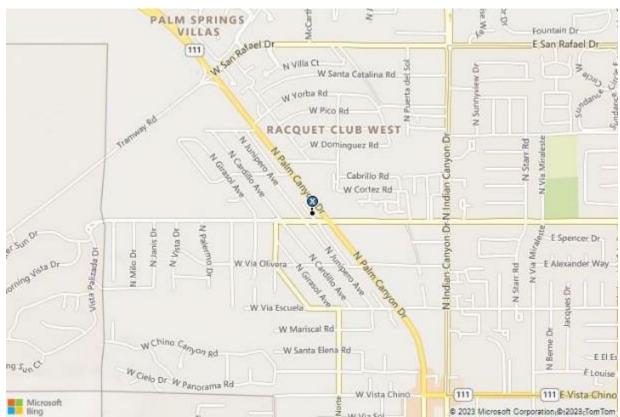
The area is in the stable, mature stage of its life cycle. Given the history of the area and the growth trends, it is anticipated that property values will remain stable to slightly increase in the near future.

In comparison to other areas in the region, the area is rated as follows:

<b>Surrounding Area Ratings</b>	
Highway Access	Average
Demand Generators	Excellent
Convenience to Support Services	Average
Convenience to Medical Services	Average
Convenience to Public Transit	Average
Employment Stability	Average
Neighborhood Amenities	Average
Police and Fire Protection	Average
Barriers to Competitive Entry	Above Average
Price/Value Trends	Good
Property Compatibility	Good



# **Surrounding Area Map**





# **Property Analysis**

# **Land Description and Analysis**

#### Location

The property is located on the northwest corner of Palm Canyon Road and Racquet Club Road. We note that Palm Canyon Road is also known as Highway 111 and the subject is considered to have excellent visibility to the highway.

#### **Land Area**

The following table summarizes the subject's land area.

Land Area Summary			
Tax ID	SF	Acres	
504-073-001	22,651	0.52	

# **Shape and Dimensions**

The site is trapezoidal in shape. Site utility based on shape and dimensions is average.

# **Topography**

The site is generally level and at street grade. The topography does not result in any particular development limitations.

## **Drainage**

No particular drainage problems were observed or disclosed at the time of field inspection. This appraisal assumes that surface water collection, both on-site and in public streets adjacent to the subject, is adequate.

### **Flood Hazard Status**

The following table provides flood hazard information.

Flood Hazard Status	
Community Panel Number	06065C1556G
Date	August 28, 2008
Zone	X
Description	Outside of 500-year floodplain
Insurance Required?	No



#### **Environmental Hazards**

An environmental assessment report was not provided for review, and during our inspection, we did not observe any obvious signs of contamination on or near the subject. However, environmental issues are beyond our scope of expertise. It is assumed that the property is not adversely affected by environmental hazards.

#### **Seismic Hazards**

According to the California Governor's Office of Emergency Services, the subject is approximately 10-miles west of a known earthquake fault line. We are not experts in the interpretation of seismic maps and an appropriately qualified professional should be engaged to determine the impact to the subject property. A copy of the map is included in the following pages and can be found at the following web address: <a href="https://myhazards.caloes.ca.gov/">https://myhazards.caloes.ca.gov/</a>

# **Ground Stability**

A soils report was not provided for our review. Based on our inspection of the subject and observation of development on nearby sites, there are no apparent ground stability problems. However, we are not experts in soils analysis. We assume that the subject's soil bearing capacity is sufficient to support the existing improvements.

## Streets, Access and Frontage

Details pertaining to street access and frontage are provided in the following table.

Streets, Access and Frontage		
Street	Palm Canyon Dr.	Racquet Club Rd.
Frontage Feet	220	77
Paving	Asphalt	Asphalt
Curbs	Yes	Yes
Sidewalks	Yes	Yes
Lanes	2 way, 2 lanes each way	2 way, 2 lanes each way
Direction of Traffic	North/South	East/West
Condition	Average	Average
Traffic Levels	High	High
Signals/Traffic Control	Traffic light	Traffic light
Access/Curb Cuts	Two	Two
Visibility	Excellent	Excellent



#### **Utilities**

The availability of utilities to the subject is summarized in the following table.

Utilities	
Service	Provider
Water	Municipality
Sewer	Municipality
Electricity	PGE
Natural Gas	PGE
Local Phone	Various Providers

# **Zoning**

The subject is zoned C-1, Retail Business Zone, by City of Palm Springs. Specific zoning requirements are summarized in the following table.

Zoning Summary	
Zoning Jurisdiction	City of Palm Springs
Zoning Designation	C-1
Description	Retail Business Zone
Legally Conforming?	Appears to be legally conforming
Zoning Change Likely?	No
Permitted Uses	Retail, office, lodging, cultural and institutional uses
Category	Zoning Requirement
Minimum Lot Area	20,000 SF
Minimum Street Frontage (Feet)	100'
Minimum Lot Width (Feet)	100'
Minimum Lot Depth (Feet)	150'
Minimum Setbacks (Feet)	5'
Maximum Building Height	30'
Maximum Site Coverage	Not specified
Maximum Floor Area Ratio	Not specified
Parking Requirement	1-space per room for hotels 50-rooms and under
Required Parking	24-spaces
Source: City of Palm Springs Munipal Code	

According to the local planning department, there are no pending or prospective zoning changes. It appears that the current use of the site is a legally conforming use.

# **Other Land Use Regulations**

We are not aware of any other land use regulations that would affect the property.



## **Easements, Encroachments and Restrictions**

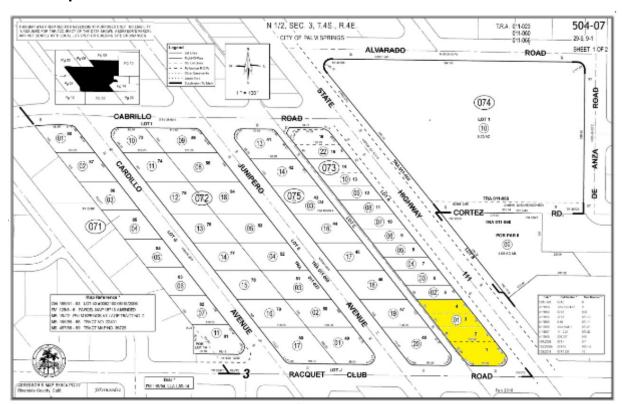
We have reviewed a preliminary title report prepared by Fidelity National Title Company dated August 23, 2023. The report identifies exceptions to title, which include various utility and access easements that are typical for a property of this type. Such exceptions would not appear to have an adverse effect on value. Our valuation assumes no adverse impacts from easements, encroachments or restrictions and further assumes that the subject has clear and marketable title.

# **Conclusion of Site Analysis**

Overall, the physical characteristics of the site and the availability of utilities result in functional utility suitable for a variety of uses including those permitted by zoning. Positive factors for a hotel use include the Palm Canyon Drive (Highway 111) visibility, corner position lot as well as proximity to the Palm Springs/Coachella Valley demand generators. Negative factors for hotel development are limited, if any.

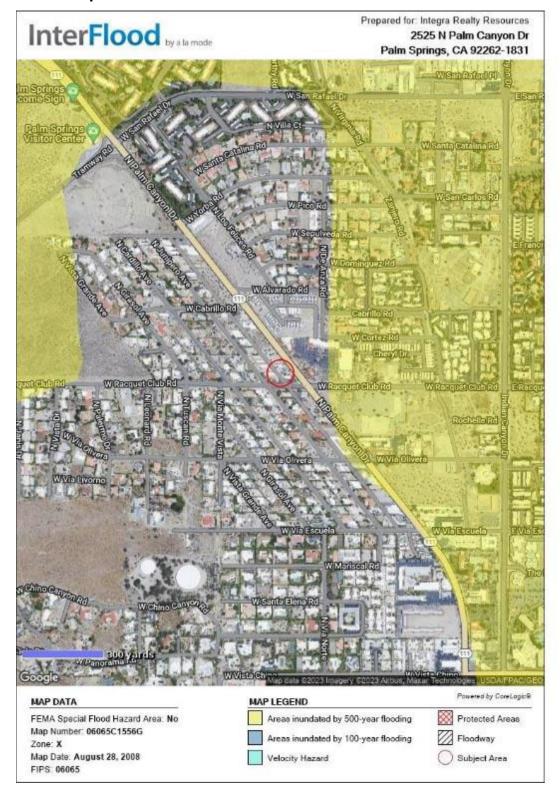


# **Plat Map**



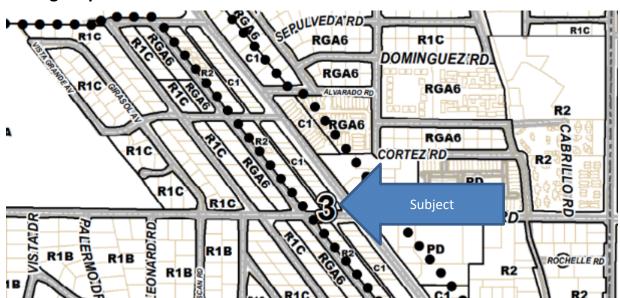


# **Flood Map**

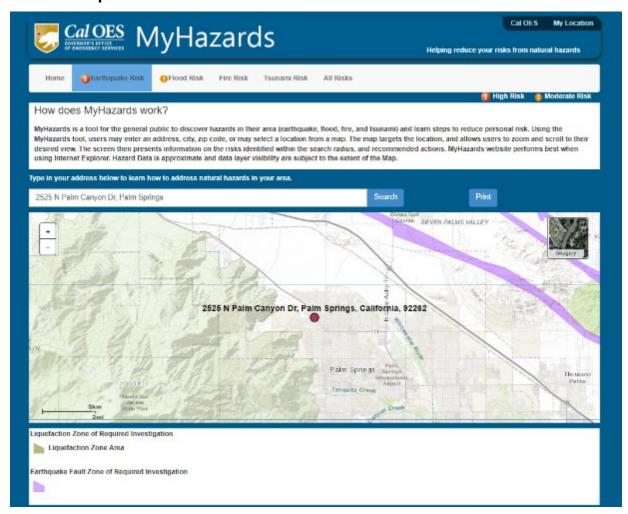




# **Zoning Map**



# **Seismic Map**





# **Improvements Description and Analysis**

## **Overview**

The subject is an existing independent hotel containing 24 rooms operating as the Inn at Palm Springs. The two-story, exterior corridor improvements were constructed in 1958 and renovated between 2019 and 2023. The site area is 0.52 acres or 22,651 square feet. The following description is based on our inspection of the property and discussions with ownership.

Improvements Description	
Name of Property	Inn at Palm Springs
General Property Type	Hotel
Property Sub Type	Select Service
Specific Use	Independent - Boutique
Number of Buildings	1
Stories	2
Construction Class	D
Construction Type	Wood frame
LEED Certification	No
Construction Quality	Average
Condition	Good
Number of Rooms	24
Rooms per Acre (Density)	46.2
Gross Building Area (SF)	8,700
Land Area (SF)	22,651
Floor Area Ratio (GBA/Land SF)	0.38
Building Area Source	Inspection & public records
Year Built	1958
Year Renovated	2019-2023
Actual Age (Yrs.)	65
Estimated Effective Age (Yrs.)	10
Estimated Economic Life (Yrs.)	50
Remaining Economic Life (Yrs.)	40
Number of Parking Spaces	25
Source of Parking Count	Inspection
Parking Type	Surface
Parking Spaces/Room	1.0



#### **Room Mix**

The subject's room mix and building areas are detailed in the following table.

Room Mix and Building Areas				
Room Type	Count	Approx. SF		
Double Queens	8	287		
King	6	283		
Queen	8	283		
Suites	2	Not Av.		
Total	24			
Lobby		203		
Front Desk		88		
Business Center		31		
Office		93		
Hotel Laundry		170		
Breezeway		779		

## Furniture, Fixtures & Equipment (FF&E)

As previously noted, non-realty items necessary for the continued operation of the property include the room and common area FF&E.

Furniture, Fixtures & Equipment		
Location	Description	
Guest Rooms	Bed(s), nighstands, lamps, dresser, chair, TV, mini-fridge, microwave, iron and	
	ironing board, hair dryer. Some rooms have couches as well.	
Lobby	Chairs, tables	
Front Desk	Counter, computer, desk, chairs	
Pool	Lounge chairs, patio furniture, tables	
Breezeway	Refridgerators, couch, bikes, tables, TV	
Hotel Laundry	Commercial washers and dryers	
Office	Desk, chairs, computers	

## **Improvements Analysis**

#### **Improvements Description**

The subject property is a two-story, exterior corridor hotel composed of 24-rooms. We note that the owners have historically only used 18 of the 24-rooms for operation. Two of the "non-operational" rooms are utilized as manager units by the owners (both are suites); two rooms are utilized as storage; one room is occupied by the full-time on-site maintenance employee and one room is kept offline for use by family guests of the owners. Although there are six rooms which are not currently utilized for operations, a typical owner would utilize these rooms, we have valued the subject property based on 24 total rooms.



#### **Quality and Condition**

The improvements are of average quality construction and are in good condition. Following the owners' acquisition in 2019 of the subject property, an estimated \$500,000 has been spent on renovations. This includes replacement of all FF&E, exterior and interior painting, new flooring in certain areas, landscaping, pool maintenance, etc.

The quality of the subject is considered to be consistent with that of competing properties, and maintenance appears to have been consistent with that of competing properties. Overall, the market appeal of the subject is consistent with that of competing properties, considering the subject has been extensively rehabbed.

#### **Functional Utility**

The improvements appear to be adequately suited to their current use. Our inspection did not reveal any significant items of functional obsolescence.

#### **Deferred Maintenance**

Deferred maintenance is identified based on our inspection and discussions with ownership. According to the owners, the parking areas need repair and new slurry coating at an estimated costs of \$20,000. We consider this to reasonable and a deduction is applied to both approaches.

<b>Deferred Maintenance</b>		
Item	Estimated Cost	
Parking Lot Repair	\$20,000	

### **ADA Compliance**

Based on our inspection and information provided, we are not aware of any ADA issues. However, we are not expert in ADA matters, and further study by an appropriately qualified professional would be recommended to assess ADA compliance.

#### **Hazardous Substances**

An environmental assessment report was not provided for review and environmental issues are beyond our scope of expertise. No hazardous substances were observed during our inspection of the improvements; however, we are not qualified to detect such substances. Unless otherwise stated, we assume no hazardous conditions exist on or near the subject.



# **Conclusion of Improvements Analysis**

In comparison to other competitive properties in the region, the subject improvements are rated as follows:

Improvements Ratings		
Visibility/Exposure	Above Average	
Design and Appearance	Above Average	
Age/Condition	Above Average	
% Sprinklered	Average	
Lobby	Average	
Interior Amenities	Average	
Elevators	Average	
Room Sizes and Layouts	Average	
Bathrooms	Average	
Parking Ratios	Average	
Landscaping	Average	
Room Features	Average	
Hotel Amenities	Average	

Overall, the quality, condition, and functional utility of the improvements are average to above average for their age and location. As the subject has been recently rehabbed, the subject competes well with other small-scale boutique properties in Palm Springs, California. Negative factors are limited, if any.





Entrance to Lobby



Street facing signage



**Exterior View of Subject Property** 



Parking area fronting Palm Canyon



Pool



Southbound view of Palm Canyon





Front desk



Lobby/business center



Breezeway area



Lobby



Breezeway area

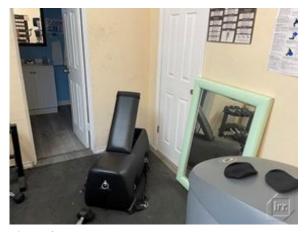


Hotel laundry





Fitness Center



Fitness Center



Basement



Two Queen Room



Beds, lamp, nighstand



Couch





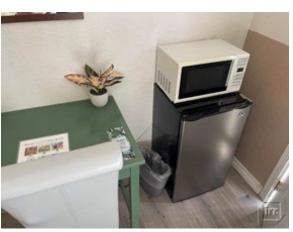
Sink



Shower



Bathroom



Desk, chair, microwave, mini-fridge



King room



Couch, dresser, TV, lamp





Bed, nightstands, lamps



Bathroom



Desk, chair, mini-fridge, microwave



King room



Dresser, desk and chair, TV, mirror



Bed, nighstands, lamps





Shower



Sink, mini-fridge, microwave



Bathroom



Two queen room



Beds, nighstand, lamps



Sink, mini-fridge, microwave





Desk, chair, dresser, TV



Bahroom



Two queen room



Beds, lamp, nighstand



Sink, mini-fridge, microwave



Bathroom

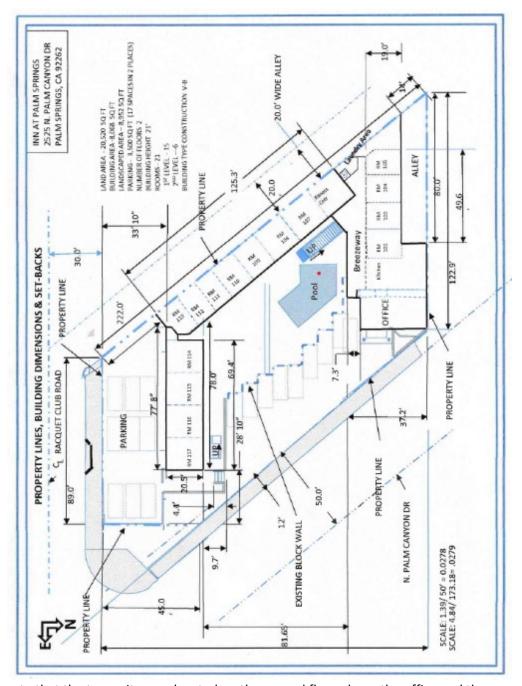




Desk, chair, couch, TV, mirror



# **Floor Plan**



We note that the two suites are located on the second floor above the office and there are an additional four rooms located on the second floor above Rooms 114-117.



Real Estate Taxes 40

#### **Real Estate Taxes**

Proposition 13 abolished the practice of periodic reassessment of properties, based on market value appraisals. Instead, real property is subject to reassessment (i.e., revaluation at full or partial current market value) only with changes in ownership or new construction or major remodeling takes place. Otherwise, increases in assessed value are limited to no more than 2% per year. In addition, tax rates are limited to a general rate of 1%, plus the rates needed to service any bonded indebtedness. Voterapproved direct assessments can also be added and are often related to the installation of infrastructure.

Real estate taxes and assessments for the current tax year are shown in the following table.

Taxes and Assessments - 2022-2023									
		Assessed Value			Taxes an	d Assessments			
					Ad Valorem	Direct			
Tax ID	Land	Improvements	Total	Tax Rate	Taxes	Assessments	Total		
504-073-001	\$375,269	\$1,600,191	\$1,975,460	1.291370%	\$25,510	\$1,800	\$27,311		

Based on the concluded market value of the subject, the assessed value appears low. If the subject property were to sell at our estimation of as is market value, the assessed value would increase significantly.

We note that in the income approach, we have projected property taxes based on the value of the subject via the income approach applying the tax rate and adding direct assessments.



Highest and Best Use 41

## **Highest and Best Use**

#### **Process**

Before a property can be valued, an opinion of highest and best use must be developed for the subject site, both as if vacant, and as improved or proposed. By definition, the highest and best use must be:

- Physically possible.
- Legally permissible under the zoning regulations and other restrictions that apply to the site.
- Financially feasible.
- Maximally productive, i.e., capable of producing the highest value from among the permissible, possible, and financially feasible uses.

## **Highest and Best Use As If Vacant**

#### **Physically Possible**

The physical characteristics of the site do not appear to impose any unusual restrictions on development. Overall, the physical characteristics of the site and the availability of utilities result in functional utility suitable for a variety of uses. Considering the subject's location, commercial thoroughfare visibility, the ingress/egress to the corner position of the subject site as well as the surrounding land uses, the subject site is well suited for retail, office or lodging use.

#### **Legally Permissible**

The site is zoned C-1, Retail Business Zone. Permitted uses include retail, office, lodging, cultural and institutional uses. To our knowledge, there are no legal restrictions such as easements or deed restrictions that would effectively limit the use of the property. Given prevailing land use patterns in the area, only retail, office or lodging use is given further consideration in determining highest and best use of the site, as though vacant.

#### **Financially Feasible**

Based on our analysis of the market, there is currently adequate demand for retail, office or lodging use in the subject's area. It appears that a newly developed retail, office or lodging use on the site would have a value commensurate with its cost. Therefore, retail, office or lodging use is considered to be financially feasible.

## **Maximally Productive**

There does not appear to be any reasonably probable use of the site that would generate a higher residual land value than retail, office or lodging use. Accordingly, it is our opinion that retail, office or lodging use, developed to the normal market density level permitted by zoning, is the maximally productive use of the property.



Highest and Best Use 42

#### Conclusion

Development of the site for retail, office or lodging use is the only use that meets the four tests of highest and best use. Therefore, it is concluded to be the highest and best use of the property as if vacant.

## As Improved

The subject site is developed with 24-room independent boutique hotel, which is consistent with the highest and best use of the site as if it were vacant.

The existing improvements function as an operating hotel that produces a significant positive cash flow that we expect will continue. Therefore, a continuation of this use is concluded to be financially feasible.

Based on our analysis, there does not appear to be any alternative use that could reasonably be expected to provide a higher present value than the current use, and the value of the existing improved property exceeds the value of the site, as if vacant. For these reasons, continued hotel use is concluded to be maximally productive and the highest and best use of the property as improved.

## **Most Probable Buyer**

Taking into account the size and characteristics of the property and its transient occupancy, the likely buyer is a local or regional investor such as owner-operator.



# **Lodging Market Analysis**

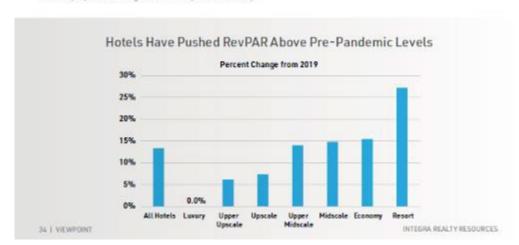
#### **National Trends**

A review and comparison of the hospitality industry overall is a useful tool to understanding the -direction the lodging industry is likely to take in the near and intermediate term. We utilize the 2023 Integra Realty Resources Hospitality Viewpoint, and the HOST Study and Hotel Review and Smith Travel Research.



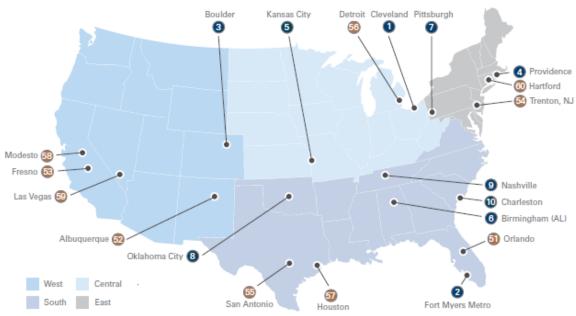
Hotels are the most volatile of all the major property types. Revenue must be refreshed night-by-night, without the benefit of longer leases typical of other income-producing real estate. Hotels require active management with specialized skills, typically having more day-to-day business decision making than in the office, retail, industrial, and multifamily sectors. Although most property types feature some degree of stratification, hotels have long institutionalized brand distinction along price categories even for properties sharing a common corporate ownership.

The COVID-19 pandemic was a catastrophe for the hotel sector, but the steepness of decline positioned it for a strong statistical rebound in 2022. The key metric of RevPAR (revenue per available room) was up 13.3% at the end of the third quarter, when compared with 2019 levels. As shown in the accompanying graph, the growth in RevPAR strengthens as price categories become more affordable.





# TOP MARKETS BY HOSPITALITY TRANSACTION VOLUME BASED ON YOY PERCENTAGE CHANGE Boulder Kansas City Detroit Cleveland Pittsburgh



Bulls	(Top 10)				Bears	(Bottom 10)			
2022 Rank	City	YOY Change	Total 4021-3022	Vol. Rank*	2022 Rank	City	YOY Change	Total 4021-3022	Vol. Rank*
1	Cleveland	476.9%	\$150 M	37	51	Orlando	-33.5%	\$805 M	17
2	Fort Myers Metro	421.6%	\$991 M	13	52	Albuque rque	-35.6%	\$29 M	58
3	Boulder	353.3%	\$68 M	49	53	Fresno	-36.7%	\$31 M	56
4	Providence	318.5%	\$226 M	32	54	Trenton, NJ	-45.5%	\$12 M	60
5	Kansas City	273.3%	\$280 M	29	55	San Antonio	-46.0%	\$315 M	28
6	Birmingham (AL)	225.6%	\$127 M	40	56	Detroit	-59.2%	\$97 M	43
7	Pittsburgh	214.9%	\$318 M	26	57	Houston	-59.6%	\$355 M	25
8	Oklahoma City	203.9%	\$155 M	36	58	Modesto	-65.7%	\$37 M	53
9	Nashville	190.4%	\$1,243 M	10	59	LasVegas	-75.4%	\$158 M	35
10	Charleston	167.7%	\$431 M	23	60	Hartford	-84.5%	\$15 M	59

<sup>\*</sup> Volume Ranking is based on the overall transaction volume among 60 markets nationally

As of the summer of 2022, travel demand had returned in such strength that it was stressing airline capacity.

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Here is one place where management decisions played a huge role. Savvy hoteliers knew that demand was a function of lock-down policies and health concerns, not merely price. Therefore, the more expensive chains held the line on room rates, realizing that demand would return. In more mass-market facilities, though, lowering rates to stimulate occupancy made some sense. With travel patterns resuming in 2022, hotel guests shopping by price would still see midscale and economy brands as "more affordable," even if daily rates adjusted upward from 2019 levels. Most markets have experienced an increase in ADR and a flattening of occupancy in 2022.

The COVID-19 pandemic was a catastrophe for the hotel sector, but the steepness of decline positioned it for a strong statistical rebound in 2022.

Resorts, which had seen a nearly 60% drop in RevPAR during the pandemic, have now begun to recapture some lost ground, although they still should see further upward movement if travel remains on its upward path in 2023.

As of the summer of 2022, travel demand had returned in such strength that it was stressing airline capacity. Airfares are up more than 40% this year, and are projected to rise further. Meanwhile, despite a much-discussed rise in prices at the gas pump peaking in June, prices as of November 2022 were up just 7.7% year-over year. Nearly 55 million Americans were estimated to travel for Thanksgiving, over 49 million by car, according to AAA.

Regardless of this year's surge, the outlook remains a bit iffy. Recessions and inflation are generally not good for the travel industry, as it is dependent upon discretionary spending. Much depends upon the degree that households and businesses alike find their budgets impacted by macroeconomic forces. Despite the psychology of pent-up demand, travel is one of the first spending options to be sacrificed in a slowdown.

By location, which markets are advantaged in terms of sustained high occupancy as we turn from 2022 to 2023? Major Florida and Southern California areas are registering occupancy rates above 70%. New York City, its much-publicized difficulties notwithstanding, not only posts a third-ranked 71.8% occupancy but leads the nation in year-over-year ADR and RevPAR growth, according to STR/CoStar data. The renewed strength of the resorts sector has catapulted Hawaii's Oahu market to the top of the occupancy chart.

The top markets, of course, are a very selective sample and not fully representative of the industry. On the whole, occupancy across the country averaged just 64%, with the 25 largest markets slightly better at 67.3%, but still shy of the occupancy in the top ten areas. On the revenue side, California's Bay Area (San Francisco, San Jose, and Oakland) is lagging the U.S. norm. The same is true for the corridor including Philadelphia, Baltimore, and Washington D.C. Even New Orleans is finding its hotel revenue down about 20% compared with its pre-pandemic volume.

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International factors also contribute to softer demand. The very high US dollar is making it expensive for cross-border travelers. China's internal issues (including COVID and softening growth) and the war in Ukraine are also choking off potential travel demand from abroad. The probability that the U.K. is already in recession further squeezed travel flow.

If urban markets seem troubled, hotels in car-dependent rural areas are more so. Many locations popular with vacationing middle-income families are struggling with occupancies between 50% and 60%. Such spots include the New Jersey Shore, Michigan and Wisconsin's northern reaches, the Ozarks in southern Missouri and northern Arkansas, and the coastal areas of the Carolinas.

Savvy hoteliers knew that demand was a function of lock-down policies and health concerns, not merely price.

All things considered, then, it is hardly surprising to see new hotel development in a cyclical lull. The surge of new product in the middle of the last decade left many markets with excess capacity. Furthermore, the costs of building new hotels has shot up due to sharp increases in labor and material inputs. Add to this the jump in the cost of financing in a tighter interest rate environment, and it is likely that we will see little in the way of added room count in most markets through 2025.

The snapshot version of risk-reward in the hotel sector is suggested by cap rates. With the exception of the luxury stratum of the market (with about a 6% cap rate average), rates reflect significant income volatility – in the 7.5% to 9.0% range. Historically, this may look attractive. But, remember the Fedl The risk premium for hotels has been compressing. The implication may not be declining values, but a significant contraction in transaction volume as investors seek safer harbors in 2023.





## **Historical U.S. Lodging Statistics**

A summary of historical lodging statistics through year-end 2022 for the United States provided by HOST Study and Hotel Review and Smith Travel Research are presented as follows.

**United States Lodging Market Performance** 

									Room
	Occupan	су	ADR		RevPAR		Supply	Demand	Revenue
	This		This		This		%	%	%
Year	Year	Change	Year	Change	Year	Change	Change	Change	Change
2003	59.1%	0.3%	\$82.18	0.2%	\$48.59	0.4%	1.1%	1.3%	1.5%
2004	61.3%	3.6%	\$85.67	4.3%	\$52.48	8.0%	0.5%	4.1%	8.5%
2005	63.0%	2.8%	\$90.47	5.6%	\$56.96	8.5%	0.0%	2.8%	8.5%
2006	63.1%	0.2%	\$97.24	7.5%	\$61.34	7.7%	0.3%	0.5%	8.0%
2007	62.8%	-0.5%	\$103.68	6.6%	\$65.08	6.1%	1.2%	0.7%	7.4%
2008	59.8%	-4.7%	\$106.73	2.9%	\$63.84	-1.9%	2.3%	-2.5%	0.3%
2009	54.5%	-8.9%	\$97.63	-8.5%	\$53.21	-16.7%	2.8%	-6.4%	-14.3%
2010	57.5%	5.5%	\$97.52	-0.1%	\$56.08	5.4%	1.7%	7.3%	7.1%
2011	59.9%	4.2%	\$101.21	3.8%	\$60.64	8.1%	0.4%	4.6%	8.6%
2012	61.4%	2.4%	\$105.49	4.2%	\$64.73	6.7%	0.3%	2.7%	7.1%
2013	62.2%	1.3%	\$109.49	3.8%	\$68.08	5.2%	0.5%	1.8%	5.7%
2014	64.3%	3.4%	\$114.64	4.7%	\$73.69	8.2%	0.6%	4.0%	8.8%
2015	65.3%	1.5%	\$119.89	4.6%	\$78.23	6.2%	0.9%	2.4%	7.1%
2016	65.3%	0.1%	\$123.57	3.1%	\$80.74	3.2%	1.3%	1.4%	4.6%
2017	65.8%	0.7%	\$126.40	2.3%	\$83.13	3.0%	1.6%	2.2%	4.6%
2018	66.0%	0.4%	\$129.57	2.5%	\$85.56	2.9%	1.8%	2.2%	4.8%
2019	65.9%	-0.2%	\$130.98	1.1%	\$86.30	0.9%	1.8%	1.6%	2.7%
2020	44.0%	-33.3%	\$103.31	-21.1%	\$45.41	-47.4%	-4.0%	-35.9%	-49.5%
2021	57.5%	30.9%	\$124.96	21.0%	\$71.89	58.3%	4.9%	37.3%	66.1%
2022	62.7%	8.9%	\$148.83	19.1%	\$93.28	29.8%	1.9%	11.0%	32.2%

Source: CoStar Inc.

As illustrated above, positive trends from 2010 continued throughout 2019. The national occupancy rate in 2010 was 57.5%, which increased every year thereafter up to 2018, to 66.1% through year-end 2018. The market paused a bit from 2011 to 2013, with a slower rate of occupancy growth of 2.50% from 2011 to 2012, and 1.5% from 2012 to 2013. There was a slight decline in occupancy between 2018 and 2019. The reported 2020 occupancy was 44% which was a 33.3% decrease from the reported 2019 occupancy of 66.0% as a result of COVID.

ADR growth was reported from 2010 through 2019, albeit the reported ADR growth for 2019 was minimal at 1.0%. In 2020, ADR decreased from \$131.23 in 2019 to \$103.25 as a result of COVID. RevPar trended in a similar pattern to ADR from 2010 through 2019 and reported a 47.5% decrease from 2019 to 2020 as a result of COVID. As illustrated above, supply growth has remained stable through 2019 which then decreased in 3.6% in 2020. Similarly demand growth reported increases from 2010 through 2019 but then decreased 35.7% in 2020 as a result of COVID.

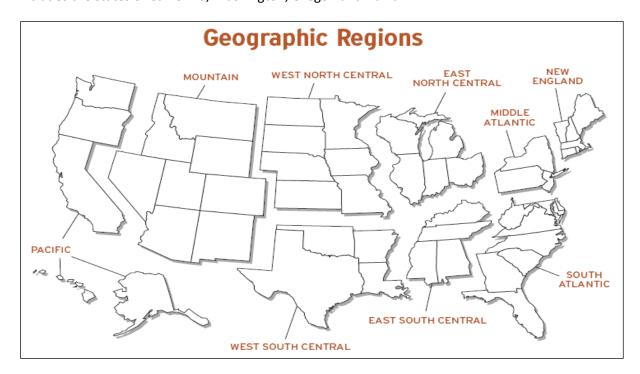
The year-end ADR in 2010 was \$98.05, which increased to \$131.21 through 2019. The annual increases in ADR from 2010 to 2018 are notable considering it also corresponds with steady increases in



occupancy (up to 2018), albeit ADR remained flat from 2009 and 2010 (\$98.06 vs. \$98.05) as hotel owners and operators sought to increase their occupancy and maintain market share at the expense of ADR. We note that reported room revenue decreased 49.4% from 2019 to 2020 primarily due to covid.

## **Regional and State Trends**

The subject is in the Pacific Region, as defined by HOST and Smith Travel Research. Pacific Region includes the states of California, Washington, Oregon and Hawaii.



	Occupai	ncy					Average	Daily Rate					RevPar					
Segment	2022	2021	Change	2021	2020	Change	2022	2021	Change	2021	2020	Change	2022	2021	Change	2021	2020	Change
United States	62.7%	57.5%	8.9%	57.5%	44.0%	30.8%	\$148.83	\$124.96	19.1%	\$124.96	\$103.30	21.0%	\$93.27	\$71.88	29.8%	\$71.88	\$45.44	58.2%
Pacific	67.1%	60.2%	11.5%	60.2%	47.2%	27.5%	\$191.94	\$157.79	21.6%	\$157.79	\$129.08	22.2%	\$128.86	\$95.00	35.6%	\$95.00	\$60.96	55.9%
State																		
Alaska	69.7%	66.2%	5.4%	66.2%	45.5%	45.3%	\$181.88	\$149.20	21.9%	\$149.20	\$105.59	41.3%	\$126.84	\$98.71	28.5%	\$98.71	\$48.07	105.3%
California	67.5%	61.0%	10.6%	61.0%	49.2%	24.1%	\$187.27	\$153.95	21.6%	\$153.95	\$130.27	18.2%	\$126.45	\$93.96	34.6%	\$93.96	\$64.07	46.7%
Hawaii	73.6%	57.5%	28.1%	57.5%	37.6%	53.1%	\$371.21	\$330.32	12.4%	\$330.32	\$266.81	23.8%	\$273.27	\$189.89	43.9%	\$189.89	\$100.20	89.5%
Oregon	62.1%	60.2%	3.2%	60.2%	46.1%	30.5%	\$137.51	\$122.64	12.1%	\$122.64	\$101.71	20.6%	\$85.44	\$73.83	15.7%	\$73.83	\$46.91	57.4%
Washington	64.6%	56.3%	14.7%	56.3%	42.0%	34.0%	\$146.59	\$115.23	27.2%	\$115.23	\$98.00	17.6%	\$94.63	\$64.84	45.9%	\$64.84	\$41.16	57.5%

As of 2022, the Pacific Region posted metrics as follows:

- a. In terms of occupancy, the Pacific region reported an occupancy percentage of 67.1%, which is an increase of 11.5% from the previous year.
- b. In terms of ADR, the Pacific region reported a figure of \$191.94 which was a 21.6% increase from the 2021 ADR of \$157.79.
- c. In terms of RevPAR, the Pacific region reported a figure of \$128.86 which was a 35.6% increase over the 2021 RevPAR of \$95.

While reported metrics for the Pacific Region were significantly impacted by COVID, there are considered to have fully recovered. We note that the Pacific Region outperformed the United States in all metrics. Additionally, California was only outperformed by Hawaii and Alaska in terms of RevPar.



Inland Empire - CA Market																		
	Occupa	ncy					Average	Daily Rate	•				RevPar					
Segment	2022	2021	Change	2021	2020	Change	2022	2021	Change	2021	2020	Change	2022	2021	Change	2021	2020	Change
United States	62.7%	57.5%	8.9%	57.5%	44.0%	30.8%	\$148.83	\$124.96	19.1%	\$124.96	\$103.30	21.0%	\$93.27	\$71.88	29.8%	\$71.88	\$45.44	58.2%
Pacific	67.1%	60.2%	11.5%	60.2%	47.2%	27.5%	\$191.94	\$157.79	21.6%	\$157.79	\$129.08	22.2%	\$128.86	\$95.00	35.6%	\$95.00	\$60.96	55.9%
California	67.5%	61.0%	10.6%	61.0%	49.2%	24.1%	\$187.27	\$153.95	21.6%	\$153.95	\$130.27	18.2%	\$126.45	\$93.96	34.6%	\$93.96	\$64.07	46.7%
Inland Empire - CA	66.1%	65.2%	1.3%	65.2%	54.9%	18.9%	\$153.57	\$131.02	17.2%	\$131.02	\$106.92	22.5%	\$101.48	\$85.47	18.7%	\$85.47	\$58.66	45.7%
Source: Hotel Review, Smith Travel Research																		

As detailed in the table above, the Inland Empire – CA market area outperformed the United States in terms of occupancy, ADR and RevPar.

## **Projection of Room Night Demand**

To accurately quantify micro demand for the subject, we utilize a build-up analysis to project room night demand. Room night demand is based on an analysis of lodging activity and demand generators within the subject's primary market area. The steps utilized within a build-up analysis are as follows:

- Identify Primary Market Area ("PMA")
- Identify Market Segmentation
- Identify Primary and/or Secondary Competitive Properties
- Analysis of Market Segmentation and Historical Penetration
- Analysis of Sources / Changes in Demand
- Projection of Demand
- Projection of Occupancy

#### Identification of Primary Market Area ("PMA")

The subject is in Palm Springs, California. The subject's peer group consists of similar select service hotels located in proximity to the subject.

## **Identification of Market Segmentation**

Market segmentation identifies unique demand characteristics which can be utilized for projection of future growth potential, seasonality, price sensitivity, or other factors. Once market segmentation has been defined, projections of room night demand can be quantified by an analysis of individual factors within each market segment. Market segmentation typically consists of three distinct segments: commercial, meeting and group, and leisure. Depending upon demand generators within a market, additional market segments may include government or airport related demand. A summary of the characteristics of each market segment is presented as follows.

#### **Commercial Segment**

The commercial segment is characterized by business and commercial activity. Government related room night demand is included as part of the commercial segment. The primary source of commercial segment room night demand consists of individual business travelers. Thus, demand within the commercial segment closely follows the typical five-day work week, with peak room night demand on Monday through Thursday nights, with a peak in demand exhibited on mid-week nights. Room night demand within the commercial segment typically tapers off on Friday and Saturday nights, with a moderate uptick on Sunday nights, as travelers prepare for the coming week's activities. Historically,



the average length of stay is one to three nights. In strong corporate markets, weekday occupancy rates can be very high, which may suggest unaccommodated demand.

The commercial segment is favorable as demand is relatively consistent throughout the year and individual business travelers are less price sensitive than travelers within the other segments. Further, travelers within this group also tend to generate revenue from on-site food and beverage operations.

In an area with strong commercial room night demand, area hoteliers may secure room nights generated by corporate accounts, as many businesses book based on rewards or loyalty programs offered by specific brands, or contract for a specified number of room nights in exchange for a discount off published rates. Thus, in markets with a high percentage of commercial demand, care should be taken when analyzing market ADR, as the average may be skewed by heavily discounted rates, particularly if a property or properties within the competitive set are affiliated with a brand that exhibits strong loyalty among corporate travelers.

#### **Meeting and Group Segment**

The meeting and group segment is characterized by corporate, commercial, convention, association, and social, military, educational, religious, or fraternal ("SMERF") activity consisting of ten people or more. Meeting and group demand is typically closely correlated with the commercial segment. This segment is somewhat seasonal, as demand typically slows during summer months due to vacation periods, while peak demand is typically in the spring and fall, with variable demand during the winter months depending on location and local tourism. Weekly room night demand is typically stronger during the work week; however, social activities, such as weddings or sports-related events, also drive week-end room night demand. Historically, the average length of stay is three to five nights.

The meeting and group segment is favorable as hotels benefit from banquet, meeting space, and food and beverage sales, which typically offset any discounts given for reservations of blocks of rooms. In an area with strong meeting and group demand, hotels which have a higher amount of flexible meeting space and expanded food and beverage operations have a competitive advantage over other hotels with inferior meeting and group capabilities.

#### **Leisure Segment**

The leisure segment is characterized by individual, family, or transient activity. The leisure segment is more price sensitive than the commercial and meeting and group segments. Leisure demand is typically higher on weekend nights and during holidays and summer months. The average length of stay for leisure travelers is one to four days, depending upon the purpose and destination of travel. Peak periods of leisure demand typically exhibit a negative correlation with peak commercial demand; thus, in markets with strong commercial demand, the capture of significant leisure demand in addition to commercial demand has a stabilizing effect on overall occupancy.

#### **Identification of Competitive Set**

Available lodging alternatives within proximity to the subject consist of select-service midscale and upper midscale hotel brands. As these properties represent the closest comparable lodging developments to the subject within the PMA, they serve as a 'benchmark' for the subject's lodging demand. These properties are considered competitive with the subject for room night demand, as they are the closest lodging facilities within the PMA that report data for comparison; therefore, an analysis of these properties is relevant.





# **Map of Subject and Competitive Set**

No.	Property	City & State	Rooms	Open Date	Service Tier	Class
Subject	The Inn at Palm Springs	Palm Springs, CA	24	Jan-58	Limited Service	Upper Midscale
1	Ingleside Inn	Palm Springs, CA	30	Jun-20	Limited Service	Luxury
2	Villa Royale	Palm Springs, CA	37	Jun-47	Limited Service	Upscale
3	Sparrows Lodge	Palm Springs, CA	20	Jul-22	Limited Service	Upper Midscale
4	Desert Riviera Hotel	Palm Springs, CA	11	Feb-51	Limited Service	Upper Midscale
5	Hotel California	Palm Springs, CA	16	Jun-42	Limited Service	Upper Midscale
6	Azure Sky Palm Springs	Palm Springs, CA	14	Jan-59	Limited Service	Upper Upscale

As illustrated above, the competitive set contains 152 total rooms including the subject and 128 rooms excluding the subject. The competitive market consists of independent boutique hotels the upscale to luxury segments in Palm Springs, California. The competitive properties range from 11 to 37 rooms, with dates of construction ranging from 1920 to 1959.

## **Comparison of Amenities and Physical Characteristics**

A comparison of amenities and other physical characteristics is a key metric in determining the market appeal and competitive positioning of a property in relation to its competitive set. Properties with expanded meeting space, banquet, or food and beverage capabilities typically capture a larger share of meeting and group room night demand; while hotels proximate to nature reserves, national parks, lakes or oceans, casinos, or concert or sports arenas typically capture a larger share of leisure room night demand.

A comparison of amenities and physical characteristics of the subject and the competitive set and our concluded market mix for the subject and competitive set is presented on the following page.



Amenity Comparison			1011 m 1				
	The Inn at Palm Springs	Ingleside Inn	Villa Royale	Sparrows Lodge	Desert Riviera Hotel	Hotel California	Azure Sky Palm Springs
				100	m. I. h		
			\$ 1 1 · · · · · · · · · · · · · · · · ·				
Brand Affiliation	Independent	Independent	Independent	Independent	Independent	Independent	Independent
Chain Scale	Upper Midscale	Luxury	Upscale	Upper Midscale	Upper Midscale	Upper Midscale	Upper Upscale
Service Tier	Limited Service	Limited Service	Limited Service	Limited Service	Limited Service	Limited Service	Palm Springs, CA
Rooms	24	30	37	20	11	16	14
Year Opened	1/1/1958	1920	1947	2022	1951	1942	1959
Renovated	Yes	Yes	Yes	No	Yes	Yes	Yes
Meeting Space	None	None	None	None	None	None	None
Hotel Amenities							
Complimentary WiFi	X	Х	Х	Х	Χ	Х	Х
Interior Corridor							
Indoor/Outdoor Pool	X	X	X	X	X	Χ	X
Business Center	X						
Fitness Center	X						
On-Site Restaurant		X					
Guest Laundry							
Shuttle Service							
Room Amenities							
Complimentary WiFi	Х	X	Х	Х	Χ	Х	Х
	X	X	X	X	X	X	X
Microwave	X	X	X	X	X	X X	X
Mini-refrigerator		X					
ron/Ironing Board	X		X	X	X	X	X
Coffee Makers	X	X	X	X	X	X	X
Hair Dryers Shuttle Service	X	Χ	Х	Х	Х	Х	Х
Suite Rooms	Χ	Х	Х	Х	X	Х	X
O   '							
Qualitative Analysis		Similar	Similar	Similar	Similar	Similar	Similar
Location				Similar Slightly Inferior			Similar
Age/Condition		Slightly Superior	Similar		Similar	Similar	
Brand Affiliation		Superior	Similar	Similar	Similar	Similar	Similar
Amenities		Slightly Superior	Similar	Similar	Similar	Similar	Similar
Overall Comparison		Superior	Similar	Similar	Similar	Similar	Similar
Estimated Market Mix							
Estimated iviarket iviix							
Commercial	5%	5%	5%	5%	5%	5%	5%
	5% 0%	5% 0%	5% 0%	5% 0%	5% 0%	5% 0%	5% 0%



## **Analysis of Market Segmentation and Historical Penetration**

We analyze historical occupancy, ADR and RevPAR trends for the subject and the competitive set to derive forward looking projections for the subject. Our analysis is based on a trend report for the 12 months ending August 2023 prepared by Smith Travel Research ("STR"), an independent research firm which is recognized by the lodging industry as a reliable source of statistical data. While STR is widely utilized, the data provided by STR does have certain limitations, primarily as it relates to hotel participation and consistent reporting of data by individual hotel properties. Despite the noted limitations, STR data is widely accepted and utilized by investors, owners, and market participants within the hotel industry, and is relevant as an overall market indicator.

A summary and comparison of current and historical occupancy, ADR and RevPAR statistics for the subject and the competitive set is presented as follows.

Historical Statistics				
				Compound Annual
TTM Period Ending	Aug-21	Aug-22	Aug-23	Rate of Change
Competitive Set Occupancy	51.0%	66.8%	61.3%	
% Change (Year-Over-Year)	-	30.98%	-8.23%	6.7%
Competitive Set ADR	\$197.22	\$291.01	\$343.90	
% Change (Year-Over-Year)	-	47.56%	18.17%	24.8%
Competitive Set RevPAR	\$100.58	\$194.39	\$210.81	
% Change (Year-Over-Year)	-	93.27%	8.44%	36.5%
Yearend	2021	2022	YTD Aug. 2023	
Subject Occupancy	43.7%	54.5%	58.8%	
% Change (Year-Over-Year)	-	24.71%	7.89%	11.5%
Subject ADR	\$175.00	\$210.00	\$220.00	
% Change (Year-Over-Year)	-	20.00%	4.76%	8.6%
Subject RevPAR	\$76.48	\$114.45	\$129.36	
% Change (Year-Over-Year)	-	49.66%	13.03%	23.1%

According to a STR report for the TTM ending August 2023, the overall occupancy, ADR and RevPAR for the competitive set is approximately 61.3%, \$343.90, and \$210.81, respectively. The reported occupancy, ADR and RevPAR for the subject YTD August 2023 is 58.8%, \$220, and \$129.36, respectively.

The subject has historically reported occupancies significantly less than the competitive market while ADR has also been less than the market. We note that occupancies reported in the table above are based on the 18 available rooms the owner operates, but in the our analysis, projections are based on 24-rooms as a typical buyer would not keep these rooms off the market for personal use.

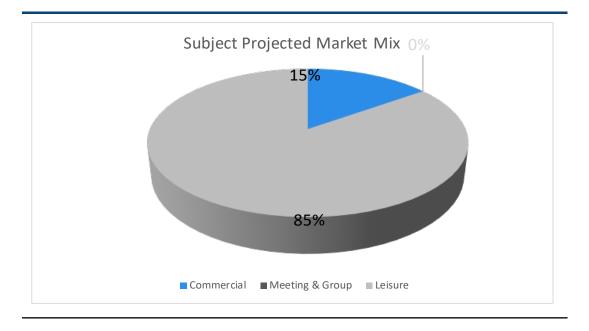


Additionally, we note that the rehab of the subject was primarily completed in early 2023 and the reported 2023 occupancy and ADR are skewed downward as the high season for Palm Springs, California is from October through April and some of the rooms were not available during this period. The owners noted that with the current pre-bookings, they anticipate that in the following 12-months they can achieve an occupancy relatively in line with the market at approximately 62% and ADR of \$230, which is reasonable considering the subject's location, rehabbed condition in relation to the comparable properties in the market, as some are superior to the subject. We have relied upon these figures in the following projections. We note that as the YTD data is skewed by the seasonality of the Palm Springs market, we do not consider any rent loss until stabilization deductions to be appropriate.

#### **Estimated Market Mix**

Based on an analysis of the demand generators within the market and a review of the amenities of the subject and each property within the competitive set, the estimated market mix for the subject and each property within the competitive set is presented as follows.

Estimated Market Mix			
Property	Commercial	Meeting & Group	Leisure
The Inn at Palm Springs	15%	0%	85%
Ingleside Inn	15%	0%	85%
Villa Royale	10%	0%	90%
Sparrows Lodge	5%	0%	95%
Desert Riviera Hotel	5%	0%	95%
Hotel California	5%	0%	95%
Azure Sky Palm Springs	5%	0%	90%





## **Estimated Demand Segmentation**

Based on an analysis of the primary demand generators within the defined PMA and a comparison of the amenities and physical characteristics of the subject with the competitive set, the estimated demand segmentation is presented as follows.

Estimated Demand Segmentation								
		Competitive						
Segment	Subject	Set	Total					
Commercial	854	2,373	3,227					
Meeting & Group	0	0	0					
Leisure	4,840	23,841	28,681					
Total	5,694	26,214	31,908					

As illustrated above, the majority of the subject's estimated demand is generated by the commercial and leisure segments.

## **Analysis of Demand**

Benchmarks for accommodated lodging demand within a market are expressed in the form of occupancy, ADR and RevPAR statistics. Individual determinants which influence a property's market appeal include a property's age, location, amenities, brand affiliation, and proximity to supporting land uses. Macro market demand influences include demographic trends such as population, household and employment growth. Room night demand is sensitive to changes in room night supply, macro and micro market influences, and other individual determinants.

#### **Changes in Market Room Night Supply**

As part of our analysis of market demand, we consider the impact of any additional new room night supply or reductions of supply within the subject's PMA. There have been a number of newer boutique hotels that have been rebranded following recent acquisitions in the market area but not much, if any, new construction. This we consider no additional new supply to have a major impact on the subject.

#### **Latent Demand**

As previously discussed, accommodated room night demand is based on historical occupancy levels, which represent actual occupied rooms within the market. Therefore, accommodated room night demand may not fully represent all forms of demand within the market. Additional unaccommodated demand may be present, but not reflected, in historical statistics.

Additional unaccommodated demand which may exist in a market is called latent demand. Latent demand consists of induced and displaced demand.

#### **Induced Demand**

Induced demand represents demand which may be created by the introduction of a new demand generator within the market, including new hotel development which may attract travelers to the



market due to superior amenities, brand affiliation, age/condition, or location. For commercial demand, the construction or relocation of a corporate headquarters may result in induced demand into a market area. Meeting and group induced demand may be the result of a new conference center, while leisure induced demand may be created by the construction of a casino, sports or concert venue, or other entertainment or recreational venue.

Induced demand could also be created by new infrastructure, such as the construction of new highways or transportation corridors within an area.

## **Displaced Demand**

Displaced demand occurs when area hotels are booked to capacity, requiring hotel operators to turn away guests. Displaced demand is typically seen in markets which either exhibit a high level of seasonality, or other periods of high demand based on external factors. For example. Hotels in proximity to concert or sports venues, or convention centers may exhibit displaced demand during high-volume periods of room night demand, such as music festivals or concerts, or sporting events.

#### **Latent Demand Conclusion**

Based on a review of the market, we do not identify any new development which would create additional room night demand.

## **Projection of Demand**

We apply growth rates for each segment of demand based on an analysis of historical occupancy, ADR and RevPAR trends, and demographic trends within the market. The estimated market mix for the subject and the competitive set indicates most of the room night demand is generated by the commercial and leisure segments.

## **Demand Growth Rate Conclusions**

<b>Estimated Annual Demand Growth</b>	Rates			
Fiscal Year Beg. Sept. 13	2023			
Commercial	0.00%			
Meeting & Group	0.00%			
Leisure	0.00%			
<b>Latent Demand - Induced Demand</b>				
Fiscal Year Beg. Sept. 13				
Commercial	0.00%			
Meeting & Group	0.00%			
Leisure	0.00%			
<b>Latent Demand - Displaced Deman</b>	d			
Fiscal Year Beg. Sept. 13				
Commercial	0.00%			
Meeting & Group 0.00%				
Leisure	0.00%			



We do not project significant changes in room demand.

## **Market Demand and Occupancy Projections**

Based on the previous analysis of demand growth and projections for each market segment, our projection of total market demand and occupancy are presented as follows. Our projections consider any previously determined anticipated changes in room night supply.

Total Projected Base Demand and Market Occu	pancy
Fiscal Year Beg. Sept. 13	2023
Commercial	1,775
Meeting & Group	0
Leisure	33,732
Total	35,507
Changes in Market Supply	
Existing Room Supply	152
Total New Room Night Supply	0
Total Available Room Nights	55,480
Overall Market Wide Occupancy	64%

As illustrated above, market wide occupancy is approximately 64%. We project subject occupancy at 62% which is relatively stable with the reported TTM August 2023 occupancy of 61.3%.

# **Forecast of Subject Occupancy**

To develop occupancy projections for the subject, we analyze the subject's current and historical penetration by analyzing the subject's fair share, market segmentation, and market penetration.

## **Subject and Competitive Set Fair Share**

The fair share of a property represents the percentage a property's rooms comprise of total rooms within the market. The fair share for the subject and the competitive set is presented as follows.

Subject and Competitive Set Fair Share		·
Property	Rooms	Fair Share
The Inn at Palm Springs	24	15.8%
Ingleside Inn	30	19.7%
Villa Royale	37	24.3%
Sparrows Lodge	20	13.2%
Desert Riviera Hotel	11	7.2%
Hotel California	16	10.5%
Azure Sky Palm Springs	14	9.2%
Total	152	100.0%



## **Subject and Competitive Set Market Share**

A property's market share represents the percentage of occupied rooms nights a property captures per market segment, based on the previously concluded market mix, as follows.

#### **Market Share**

Based on the estimated market mix, fair share, and occupancy of the subject and competitive set, we calculate current occupied room nights for each market segment for the subject and each property in the competitive set. The calculation of occupied room nights is as follows:

Market Segment Occupied Room Nights = Market Mix Percentage X Total Occupied Room Nights

Occupied Room Nights Per Market Segme	ent			
		Meeting &		
Property	Commercial	Group	Leisure	Total
The Inn at Palm Springs	854	0	4,840	5,694
Ingleside Inn	986	0	5,585	6,570
Villa Royale	810	0	7,293	8,103
Sparrows Lodge	232	0	4,411	4,643
Desert Riviera Hotel	141	0	2,670	2,811
Hotel California	204	0	3,884	4,088
Total	3,227	0	28,681	31,908
Total Subject	854	0	4,840	5,694
Total Competitive Set	2,373	0	23,841	26,214

## **Subject and Competitive Set Occupancy Penetration**

A property achieves 100% occupancy penetration when its room night demand capture is the equivalent of its fair share of the market. The calculation of occupancy penetration is as follows:

#### Occupancy Penetration = Market Share / Fair Share

The occupancy penetration for the subject and the competitive set is presented as follows.

Subject and Competitive Set Occupancy Penetration			
Property	Commercial	Meeting & Group	Leisure
The Inn at Palm Springs	5.0%	0.0%	95.0%
Ingleside Inn	5.0%	0.0%	95.0%
Villa Royale	5.0%	0.0%	95.0%
Sparrows Lodge	5.0%	0.0%	95.0%
Desert Riviera Hotel	5.0%	0.0%	95.0%
Hotel California	5.0%	0.0%	95.0%
Azure Sky Palm Springs	5.0%	0.0%	95.0%

The following tables present our projections of captured penetration rates and room night demand for the subject.



<b>Subject Projected Occupancy - Stabilized</b>	
Fiscal Year Beg. Sept. 13	2023
Subject Fair Share	
Market Room Supply [1]	152
Subject Room Count	24
Fair Share	15.8%

Subject	Room	Night	Capture	9

Commercial	
Fair Share	15.8%
Penetration Factor	100.0%
Market Share	15.8%
Demand	3,227
Commercial Capture	510
Meeting & Group	
Fair Share	15.8%
Penetration Factor	0.0%
Market Share	0.0%
Demand	0
Commercial Capture	0
Leisure	
Fair Share	15.8%
Penetration Factor	108.7%
Market Share	17.2%
Demand	28,681
Commercial Capture	4,923
Total Capture	5,432
Projected Occupancy	62%

As noted previously, we project occupancy for the subject similar to the market at 62%.

<b>Subject Occupancy Projections - Stabilized</b>	
Fiscal Year Beg. Sept. 13	2023
Room Nights Captured	5,432
Occupancy	62%



## **Projection of Subject ADR**

Our projection of the estimated ADR for the subject is derived utilizing the competitive positioning method. The competitive positioning method is an analysis and comparison of average room rates achieved by hotels within the competitive set. A summary of the reported average rates for hotels within the subject's competitive set is presented as follows.

Summary of ADR and Reported Rack Rates		
Property	Reported Rate Range	
The Inn at Palm Springs	\$129.00 - \$650.00	
Ingleside Inn	\$175.00 - \$800.00	
Villa Royale	\$150.00 - \$500.00	
Sparrows Lodge	\$125.00 - \$600.00	
Desert Riviera Hotel	\$125.00 - \$650.00	
Hotel California	\$125.00 - \$650.00	
Azure Sky Palm Springs	\$170.00 - \$675.00	
Range	\$125.00 - \$800.00	
STR Average Competitive Set	\$354.27	
Subject Estimated Positioned Rate	\$230.00	

While the market reported an ADR of \$354.27, the subject property has historically underperformed in terms of ADR. Considering the subject's location, amenities as well as the owners projections of \$230 ADR for the following 12-months, we rely on the owners' projection in our analysis.

#### **Adjustment Factors**

A hotel operator's ability to drive rates over time is influenced by several factors, as follows.

ADR Risk Factor	Defined	Impact on ADR
Supply and Demand	Potential for new supply within the market or a reduction in supply, unaccommodated demand created by introduction of demand generators or a new hotel within the market	$\leftrightarrow$
Projected Inflation	Inflationary pressures resulting in increases in operating costs within a market	<b>↑</b>
Changes in Competitive Standards	Renovations or repositioning of existing hotels within the competitive set	$\leftrightarrow$
Specific Property Improvements	Planned capital improvements, renovations, addition or subtraction of amenities	$\leftrightarrow$
Overall Impact		<b>↑</b>

Based on the foregoing, our projection of ADR for the subject is presented as follows.



Subject Projected ADR - Stabilized		
Fiscal Year Beg. Sept. 13	2023	
Current Positioned ADR	\$230.00	
ADR Growth Rate	0.00%	

We do not project additional ADR growth in the 12-month projection period.

# Conclusion

Based on the foregoing analyses, our projection of the subject's occupancy, ADR and rooms revenue is presented as follows.

Subject Projected Occupancy, ADR and Rooms	Revenue - Stabilize
Fiscal Year Beg. Sept. 13	2023
Available Rooms	24
Annual Room Nights	8,760
Projected Occupancy	60.1%
Occupied Rooms	5,432
Projected ADR	\$230.00
Projected Rooms Revenue	\$1,249,360



# **Valuation**

# Valuation Methodology

Appraisers usually consider three approaches to estimating the market value of real property. These are the cost approach, sales comparison approach and the income capitalization approach.

The **cost approach** assumes that the informed purchaser would pay no more than the cost of producing a substitute property with the same utility. This approach is particularly applicable when the improvements being appraised are relatively new and represent the highest and best use of the land or when the property has unique or specialized improvements for which there is little or no sales data from comparable properties.

The **sales comparison approach** assumes that an informed purchaser would pay no more for a property than the cost of acquiring another existing property with the same utility. This approach is especially appropriate when an active market provides sufficient reliable data. The sales comparison approach is less reliable in an inactive market or when estimating the value of properties for which no directly comparable sales data is available. The sales comparison approach is often relied upon for owner-user properties.

The **income capitalization approach** reflects the market's perception of a relationship between a property's potential income and its market value. This approach converts the anticipated net income from ownership of a property into a value indication through capitalization. The primary methods are direct capitalization and discounted cash flow analysis, with one or both methods applied, as appropriate. This approach is widely used in appraising income-producing properties.

Reconciliation of the various indications into a conclusion of value is based on an evaluation of the quantity and quality of available data in each approach and the applicability of each approach to the property type.

The methodology employed in this assignment is summarized as follows:

Approaches to Value			
Approach	Applicability to Subject	Use in Assignment	
Cost Approach	Not Applicable	Not Utilized	
Sales Comparison Approach	Applicable	Utilized	
Income Capitalization Approach	Applicable	Utilized	



# **Income Capitalization Approach**

The income capitalization approach converts anticipated economic benefits of owning real property into a value estimate through capitalization. The steps taken to apply the income capitalization approach are:

- Analyze the revenue potential of the property.
- Consider appropriate allowances for vacancy, collection loss, and operating expenses.
- Calculate net operating income by deducting vacancy, collection loss, and operating expenses from potential income.
- Apply the most appropriate capitalization methods to convert anticipated net income to an indication of value.

The two most common capitalization methods are direct capitalization and discounted cash flow analysis. In direct capitalization, a single year's expected income is divided by an appropriate capitalization rate to arrive at a value indication. In discounted cash flow analysis, anticipated future net income streams and a future resale value are discounted to a present value at an appropriate yield rate.

In this analysis, we use only direct capitalization because investors in this property type typically rely most on this method.

## **Room Revenue Projection**

Economic rent is market rent or the average room rate a potential patron is warranted in paying and the motel operator is warranted in receiving for services. Forecasting of the subject's economic income involves an analysis of room sales. This is best accomplished by stabilized historical operation in conjunction with comparison with other similar motel properties available within the subject's effective market area. This was conducted in the Market Analysis section of this report. Stabilized average daily rate (ADR) and occupancy levels on a stabilized basis were previously concluded.

Total room nights available (RNA), room nights sold (RNS) and room revenue is calculated as follows.

Subject Projected Occupancy, ADR and F	Rooms Revenue - Stabilize
Fiscal Year Beg. Sept. 13	2023
Available Rooms	24
Annual Room Nights	8,760
Projected Occupancy	60.1%
Occupied Rooms	5,432
Projected ADR	\$230.00
Projected Rooms Revenue	\$1,249,360



## **Income and Expense Data**

To develop projections of stabilized income and expenses, we analyze industry benchmarks, recent financial statements of the subject, and data from comparable properties. Industry data from PKF Hospitality Research and Smith Travel Research are presented first in the following tables.

	Summary			Mountain and Pacific			Under 150 Rooms			\$125 to \$250		
	% of		\$/Occ.	% of		\$/Occ.	% of		\$/Occ.	% of		\$/Occ.
	Revenue	\$ / Room	Room	Revenue	\$ / Room	Room	Revenue	\$ / Room	Room	Revenue	\$ / Room	Room
Revenue												
Rooms	72.2%	\$47,854	\$201.71	71.7%	\$52,590	\$210.12	83.2%	\$39,980	\$164.93	72.1%	\$50,147	\$205.40
Food and Beverage	21.7%	\$14,358	\$60.52	21.2%	\$15,579	\$62.24	12.4%	\$5,949	\$24.54	21.6%	\$15,041	\$61.60
Other Operated Departments	3.7%	\$2,462	\$10.38	4.4%	\$3,217	\$12.85	2.6%	\$1,245	\$5.14	3.5%	\$2,464	\$10.09
Miscellaneous Income	2.4%	\$1,601	\$6.75	2.7%	\$1,962	\$7.84	1.9%	\$903	\$3.73	2.8%	\$1,921	\$7.87
Total Revenues	100.0%	\$66,275	\$279.36	100.0%	\$73,348	\$293.05	100.0%	\$48,077	\$198.34	100.0%	\$69,573	\$284.96
Departmental Costs & Expenses												
Rooms	26.8%	\$12,808	\$53.99	28.0%	\$14,702	\$58.74	24.7%	\$9,874	\$40.73	25.9%	\$13,013	\$53.30
Food and Beverage	73.9%	\$10,615	\$44.74	79.5%	\$12,385	\$49.49	82.6%	\$4,911	\$20.26	70.0%	\$10,532	\$43.14
Other Operated Departments	40.9%	\$1,006	\$4.24	39.4%	\$1,269	\$5.07	50.7%	\$631	\$2.60	34.8%	\$857	\$3.51
Total Departmental Expenses	36.9%	\$24,429	\$102.97	38.7%	\$28,356	\$113.30	32.1%	\$15,416	\$63.59	35.1%	\$24,402	\$99.95
Total Departmental Profit	63.1%	\$41,846	\$176.39	61.3%	\$44,992	\$179.75	67.9%	\$32,661	\$134.75	64.9%	\$45,171	\$185.01
Undistributed Operating Expenses												
Administrative and General	8.9%	\$5,913	\$24.92	9.0%	\$6,628	\$26.48	9.9%	\$4,752	\$19.60	8.6%	\$5,977	\$24.48
Information and Telecommunications Systems	1.5%	\$973	\$4.10	1.5%	\$1,104	\$4.41	1.5%	\$739	\$3.05	1.4%	\$955	\$3.91
Sales and Marketing	9.2%	\$6,126	\$25.82	8.9%	\$6,538	\$26.12	10.2%	\$4,896	\$20.20	9.2%	\$6,384	\$26.15
Property Operation and Maintenance	4.6%	\$3,035	\$12.79	4.4%	\$3,210	\$12.83	4.8%	\$2,298	\$9.48	4.4%	\$3,056	\$12.52
Utility Costs	3.4%	\$2,251	\$9.49	3.2%	\$2,356	\$9.41	3.5%	\$1,703	\$7.03	3.3%	\$2,326	\$9.53
Total Undistributed Expenses	27.6%	\$18,298	\$77.12	27.0%	\$19,836	\$79.25	29.9%	\$14,388	\$59.36	26.9%	\$18,698	\$76.59
Gross Operating Profit	35.5%	\$23,548	\$99.27	34.3%	\$25,156	\$100.50	38.0%	\$18,273	\$75.39	38.1%	\$26,473	\$108.42
Management Fees	3.4%	\$2,262	\$9.53	3.3%	\$2,434	\$9.73	3.7%	\$1,784	\$7.36	3.5%	\$2,413	\$9.88
Income Before Non-Operating Income and		Ŧ-,	*****		7-/	*****		T-/	*****		T-/:	
Expenses	32.1%	\$21,286	\$89.74	31.0%	\$22,722	\$90.77	34.3%	\$16,489	\$68.03	34.6%	\$24,060	\$98.54
Non-Operating Income and Expenses	02.270	Ψ <b>-</b> 1,200	φοσι, .	32.070	V,	ψ30	3 11370	Ψ10,.05	<b>400.00</b>	5 11070	φ= .,σσσ	<b>450.5</b> .
Income	0.5%	\$319	\$1.34	0.2%	\$170	\$0.68	1.1%	\$533	\$2.20	0.5%	\$330	\$1.35
Rent	2.4%	\$1,595	\$6.72	2.8%	\$2,033	\$8.12	3.4%	\$1,641	\$6.77	2.8%	\$1,926	\$7.89
Property and Other Taxes	3.8%	\$2,546	\$10.73	3.3%	\$2,389	\$9.55	3.2%	\$1,554	\$6.41	3.9%	\$2,736	\$11.21
Insurance	1.3%	\$868	\$3.66	1.4%	\$1,029	\$4.11	1.4%	\$675	\$2.78	1.3%	\$878	\$3.60
Other	1.1%	\$749	\$3.16	1.0%	\$727	\$2.91	2.5%	\$1,190	\$4.91	1.0%	\$666	\$2.73
Total Non-Operating Income and Expenses	8.2%	\$5.440	\$22.93	8.2%	\$6,008	\$24.01	9.4%	\$4,527	\$18.67	8.4%	\$5,876	\$24.07
EBITDA	23.9%	\$15,846	\$66.81	22.8%	\$16,714	\$66.76	24.9%	\$11,962	\$49.36	26.1%	\$18,184	\$74.47
Percentage of Occupancy	65.0%			68.6%	-		66.4%	•		66.9%	*	
Average Daily Rate	\$201.71			\$210.12			\$164.93			\$205.40		
RevPAR	\$131.10			\$144.08			\$109.52			\$137.38		
Average Size (Rooms)	237			251			121			277		



2022 STR Data - Full Service Hotels									
	Pacific			Suburban			Upper Mi		
	% of		\$/Occ.	% of		\$/Occ.	% of		\$/Occ.
	Revenue	\$ / Room	Room	Revenue	\$ / Room	Room	Revenue	\$ / Room	Room
Revenue									
Rooms	65.1%	\$69,836	\$289.31	69.2%	\$40,792	\$181.85	94.6%	\$34,532	\$135.35
Food	14.5%	\$15,515	\$64.27	14.0%	\$8,240	\$36.73	1.0%	\$382	\$1.50
Beverage	5.5%	\$5,915	\$24.50	4.8%	\$2,826	\$12.60	0.3%	\$121	\$0.47
Other Food and Beverage	5.4%	\$5,772	\$23.91	6.4%	\$3,785	\$16.87	0.5%	\$166	\$0.65
Food and Beverage Income	25.4%	\$27,202	\$112.69	25.2%	\$14,850	\$66.20	1.8%	\$669	\$2.62
Other Operated Departments	5.2%	\$5,569	\$23.07	3.2%	\$1,913	\$8.53	2.5%	\$900	\$3.53
Miscellaneous Income	4.3%	\$4,630	\$19.18	2.4%	<u>\$1,423</u>	<u>\$6.34</u>	1.1%	<u>\$404</u>	<u>\$1.58</u>
Total Revenue	100.0%	\$107,238	\$444.25	100.0%	\$58,977	\$262.92	100.0%	\$36,505	\$143.08
Departmental Expenses									
Rooms	26.9%	\$18,772	\$77.77	26.6%	\$10,853	\$48.38	28.2%	\$9,744	\$38.19
Food and Beverage	80.1%	\$21,798	\$90.30	75.1%	\$11,155	\$49.73	116.8%	\$781	\$3.06
Other Operated Departments	78.7%	\$4,382	\$18.15	68.0%	\$1,301	\$5.80	62.8%	<u>\$565</u>	\$2.22
Total Departmental Expenses	41.9%	\$44,951	\$186.22	39.5%	\$23,309	\$103.91	30.4%	\$11,089	\$43.47
Total Departmental Profit	58.1%	\$62,287	\$258.03	60.5%	\$35,668	\$159.01	69.6%	\$25,416	\$99.62
Undistributed Operating Expenses									
Administrative & General	8.5%	\$9,084	\$37.63	10.3%	\$6,049	\$26.96	10.7%	\$3,920	\$15.37
Information & Telecommunications Systems	1.2%	\$1,287	\$5.33	1.2%	\$703	\$3.14	0.7%	\$267	\$1.05
Marketing	6.3%	\$6,780	\$28.09	7.6%	\$4,506	\$20.09	6.2%	\$2,266	\$8.88
Franchise Fees	1.0%	\$1,082	\$4.48	2.8%	\$1,647	\$7.34	6.8%	\$2,483	\$9.73
Sales & Marketing	7.3%	\$7,862	\$32.57	10.4%	\$6,153	\$27.43	13.0%	\$4,750	\$18.62
Property Operations & Maintenance	4.5%	\$4,780	\$19.80	5.0%	\$2,961	\$13.20	5.2%	\$1,895	\$7.43
Utilities	3.4%	\$3,628	\$15.03	3.7%	\$2,179	\$9.71	3.9%	\$1,411	\$5.53
Total Undistributed Expenses	24.8%	\$26,641	\$110.36	30.6%	\$18,045	\$80.44	33.5%	\$12,243	\$47.99
Gross Operating Profit	33.2%	\$35,646	\$147.67	29.9%	\$17,623	\$78.56	36.1%	\$13,173	\$51.63
Management Fee	3.4%	\$3,645	\$15.10	3.2%	\$1,863	\$8.31	3.5%	\$1,262	\$4.95
Income Before Fixed Charges	29.8%	\$32,001	\$132.57	26.7%	\$15,760	\$70.26	32.6%	\$11,910	\$46.68
Selected Fixed Charges									
Non-Operating Income	0.5%	\$537	\$2.22	0.3%	\$171	\$0.76	0.2%	\$85	\$0.33
Rent	1.7%	\$1,827	\$7.57	1.6%	\$915	\$4.08	2.3%	\$855	\$3.35
Property Taxes	2.9%	\$3,133	\$12.98	3.3%	\$1,924	\$8.58	3.6%	\$1,324	\$5.19
Insurance	1.4%	\$1,548	\$6.41	1.3%	\$772	\$3.44	1.6%	\$570	\$2.24
EBITDA*	25.5%	\$27,320	\$113.18	22.2%	\$13,064	\$58.24	27.4%	\$10,016	\$39.26
			\$8.99			•		\$152	
Less: Replacement Reserve	2.0%	\$2,169		1.7%	\$1,001	\$4.46	0.4%		\$0.59
EBITDA Less Replacement Reserve	23.5%	\$25,151	\$104.19	20.5%	\$12,063	\$53.78	27.0%	\$9,864	\$38.66
Occupancy (of Sample)	66.7%			61.9%			70.3%		
Average Daily Rate	\$289.31			\$181.85			\$135.35		
RevPAR	\$193.05			\$112.48			\$95.16		

<sup>\*</sup>EBITDA shown only includes property taxes and insurance. It does not include all fixed expenses or non-operating expenses.

Source: STR, 2023 Hotel Profitability Review



 $<sup>{\</sup>it **Figures for Upper Midscale Class include both full-service and limited-service hotels.}$ 

Income and expense statements for the subject property were obtained for the years of 2020 to 2022 and eight months of 2023 from January through August.

As noted previously, the subject property was being renovated from 2020 through the beginning of 2023 and little reliance is placed on the reported income and expenses from 2020 through 2022. A combination of the annualized 2023 expenses and the market are relied upon in our projections.

We reclassified the owner's income and expense items into standard categories and excluded items that do not reflect normal operating expenses for this type of property. The following table summarizes our analysis.

<b>Operating History and Projections</b>					
				8 Months	
	Actual	Actual	Actual	Annualized	IRR
	2020	2021	2022	2023	Projection
Income					•
Rooms	\$302,387	\$501,946	\$752,103	\$845,619	\$1,249,360
Food & Beverage	0	0	0	0	20,000
Other Operated Departments	0	0	0	0	10,000
Total Income	\$302,387	\$501,946	\$752,103	\$845,619	\$1,279,360
Expenses					
Departmental Expenses					
Rooms	\$153,715	\$205,858	\$236,338	\$273,114	\$349,821
Food & Beverage	0	0	0	0	10,000
Other Operated Departments	0	0	0	0	5,000
Total Departmental Expenses	\$153,715	\$205,858	\$236,338	\$273,114	\$364,821
Departmental Profit	\$148,672	\$296,088	\$515,765	\$572,505	\$914,539
Undistributed Expenses					
Administrative & General	\$23,677	\$28,731	\$76,012	\$56,240	\$85,717
Sales & Marketing	3,644	4,191	3,661	3,029	24,987
Property Operations & Maintenance	55,059	55,823	27,401	63,303	48,000
Utilities	31,589	34,768	44,587	50,255	73,169
Total Undistributed Expenses	\$113,969	\$123,513	\$151,661	\$172,826	\$231,873
Gross Operating Profit	\$34,703	\$172,575	\$364,104	\$399,680	\$682,666
Management Fees	0	0	0	0	38,381
Fixed Expenses					
Property & Other Taxes	39,578	55,628	124,620	20,226	72 <i>,</i> 575
Insurance	6,332	8,234	11,013	11,427	11,760
Total Fixed Expenses	\$45,910	\$63,862	\$135,633	\$31,653	\$84 <i>,</i> 335
Replacement Reserves	0	0	0	0	25,587
Total Expenses	\$313,594	\$393,233	\$523,632	\$477,593	\$744,998
Net Operating Income	-\$11,207	\$108,713	\$228,471	\$368,027	\$534,362
Operating Expense Ratio	103.7%	78.3%	69.6%	56.5%	58.2%



### Revenues

### **Rooms Revenue**

Room revenue was projected at the beginning of this section at \$1,249,360. This is supported by a detailed penetration and yield study within the Market Analysis section.

	2022 STR			2022 CBRE			
	Pacific	Suburban	Upper Midscale	Summary	Mountain and Pacific	Under 150 Rooms	\$125 to \$250
% of Total Revenue	65.1%	69.2%	94.6%	72.2%	71.7%	83.2%	72.1%
\$ / Occ Room Night	\$289.31	\$181.85	\$135.35	\$201.71	\$210.12	\$164.93	\$205.40
\$ / Room	\$69,836	\$40,792	\$34,532	\$47,854	\$52,590	\$39,980	\$50,147

Rooms Income								
	Comp 1	Comp 2	Comp 3	Actual	Actual	Actual	Annualized	IRR
	2021	2021	2021	2020	2021	2022	2023	Projection
Total	-	-	-	\$302,387	\$501,946	\$752,103	\$845,619	\$1,249,360
% of Total Income	77.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	97.7%
\$/Room	\$113,867	\$59,722	\$51,428	\$16,799	\$27,886	\$41,784	\$46,979	\$52,057
\$/Occ. Room Night	\$354.51	\$238.89	\$208.74	\$140.00	\$175.00	\$210.00	\$220.00	\$230.00

### **Food and Beverage Income**

This revenue includes all food and beverage sales from the alcohol sales as well as from sales from the limited on-site food options.

	2022 STR			2022 CBRE			
	Pacific	Suburban	Upper Midscale	Summary	Mountain and Pacific	Under 150 Rooms	\$125 to \$250
% of Total Revenue	25.4%	25.2%	1.8%	21.7%	21.2%	12.4%	21.6%
\$ / Occ Room Night	\$112.69	\$66.20	\$2.62	\$60.52	\$62.24	\$24.54	\$61.60
\$ / Room	\$27,202	\$14,850	\$669	\$14,358	\$15,579	\$5,949	\$15,041

Food & Beverage Income	2							
	Comp 1	Comp 2	Comp 3	Actual	Actual	Actual	Annualized	IRR
	2021	2021	2021	2020	2021	2022	2023	Projection
Total	-	-	-	\$0	\$0	\$0	\$0	\$20,000
% of Room Income	22.1%	-	_	_	_	-	_	1.6%
% of Total Income	17.0%	-	_	_	_	-	_	1.6%
\$/Room	\$25,200	-	_	_	_	-	_	\$833
\$/Occ. Room Night	\$78.45	_	_	_	_	_	_	\$3.68

National and comparable data for this income ranges from \$2.62 to \$112.69 per occ. room night. The owners of the subject property recently acquired a liquor licenses that allows them to sell all forms of alcohol. The owners stated that food and beverage income in the following 12-months is estimated at \$20,000, or \$3.68 per occ. room night. We consider the owner's projections reasonable and we project \$3.68 per occ. room night.



### **Other Operated Departments**

At the subject, this category includes miscellaneous sources, such as sundry sales, room charges, bike rental revenue, etc., that are offset by a corresponding expense.

	2022 STR			2022 CBRE			
			Upper		Mountain	Under 150	\$125 to
	Pacific	Suburban	Midscale	Summary	and Pacific	Rooms	\$250
% of Total Revenue	5.2%	3.2%	2.5%	3.7%	4.4%	2.6%	3.5%
\$ / Occ Room Night	\$23.07	\$8.53	\$3.53	\$10.38	\$12.85	\$5.14	\$10.09
\$ / Room	\$5,569	\$1,913	\$900	\$2,462	\$3,217	\$1,245	\$2,464

Other Operated Departn	nents Income							
	Comp 1	Comp 2	Comp 3	Actual	Actual	Actual	Annualized	IRR
	2021	2021	2021	2020	2021	2022	2023	Projection
Total	-	-	-	\$0	\$0	\$0	\$0	\$10,000
% of Room Income	7.6%	-	-	_	_	-	_	0.8%
% of Total Income	5.8%	-	-	_	_	-	_	0.8%
\$/Room	\$8,626	-	-	_	_	_	_	\$417
\$/Occ. Room Night	\$26.86	_	_	_	_	_	_	\$1.84

National and comparable data for this income ranges from \$3.53 to \$26.86 per occ. room night. A line item for this income has not been historically reported but as the owners have recently finished rehabbing the property, they anticipate that income from this department will be an estimated \$10,000, or \$1.84 per occ. room night. While their projection for this income is slightly less than the market, we consider it reasonable given the 24-rooms at the subject.

# **Total Revenue Projections**

The following table summarizes historic and both the budgeted and our projection of total revenue.

Income History and Projection	ıs					
	Actual	Actual	Actual	8 Months	Annualized	
	2020	2021	2022	2023	2023	IRR Projection
Rooms	\$302,387	\$501,946	\$752,103	\$563,746	\$845,619	\$1,249,360
Food & Beverage	\$0	\$0	\$0	\$0	\$0	\$20,000
Other Operated Departments	\$0	\$0	\$0	\$0	\$0	\$10,000
Total Income	\$302,387	\$501,946	\$752,103	\$563,746	\$845,619	\$1,279,360



# **Departmental Expenses**

### **Rooms Expense**

Rooms expense includes wages for front desk and housekeeping personnel, payroll taxes, guest supplies, cleaning supplies and laundry, linens, and miscellaneous expenses.

	2022 STR			2022 CBRE	2022 CBRE				
	Pacific	Suburban	Upper Midscale	Summary	Mountain and Pacific	Under 150 Rooms	\$125 to \$250		
% of Room Revenue	26.9%	26.6%	28.2%	26.8%	28.0%	24.7%	25.9%		
\$ / Occ Room Night	\$77.77	\$48.38	\$38.19	\$53.99	\$58.74	\$40.73	\$53.30		
\$ / Room	\$18,772	\$10,853	\$9,744	\$12,808	\$14,702	\$9,874	\$13,013		

Rooms Expense								
	Comp 1	Comp 2	Comp 3	Actual	Actual	Actual	Annualized	IRR
	2021	2021	2021	2020	2021	2022	2023	Projection
Total	_	-	-	\$153,715	\$205,858	\$236,338	\$273,114	\$349,821
% of Room Income	29.2%	43.0%	31.8%	50.8%	41.0%	31.4%	32.3%	28.0%
% of Total Income	22.5%	43.0%	31.8%	50.8%	41.0%	31.4%	32.3%	27.3%
\$/Room	\$33,277	\$25,651	\$16,334	\$8,540	\$11,437	\$13,130	\$15,173	\$14,576
\$/Occ. Room Night	\$103.60	\$102.60	\$66.30	\$71.17	\$71.77	\$65.99	\$71.05	\$64.40

National and comparable data for this expense ranges from 24.7% to 32.7% of room revenue. This expense at the subject has decreased on a percentage of room revenue from 2020 to 2023 but increased on an annual basis from 2020 to 2023. The reported expense in 2023 was 32.3% of room revenue but this is slightly skewed due to the inclusion of atypical managerial costs which are not reported at the subject as the owners live on-site. As such, we project this expense slightly less than reported 2023 expense at 28% of room revenue.

### **Food and Beverage Expense**

This expense is an offset to the associated Food & Beverage revenue. It consists of cost of goods sold and wages and associated benefits.

	2022 STR			2022 CBRE				
	Pacific	Suburban	Upper Midscale	Summary	Mountain and Pacific	Under 150 Rooms	\$125 to \$250	
% of F & B Revenue	80.1%	75.1%	116.8%	73.9%	79.5%	82.6%	70.0%	
\$ / Occ Room Night	\$90.30	\$49.73	\$3.06	\$44.74	\$49.49	\$20.26	\$43.14	
\$ / Room	\$21,798	\$11,155	\$781	\$10,615	\$12,385	\$4,911	\$10,532	



	Comp 1	Comp 2	Comp 3	Actual	Actual	Actual	Annualized	IRR
	2021	2021	2021	2020	2021	2022	2023	Projection
Total	-	-	_	\$0	\$0	\$0	\$0	\$10,000
% of F&B Income	77.4%	-	_	_	_	-	_	50.0%
% of Total Income	13.2%	-	_	_	_	-	_	0.8%
\$/Room	\$19,511	-	_	_	_	-	_	\$417
\$/Occ. Room Night	\$60.74	_	_	_	_	_	_	\$1.84

National and comparable data for this expense ranges from \$3.06 to \$90.30 per occ. room night. While a line item has not been historically reported for this expense, we project this expense at approximately 50% of food and beverage revenue, or \$1.84 per occ. room night, as the income for this department is primarily alcohol sales.

### **Other Operated Departments and Rentals Expense**

The expense is an offset of the related miscellaneous income.

	2022 STR			2022 CBRE			
			Upper		Mountain	Under 150	\$125 to
	Pacific	Suburban	Midscale	Summary	and Pacific	Rooms	\$250
% of Other Income	78.7%	68.0%	62.8%	40.9%	39.4%	50.7%	34.8%
\$ / Occ Room Night	\$18.15	\$5.80	\$2.22	\$4.24	\$5.07	\$2.60	\$3.51
\$ / Room	\$4,382	\$1,301	\$565	\$1,006	\$1,269	\$631	\$857

<b>Other Operated Departn</b>	nents Expense							
	Comp 1	Comp 2	Comp 3	Actual	Actual	Actual	Annualized	IRR
	2021	2021	2021	2020	2021	2022	2023	Projection
Total	_	-	-	\$0	\$0	\$0	\$0	\$5,000
% of Other Income	1.5%	-	_	_	_	-	_	50.0%
% of Total Income	0.1%	_	_	_	_	_	_	0.4%
\$/Room	\$131	-	_	_	_	-	_	\$208
\$/Occ. Room Night	\$0.41	_	_	_	_	_	_	\$0.92

National and comparable data for this expense ranges from \$0.41 to \$18.15 per occ. room night. While a line item has not been historically reported for this expense, we project this expense at approximately 50% of other revenue, or \$0.92 per occ. room night.



# **Undistributed Operating Expenses**

### **Administrative and General**

Administrative and General expenses include the general manager and administrative salaries, office expenses, supplies, credit card fees, accounting, bookkeeping, computer expense and systems, bank charges, professional fees, etc.

	2022 STR			2022 CBRE			
			Upper		Mountain	Under 150	\$125 to
	Pacific	Suburban	Midscale	Summary	and Pacific	Rooms	\$250
% of Total Revenue	8.5%	10.3%	10.7%	8.9%	9.0%	9.9%	8.6%
\$ / Occ Room Night	\$37.63	\$26.96	\$15.37	\$24.92	\$26.48	\$19.60	\$24.48
\$ / Room	\$9,084	\$6,049	\$3,920	\$5,913	\$6,628	\$4,752	\$5,977

Administrative & Genera	al Expense							
	Comp 1	Comp 2	Comp 3	Actual	Actual	Actual	Annualized	IRR
	2021	2021	2021	2020	2021	2022	2023	Projection
Total	-	-	-	\$23,677	\$28,731	\$76,012	\$56,240	\$85,717
% of Room Income	14.1%	4.3%	3.9%	7.8%	5.7%	10.1%	6.7%	6.9%
% of Total Income	10.8%	4.3%	3.9%	7.8%	5.7%	10.1%	6.7%	6.7%
\$/Room	\$16,049	\$2,593	\$1,991	\$1,315	\$1,596	\$4,223	\$3,124	\$3,572
\$/Occ. Room Night	\$49.97	\$10.37	\$8.08	\$10.96	\$10.02	\$21.22	\$14.63	\$15.78

National and comparable data for this expense ranges from 3.9% to 10.8% of total income. This expense at the subject decreased from 2020 to 2021 on a percentage of total income basis while increasing on an annual basis. From 2021 to 2022 this expense increased from 5.7% to 10.1% of total income but then decreased to 6.7% of total income in 2023. The owners' stated that the 2022 expense was skewed due to the need for additional professional expenses that year to obtain their liquor licenses.

### **Sales and Marketing Costs**

Marketing expenses include national franchise marketing fees including both the royalty fee and the national advertising fee. Additionally, it includes the cost of local marketing efforts.

	2022 STR			2022 CBRE			
			Upper		Mountain	Under 150	\$125 to
	Pacific	Suburban	Midscale	Summary	and Pacific	Rooms	\$250
% of Total Revenue	7.3%	10.4%	13.0%	9.2%	8.9%	10.2%	9.2%
% of Room Revenue	11.3%	15.1%	13.8%	12.8%	12.4%	12.2%	12.7%
\$ / Occ Room Night	\$32.57	\$27.43	\$18.62	\$25.82	\$26.12	\$20.20	\$26.15
\$ / Room	\$7,862	\$6,153	\$4,750	\$6,126	\$6,538	\$4,896	\$6,384



Sales & Marketing Expen	se							
	Comp 1	Comp 2	Comp 3	Actual	Actual	Actual	Annualized	IRR
	2021	2021	2021	2020	2021	2022	2023	Projection
Total	-	-	_	\$3,644	\$4,191	\$3,661	\$3,029	\$24,987
% of Room Income	3.0%	1.0%	0.7%	1.2%	0.8%	0.5%	0.4%	2.0%
% of Total Income	2.3%	1.0%	0.7%	1.2%	0.8%	0.5%	0.4%	2.0%
\$/Room	\$3,403	\$597	\$381	\$202	\$233	\$203	\$168	\$1,041
\$/Occ. Room Night	\$10.60	\$2.39	\$1.55	\$1.69	\$1.46	\$1.02	\$0.79	\$4.60

National and comparable data for this expense ranges from 0.7% to 15.1% of room revenue. This expense at the subject decreased on a percentage of room revenue from 2020 to 2021 but increased on an annual basis during that period. From 2021 to 2022 this expense decreased slightly and continued to decrease slightly in 2023 to 0.4% of room income. The historically reported expenses at the subject are below the market and not relied upon.

To support our projection for this expense, we rely on the comparable properties which are similar independent hotels in Palm Springs. This expense reported by the comparables ranges from 0.7% to 3.0% of room income which is reasonable considering these, and many others in the Palm Springs area, are small scale independent hotels that do not have franchise fees or require significant marketing costs due to the limited number of rooms at the properties. Considering this, we project the expense at 2.0% of room income.

### **Property Operation and Maintenance**

Repair and maintenance expenses include building maintenance and repair, parking lot maintenance, lawn care, landscaping, minor room repair and maintenance costs.

	2022 STR			2022 CBRE	2022 CBRE					
			Upper		Mountain	Under 150	\$125 to			
	Pacific	Suburban	Midscale	Summary	and Pacific	Rooms	\$250			
% of Total Revenue	4.5%	5.0%	5.2%	4.6%	4.4%	4.8%	4.4%			
\$ / Occ Room Night	\$19.80	\$13.20	\$7.43	\$12.79	\$12.83	\$9.48	\$12.52			
\$ / Room	\$4,780	\$2,961	\$1,895	\$3,035	\$3,210	\$2,298	\$3,056			

Property Operations & N	roperty Operations & Maintenance Expense										
	Comp 1	Comp 2	Comp 3	Actual	Actual	Actual	Annualized	IRR			
	2021	2021	2021	2020	2021	2022	2023	Projection			
Total	-	-	-	\$55,059	\$55,823	\$27,401	\$63,303	\$48,000			
% of Room Income	2.7%	2.8%	3.1%	18.2%	11.1%	3.6%	7.5%	3.8%			
% of Total Income	2.1%	2.8%	3.1%	18.2%	11.1%	3.6%	7.5%	3.8%			
\$/Room	\$3,124	\$1,697	\$1,577	\$3,059	\$3,101	\$1,522	\$3,517	\$2,000			
\$/Occ. Room Night	\$9.73	\$6.79	\$6.40	\$25.49	\$19.46	\$7.65	\$16.47	\$8.84			

National and comparable data for this expense ranges from \$1,577 to \$4,780 per room. This expense at the subject increased slightly from 2020 to 2021, decreased slightly to \$1,142 per room in 2022 and then increased to \$2,638 per room in 2023. The owners' stated that there were some rehab costs included in the beginning of 2023 that could not be separated and has likely skewed the expense.



Considering the limited number of rooms at the subject, as well as the reported expenses of the comparables, we project this expense at \$2,000 per room.

### **Utility Costs**

Energy costs include all electric, water, sewer, gas and trash costs.

	2022 STR	2022 STR 2					
	Pacific	Suburban	Upper Midscale	Summary	Mountain and Pacific	Under 150 Rooms	\$125 to \$250
% of Total Revenue	3.4%	3.7%	3.9%	3.4%	3.2%	3.5%	3.3%
\$ / Occ Room Night	\$15.03	\$9.71	\$5.53	\$9.49	\$9.41	\$7.03	\$9.53
\$ / Room	\$3,628	\$2,179	\$1,411	\$2,251	\$2,356	\$1,703	\$2,326

Utilities Expense								
	Comp 1	Comp 2	Comp 3	Actual	Actual	Actual	Annualized	IRR
	2021	2021	2021	2020	2021	2022	2023	Projection
Total	-	-	-	\$31,589	\$34,768	\$44,587	\$50,255	\$73,169
% of Room Income	4.0%	8.9%	6.0%	10.4%	6.9%	5.9%	5.9%	5.9%
% of Total Income	3.1%	8.9%	6.0%	10.4%	6.9%	5.9%	5.9%	5.7%
\$/Room	\$4,597	\$5,343	\$3,107	\$1,755	\$1,932	\$2,477	\$2,792	\$3,049
\$/Occ. Room Night	\$14.31	\$21.37	\$12.61	\$14.63	\$12.12	\$12.45	\$13.07	\$13.47

National and comparable data for this expense ranges from \$5.53 to \$21.37 per occ. room night. This expense at the subject decreased from 2020 to 2021 on a per occ. room night basis but increased annually. The expense increased from \$12.12 to \$13.07 per occ. room night from 2021 to 2023. As utility expenses continue to increase in the Palm Springs area, we project a 3.0% increase from the reported 2023 expenses which equates to approximately \$13.47 per occ. room night.

### Management

Management costs are for off-site professional management. The projection is based on typical hotel operations. Management expense classified by hotel type is in the following chart.

	PwC 1Q-23	PwC 1Q-23	PwC 1Q-23	PwC 1Q-23
	Economy/Ltd Svc	Select-Service	Full Service	Luxury/Upscale
Range	2% - 5%	2% - 4.5%	1% - 4%	2% - 5%
Average	3.9%	3%	2.6%	3%



	2022 STR	2022 STR 2					
	Pacific	Suburban	Upper Midscale	Summary	Mountain and Pacific	Under 150 Rooms	\$125 to \$250
% of Total Revenue	3.4%	3.2%	3.5%	3.4%	3.3%	3.7%	3.5%
\$ / Occ Room Night	\$15.10	\$8.31	\$4.95	\$9.53	\$9.73	\$7.36	\$9.88
\$ / Room	\$3,645	\$1,863	\$1,262	\$2,262	\$2,434	\$1,784	\$2,413

<b>Management Fees Exper</b>	ıse							
	Comp 1	Comp 2	Comp 3	Actual	Actual	Actual	Annualized	IRR
	2021	2021	2021	2020	2021	2022	2023	Projection
Total	_	-	_	\$0	\$0	\$0	\$0	\$38,381
% of Room Income	7.8%	2.6%	2.6%	_	_	-	_	3.1%
% of Total Income	6.0%	2.6%	2.6%	_	_	-	_	3.0%
\$/Room	\$8,877	\$1,530	\$1,332	_	_	_	_	\$1,599
\$/Occ. Room Night	\$27.64	\$6.12	\$5.41	_	_	-	_	\$7.07

The PwC survey reports this expense ranges from 2% to 5%, and averages 3.9%, of total income. A line item for this expense has not been historically reported by the owners as they live on-site and manage the property themselves which is common in this market for small scale hotels. However, a typical buyer of a similar property would include a line item for the expense, we project 3.0% of total income which is considered reasonable given the number of rooms at the subject.

### **Fixed Expenses**

### **Real Estate Taxes**

Real estate taxes were presented in the Real Estate Tax Analysis section of this report. While data is shown for both national and competitive properties, taxation practices in the local area are a better measure for estimating taxes on an on-going basis.

	2022 STR	2022 STR			2022 CBRE				
	Pacific	Suburban	Upper Midscale	Summary	Mountain and Pacific	Under 150 Rooms	\$125 to \$250		
% of Total Revenue	2.9%	3.3%	3.6%	3.8%	3.3%	3.2%	3.9%		
\$ / Occ Room Night	\$12.98	\$8.58	\$5.19	\$10.73	\$9.55	\$6.41	\$11.21		
\$ / Room	\$3,133	\$1,924	\$1,324	\$2,546	\$2,389	\$1,554	\$2,736		

Property & Other Taxes I	Expense							
	Comp 1	Comp 2	Comp 3	Actual	Actual	Actual	Annualized	IRR
	2021	2021	2021	2020	2021	2022	2023	Projection
Total	_	-	-	\$39,578	\$55,628	\$124,620	\$20,226	\$72,575
% of Room Income	2.1%	5.6%	5.3%	13.1%	11.1%	16.6%	2.4%	5.8%
% of Total Income	1.6%	5.6%	5.3%	13.1%	11.1%	16.6%	2.4%	5.7%
\$/Room	\$2,436	\$3,359	\$2,738	\$2,199	\$3,090	\$6,923	\$1,124	\$3,024
\$/Occ. Room Night	\$7.58	\$13.44	\$11.11	\$18.32	\$19.39	\$34.80	\$5.26	\$13.36

To project this expense, we apply the tax rate of 1.291370% to the estimated value of the subject via the income approach of \$5,480,640 and add \$1,800 for direct assessments.



#### Insurance

The insurance expense covers fire, theft and liability for the subject. This expense is fixed and is best measured as the cost per available room.

	2022 STR			2022 CBRE			
	Pacific	Suburban	Upper Midscale	Summary	Mountain and Pacific	Under 150 Rooms	\$125 to \$250
% of Total Revenue	1.4%	1.3%	1.6%	1.3%	1.4%	1.4%	1.3%
\$ / Occ Room Night	\$6.41	\$3.44	\$2.24	\$3.66	\$4.11	\$2.78	\$3.60
\$ / Room	\$1,548	\$772	\$570	\$868	\$1,029	\$675	\$878

Insurance Expense								
	Comp 1	Comp 2	Comp 3	Actual	Actual	Actual	Annualized	IRR
	2021	2021	2021	2020	2021	2022	2023	Projection
Total	_	-	-	\$6,332	\$8,234	\$11,013	\$11,427	\$11,760
% of Room Income	0.9%	3.5%	3.0%	2.1%	1.6%	1.5%	1.4%	0.9%
% of Total Income	0.7%	3.5%	3.0%	2.1%	1.6%	1.5%	1.4%	0.9%
\$/Room	\$1,062	\$2,073	\$1,565	\$352	\$457	\$612	\$635	\$490
\$/Occ. Room Night	\$3.31	\$8.29	\$6.35	\$2.93	\$2.87	\$3.08	\$2.97	\$2.16

National and comparable data for this expense ranges from \$570 to \$2,073 per room. This expense at the subject has continued to increase from \$264 to \$476 per room from 2020 to 2023. Considering the YOY increases for this expense from 2020 to 2023, we project a 3.0% increase from the reported 2023 expense which equates to approximately \$490 per room.

### **Reserves for Replacement**

A reserve for replacement is included in our analysis to account for long term replacement of items such as paving, mechanicals, carpeting and furniture, fixtures and equipment. National survey data supporting this estimate is presented below.

Hotel Replac	Hotel Replacement Reserves (% of Total Revenue)					
	PwC 1Q-23	PwC 1Q-23	PwC 1Q-23	PwC 1Q-23		
	Economy/Ltd Svc	Select-Service	Full Service	Luxury/Upscale		
Range	3% - 6%	2% - 7%	1% - 6%	4% - 6%		
Average	4.5%	4.4%	4%	4.5%		

Source: PwC Real Estate Investor Survey, 1Q-20232

	2022 STR			
			Upper	
	Pacific	Suburban	Midscale	
% of Total Revenue	2.0%	1.7%	0.4%	
\$ / Occ Room Night	\$8.99	\$4.46	\$0.59	
\$ / Room	\$2,169	\$1,001	\$152	



According to the PwC survey, this expense ranges from 2% to 7%, and average 4.4%, of total income for select service hotels which best relates to the subject given the limited food and beverage and other operated department services at the subject. Considering the subject has been extensively renovated, we project this expense at the lower end of the range reported by the survey at 2.0% of total income.

# **Net Operating Income**

Based on the preceding income and expense projections, stabilized net operating income is projected as follows:

Net Operating Inc	ome Projection		
	Total	\$/Room % of	Total Income
Room Income	\$1,249,360	\$52,057	97.7%
Total Income	\$1,279,360	\$53,307	100.0%
Expenses	\$744,998	\$31,042	58.2%
NOI	\$534,362	\$22,265	41.8%



### **Capitalization Rate Selection**

A capitalization rate is used to convert net income into an indication of value. Selection of an appropriate capitalization rate considers the future income pattern of the property and investment risk associated with ownership. We use the following methods to derive a capitalization rate for the subject: analysis of comparable sales, review of national investor surveys, interviews with market participants, and the band of investment method.

#### **Analysis of Comparable Sales**

Capitalization rates derived from comparable sales are shown in the following table.

Capit	alization Rate Comparables							
				Year	Sale	No.	Effective	
No.	Property Name	City	State	Built	Date	Rooms	Price/Room	Cap Rate
1	Chaps Inn	Palm Springs	CA	1948	5/16/2023	12	\$177,500	9.80%
2	Desert Paradise Resort Palm	Palm Springs	CA	1950	6/30/2023	12	\$258,333	9.46%
4	Hampton by Hilton Inn & Suites	Temecula	CA	2004	11/1/2022	98	\$219,388	8.31%
5	Best Western Moreno Hotel &	Moreno Valley	CA	1988	12/23/2021	116	\$131,466	7.30%
6	La Dolce Vita Resort & Spa	Palm Springs	CA	1958	11/12/2021	20	\$225,000	_
	Indicated Cap Rate Range:						6.8	0% - 9.80%
	Average (Mean) Cap Rate:							8.33%

The cap rates in the table above range from 6.80% to 9.80% and average 8.33%. Comparables 1 and 2 are the most recent sales both occurring in 2023 and both reported cap rates above 9.00% indicating that cap rates are increasing as a result of the Federal Reserve interest rate hikes when compared to Comparables 3 through 5 that sold prior to the interest rate hikes.

As discussed in the following pages, hotel brokers familiar with the Palm Springs area have estimated that the impact of the 2022 and 2023 interest rate hikes is a 100 to 125-basis point increase above 2021-2022 cap rates. Applying the estimated basis point increases to Comparables 3 through 5 would equate to a range between 7.80% to 9.81%. Considering this and the reported cap rates of the 2023 sales, we estimate that a likely cap rate for the subject property would range between 9.50% and 10.00%.

### **Market Participant Interviews**

Since the impact of the recent 2022 and 2023 Federal Reserve interest rate hikes have yet to be fully measured by the market, we discussed the impact of the rate hikes as they relate to cap rates with brokers who specialize in lodging properties throughout Southern California. We spoke with Aseem Tandon of Colliers International, Steve Usher of Titan Capital as well as Ramtin Rafiee of BRC Advisors, all of whom specialize in hotel sales throughout Southern California. Mr. Tandon stated that while there has been little evidence yet of the impact from the recent rate hike have had on cap rates, in his opinion, cap rates have increased based on discussions he has had with multiple investors in the hotel sector. Mr. Tandon stated that sales from late 2021 were to sell today, the cap rates would be higher.

Mr. Usher and Mr. Rafiee shared similar sentiments regarding the impact of the interest rate increases as it relates to cap rates. Mr. Rafiee stated that he has had sales of hotels fall out of escrow due to available financing and there is some investor hesitation in the market currently.



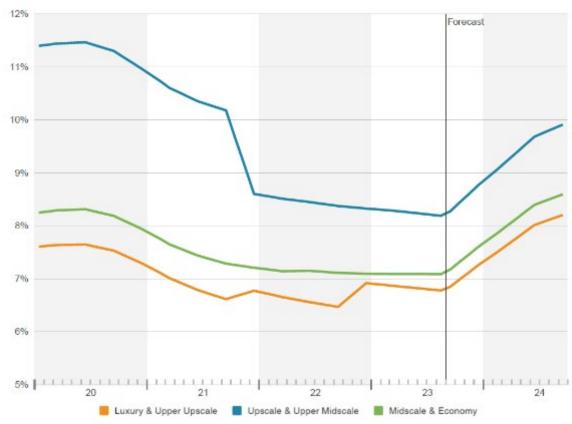
Additionally, we have spoken with Adam Gilbert of The Firm Commercial who specializes in hotel sales in Palm Springs. He noted there is difficulty finding financing and he anticipates that the impact of this will continue to be realized in the near future.

The brokers noted that a likely cap rate for the subject in the current environment would likely range between 9.00% to 10.00% could be expected for the subject.

### **CoStar Market Report**

According to a CoStar market report for Palm Springs, California, cap rates decreased from mid-2020 to early 2023 but have started to increase as a result of the Federal Reserve interest rate hikes. CoStar projects that cap rates will continue to increase for the following 12-months. We have included the following chart and table obtained from CoStar.

# Market Cap Rate By Class



According to the chart above, the upper midscale properties in the area were trading at cap rates near 8.5%. The chart also indicates that CoStar projects increasing cap rates in late 2023. As such, we consider a likely cap rate to be higher than reorted cap rates ranging from 8.75% to 9.75%.

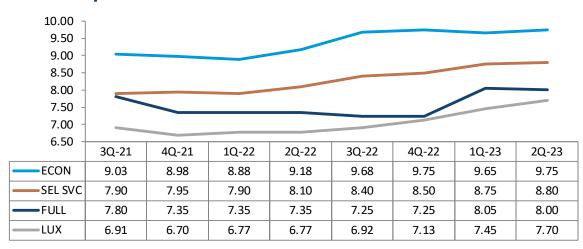


#### **National Investor Surveys**

Data pertaining to investment grade properties are summarized in the following tables.

	PwC 2Q-23	PwC 2Q-23	PwC 2Q-23	PwC 2Q-23	
Economy/Ltd Svc Select Service Full Service Luxury/Upscale					
Range	8.00% - 11.50%	7.50% – 10.00%	4.50% – 10.00%	4.00% - 10.00%	
Average	9.75%	8.80%	8.00%	7.70%	

# **Hotel Capitalization Rate Trends**



ECON - PwC Real Estate Investor Survey - Economy/Ltd. Service Segment

SEL SVC - PwC Real Estate Investor Survey - Select Service Segment

FULL - PwC Real Estate Investor Survey - Full Service Segment

LUX - PwC Real Estate Investor Survey - Luxury/Upscale Segment.

National survey data indicates that a going-in capitalization rate for select service hotel properties ranges from 7.50% to 10.00% and averages 8.80%. We would expect the rate appropriate to the subject to be above the average rate in the survey data because of the seasonality in the Palm Springs market. Accordingly, based on the survey data, a capitalization rate within a range of 9.00% to 9.75% could be expected for the subject.

#### **Band of Investment**

The band of investment method derives a capitalization rate from the weighted average of the mortgage and equity demands on net income generated from the property. This method involves an estimate of typical financing terms as well as an estimated rate of return on equity capital sufficient to attract investors.

To project financing terms in this method we have relied on the Realty Rates Investor Survey for Q1 2023 which is included in the following page.



Debt Coverage Ratio         2.85         Band of Investment Technique           Interest Rate         13.89%         Mortgage         50%         0.158923         0.079462           Amortization         15         Equity         50%         0.188451         0.094226           Mortgage Constant         0.158923         OAR	Item	Input					OAF
Debt Coverage Ratio   1.30   Band of Investment Technique     Interest Rate   5.24%   Mortgage   65%   0.066190   0.043024     Amortization   30   Equity   35%   0.076402   0.026741     Mortgage Constant   0.066190   OAR     Loan-to-Value Ratio   65%   Surveyed Rates     Equity Dividend Rate   7.64%      Maximum   Spread Over 10-Year Treasury   10.00%   DCR Technique   2.85   0.158923   0.50     Debt Coverage Ratio   2.85   Band of Investment Technique     Interest Rate   13.89%   Mortgage   50%   0.158923   0.079462     Amortization   15   Equity   50%   0.188451   0.094226     Mortgage Constant   0.158923   OAR     Loan-to-Value Ratio   50%   Surveyed Rates     Equity Dividend Rate   18.85%	Minimum						
Interest Rate	Spread Over 10-Year Treasury	1.35%	DCR Technique	1.30	0.066190	0.65	5.59
Amortization         30         Equity         35%         0.076402         0.026741           Mortgage Constant         0.066190         OAR	Debt Coverage Ratio	1.30	Band of Investment Technique				
Mortgage Constant         0.066190         OAR           Loan-to-Value Ratio         65%         Surveyed Rates           Equity Dividend Rate         7.64%           Maximum           Spread Over 10-Year Treasury         10.00%         DCR Technique         2.85         0.158923         0.50           Debt Coverage Ratio         2.85         Band of Investment Technique           Interest Rate         13.89%         Mortgage         50%         0.158923         0.079462           Amortization         15         Equity         50%         0.188451         0.094226           Mortgage Constant         0.158923         OAR         OAR         OAR         OAR           Loan-to-Value Ratio         50%         Surveyed Rates         Surveyed Rates         Equity Dividend Rate         18.85%           Average         Spread Over 10-Year Treasury         5.68%         DCR Technique         1.53         0.108352         0.58           Debt Coverage Ratio         1.53         Band of Investment Technique         1.53         0.108352         0.062303	Interest Rate	5.24%	Mortgage	65%	0.066190	0.043024	
Loan-to-Value Ratio         65%         Surveyed Rates           Equity Dividend Rate         7.64%           Maximum         Spread Over 10-Year Treasury         10.00%         DCR Technique         2.85         0.158923         0.50           Debt Coverage Ratio         2.85         Band of Investment Technique         50%         0.158923         0.079462           Amortization         15         Equity         50%         0.188451         0.094226           Mortgage Constant         0.158923         OAR         OAR         OAR         Surveyed Rates           Equity Dividend Rate         18.85%         Surveyed Rates         Equity Dividend Rate         1.53         0.108352         0.58           Debt Coverage Ratio         1.53         Band of Investment Technique         1.53         0.108352         0.062303           Interest Rate         9.57%         Mortgage         58%         0.108352         0.062303	Amortization	30	Equity	35%	0.076402	0.026741	
Maximum         7.64%           Spread Over 10-Year Treasury         10.00%         DCR Technique         2.85         0.158923         0.50           Debt Coverage Ratio         2.85         Band of Investment Technique         Interest Rate         13.89%         Mortgage         50%         0.158923         0.079462           Amortization         15         Equity         50%         0.188451         0.094226           Mortgage Constant         0.158923         OAR         OAR         OAR         Surveyed Rates         Equity Dividend Rate         18.85%           Average         Spread Over 10-Year Treasury         5.68%         DCR Technique         1.53         0.108352         0.58           Debt Coverage Ratio         1.53         Band of Investment Technique         Interest Rate         9.57%         Mortgage         58%         0.108352         0.062303	Mortgage Constant	0.066190	OAR				6.98
Maximum           Spread Over 10-Year Treasury         10.00%         DCR Technique         2.85         0.158923         0.50           Debt Coverage Ratio         2.85         Band of Investment Technique         50%         0.158923         0.079462           Interest Rate         13.89%         Mortgage         50%         0.158923         0.079462           Amortization         15         Equity         50%         0.188451         0.094226           Mortgage Constant         0.158923         OAR         OAR         Surveyed Rates         Equity Dividend Rate         18.85%           Average         Spread Over 10-Year Treasury         5.68%         DCR Technique         1.53         0.108352         0.58           Debt Coverage Ratio         1.53         Band of Investment Technique         1.50         0.108352         0.062303	Loan-to-Value Ratio	65%	Surveyed Rates				6.56
Spread Over 10-Year Treasury         10.00%         DCR Technique         2.85         0.158923         0.50           Debt Coverage Ratio         2.85         Band of Investment Technique         1.58         0.158923         0.079462           Interest Rate         13.89%         Mortgage         50%         0.158923         0.079462           Amortization         15         Equity         50%         0.188451         0.094226           Mortgage Constant         0.158923         OAR         OAR         OAR         Surveyed Rates           Equity Dividend Rate         18.85%         Surveyed Rates         Factorized Rates         Factorized Rates         Average         Surveyed Rates         Factorized Rates         0.108352         0.58         0.58           Debt Coverage Ratio         1.53         Band of Investment Technique         1.53         0.108352         0.062303	Equity Dividend Rate	7.64%					
Debt Coverage Ratio         2.85         Band of Investment Technique           Interest Rate         13.89%         Mortgage         50%         0.158923         0.079462           Amortization         15         Equity         50%         0.188451         0.094226           Mortgage Constant         0.158923         OAR         OAR           Loan-to-Value Ratio         50%         Surveyed Rates           Equity Dividend Rate         18.85%         Variables           Average         Spread Over 10-Year Treasury         5.68%         DCR Technique         1.53         0.108352         0.58           Debt Coverage Ratio         1.53         Band of Investment Technique         1.53         0.108352         0.062303	Maximum						
Interest Rate         13.89%         Mortgage         50%         0.158923         0.079462           Amortization         15         Equity         50%         0.188451         0.094226           Mortgage Constant         0.158923         OAR         OAR <td>Spread Over 10-Year Treasury</td> <td>10.00%</td> <td>DCR Technique</td> <td>2.85</td> <td>0.158923</td> <td>0.50</td> <td>22.65</td>	Spread Over 10-Year Treasury	10.00%	DCR Technique	2.85	0.158923	0.50	22.65
Amortization 15 Equity 50% 0.188451 0.094226  Mortgage Constant 0.158923 OAR  Loan-to-Value Ratio 50% Surveyed Rates  Equity Dividend Rate 18.85%  Average  Spread Over 10-Year Treasury 5.68% DCR Technique 1.53 0.108352 0.58  Debt Coverage Ratio 1.53 Band of Investment Technique  Interest Rate 9.57% Mortgage 58% 0.108352 0.062303	Debt Coverage Ratio	2.85	Band of Investment Technique				
Mortgage Constant 0.158923 OAR Loan-to-Value Ratio 50% Surveyed Rates Equity Dividend Rate 18.85%  Average Spread Over 10-Year Treasury 5.68% DCR Technique 1.53 0.108352 0.58 Debt Coverage Ratio 1.53 Band of Investment Technique Interest Rate 9.57% Mortgage 58% 0.108352 0.062303	Interest Rate	13.89%	Mortgage	50%	0.158923	0.079462	
Loan-to-Value Ratio 50% Surveyed Rates Equity Dividend Rate 18.85%  Average Spread Over 10-Year Treasury 5.68% DCR Technique 1.53 0.108352 0.58 Debt Coverage Ratio 1.53 Band of Investment Technique Interest Rate 9.57% Mortgage 58% 0.108352 0.062303	Amortization	15	Equity	50%	0.188451	0.094226	
Equity Dividend Rate 18.85%  Average  Spread Over 10-Year Treasury 5.68% DCR Technique 1.53 0.108352 0.58  Debt Coverage Ratio 1.53 Band of Investment Technique Interest Rate 9.57% Mortgage 58% 0.108352 0.062303	Mortgage Constant	0.158923	OAR				17.37
Average         Spread Over 10-Year Treasury         5.68%         DCR Technique         1.53         0.108352         0.58           Debt Coverage Ratio         1.53         Band of Investment Technique           Interest Rate         9.57%         Mortgage         58%         0.108352         0.062303	Loan-to-Value Ratio	50%	Surveyed Rates				16.33
Spread Over 10-Year Treasury         5.68%         DCR Technique         1.53         0.108352         0.58           Debt Coverage Ratio         1.53         Band of Investment Technique           Interest Rate         9.57%         Mortgage         58%         0.108352         0.062303	Equity Dividend Rate	18.85%					
Debt Coverage Ratio 1.53 Band of Investment Technique Interest Rate 9.57% Mortgage 58% 0.108352 0.062303	Average						
Interest Rate 9.57% Mortgage 58% 0.108352 0.062303	Spread Over 10-Year Treasury	5.68%	DCR Technique	1.53	0.108352	0.58	9.53
	Debt Coverage Ratio	1.53	Band of Investment Technique				
Amortization 23 Equity 43% 0.126824 0.053900	Interest Rate	9.57%	Mortgage	58%	0.108352	0.062303	
25 244.14	Amortization	23	Equity	43%	0.126824	0.053900	
Mortgage Constant 0.108352 OAR	Mortgage Constant	0.108352	OAR				11.62
Loan-to-Value Ratio 58% Surveyed Rates	Loan-to-Value Ratio	58%	Surveyed Rates				10.97
Equity Dividend Rate 12.68%	Equity Dividend Rate	12.68%					

The rate indicated by this method is shown in the following table.

<b>Band of Investment Method</b>				
Mortgage/Equity Assumptions				
Loan To Value Ratio	65%			
Interest Rate	9.00%			
Amortization (Years)	30			
Mortgage Constant	0.0966			
Equity Ratio	35%			
Equity Dividend Rate	10.25%			
Weighted Average of Mortgage and E	quity Requirements			
Mortgage Requirement	65%	x	9.66% =	6.28%
Equity Requirement	35%	X	10.25% =	3.59%
Indicated Capitalization Rate				9.86%
Rounded				9.75%



### **Capitalization Rate Conclusion**

Based on the preceding analysis, a going-in capitalization rate for the subject is indicated within a range of 9.50% to 10.00%.

To conclude a capitalization rate, we consider each of the following investment risk factors to determine its impact on the capitalization rate. The direction of each arrow in the following table indicates our judgment of an upward, downward, or neutral impact of each factor.

Capitalization Rate Risk Fac	ctors		
		Impact	
Factor	Issues	on Rate	Comments
Income Characteristics	Subject ADR, occupancy, penetration and RevPar trends	<b>\</b>	Market is reporting YOY increases in occupancy, ADR and RevPar.
Competitive Market Position	Construction quality, market appeal, age/condition, functional utility	<b>↑</b>	While the subject was recently rehabbed, it does not have multiple years of stabilized operation.
Location	Market area demographics and life cycle trends; proximity issues; access and support services	<b>\</b>	Palm Springs continues to report strong demand for hotel rooms.
Market	ADR and occupancy trends, potential for new supply	<b>↑</b>	Impact of Federal Interest Rate hikes.
Highest and Best Use	Upside potential from redevelopment, adaptation, and/or expansion	$\leftrightarrow$	
Overall Impact		1	

Considering the subject was recently rehabbed and has not had multiple years of stabilized operations we apply a cap rate toward the upper end of the range of comparable sales and the interviews. Accordingly, we conclude a capitalization rate as follows:

<b>Capitalization Rate Conclusion</b>	
Method	Capitalization Rate Indication
Analysis of Comparable Sales	6.80% - 9.80%
CoStar Average	Approximately 8.5%
National Investor Surveys	8.00% - 11.50%
Market Participant Interviews	8.50%- 9.75%
Band of Investment	9.75%
Conclusion	9.75%



# **Direct Capitalization Analysis**

Net operating income is divided by the capitalization rate to indicate the stabilized value of the subject. Valuation of the subject by direct capitalization is shown below.

Direct Capitalization		
<u>Stabilized</u>		
Effective Gross Income	\$1,279,360	
Expenses	\$744,998	
Net Operating Income	\$534,362	
Capitalization Rate	9.75%	
Stabilized Value Indication	\$5,480,640	
As Is		
Stabilized Value Indication	\$5,480,640	
Adjustments		
Deferred Maintenance	-\$20,000	
Total Adjustments	-\$20,000	
Indicated Value	\$5,460,640	
Rounded	\$5,460,000	



# **Sales Comparison Approach**

The sales comparison approach develops an indication of value by comparing the subject to sales of similar properties. The steps taken to apply the sales comparison approach are:

- Identify relevant property sales;
- Research, assemble, and verify pertinent data for the most relevant sales;
- Analyze the sales for material differences in comparison to the subject;
- Reconcile the analysis of the sales into a value indication for the subject.

To apply the sales comparison approach, we searched for sale transactions within the following parameters:

Property Type: Small scale hotel

Location: Palm Springs, California

Size: Under 50-rooms

• Transaction Date: August 2021 to effective date of value

We note that sales of flagged hotels have been omitted from the following analysis as the subject property does not relate to a typical flagged hotel. We have only analyzed sales of small scale, boutique hotels in Palm Springs, California given the impact of seasonality and nuances of these property types as it relates to sale prices of hotels.

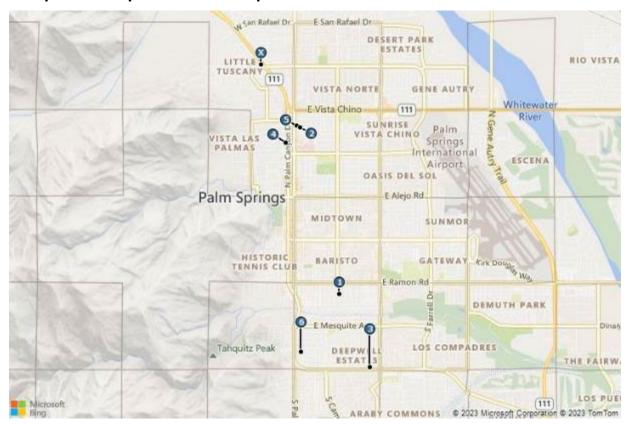
For this analysis, we use price per room as the appropriate unit of comparison because market participants typically compare sale prices and property values on this basis. The sales considered most relevant are summarized in the following table.



		Sale	Yr. Blt.;				NOI/Room;	
		Date;	# Stories;	# Rooms;	Effective Sale	\$/Room;	NOI/SF;	Cap Rat
_	Name/Address	Status	% Occ.	# Nooms,	Price	\$/SF	Exp. Ratio	RRM
υ.		Jun-23		12			Exp. Natio	
	Desert Paradise Resort 615 S. Warm Sands Dr		1950		\$3,100,000	\$258,333	-	9.46%
		Closed	1	5,606		\$552.98	_	_
	Palm Springs		_				_	
	Riverside County CA							
	Comments: Sale of an ind	lanandant 12 ra	om houtique hot	al for \$2 100 0	00 or annrovimata	lu ¢250 222 n	rica nar room. Th	a ona sta
	exterior corridor hotel ha	•		-			•	
			•	•				_
	condition at the time of s	ale. According to	o Costar, the prop	perty traded bi	15eu on a 9.46% ca	p rate basea c	)	ome ana
	expenses.	M 22	1040	12	ć2 420 000	¢177.500		0.000/
	Chaps Inn	May-23	1948	12	\$2,130,000	\$177,500	_	9.80%
	312 E. Camino Monte	Closed	1	6,000		\$355.00	_	-
	Palm Springs		_				-	
	Riverside County							
	CA		f ¢2 420 000 -	¢177 F00			*: h = + = 1	: d
	Comments: Sale of a 12-r		-	-			-	_
	condition at the time of s		•		•	outdoor pool	. According to Co	oStar, the
	property at a 9.8% cap ro							
	Dive Palm Springs Hotel	May-22	1954	11	\$5,150,000	\$468,182	_	-
	1586 E. Palm Canyon Dr	Closed	1	4,393		\$1,172.32	_	-
	Palm Springs		-				-	
	Riverside County							
	CA							
	Comments: This is the sal	le of an 11-room	boutique hotel c	perating in the	luxury chain scale	segment. Pro	perty features a	pool and
	was in excellent condition	at the time of s	ale. The property	sold for \$5.15	million. According	to the broker,	the property so	ld for abo
	list price as there was sig	nificant interest						
	La Posada Hotel	Apr-22	1955	10	\$3,800,000	\$380,000	_	_
	120 W. Vereda Sur	Closed	1	5,500		\$690.91	_	
								_
	Palm Springs		-				_	-
	Palm Springs Riverside County		-				_	_
	• =		_				-	-
	Riverside County	sists of a 10-roo	– m boutique hotel	located in the	Old Las Palmas nei	ighborhood of	– Palm Springs. Ti	– he proper
	Riverside County CA Comments: This sale cons	-	•					
	Riverside County CA Comments: This sale cons features a central pool an	nd spa, misting s	system, and indiv	idual air condit	ioning units for ea	ch room. Acco	rding to the bro	ker, the
	Riverside County CA Comments: This sale cons features a central pool ar property was vacant and	nd spa, misting s	system, and indiv	idual air condit	ioning units for ea	ch room. Acco	rding to the bro	ker, the
	Riverside County CA Comments: This sale cons features a central pool ar property was vacant and cure were not disclosed.	nd spa, misting s not operating o	system, and indivi It the time of sale	idual air condit c. Additionally,	ioning units for ea the property had s	ch room. Acco ome deferred	rding to the bro	ker, the
	Riverside County CA Comments: This sale cons features a central pool an property was vacant and cure were not disclosed. Rendezvous	nd spa, misting s not operating o	system, and indivi at the time of sale 1935	idual air condit c. Additionally, 11	ioning units for ea	ch room. Acco ome deferred \$236,364	rding to the bro	ker, the
	Riverside County CA Comments: This sale cons features a central pool an property was vacant and cure were not disclosed. Rendezvous 1420 N. Indian Canyon Dr	nd spa, misting s not operating o	system, and indivi It the time of sale	idual air condit c. Additionally,	ioning units for ea the property had s	ch room. Acco ome deferred	rding to the bro	ker, the
	Riverside County CA Comments: This sale cons features a central pool an property was vacant and cure were not disclosed. Rendezvous 1420 N. Indian Canyon Dr Palm Springs	nd spa, misting s not operating o	system, and indivi at the time of sale 1935	idual air condit c. Additionally, 11	ioning units for ea the property had s	ch room. Acco ome deferred \$236,364	rding to the bro	ker, the
	Riverside County CA Comments: This sale cons features a central pool an property was vacant and cure were not disclosed. Rendezvous 1420 N. Indian Canyon Dr Palm Springs Riverside County	nd spa, misting s not operating o	system, and indivi at the time of sale 1935	idual air condit c. Additionally, 11	ioning units for ea the property had s	ch room. Acco ome deferred \$236,364	rding to the bro	ker, the
	Riverside County CA Comments: This sale cons features a central pool an property was vacant and cure were not disclosed. Rendezvous 1420 N. Indian Canyon Dr Palm Springs Riverside County CA	nd spa, misting s not operating o Dec-21	system, and indiv t the time of sale 1935 1 –	idual air condit e. Additionally, 11 5,700	ioning units for ea the property had s \$2,600,000	ch room. Acco ome deferred \$236,364 \$456.14	rding to the brown maintenance bu _ _ _ _	ker, the t costs to - -
	Riverside County CA Comments: This sale cons features a central pool an property was vacant and cure were not disclosed. Rendezvous 1420 N. Indian Canyon Dr Palm Springs Riverside County CA Comments: Sale of a 11-r	nd spa, misting s not operating o Dec-21 Closed	system, and indiv. It the time of sale  1935 1 -  otel. Property fee	idual air condii 2. Additionally, 11 5,700 atures a a comi	ioning units for ea the property had s \$2,600,000 mercial kitchen, "cl	ch room. Acco ome deferred \$236,364 \$456.14	rding to the bro maintenance bu - - - - can be used for	ker, the t costs to - - private
	Riverside County CA Comments: This sale cons features a central pool an property was vacant and cure were not disclosed. Rendezvous 1420 N. Indian Canyon Dr Palm Springs Riverside County CA Comments: Sale of a 11-r events, pool and jacuzzi s	Dec-21 Closed  Coom boutique h	1935 1 - otel. Property fee	idual air condii 2. Additionally, 11 5,700 atures a a comp perty features .	ioning units for ea the property had s \$2,600,000 mercial kitchen, "cl 10 guest rooms an	\$236,364 \$456.14 \$ubhouse" that	rding to the bro maintenance bu - - - - can be used for . We note that a	ker, the t costs to  private
	Riverside County CA Comments: This sale cons features a central pool an property was vacant and cure were not disclosed. Rendezvous 1420 N. Indian Canyon Dr Palm Springs Riverside County CA Comments: Sale of a 11-r events, pool and jacuzzi s public records the proper	Dec-21 Coom boutique hepa. According to	1935 1 - otel. Property fee	idual air condii 2. Additionally, 11 5,700 atures a a comp perty features .	ioning units for ea the property had s \$2,600,000 mercial kitchen, "cl 10 guest rooms an	\$236,364 \$456.14 \$ubhouse" that	rding to the bro maintenance bu - - - - can be used for . We note that a	ker, the t costs to  private
	Riverside County CA Comments: This sale cons features a central pool an property was vacant and cure were not disclosed. Rendezvous 1420 N. Indian Canyon Dr Palm Springs Riverside County CA Comments: Sale of a 11-r events, pool and jacuzzi s	Dec-21 Coom boutique hepa. According to	1935 1 - otel. Property fee	idual air condii 2. Additionally, 11 5,700 atures a a comp perty features .	ioning units for ea the property had s \$2,600,000 mercial kitchen, "cl 10 guest rooms an	\$236,364 \$456.14 \$ubhouse" that	rding to the bro maintenance bu - - - - can be used for . We note that a	ker, the t costs to  private
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	Riverside County CA Comments: This sale cons features a central pool an property was vacant and cure were not disclosed. Rendezvous 1420 N. Indian Canyon Dr Palm Springs Riverside County CA Comments: Sale of a 11-r events, pool and jacuzzi s public records the proper prior to being sold for the La Dolce Vita Resort & Sp 1491 S. Via Soledad	Dec-21 Closed  Coom boutique has pa. According to the was acquired to contract price.  a Nov-21	1935 1 - otel. Property fee o CoStar, the prop in August of 202	11 5,700 stures a a comporty features 1 for \$2,000,00	ioning units for ea the property had s \$2,600,000 nercial kitchen, "cl 10 guest rooms an 20 and then was lis	\$236,364 \$456.14 wbhouse" that d 1 suite room sted in Septem	rding to the brownaintenance bu  can be used for . We note that a	ker, the t costs to  private eccording 2,990,00
	Riverside County CA Comments: This sale cons features a central pool an property was vacant and cure were not disclosed. Rendezvous 1420 N. Indian Canyon Dr Palm Springs Riverside County CA Comments: Sale of a 11-r events, pool and jacuzzi s public records the proper prior to being sold for the La Dolce Vita Resort & Sp 1491 S. Via Soledad Palm Springs	Dec-21 Closed  Coom boutique has pa. According to the was acquired to contract price.  a Nov-21	1935 1 - otel. Property fee o CoStar, the prop in August of 202	11 5,700 stures a a comporty features 1 for \$2,000,00	ioning units for ea the property had s \$2,600,000 nercial kitchen, "cl 10 guest rooms an 20 and then was lis	\$236,364 \$456.14 wbhouse" that d 1 suite room sted in Septem	rding to the brownaintenance bu  can be used for . We note that a	ker, the t costs to  private eccording 2,990,00
	Riverside County CA Comments: This sale cons features a central pool an property was vacant and cure were not disclosed. Rendezvous 1420 N. Indian Canyon Dr Palm Springs Riverside County CA Comments: Sale of a 11-r events, pool and jacuzzi s public records the proper prior to being sold for the La Dolce Vita Resort & Sp 1491 S. Via Soledad Palm Springs Riverside County	Dec-21 Closed  Dec-21 Coom boutique haspa. According to the was acquired to contract price.  A Nov-21 Closed	1935 1 - otel. Property fee 0 CoStar, the prop in August of 202	11 5,700 stures a a comperty features 11 for \$2,000,00 20 8,500	\$2,600,000 \$2,600,000 mercial kitchen, "cli 10 guest rooms an 00 and then was lis \$4,500,000	\$236,364 \$456.14 wbhouse" that d 1 suite room sted in Septem \$225,000 \$529.41	rding to the broi maintenance bu - - - can be used for . We note that a ber of 2021 at \$	eker, the t costs to  private ccording 2,990,00
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	Riverside County CA Comments: This sale cons features a central pool an property was vacant and cure were not disclosed. Rendezvous 1420 N. Indian Canyon Dr Palm Springs Riverside County CA Comments: Sale of a 11-r events, pool and jacuzzi s public records the proper prior to being sold for the La Dolce Vita Resort & Sp 1491 S. Via Soledad Palm Springs Riverside County CA Comments: Sale a twenty facilities. It was extensive	Dec-21 Closed  Dec-21 Coom boutique haspa. According to the contract price.  A Nov-21 Closed	1935 1 - otel. Property fee 0 CoStar, the propin August of 202  1958 1 - Hotel in Palm Sp.	11 5,700 stures a a comperty features 11 for \$2,000,00 8,500	\$2,600,000 \$2,600,000 mercial kitchen, "cli 10 guest rooms an 00 and then was lis \$4,500,000	\$236,364 \$456.14 wbhouse" that d 1 suite room sted in Septem \$225,000 \$529.41	rding to the broimaintenance bu  can be used for . We note that a ber of 2021 at \$ d has pools and	eker, the t costs to  private ccording 2,990,00
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# **Comparable Improved Sales Map**







Sale 1
Desert Paradise Resort Palm Springs



Sale 2 Chaps Inn



Sale 3 Dive Palm Springs Hotel



Sale 4 La Posada Hotel



Sale 5 Rendezvous



Sale 6 La Dolce Vita Resort & Spa



# **Adjustment Factors**

The sales are compared to the subject and adjusted to account for material differences that affect value. Adjustments are considered for the following factors, in the sequence shown below.

Adjustment Factors	
Effective Sale Price	Accounts for atypical economics of a transaction, such as excess land, non-realty components, expenditures by the buyer at time of purchase, or other similar factors. Usually applied directly to sale price on a lump sum basis. No adjustments are required.
Real Property Rights	Leased fee, fee simple, leasehold, partial interest, etc. No adjustments are required. No adjustments are required.
Financing Terms	Seller financing, or assumption of existing financing, at non-market terms. No adjustments are required. No adjustments are required.
Conditions of Sale	Extraordinary motivation of buyer or seller, such as 1031 exchange transaction, assemblage, or forced sale. No adjustments are required.
Market Conditions	Changes in the economic environment over time that affect the appreciation and depreciation of real estate. We have noted the recent Federal Reserve interest rate hikes impacted available financing for all property types. We have applied downward adjustments to Comparables 3 through 6 as these sales occurred prior to mid-2022.
Location	Market or submarket area influences on sale price; surrounding land use influences. As noted previously, we have only analyzed sales of hotels in Palm Springs, California. However, certain areas closer to downtown Palm Springs are considered to be superior to those north of downtown. As the subject is farther north than any of the comparable sales, varying downward adjustments are applied to all of the comparable sales.
Access/Exposure	Convenience to transportation facilities; ease of site access; visibility from main thoroughfares; traffic counts. Comparables 1, 2 and 6 have inferior exposure as these properties do not front a commercial thoroughfare and downward adjustments are applied to these sales.
Size	Inverse relationship that often exists between building size and unit value. As noted in the table in the following pages, all of the comparable sales are adjusted downward.



Adjustment Factors	
Age/Condition	Effective age; physical condition. The subject property has been recently renovated and we consider Comparables 2 and 6 are inferior in terms of effective age/condition and an upward adjustment is applied.
Building Quality	Construction quality, amenities, market appeal, functional utility. Comparables 3 and 4 are considered to be superior to the subject in terms of quality, amenities and market appeal and downward adjustments are applied to these sales. Comparable 2 is considered to inferior in terms of quality and appeal, compared to the subject, and an upward adjustment is applied.
Hotel Class Segment	Comparable 2 is considered to be inferior to the subject and an upward adjustment is applied to this sale. Comparable 3 is superior to the subject and a downward adjustment is applied to this sale.

Issues requiring elaboration are addressed in the following table.

Size Adjustment Calculation							
	Subject	Comp 1	Comp 2	Comp 3	Comp 4	Comp 5	Comp 6
No. of Rooms	24	12	12	11	10	11	20
% Difference		-50%	-50%	-54%	-58%	-54%	-17%
10% Scalar		-5%	-5%	-5%	-6%	-5%	-2%



# **Analysis and Adjustment of Sales**

The following table summarizes the adjustments we make to each sale.

	Subject	Comparable 1	Comparable 2	Comparable 3	Comparable 4	Comparable 5	Comparable 6
Property Name	Inn at Palm	Desert Paradise	Chaps Inn	Dive Palm Springs	La Posada Hotel	Rendezvous	La Dolce Vita
• •	Springs	Resort Palm		Hotel			Resort & Spa
		Springs					
Address	2525 N. Palm	615 S. Warm	312 E. Camino	1586 E. Palm	120 W. Vereda	1420 N. Indian	1491 S. Via
	Canyon Dr.	Sands Dr	Monte Vista	Canyon Dr	Sur	Canyon Dr.	Soledad
City	Palm Springs	Palm Springs	Palm Springs	Palm Springs	Palm Springs	Palm Springs	Palm Springs
County	Riverside	Riverside	Riverside	Riverside	Riverside	Riverside	Riverside
State	California	CA	CA	CA	CA	CA	CA
Sale Date		Jun-23	May-23	May-22	Apr-22	Dec-21	Nov-21
Sale Status		Closed	Closed	Closed	Closed	Closed	Closed
Sale Price		\$3,100,000	\$2,130,000	\$5,150,000	\$3,800,000	\$2,600,000	\$4,500,000
Conditions of Sale Adjustment			_ `	_ `	_	_ `	_
Other Adjustment		_	_	_	_	_	_
Description of Adjustment							
Effective Sale Price		\$3,100,000	\$2,130,000	\$5,150,000	\$3,800,000	\$2,600,000	\$4,500,000
Gross Building Area	8,700	5,606	6,000	4,393	5,500	5,700	8,500
Number of Rooms	24	12	12	11	10	11	20
Year Built	1958	1950	1948	1954	1955	1935	1958
Price per Room	•	\$258,333	\$177,500	\$468,182	\$380,000	\$236,364	\$225,000
Transactional Adjustments		,	, ,			, ,	
Property Rights		Fee Simple	Fee Simple	Fee Simple	Fee Simple	Fee Simple	Fee Simple
% Adjustment					_	_	_
Financing Terms		Cash to seller -	Cash to seller -	Cash to seller -	Cash to seller	Cash to seller -	Cash to seller -
· ·		buyer obtained	buyer obtained	buyer obtained		buyer obtained	buyer obtaine
		financing	financing	financing		financing	financing
% Adjustment		_	_	_	_	_	_
Conditions of Sale							
% Adjustment		_	_	_	_	_	_
Expenditures Made Immediately A	After Purchase						
\$ Adjustment		_	_	_	_	_	_
Market Conditions	9/12/2023	Jun-23	May-23	May-22	Apr-22	Dec-21	Nov-21
Annual % Adjustment	0,,	_	_	-5%	-5%	-5%	-5%
Cumulative Adjusted Price		\$258,333	\$177,500	\$444,773	\$361,000	\$224,545	\$213,750
Property Adjustments		<del>+</del>	<del>                                      </del>	ţ, <i>,,,,</i>	<del>7001,000</del>	<del></del>	<b>V</b> 210)/30
Location		-5%	-4%	-5%	-5%	-4%	-5%
Access/Exposure		5%	5%	_	_	_	5%
Size (# of Rooms)		-5%	-5%	-5%	-6%	-5%	-2%
Effective Age/Condition		-	5%	-	_	-	10%
Quality of Construction		-	5%	-10%	-5%	_	-
Hotel Class Segment			5%	-15%	_	_	-
Net Property Adjustments (\$)		-\$12,917	\$19,525	-\$155,670	-\$57,760	-\$20,209	\$17,100
Net Property Adjustments (%)		-5%	11%	-35%	-16%	-9%	8%
Final Adjusted Price		\$245,417	\$197.025	\$289.102	\$303,240	\$204.336	\$230.850

Range of Adjusted Prices	\$197,025 - \$303,240
Average	\$244,995
Indicated Value	\$225,000



### **Value Indication – Sale Price Analysis**

Prior to adjustment, the sales reflect a range of \$177,500 - \$468,182 per room. After adjustment, the range is narrowed to \$197,025 - \$303,240 per room, with an average of \$244,995 per room.

After adjustments are applied, we consider Comparables 1, 2, 5 and 6 to be the most reliable indicators of value, as they required the lowest overall adjustments. Comparable 3 is not relied upon primarily due to its superior hotel class segment. Considering the subject's recent rehab and the most reliable sales, we reconcile to \$225,000 per room which is well supported by the most reliable indicators.

Based on the preceding analysis, we arrive at a value indication as follows:

Price per Room Analysis			
Indicated Value per Room	\$225,000		
Subject Rooms	24		
Indicated Value	\$5,400,000		
Rounded	\$5,400,000		

### **Final Value Indication**

We arrive at a final indication by the sales comparison approach as shown below.

Value Indication by Sales Comparison		
Stabilized		
Indicated Value per Room	\$225,000	
Subject Rooms	24	
Indicated Value	\$5,400,000	
As Is		_
Stabilized Value Indication	\$5,400,000	
Adjustments		
Deferred Maintenance	-\$20,000	
Total Adjustments	-\$20,000	
Indicated Value	\$5,380,000	
Rounded	\$5,380,000	



### **Reconciliation and Conclusion of Value**

Reconciliation involves the weighting of alternative value indications, based on the judged reliability and applicability of each approach to value, to arrive at a final value conclusion. Reconciliation is required because different value indications result from the use of multiple approaches and within the application of a single approach. The values indicated by our analyses are as follows:

Summary of Value Indications				
Cost Approach	Not Used			
Sales Comparison Approach	\$5,380,000			
Income Capitalization Approach	\$5,460,000			
Reconciled	\$5,460,000			

## **Cost Approach**

The cost approach is most reliable for newer properties that have no significant amount of accrued depreciation. As previously discussed, the Cost Approach is judged to be inapplicable and is not utilized.

### **Sales Comparison Approach**

The sales comparison approach is most reliable in an active market when an adequate quantity and quality of comparable sales data are available. In addition, it is typically the most relevant method for owner-user properties, because it directly considers the prices of alternative properties with similar utility for which potential buyers would be competing.

Significant adjustments are required for many of the sales because of differences in the various elements of comparison. This reduces the reliability of this approach. As a result, the sales comparison approach is used primarily as support for the income capitalization approach.

#### Income Capitalization Approach

The income capitalization approach is usually given greatest weight when evaluating investment properties. The value indication from the income capitalization approach is supported by market data regarding income, expenses and required rates of return.

An owner-operator/investor is the most likely purchaser of the appraised property, and a typical owner-operator/investor would place greatest reliance on the income capitalization approach. For these reasons, the income capitalization approach is given greatest weight in the conclusion of value.

### **Final Opinion of Value**

Based on the preceding valuation analysis and subject to the definitions, assumptions, and limiting conditions expressed in the report, our opinion of value is as follows:



Value Conclusion			
Value Type & Appraisal Premise	Interest Appraised	Date of Value	Value Conclusion
Market Value As Is of the Total Assets of the	Fee Simple	September 12, 2023	\$5,460,000
Business			

### **Extraordinary Assumptions and Hypothetical Conditions**

The value conclusions are subject to the following extraordinary assumptions. An extraordinary assumption is an assignment-specific assumption as of the effective date regarding uncertain information used in an analysis which, if found to be false, could alter the appraiser's opinions or conclusions.

1. None.

The value conclusions are based on the following hypothetical conditions. A hypothetical condition is a condition, directly related to a specific assignment, which is contrary to what is known by the appraiser to exist on the effective date of the assignment results, but is used for the purpose of analysis.

1. None.

The use of any extraordinary assumption or hypothetical condition may have affected the assignment results.

### **Exposure Time**

Exposure time is the length of time the subject property would have been exposed for sale in the market had it sold on the effective valuation date at the concluded market value. Exposure time is always presumed to precede the effective date of the appraisal. Based on our review of recent sales transactions for similar properties and our analysis of supply and demand in the local hotel market, it is our opinion that the probable exposure time for the subject at the concluded market value stated previously is 3-9 months.

### **Marketing Time**

Marketing time is an estimate of the amount of time it might take to sell a property at the concluded market value immediately following the effective date of value. As we foresee no significant changes in market conditions in the near term, it is our opinion that a reasonable marketing period for the subject is likely to be the same as the exposure time. Accordingly, we estimate the subject's marketing period at 3-9 months.

Our estimate is supported by the following national investor survey data.

Hotel Average Marketing Time (Months)						
	PwC 2Q-23	PwC 2Q-23	PwC 2Q-23	PwC 2Q-23		
	Economy/Ltd Svc	Select Service	Full Service	Luxury/Upscale		
Range	6 – 12	1 – 12	1 – 12	3 – 12		
Average	8.1	5.8	6.5	7.2		
Source: PwC Real Estate Investor Survey						



# **Allocation of Going-Concern Value**

As part of the assignment, we have been asked to separate the tangible, intangible, and real property components of the going-concern value. In performing this analysis, we consider the following definitions from *The Dictionary of Real Estate Appraisal, Fifth Edition, Appraisal Institute, Chicago, Illinois, 2010*.

Going-Concern Value: 1) The market value of all the tangible and intangible assets of an established and operating business with an indefinite life, as if sold in aggregate; more accurately termed the market value of the going concern. 2) The value of an operating business enterprise. Goodwill may be separately measured but is an integral component of going-concern value when it exists and is recognizable.

Tangible Property: Property that can be perceived with the senses; includes land, fixed improvements, furnishings, merchandise, cash, and other items of working capital used in an enterprise.

Real Property: The interests, benefits, and rights inherent in the ownership of real estate.

Furniture, Fixtures and Equipment (FF&E): Business trade fixtures and personal property, exclusive of inventory. Also include Operating Systems and Equipment (OS&E).

Intangible Property: Nonphysical assets, including but not limited to franchises, trademarks, patents, copyrights, goodwill, equities, securities, and contracts as distinguished from physical assets such as facilities and equipment.

In the case of the subject, our opinion of going-concern value reflects the continuing hotel operation, including the contributory value of land, building improvements, furniture, fixtures and equipment (FF&E), and intangible property assets. Specifically excluded from the valuation are cash and equivalents and current liabilities.

### Value of Furniture, Fixtures and Equipment (FF&E)

According to HVS and MVS the typical cost of new FF&E for limited service hotels is \$1,000 to \$18,000 per room, depending on the quality. Considering that FF&E is short-lived and depreciates faster than the overall property, it is reasonable to expect that the ratio declines as the items age. Based on appraisals of similar properties and costs estimates obtained from Marshall & Swift, we estimate the cost new of the FF&E at \$3,500 per room. We consider the FF&E to be 10% depreciated for an as is value of \$3,150 per room. We estimate the contributory value as follows:

Furniture, Fixtures & Equipment							
Appraisal Premise	Rooms	Value/Room	Total	Rounded			
Market Value As Is of the Total	24	\$8,000	\$192,000	\$190,000			
Assets of the Business							



### **Value of Intangible Assets**

The FF&E projection is explained previously in the report. The intangible (going concern) value typically includes the franchise (if there is one), the management and the cost to replace the work force. We have spoken with numerous hotel brokers to get their opinions. The majority report that it is typical for the going concern value to be between 0% and 15% of the indicated market value. Since the calculations for NOI already deduct for management and franchise expenses, the resulting NOI is net of business intangibles (management and franchise fee). Therefore, there is no intangible value within the subject based on the NOI. Therefore, we have estimated the going concern portion of the value for the subject at zero.

Based on these calculations, the allocation of the going concern value are as follows.

### **Allocation of Going-Concern Value**

	Amount	% of Total
Tangible Property		
Land & Improvements	\$5,270,000	96.5%
Tangible Personal Property (FF&E)	\$190,000	3.5%
Total Tangible Property	\$5,460,000	100.0%
ntangible Assets	\$0	0.0%
Warket Value As Is of the Total Assets of the Business*	\$5,460,000	100.0%

The preceding allocation of value components assumes continued operation of the hotel business. Were the hotel business to cease operations, values of the individual components would likely be different from the allocated values of the going-concern.



Certification 95

# Certification

We certify that, to the best of our knowledge and belief:

1. The statements of fact contained in this report are true and correct.

- 2. The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions, and are our personal, impartial, and unbiased professional analyses, opinions, and conclusions.
- 3. We have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved.
- 4. We have performed no services, as an appraiser or in any other capacity, regarding the property that is the subject of this report within the three-year period immediately preceding the agreement to perform this assignment.
- 5. We have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment.
- 6. Our engagement in this assignment was not contingent upon developing or reporting predetermined results.
- 7. Our compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- 8. Our analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal practice as well as applicable state appraisal regulations.
- 9. The reported analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute.
- 10. The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.
- 11. John Morgan, MAI, did not inspect the subject. Zac R. Blechman has personally inspected the subject.
- 12. No one provided significant real property appraisal assistance to the person(s) signing this certification.
- 13. We have experience in appraising properties similar to the subject and are in compliance with the Competency Rule of USPAP.
- 14. As of the date of this report, John Morgan, MAI, has completed the continuing education program for Designated Members of the Appraisal Institute.



Certification 96

15. As of the date of this report, Zac R. Blechman, has completed the Standards and Ethics Education Requirements for Candidates/Practicing Affiliates of the Appraisal Institute.

John Morgan, MAI

Senior Managing Director

**Certified General** 

California Certificate # AG 007753

Expiration Date: June 9, 2024 Telephone: 858.259.4900, ext. 315

Email: jmorgan@irr.com

Zac R. Blechman

Senior Analyst

Certified General Real Estate Appraiser

California Certificate # 3005338 Expiration Date: May 28, 2024 Telephone: 858.259.4900, ext. 310

Email: zblechman@irr.com

# **Assumptions and Limiting Conditions**

This appraisal and any other work product related to this engagement are limited by the following standard assumptions, except as otherwise noted in the report:

- 1. The title is marketable and free and clear of all liens, encumbrances, encroachments, easements and restrictions. The property is under responsible ownership and competent management and is available for its highest and best use.
- 2. There are no existing judgments or pending or threatened litigation that could affect the value of the property.
- 3. There are no hidden or undisclosed conditions of the land or of the improvements that would render the property more or less valuable. Furthermore, there is no asbestos in the property.
- 4. The revenue stamps placed on any deed referenced herein to indicate the sale price are in correct relation to the actual dollar amount of the transaction.
- 5. The property is in compliance with all applicable building, environmental, zoning, and other federal, state and local laws, regulations and codes.
- 6. The information furnished by others is believed to be reliable, but no warranty is given for its accuracy.

This appraisal and any other work product related to this engagement are subject to the following limiting conditions, except as otherwise noted in the report:

- 1. An appraisal is inherently subjective and represents our opinion as to the value of the property appraised.
- 2. The conclusions stated in our appraisal apply only as of the effective date of the appraisal, and no representation is made as to the effect of subsequent events.
- 3. No changes in any federal, state or local laws, regulations or codes (including, without limitation, the Internal Revenue Code) are anticipated.
- 4. No environmental impact studies were either requested or made in conjunction with this appraisal, and we reserve the right to revise or rescind any of the value opinions based upon any subsequent environmental impact studies. If any environmental impact statement is required by law, the appraisal assumes that such statement will be favorable and will be approved by the appropriate regulatory bodies.
- 5. Unless otherwise agreed to in writing, we are not required to give testimony, respond to any subpoena or attend any court, governmental or other hearing with reference to the property without compensation relative to such additional employment.
- 6. We have made no survey of the property and assume no responsibility in connection with such matters. Any sketch or survey of the property included in this report is for illustrative purposes only and should not be considered to be scaled accurately for size. The appraisal



- covers the property as described in this report, and the areas and dimensions set forth are assumed to be correct.
- 7. No opinion is expressed as to the value of subsurface oil, gas or mineral rights, if any, and we have assumed that the property is not subject to surface entry for the exploration or removal of such materials, unless otherwise noted in our appraisal.
- 8. We accept no responsibility for considerations requiring expertise in other fields. Such considerations include, but are not limited to, legal descriptions and other legal matters such as legal title, geologic considerations such as soils and seismic stability; and civil, mechanical, electrical, structural and other engineering and environmental matters. Such considerations may also include determinations of compliance with zoning and other federal, state, and local laws, regulations and codes.
- 9. The distribution of the total valuation in the report between land and improvements applies only under the reported highest and best use of the property. The allocations of value for land and improvements must not be used in conjunction with any other appraisal and are invalid if so used. The appraisal report shall be considered only in its entirety. No part of the appraisal report shall be utilized separately or out of context.
- 10. Neither all nor any part of the contents of this report (especially any conclusions as to value, the identity of the appraisers, or any reference to the Appraisal Institute) shall be disseminated through advertising media, public relations media, news media or any other means of communication (including without limitation prospectuses, private offering memoranda and other offering material provided to prospective investors) without the prior written consent of the persons signing the report.
- 11. Information, estimates and opinions contained in the report and obtained from third-party sources are assumed to be reliable and have not been independently verified.
- 12. Any income and expense estimates contained in the appraisal report are used only for the purpose of estimating value and do not constitute predictions of future operating results.
- 13. If the property is subject to one or more leases, any estimate of residual value contained in the appraisal may be particularly affected by significant changes in the condition of the economy, of the real estate industry, or of the appraised property at the time these leases expire or otherwise terminate.
- 14. Unless otherwise stated in the report, no consideration has been given to personal property located on the premises or to the cost of moving or relocating such personal property; only the real property has been considered.
- 15. The current purchasing power of the dollar is the basis for the values stated in the appraisal; we have assumed that no extreme fluctuations in economic cycles will occur.
- 16. The values found herein are subject to these and to any other assumptions or conditions set forth in the body of this report but which may have been omitted from this list of Assumptions and Limiting Conditions.
- 17. The analyses contained in the report necessarily incorporate numerous estimates and assumptions regarding property performance, general and local business and economic



conditions, the absence of material changes in the competitive environment and other matters. Some estimates or assumptions, however, inevitably will not materialize, and unanticipated events and circumstances may occur; therefore, actual results achieved during the period covered by our analysis will vary from our estimates, and the variations may be material.

- 18. The Americans with Disabilities Act (ADA) became effective January 26, 1992. We have not made a specific survey or analysis of the property to determine whether the physical aspects of the improvements meet the ADA accessibility guidelines. We claim no expertise in ADA issues, and render no opinion regarding compliance of the subject with ADA regulations. Inasmuch as compliance matches each owner's financial ability with the cost to cure the non-conforming physical characteristics of a property, a specific study of both the owner's financial ability and the cost to cure any deficiencies would be needed for the Department of Justice to determine compliance.
- 19. The appraisal report is prepared for the exclusive benefit of the Client, its subsidiaries and/or affiliates. It may not be used or relied upon by any other party. All parties who use or rely upon any information in the report without our written consent do so at their own risk.
- 20. No studies have been provided to us indicating the presence or absence of hazardous materials on the subject property or in the improvements, and our valuation is predicated upon the assumption that the subject property is free and clear of any environment hazards including, without limitation, hazardous wastes, toxic substances and mold. No representations or warranties are made regarding the environmental condition of the subject property. Integra Realty Resources San Diego, Integra Realty Resources, Inc., Integra Strategic Ventures, Inc. and/or any of their respective officers, owners, managers, directors, agents, subcontractors or employees (the "Integra Parties"), shall not be responsible for any such environmental conditions that do exist or for any engineering or testing that might be required to discover whether such conditions exist. Because we are not experts in the field of environmental conditions, the appraisal report cannot be considered as an environmental assessment of the subject property.
- 21. The persons signing the report may have reviewed available flood maps and may have noted in the appraisal report whether the subject property is located in an identified Special Flood Hazard Area. We are not qualified to detect such areas and therefore do not guarantee such determinations. The presence of flood plain areas and/or wetlands may affect the value of the property, and the value conclusion is predicated on the assumption that wetlands are non-existent or minimal.
- 22. Integra Realty Resources San Diego is not a building or environmental inspector. Integra San Diego does not guarantee that the subject property is free of defects or environmental problems. Mold may be present in the subject property and a professional inspection is recommended.
- 23. The appraisal report and value conclusions for an appraisal assume the satisfactory completion of construction, repairs or alterations in a workmanlike manner.
- 24. It is expressly acknowledged that in any action which may be brought against any of the Integra Parties, arising out of, relating to, or in any way pertaining to this engagement, the



- appraisal reports, and/or any other related work product, the Integra Parties shall not be responsible or liable for any incidental or consequential damages or losses, unless the appraisal was fraudulent or prepared with intentional misconduct. It is further acknowledged that the collective liability of the Integra Parties in any such action shall not exceed the fees paid for the preparation of the appraisal report unless the appraisal was fraudulent or prepared with intentional misconduct. Finally, it is acknowledged that the fees charged herein are in reliance upon the foregoing limitations of liability.
- 25. Integra Realty Resources San Diego, an independently owned and operated company, has prepared the appraisal for the specific intended use stated elsewhere in the report. The use of the appraisal report by anyone other than the Client is prohibited except as otherwise provided. Accordingly, the appraisal report is addressed to and shall be solely for the Client's use and benefit unless we provide our prior written consent. We expressly reserve the unrestricted right to withhold our consent to your disclosure of the appraisal report or any other work product related to the engagement (or any part thereof including, without limitation, conclusions of value and our identity), to any third parties. Stated again for clarification, unless our prior written consent is obtained, no third party may rely on the appraisal report (even if their reliance was foreseeable).
- 26. The conclusions of this report are estimates based on known current trends and reasonably foreseeable future occurrences. These estimates are based partly on property information, data obtained in public records, interviews, existing trends, buyer-seller decision criteria in the current market, and research conducted by third parties, and such data are not always completely reliable. The Integra Parties are not responsible for these and other future occurrences that could not have reasonably been foreseen on the effective date of this assignment. Furthermore, it is inevitable that some assumptions will not materialize and that unanticipated events may occur that will likely affect actual performance. While we are of the opinion that our findings are reasonable based on current market conditions, we do not represent that these estimates will actually be achieved, as they are subject to considerable risk and uncertainty. Moreover, we assume competent and effective management and marketing for the duration of the projected holding period of this property.
- 27. All prospective value opinions presented in this report are estimates and forecasts which are prospective in nature and are subject to considerable risk and uncertainty. In addition to the contingencies noted in the preceding paragraph, several events may occur that could substantially alter the outcome of our estimates such as, but not limited to changes in the economy, interest rates, and capitalization rates, behavior of consumers, investors and lenders, fire and other physical destruction, changes in title or conveyances of easements and deed restrictions, etc. It is assumed that conditions reasonably foreseeable at the present time are consistent or similar with the future.
- 28. The appraisal is also subject to the following:



### **Extraordinary Assumptions and Hypothetical Conditions**

The value conclusions are subject to the following extraordinary assumptions. An extraordinary assumption is an assignment-specific assumption as of the effective date regarding uncertain information used in an analysis which, if found to be false, could alter the appraiser's opinions or conclusions.

#### 1. None.

The value conclusions are based on the following hypothetical conditions. A hypothetical condition is a condition, directly related to a specific assignment, which is contrary to what is known by the appraiser to exist on the effective date of the assignment results, but is used for the purpose of analysis.

1. None.

The use of any extraordinary assumption or hypothetical condition may have affected the assignment results.



# **Insurable Replacement Cost**

An estimate of insurable replacement cost based on the calculator method of Marshall Valuation Service is shown in the following table. In the absence of specific instructions from the client, this estimate is based on the replacement cost new of the building improvements plus FF&E. From the total of these amounts, we deduct insurance exclusions.

The following are not considered in our estimate: land value, site improvement costs, entrepreneurial profit, depreciation, and costs to demolish damaged structures.

We have not viewed the specific policy that is in effect or may be written for the subject, nor have we been given specific instructions by the client on what is to be included in, or excluded from, the insurable replacement cost estimate. Moreover, methodologies for developing these estimates vary between underwriters. Therefore, reliance should not be placed on our estimate unless the client independently determines that the items included in our estimate are consistent with the terms of the subject's insurance coverage.

We are not experts in estimating replacement costs for insurable value purposes. We recommend the engagement of an appropriately qualified professional if a definitive estimate of insurable replacement cost is required.

Estimate of Replacement Cost for Insurance Purposes								
Replacement Cost New - Bui	Iding Improvements							
Bldg Name	MVS Building Type	MVS Class	Quality	Quantity	Unit	Unit Cost	Cost New	
Inn at Palm Springs	Motel (343)	D	Average	8,700	SF	\$280.39	\$2,439,393	
Subtotal - Building Improvements							\$2,439,393	
Plus:								
FF&E							\$84,000	
Subtotal							\$2,523,393	
Less: Insurance Exclusions								
Architect's & Engineers' fe	es				10.0%		\$252,339	
Total Exclusions					10.0%		\$252,339	
Insurable Replacement Cos	t						\$2,271,054	
Rounded:							\$2,270,000	



Addendum A

**Appraiser Qualifications** 



# John Morgan, MAI

## **Experience**

John Morgan is the Senior Managing Director and principal for Integra Realty Resources - San Diego. John joined Integra - San Diego as a Director/Senior Analyst in February 2006. John has been an independent fee appraiser in the San Diego area since 1983 and has been a State Certified General Appraiser in California since the inception of State certification in 1991.

Prior to joining Integra Realty Resources – San Diego, John was the President of Morgan Appraisal & Consulting from 1992 to 2005, where he completed over 1000 commercial and residential appraisals. From.1983 through 1991, John served as staff appraiser for the Lawrence Group, The Limbach Company and Dore & Curry Appraisal Firms.

John has extensive experience in appraising office, retail and industrial properties, and has specialized in residential subdivisions and condominium developments, residential and commercial condominium conversion projects, master planned communities, high rise office/retail and residential developments, together with residential and rural land projects. John is currently serving as Board of Directors at the San Diego Chapter of Appraisal Institute. January 2020 - December 2020.

#### **Licenses**

California, Certified General, AG 007753, Expires June 2024 New York, Certified General, 46000053996, Expires January 2024

#### **Education**

Bachelor of Arts, Point Loma College, 1982

Additional Courses/Seminars

Course 101 - SREA, San Diego State University - 1983

Course 102 - SREA, San Diego State University - 1984

Course 201 - SREA, University of San Diego - 1986

Course 202 - SREA, University of San Diego - 1987

Residential Income Property Analysis - 1984

Subdivision Appraisal Analysis - 1984

SREA Demonstration Report Seminar - 1985

SREA R41b Seminar - 1986

SREA R41c Seminar - 1987

Al Apartment Seminar - 1993

Al Subdivision Seminar - 1993

CA OREA Federal/State Laws Workshop - 1995

410: USPAP, Part A - 1995

420: USPAP, Part B - 1995

203K HUD Appraisals - 1996

Appraisal Properties with Cracked Slabs - 1996

Environmental Considerations for the Appraiser - 1998

Regression Analysis - 1998

Introduction to Review Appraisal - 1998

1998 USPAP Update - 1998

Federal & State Laws & Regulations - 1998



Integra Realty Resources - San Diego

527 Encinitas Blvd. Ste 204 Encinitas, CA 92024

T 858.259.4900

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# John Morgan, MAI

## **Education (Cont'd)**

Limited Appraisal Reports - 1998 Appraisal Review - 1998 Income Capitalization – 1999

2000 National USPAP Update - 2000 2003 National USPAP Update - 2003

Real Estate Damages: Assessment & Testimony - 2003

Legal Issues for Appraisers - 2003

Federal & State Laws & Regulations - 2003

Appraiser Liability - 2003

2004 National USPAP Update - 2004 Appraising the Oddball Property - 2004

Construction Issues for Appraisers - 2004

2006 National USPAP Update - 2006

National USPAP Update - 2008

Cost Approach - 2008

Technology for Appraisers - 2008

Fair Housing - 2008

Environmental Pollution & Mold - 2008

CA OREA Update - 2008

Appraisal Trends - 2008

Income Capitalization - 2008

Condemnation Appraising, Principles & Applications - 2009

2010 Seven Hour USPAP Update - 2010

7 Hour USPAP Update - 2012

Industrial Flex Building for Mortgage Underwriting - 2012

Appraising Apartments - 2012

Land & Site Valuation - 2012

Mortgage Fraud & Protection - 2012

7 Hour 2014 2015 USPAP Class (12/13)

IRR Certified Reviewer (12/13)

Appraisal Institute Business Practices & Ethics - 2014

Appraisal Institute Advanced Income & Capitalization - 2014

Appraisal Institute Advanced Concepts & Case Studies - 2014

Appraisal Institute General Demonstration Report & Writing - 2014

Appraisal Institute General Report Writing & Case Studies - 2014

Appraisal Institute 7 Hour USPAP Update - 2016

Appraisal Institute 4 hour Federal & State Regulations - 2016

Appraisal Institute 7 Hour USPAP Update - 2018

IRS Valuation Symposium - 2018

Evaluating Commercial Leases - Tenant & Terms Both Matter - 2018

The Appraiser as Expert Witness - 2019

Appraisal Institute - Business Practice and Ethics - 2019

So. Cal Hotel Valuation Update - 2019

Laws & Regulations for CA Appraisers - 2020

Appraisal Institute 7 Hour USPAP Update - 2022

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#### Business, Consumer Services & Housing Agency

# BUREAU OF REAL ESTATE APPRAISERS REAL ESTATE APPRAISER LICENSE

#### John A. Morgan

has successfully met the requirements for a license as a residential and commercial real estate appraiser in the State of California and is, therefore, entitled to use the title:

"Certified General Real Estate Appraiser"

This license has been issued in accordance with the provisions of the Real Estate Appraisers' Licensing and Certification Law.

BREA APPRAISER IDENTIFICATION NUMBER:

AG 007753

Effective Date: June 10, 2022 Date Expires: June 9, 2024

Loretta Dillon, Deputy Bureau Chief, BREA

3064024

THIS DOCUMENT CONTAINS A TRUE WATERMARK - HOLD UP TO LIGHT TO SEE "CHAIN LINK".

## Zac R. Blechman

## **Experience**

Originally starting his appraisal career at the Integra Miami office, Zac then moved to New Orleans, Louisiana where he did valuations at Murphy Appraisal Services. He has experience valuing a variety of commercial properties which includes retail, office, industrial, mobile home parks, religious facilities, and is currently specializing in hotel valuations. His appraisal assignments include branded and independent hotel properties and his experience spans across all hotel product types and chain scales.

Zac graduated from Florida State University's College of Business double majoring in Real Estate and Marketing as well as earning a minor in Hospitality.

#### **Licenses**

California, Certified General Real Estate Appraiser, 3005338, Expires May 2024 Arizona, Certified General real Estate Appraiser, CGA - 1001604, Expires May 2025

#### **Education**

Florida State University: Real Estate & Marketing

Minor: Hospitality

**Related College Courses:** 

REE4103 - Real Estate Valuation

REE4143 - Real Estate Market Analysis

REE4204 - Real Estate Finance

REE4313 - Real Estate Investment

REE4433 - Legal Environment of Real Estate (Real Estate Law)

Argus Enterpise Training - November 2020

Appraisal Institute Courses:

**Basic Appraisal Principals** 

**Basic Appraisal Procedures** 

15 Hour National USPAP

Supervisor - Trainee Course

4 Hour Federal and California Statutory Regulatory Laws

General Appraiser Site Valuation and Cost Approach

General Appraiser Sales Comparison Approach

General Appraiser Report Writing and Case Studies

Real Estate Finance, Statistics, and Valuation Modeling

2020-2021 USPAP 7-Hour



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# BUREAU OF REAL ESTATE APPRAISERS REAL ESTATE APPRAISER LICENSE

#### Zac R. Blechman

has successfully met the requirements for a license as a residential and commercial real estate appraiser in the State of California and is, therefore, entitled to use the title:

"Certified General Real Estate Appraiser"

This license has been issued in accordance with the provisions of the Real Estate Appraisers' Licensing and Certification Law.

BREA APPRAISER IDENTIFICATION NUMBER:

3005338

Effective Date: May 29, 2022 Date Expires: May 28, 2024

Loretta Dillon, Deputy Bureau Chief, BREA

3064608

# **About IRR**

Integra Realty Resources, Inc. (IRR) provides world-class commercial real estate valuation, counseling, and advisory services. Routinely ranked among leading property valuation and consulting firms, we are now the largest independent firm in our industry in the United States, with local offices coast to coast and in the Caribbean.

IRR offices are led by MAI-designated Senior Managing Directors, industry leaders who have over 25 years, on average, of commercial real estate experience in their local markets. This experience, coupled with our understanding of how national trends affect the local markets, empowers our clients with the unique knowledge, access, and historical perspective they need to make the most informed decisions.

Many of the nation's top financial institutions, developers, corporations, law firms, and government agencies rely on our professional real estate opinions to best understand the value, use, and feasibility of real estate in their market.

Local Expertise...Nationally!

irr.com



Addendum B

**Definitions** 



# **Definitions**

The source of the following definitions is the Appraisal Institute, *The Dictionary of Real Estate Appraisal*, 6th ed. (Chicago: Appraisal Institute, 2015), unless otherwise noted.

#### As Is Market Value

The estimate of the market value of real property in its current physical condition, use, and zoning as of the appraisal date.

#### **Deferred Maintenance**

Items of wear and tear on a property that should be fixed now to protect the value or incomeproducing ability of the property, such as a broken window, a dead tree, a leak in the roof, or a faulty roof that must be completely replaced. These items are almost always curable.

#### Depreciation

A loss in property value from any cause; the difference between the cost of an improvement on the effective date of the appraisal and the market value of the improvement on the same date.

#### **Discounted Cash Flow (DCF) Analysis**

The procedure in which a discount rate is applied to a set of projected income streams and a reversion. The analyst specifies the quantity, variability, timing, and duration of the income streams and the quantity and timing of the reversion, and discounts each to its present value at a specified yield rate.

#### **Disposition Value**

The most probable price that a specified interest in property should bring under the following conditions:

- 1. Consummation of a sale within a specified time, which is shorter than the typical exposure time for such a property in that market.
- 2. The property is subjected to market conditions prevailing as of the date of valuation.
- 3. Both the buyer and seller are acting prudently and knowledgeably.
- 4. The seller is under compulsion to sell.
- 5. The buyer is typically motivated.
- 6. Both parties are acting in what they consider to be their best interests.
- 7. An adequate marketing effort will be made during the exposure time.
- 8. Payment will be made in cash in U.S. dollars (or the local currency) or in terms of financial arrangements comparable thereto.
- 9. The price represents the normal consideration for the property sold, unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.



This definition can also be modified to provide for valuation with specified financing terms.

#### **Effective Date**

- 1. The date on which the appraisal or review opinion applies.
- 2. In a lease document, the date upon which the lease goes into effect.

#### **Entrepreneurial Profit**

- 1. A market-derived figure that represents the amount an entrepreneur receives for his or her contribution to a project and risk; the difference between the total cost of a property (cost of development) and its market value (property value after completion), which represents the entrepreneur's compensation for the risk and expertise associated with development. An entrepreneur is motivated by the prospect of future value enhancement (i.e., the entrepreneurial incentive). An entrepreneur who successfully creates value through new development, expansion, renovation, or an innovative change of use is rewarded by entrepreneurial profit. Entrepreneurs may also fail and suffer losses.
- 2. In economics, the actual return on successful management practices, often identified with coordination, the fourth factor of production following land, labor, and capital; also called entrepreneurial return or entrepreneurial reward.

#### **Excess Land; Surplus Land**

**Excess Land:** Land that is not needed to serve or support the existing improvement. The highest and best use of the excess land may or may not be the same as the highest and best use of the improved parcel. Excess land has the potential to be sold separately and is valued separately.

**Surplus Land:** Land that is not currently needed to support the existing use but cannot be separated from the property and sold off for another use. Surplus land does not have an independent highest and best use and may or may not contribute value to the improved parcel.

#### **Exposure Time**

- 1. The time a property remains on the market.
- The estimated length of time that the property interest being appraised would have been
  offered on the market prior to the hypothetical consummation of a sale at market value on
  the effective date of the appraisal; a retrospective opinion based on an analysis of past events
  assuming a competitive and open market.

#### **Fee Simple Estate**

Absolute ownership unencumbered by any other interest or estate, subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power, and escheat.

#### Floor Area Ratio (FAR)

The relationship between the above-ground floor area of a building, as described by the zoning or building code, and the area of the plot on which it stands; in planning and zoning, often expressed as a decimal, e.g., a ratio of 2.0 indicates that the permissible floor area of a building is twice the total land area.



#### **Gross Building Area (GBA)**

Total floor area of a building, excluding unenclosed areas, measured from the exterior of the walls of the above-grade area. This includes mezzanines and basements if and when typically included in the market area of the type of property involved.

#### **Highest and Best Use**

- 1. The reasonably probable use of property that results in the highest value. The four criteria that the highest and best use must meet are legal permissibility, physical possibility, financial feasibility, and maximum productivity.
- 2. The use of an asset that maximizes its potential and that is possible, legally permissible, and financially feasible. The highest and best use may be for continuation of an asset's existing use or for some alternative use. This is determined by the use that a market participant would have in mind for the asset when formulating the price that it would be willing to bid. (ISV)
- 3. [The] highest and most profitable use for which the property is adaptable and needed or likely to be needed in the reasonably near future. (Uniform Appraisal Standards for Federal Land Acquisitions)

#### **Investment Value**

- The value of a property to a particular investor or class of investors based on the investor's specific requirements. Investment value may be different from market value because it depends on a set of investment criteria that are not necessarily typical of the market.
- 2. The value of an asset to the owner or a prospective owner for individual investment or operational objectives.

#### Lease

A contract in which rights to use and occupy land, space, or structures are transferred by the owner to another for a specified period of time in return for a specified rent.

#### **Leased Fee Interest**

The ownership interest held by the lessor, which includes the right to receive the contract rent specified in the lease plus the reversionary right when the lease expires.

#### **Leasehold Interest**

The right held by the lessee to use and occupy real estate for a stated term and under the conditions specified in the lease.

#### **Liquidation Value**

The most probable price that a specified interest in real property should bring under the following conditions:

- 1. Consummation of a sale within a short time period.
- 2. The property is subjected to market conditions prevailing as of the date of valuation.
- 3. Both the buyer and seller are acting prudently and knowledgeably.



- 4. The seller is under extreme compulsion to sell.
- 5. The buyer is typically motivated.
- 6. Both parties are acting in what they consider to be their best interests.
- 7. A normal marketing effort is not possible due to the brief exposure time.
- 8. Payment will be made in cash in U.S. dollars (or the local currency) or in terms of financial arrangements comparable thereto.
- 9. The price represents the normal consideration for the property sold, unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

This definition can also be modified to provide for valuation with specified financing terms.

#### **Marketing Time**

An opinion of the amount of time it might take to sell a real or personal property interest at the concluded market value level during the period immediately after the effective date of an appraisal. Marketing time differs from exposure time, which is always presumed to precede the effective date of an appraisal.

#### **Market Rent**

The most probable rent that a property should bring in a competitive and open market reflecting all conditions and restrictions of the lease agreement, including the rental adjustment and revaluation, permitted uses, use restrictions, expense obligations, term, concessions, renewal and purchase options, and tenant improvements.

#### **Market Value**

The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- buyer and seller are typically motivated;
- both parties are well informed or well advised, and acting in what they consider their own best interests;
- a reasonable time is allowed for exposure in the open market;
- payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and
- the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

(Source: Code of Federal Regulations, Title 12, Chapter I, Part 34.42[g]; also Interagency Appraisal and Evaluation Guidelines, Federal Register, 75 FR 77449, December 10, 2010, page 77472)



#### **Prospective Opinion of Value**

A value opinion effective as of a specified future date. The term does not define a type of value. Instead, it identifies a value opinion as being effective at some specific future date. An opinion of value as of a prospective date is frequently sought in connection with projects that are proposed, under construction, or under conversion to a new use, or those that have not yet achieved sellout or a stabilized level of long-term occupancy.

#### Rentable Area (RA)

For office buildings, the tenant's pro rata portion of the entire office floor, excluding elements of the building that penetrate through the floor to the areas below. The rentable area of a floor is computed by measuring to the inside finished surface of the dominant portion of the permanent building walls, excluding any major vertical penetrations of the floor. Alternatively, the amount of space on which the rent is based; calculated according to local practice.

#### **Replacement Cost**

The estimated cost to construct, at current prices as of a specific date, a substitute for the building or other improvements, using modern materials and current standards, design and layout.

#### **Reproduction Cost**

The estimated cost to construct, at current prices as of the effective date of the appraisal, an exact duplicate or replica of the building being appraised, using the same materials, construction standards, design, layout, and quality of workmanship and embodying all the deficiencies, superadequacies, and obsolescence of the subject building.

#### Stabilized Income

- An estimate of income, either current or forecasted, that presumes the property is at stabilized occupancy.
- 2. The forecast of the subject property's yearly average income (or average-equivalent income) expected for the economic life of the subject property.
- 3. Projected income that is subject to change but has been adjusted to reflect an equivalent, stable annual income.

#### **Stabilized Occupancy**

- 1. The occupancy of a property that would be expected at a particular point in time, considering its relative competitive strength and supply and demand conditions at the time, and presuming it is priced at market rent and has had reasonable market exposure. A property is at stabilized occupancy when it is capturing its appropriate share of market demand.
- 2. An expression of the average or typical occupancy that would be expected for a property over a specified projection period or over its economic life.



# Addendum C

**Financials and Property Information** 



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			For cal	lendar year 2020, or tax yea	ar beginning	, 2020, endi	ng	, 2	.0		
	ment of the	ne Treasury e Service				structions and the la					<b>2020</b>
A Principal business activity Name of partnership									D E	mployer identification number	
REAL E	TATE HOLDING	S & INVESTMENTS		TEAM PASA LL	С					83-	-2468463
<b>B</b> Prin	cipal produ	uct or service	Туре	Number, street, and room		ox, see instructions.				E D	ate business started
REAL E	TATE HOLDING	S & INVESTMENTS	or	2525 N. PALM	CANYON DR					11,	/06/2018
C Bus	siness co	de number	Print	City or town, state or provi	ince, country, and ZIP	or foreign postal code				1	otal assets
										(S	ee instructions)
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					2) Accrual	(3) Other (specif					
				Attach one for each person							2
				/I-3 are attached ☐ Aggregated activities for							
				or business income ar							
Oau				or sales			1a	302,3		111101	e information.
	b		•	owances			1b	30275	7071		
	c			ct line 1b from line 1a						1c	302,387.
d)	2			sold (attach Form 1125					+	2	
Income	3	_		btract line 2 from line	•				- +	3	302,387.
20	4	Ordinary	income	e (loss) from other part	tnerships, estates	, and trusts (attach	staten	nent)		4	·
<u>=</u>	5	_		loss) (attach Schedule	•				-	5	
	6	Net gain	(loss) fr	rom Form 4797, Part I	I, line 17 (attach F	orm 4797)				6	
	7	Other inc	ome (lo	oss) (attach statement)	)				. [	7	
	8	Total inc	ome (l	oss). Combine lines 3	through 7					8	302,387.
	9	Salaries a	and wa	ges (other than to par	tners) (less emplo	yment credits) .			. [	9	81,800.
ions	10	Guaranteed payments to partners									
nitat	11	Repairs a	and ma	intenance					. [	11	
or II	12	Bad debt	S						. [	12	
ons f	13	Rent							.	13	
uctic	14			ses						14	39,578.
instr	15	•		tructions)			1	1		15	20,625.
ees)	16a		-	required, attach Form			16a	-	314.		
ONS (see instructions for limitations)	_ b	•		on reported on Form 1			16b			16c	102,314.
<u>.</u>	17		-	ot deduct oil and gas					•	17	
Deducti	18			s, etc						18	
ed	19 20			fit programs					•	19 20	100 016
Ω	21			ns. Add the amounts s						21	192,216. 436,533.
	22			ess income (loss). Su						22	-134,146.
	23			der the look-back meth						23	
Tax and Payment	24			der the look-back meth	•	_			· +	24	
Ě	25			ed underpayment (see		•		•	+	25	
<b>Ja</b> )	26		-	e instructions)	•					26	
ᅙ	27			due. Add lines 23 thro						27	
a	28	Payment	(see in	structions)						28	
ax	29	Amount	owed.	If line 28 is smaller that	an line 27, enter a	mount owed				29	
	30	Overpay	ment.	If line 28 is larger than	line 27, enter ove	rpayment				30	0.
		Under pen	alties of	perjury, I declare that I have e, correct, and complete. De	examined this return,	including accompanying	schedu	les and statemer	nts, and	to the	best of my knowledge
Sig	n	which prep	parer has	any knowledge.	olaration of proparor (	other than partner or in	iitod iidb	mry company m	51115017	o bacc	
Her											S discuss this return
	-	<u> </u>		artner or limited liability comp							eparer shown below? ions. Yes No
		ū				Date		Ooto			
Paid	k	Print/Type			Preparer's signature			Date		k 🔀 employe	a l
Pre	oarer	Raff		adourian	COM CEDIA			2/05/2021			F00130333
Use	Only	Firm's nam		DORIAN TAX & A		00 0102012 0	7 010	210			71-0884921
		Firm's add	iress ▶	100 West Broad	way bulle /2	io Grendare,C	A JIZ	<b>4 T U</b>	Prione	: 110. ( b	818)956-2170

<b>Scn</b>	edule B Other Information									
1	What type of entity is filing this return? Check the a	pplica	ble box:					Yes	No	
а	a ☐ Domestic general partnership b ☐ Domestic limited partnership									
С	c ☑ Domestic limited liability company d ☐ Domestic limited liability partnership									
е										
2	At the end of the tax year:									
а	Did any foreign or domestic corporation, partnersh	ni) air	cludina anv e	entity treate	ed as a	partnership), tru	ust. or tax-			
	exempt organization, or any foreign government ow			•						
	loss, or capital of the partnership? For rules of con									
	B-1, Information on Partners Owning 50% or More of the Partnership									
b	<b>b</b> Did any individual or estate own, directly or indirectly, an interest of 50% or more in the profit, loss, or capital of									
	the partnership? For rules of constructive ownership, see instructions. If "Yes," attach Schedule B-1, Information									
	on Partners Owning 50% or More of the Partnership	p .							×	
3	At the end of the tax year, did the partnership:									
а	Own directly 20% or more, or own, directly or ind	irectly	. 50% or mo	re of the to	otal vot	ing power of all	classes of			
	stock entitled to vote of any foreign or domestic co									
	If "Yes," complete (i) through (iv) below								×	
	(i) Name of Corporation		(ii) Employer I	dentification	ſi	ii) Country of	(iv) Pero	entage		
	(y) Name of Corporation		Number			ncorporation	Owned in Vo			
b	Own directly an interest of 20% or more, or own, di	rectly	or indirectly	an interest	of 50%	or more in the	orofit loss			
	or capital in any foreign or domestic partnership (i									
	interest of a trust? For rules of constructive ownersh								×	
	(i) Name of Entity	1	i) Employer	(iii) Type	-	(iv) Country of		ı laximun	n n	
	(i) Name of Entry		lentification mber (if any)	Entity		Organization	Percenta Profit, Los	ge Owr	ned in	
		110	inibor (ii diriy)				1 10111, 201	50, 01 0	арпа	
4	Does the partnership satisfy all four of the following	a cond	ditions?					Yes	No	
a .	The partnership's total receipts for the tax year wer			00					-110	
b	The partnership's total assets at the end of the tax									
c	Schedules K-1 are filed with the return and furn	_				e the due date	(including			
C	extensions) for the partnership return.	1131160	to the part	ileis on o	Deloi	e the due date	(including			
d	The partnership is not filing and is not required to fi	le Sch	edule M-3					×		
<b>u</b>	If "Yes," the partnership is not required to complet					Fon page 1 of F	orm 1065			
	or item L on Schedule K-1.	.0 0011	oddioo E, ivi	i, and ivi z	., 10111	on page 1 of 1	01111 1000,			
5	Is this partnership a publicly traded partnership, as	define	ed in section	469(k)(2)?					×	
6	During the tax year, did the partnership have any de									
·					_				×	
7	Has this partnership filed, or is it required to file,									
•	information on any reportable transaction?								×	
8	At any time during calendar year 2020, did the part									
J	a financial account in a foreign country (such as a		•		U		•			
	See instructions for exceptions and filing require									
	Financial Accounts (FBAR). If "Yes," enter the name				,		and		×	
9	At any time during the tax year, did the partner				om or	was it the grou	ntor of or			
J	transferor to, a foreign trust? If "Yes," the partner									
	Transactions With Foreign Trusts and Receipt of Ce								V	
100	Is the partnership making, or had it previously made								×	
10a	See instructions for details regarding a section 754	-		, a section	1 J4 EI				X	
h	5 5			ont undor a	nootion	7/12/h) or 72//h)	2 If "Voo."			
Ø	b Did the partnership make for this tax year an optional basis adjustment under section 743(b) or 734(b)? If "Yes," attach a statement showing the computation and allocation of the basis adjustment. See instructions								V	

Sch	edule B Other Information (continued)	-	<u> </u>					
С	Is the partnership required to adjust the basis of partnership assets under section 743(b) or 734(b) because of a substantial built-in loss (as defined under section 743(d)) or substantial basis reduction (as defined under section 734(d))? If "Yes," attach a statement showing the computation and allocation of the basis adjustment. See instructions	Yes	No ×					
11	Check this box if, during the current or prior tax year, the partnership distributed any property received in a like-kind exchange or contributed such property to another entity (other than disregarded entities wholly owned by the partnership throughout the tax year)							
12	At any time during the tax year, did the partnership distribute to any partner a tenancy-in-common or other undivided interest in partnership property?		×					
13	If the partnership is required to file Form 8858, Information Return of U.S. Persons With Respect To Foreign Disregarded Entities (FDEs) and Foreign Branches (FBs), enter the number of Forms 8858 attached. See instructions							
14	Does the partnership have any foreign partners? If "Yes," enter the number of Forms 8805, Foreign Partner's Information Statement of Section 1446 Withholding Tax, filed for this partnership ▶		×					
15	Enter the number of Forms 8865, Return of U.S. Persons With Respect to Certain Foreign Partnerships, attached to this return							
16a b	Did you make any payments in 2020 that would require you to file Form(s) 1099? See instructions	×						
17	Enter the number of Forms 5471, Information Return of U.S. Persons With Respect To Certain Foreign Corporations, attached to this return							
18	Enter the number of partners that are foreign governments under section 892							
19	During the partnership's tax year, did the partnership make any payments that would require it to file Form 1042 and 1042-S under chapter 3 (sections 1441 through 1464) or chapter 4 (sections 1471 through 1474)?		×					
20	Was the partnership a specified domestic entity required to file Form 8938 for the tax year? See the Instructions for Form 8938		×					
21	Is the partnership a section 721(c) partnership, as defined in Regulations section 1.721(c)-1(b)(14)?		×					
22	During the tax year, did the partnership pay or accrue any interest or royalty for which one or more partners are not allowed a deduction under section 267A? See instructions		×					
23	Did the partnership have an election under section 163(j) for any real property trade or business or any farming business in effect during the tax year? See instructions							
24	Does the partnership satisfy one or more of the following? See instructions		×					
a	The partnership owns a pass-through entity with current, or prior year carryover, excess business interest expense.							
b	The partnership's aggregate average annual gross receipts (determined under section 448(c)) for the 3 tax years preceding the current tax year are more than \$26 million and the partnership has business interest.							
С	The partnership is a tax shelter (see instructions) and the partnership has business interest expense. If "Yes" to any, complete and attach Form 8990.							
25	Is the partnership electing out of the centralized partnership audit regime under section 6221(b)? See instructions. If "Yes," the partnership must complete Schedule B-2 (Form 1065). Enter the total from Schedule B-2, Part III, line 3							
	If "No," complete Designation of Partnership Representative below.							
Enter	nation of Partnership Representative (see instructions)  pelow the information for the partnership representative (PR) for the tax year covered by this return.  of PR▶ PAUL KURDIAN							
U.S. ac	Idress of PR 3334 E COAST HWY # 371 Corona Del Mar CA 92625 U.S. phone number of PR (310)291-	-168	0					
If the F	R is an entity, name of the designated individual for the PR ▶							
	dress of u.S. phone number of designated individual							
26	Is the partnership attaching Form 8996 to certify as a Qualified Opportunity Fund?		×					
27	Enter the number of foreign partners subject to section 864(c)(8) as a result of transferring all or a portion of an interest in the partnership or of receiving a distribution from the partnership ▶							
28	At any time during the tax year, were there any transfers between the partnership and its partners subject to the disclosure requirements of Regulations section 1.707-8?		×					
29	Since December 22, 2017, did a foreign corporation directly or indirectly acquire substantially all of the properties constituting a trade or business of your partnership, and was the ownership percentage (by vote or value) for purposes of section 7874 greater than 50% (for example, the partners held more than 50% of the stock of the foreign corporation)? If "Yes," list the ownership percentage by vote and by value. See instructions. Percentage:  By Vote  By Value							

Page 4

Sche	dule	Partners' Distributive Share Items	T	otal amount
	1	Ordinary business income (loss) (page 1, line 22)	1	-134,146.
	2	Net rental real estate income (loss) (attach Form 8825)	2	
	3a	Other gross rental income (loss)		
	b	Expenses from other rental activities (attach statement)		
	С	Other net rental income (loss). Subtract line 3b from line 3a	3c	
_	4	Guaranteed payments: a Services 4a b Capital 4b		
ss)		<b>c</b> Total. Add lines 4a and 4b	4c	
Income (Loss)	5	Interest income	5	
е (	6	Dividends and dividend equivalents: <b>a</b> Ordinary dividends	6a	
Ē		b Qualified dividends   6b   c Dividend equivalents   6c		
ည	7	Royalties	7	
=	8	Net short-term capital gain (loss) (attach Schedule D (Form 1065))	8	
	9a	Net long-term capital gain (loss) (attach Schedule D (Form 1065))	9a	
	b	Collectibles (28%) gain (loss)		
	C	Unrecaptured section 1250 gain (attach statement) 9c		
	10	Net section 1231 gain (loss) (attach Form 4797)	10	
	11	Other income (loss) (see instructions) Type ▶	11	
<u> </u>	12	Section 179 deduction (attach Form 4562)	12	
Deductions	13a	Contributions	13a	
ict	b	Investment interest expense	13b	
ğ	С	Section 59(e)(2) expenditures: (1) Type ▶ (2) Amount ▶	13c(2)	
	d	Other deductions (see instructions) Type ▶	13d	
- t	14a	Net earnings (loss) from self-employment	14a	-134,146.
Self- imploy- ment	b	Gross farming or fishing income	14b	
E E	С	Gross nonfarm income	14c	302,387.
	15a	Low-income housing credit (section 42(j)(5))	15a	
Ø	b	Low-income housing credit (other)	15b	
d <u>i</u>	С	Qualified rehabilitation expenditures (rental real estate) (attach Form 3468, if applicable)	15c	
Credits	d	Other rental real estate credits (see instructions) Type ▶	15d	
0	е	Other rental credits (see instructions) Type ▶	15e	
	f	Other credits (see instructions) Type ▶	15f	
	16a	Name of country or U.S. possession ▶		
	b	Gross income from all sources	16b	
တ္	С	Gross income sourced at partner level	16c	
ctions		Foreign gross income sourced at partnership level		
	_	Reserved for future use ▶ e Foreign branch category ▶	16e	
ısa	t	Passive category ► g General category ► h Other (attach statement) ►	16h	
rai		Deductions allocated and apportioned at partner level	16:	
Foreign Transa	i	Interest expense ▶ j Other	16j	
<u>ig</u>	l,	Reserved for future use   I Foreign branch category	161	
ore		Passive category ► n General category ► o Other (attach statement) ►	160	
Ľ	p	Total foreign taxes (check one): ► Paid ☐ Accrued ☐	16p	
	q	Reduction in taxes available for credit (attach statement)	16q	
	r	Other foreign tax information (attach statement)		
	17a	Post-1986 depreciation adjustment	17a	14,808.
ve Ta) ms	b	Adjusted gain or loss	17b	,
iati Im Ite	С	Depletion (other than oil and gas)	17c	
Alternative Minimum Tax (AMT) Items	d	Oil, gas, and geothermal properties—gross income	17d	
Aig	е	Oil, gas, and geothermal properties—deductions	17e	
	f	Other AMT items (attach statement)	17f	
ב	18a	Tax-exempt interest income	18a	
ıtio	b	Other tax-exempt income	18b	
Other Information	С	Nondeductible expenses	18c	
	19a	Distributions of cash and marketable securities	19a	
	b	Distributions of other property	19b	
Jer	20a	Investment income	20a	
Oŧ	b	Investment expenses	20b	
-	С	Other items and amounts (attach statement) ** SEC 199A INFO: SEE STMT A		

Form 1065 (2020) Page **5** 

Analy	sis of Net Income (Loss)					
1	Net income (loss). Combine Schedule Schedule K, lines 12 through 13d, and				he sum of <b>1</b>	-134,146.
2	Analysis by partner type: (i) Corporate	(ii) Individual (active)	(iii) Individual (passive)	(iv) Partnership	(v) Exempt Organization	(vi) Nominee/Other
а	General partners					
b	Limited partners	-134,146.				
Sch	edule L Balance Sheets per B	ooks	Beginning	of tax year	End of	tax year
	Assets		(a)	(b)	(c)	(d)
1	Cash			28,530.		25,863.
2a	Trade notes and accounts receivable.					
b	Less allowance for bad debts					
3	Inventories					
4	U.S. government obligations					
5	Tax-exempt securities					
6	Other current assets (attach statement	·				
7a	Loans to partners (or persons related t					
b						
8	Other investments (attach statement) .					
9a	Buildings and other depreciable assets	-	1,850,000.		1,558,340.	
b	Less accumulated depreciation		43,663.	1,806,337.	118,082.	1,440,258.
10a	Depletable assets					
b	·					
11	Land (net of any amortization)					357,000.
12a	Intangible assets (amortizable only) .					
b	Less accumulated amortization					
13	Other assets (attach statement)	1				
14	Total assets			1,834,867.		1,823,121.
	Liabilities and Capital					
15	Accounts payable					8,500.
16	Mortgages, notes, bonds payable in le	-				
17	Other current liabilities (attach stateme					
18	All nonrecourse loans					
19a	Loans from partners (or persons relate					
b	Mortgages, notes, bonds payable in 1	-		1,650,000.		1,763,900.
20	Other liabilities (attach statement)			104.05		50 501
21	Partners' capital accounts			184,867.		50,721.
22	Total liabilities and capital			1,834,867.		1,823,121.
Scne	edule M-1 Reconciliation of Inco				Return	
	Note: The partnership ma	<del> </del>				
1	Net income (loss) per books			recorded on books thi		
2	Income included on Schedule K, lines 1, 2, 30			edule K, lines 1 through		
	5, 6a, 7, 8, 9a, 10, and 11, not recorded o		<b>a</b> Tax-ex	kempt interest \$		
_	books this year (itemize):					
3	Guaranteed payments (other than healt		1	tions included on S	,	
	insurance)			ough 13d, and 16 t book income this		
4	Expenses recorded on books this year		ayairis • Donro	oiotion ¢	year (iterriize).	
	not included on Schedule K, lines through 13d, and 16p (itemize):	1	<b>a</b> Depre	ciation \$		
_			0 Add lin			
a h	Depreciation \$Travel and entertainment \$		•	nes 6 and 7		
b 5	Add lines 1 through 4	-134,14		e (loss) (Analysis , line 1). Subtract lir		_121 116
	edule M-2 Analysis of Partners' (	Canital Accoun	<u>o. </u> (LOSS),	, iiiie 1). Subtract III	ie o iioiii iiile o	-134,146.
				utions: <b>a</b> Cash		
1 2	Balance at beginning of year		7. <b>6</b> Distrib			
4	Capital contributed: <b>a</b> Cash		<b>7</b> Other	b Froperty		
3	<b>b</b> Property Net income (loss) per books			decreases (itemize)		
3 4				nes 6 and 7		
<del>4</del> 5	Other increases (itemize): Add lines 1 through 4	50.72		e at end of vear. Subtra		50.721.
•	, was in 100 i ti il Oudil 7	1 10 - 12		י עג טווע טו ייסמו. טוווווא	or mile of front fillers)	1 111.121

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			Final K-		ed K-1	OMB No. 1545-0123
Sch	nedule K-1 20 <b>20</b>	Pa		Partner's Share o	of Cur	rent Year Income,
•	m 1003)			Deductions, Cred	dits, a	nd Other Items
	rtment of the Treasury nal Revenue Service For calendar year 2020, or tay year	1	Ordinary	business income (loss)	15	Credits
IIICIII	To Calendar year 2020, or tax year			-67,073.		
	beginning / / 2020 ending / /	2	Net renta	I real estate income (loss	)	
Par	rtner's Share of Income, Deductions,	L_	0.1		+	
Cre	edits, etc. See separate instructions.	3	Other ne	t rental income (loss)	16	Foreign transactions
	Part I Information About the Partnership	4a	Guarante	eed payments for services	3	
Α	Partnership's employer identification number	-	Gada a. re	ou paymome to: corriect		
^	83-2468463	4b	Guarante	eed payments for capital		
В	Partnership's name, address, city, state, and ZIP code					
	TEAM PASA LLC	4c	Total gua	aranteed payments		
	2525 N. PALM CANYON DR					
	PALM SPRINGS, CA 92262	5	Interest i	ncome		
С	IRS Center where partnership filed return ▶ OGDEN , UT					
D	Check if this is a publicly traded partnership (PTP)	6a	Ordinary	dividends		
P	art II Information About the Partner					
E	Partner's SSN or TIN (Do not use TIN of a disregarded entity. See instructions.)	6b	Qualified	dividends		
	571-71-6877	_			<b>_</b>	
F	Name, address, city, state, and ZIP code for partner entered in E. See instructions	. 6c	Dividend	equivalents	17	Alternative minimum tax (AMT) items
	PAUL KURDIAN	<b>—</b>	Danakia		A	7,404.
	3334 E COAST HWY # 371	7	Royalties	5		
G	CORONA DEL MAR CA 92625  S General partner or LLC Limited partner or other LLC	8	Net shor	t-term capital gain (loss)		
u	General partner or LLC Limited partner or other LLC member-manager member		1401 31101	t term capital gain (1033)		
H1		9a	Net long	-term capital gain (loss)	18	Tax-exempt income and
H2	If the partner is a disregarded entity (DE), enter the partner's:			, ,		nondeductible expenses
	TIN Name	9b	Collectib	les (28%) gain (loss)		
l1	What type of entity is this partner? INDIVIDUAL					
12	If this partner is a retirement plan (IRA/SEP/Keogh/etc.), check here	9с	Unrecap	tured section 1250 gain		
J	Partner's share of profit, loss, and capital (see instructions):					
	Beginning Ending	10	Net secti	ion 1231 gain (loss)		
	Profit 50.0000% 50.0000%				19	Distributions
	Loss 50.00000% 50.00000%	11	Other inc	come (loss)		
	Capital 50.00000% 50.00000%					
	Check if decrease is due to sale or exchange of partnership interest $\ \ . \ \ \ .$					011 1 1 11
		12	Section	179 deduction	20	Other information
K	Partner's share of liabilities:  Beginning Ending	'2	Section	179 deduction	Z *	STMT
	Nonrecourse \$ \$	13	Other de	ductions		DIMI
	Qualified nonrecourse financing \$ 825,000. \$ 881,950.					
	Recourse \$ 4,250. \$ 4,250.					
	Check this box if Item K includes liability amounts from lower tier partnerships.					
L	Partner's Capital Account Analysis					
		14	Self-emp	ployment earnings (loss)		
	Beginning capital account \$ 92,434.	Α		-67,073.		
	Capital contributed during the year \$					
	Current year net income (loss) $\$$ 67 , 073 .	С		151,193.	_	
	Other increase (decrease) (attach explanation) \$	21	=	than one activity for at-ri		
	Withdrawals & distributions \$ ( ) Ending capital account \$ 25,361.	22 *S		than one activity for pass ned statement for a		* ' '
	Ending capital account \$25,361.		ee anaci	ieu statement ioi at	JUILION	ai iiiiUiiiiaiiUii.
M	Did the partner contribute property with a built-in gain or loss?	⊢ راس اسر				
141	Yes No If "Yes," attach statement. See instructions.	se (				
N	Partner's Share of Net Unrecognized Section 704(c) Gain or (Loss)	IRS Use Only				
	Beginning	or B				
		1 윤				

BAA

TEAM PASA LLC 832468463 1

Additional information from your Schedule K-1: Partner's Share of Income, Deductions, Credits, etc. (PAUL KURDIAN)

# Schedule K-1: Partner's Share of Income, Deductions, Credits, etc. (PAUL KURDIAN) Supplemental Information Continuation Statement

Description	Amount
Item L. Partner's Capital Account Analysis:	
Beginning capital account is on the Tax Basis	

# Statement A—QBI Pass-through Entity Reporting

Partnership's name: TEAM PASA LLC		Partnership's EIN: 8	3-2468463
Partner's name: PAUL KURDIAN	Partner's identifying n	o: 571-71-6877	
	1065, Line 22		
Partner's share of:	☐ PTP ☐ Aggregated ☐ SSTB	☐ PTP ☐ Aggregated ☐ SSTB	□ PTP □ Aggregated □ SSTB
QBI or qualified PTP items subject to partner-specific determinations	:		
Ordinary business income (loss)	-67,073.		
Rental income (loss)			
Royalty income (loss)			
Section 1231 gain (loss)			
Other income (loss)			
Section 179 deduction			
Other deductions			
W-2 wages	40,900.		
UBIA of qualified property	779,170.		
Section 199A dividends			

## Statement A—QBI Pass-through Entity Reporting

Partnership's name:		Partnership's EIN:					
Partner's name:		Partner's identifying no:					
Partner's sh	nare of:	☐ PTP ☐ Aggregated ☐ SSTB	□ PTP □ Aggregated □ SSTB	□ PTP □ Aggregated □ SSTB			
QBI or qual	ified PTP items subject to partner-specific determinations	:					
	Ordinary business income (loss)						
	Rental income (loss)						
	Royalty income (loss)						
	Section 1231 gain (loss)						
	Other income (loss)						
	Section 179 deduction						
	Other deductions						
W-2 wages							
	alified property						
	9A dividends						

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				Final K-	·1 [	Amended	l K-1	OMB No. 1545-0123
Sch	edule K-1	2020	Pa	art III	Partner's	Share of	f Cur	rent Year Income,
(For	m 1065)	<u> </u>						nd Other Items
•	tment of the Treasury		1		business incor		15	Credits
Intern	al Revenue Service For cale	endar year 2020, or tax year	-	0.4		7,073.		S. Salis
	beginning / / 2020 ending	, ,	2	Not ropt	al real estate in			
	beginning / / 2020 ending	/ /	_	Net rent	ai reai estate iii	come (ioss)		
Par	tner's Share of Income, Deduc	tions,						
Cre	dits, etc. See separate ins	structions.	3	Other ne	et rental income	e (loss)	16	Foreign transactions
	,							
P	art I Information About the Partr	nership	4a	Guarant	eed payments	for services		
Α	Partnership's employer identification number							
	83-2468463		4b	Guarant	eed payments	for capital		
В	Partnership's name, address, city, state, and ZIP c	ode						
	TEAM PASA LLC		4c	Total gu	aranteed paym	ents		
	2525 N. PALM CANYON DR							
	PALM SPRINGS, CA 92262		5	Interest	income			
С	IRS Center where partnership filed return ▶ OGDEI	N IIT						
D	Check if this is a publicly traded partnership (F	•	6a	Ordinary	/ dividends			
	art II Information About the Partr							
			6b	Qualified	d dividends			
Е	Partner's SSN or TIN (Do not use TIN of a disregar	ded entity. See instructions.)	"	Quamico	a dividends			
	546-13-1978		6c	Dividon	d aguitalanta		17	Alternative minimum tax (AMT) items
F	Name, address, city, state, and ZIP code for partner	entered in E. See instructions.	60	Divident	d equivalents			
	SAMANTHA MCDERMOTT			D !!!			A	7,404.
	3334 E COAST HWY # 371		7	Royaltie	S			
	CORONA DEL MAR CA 92625							
G	General partner or LLC Limited member-manager member	d partner or other LLC	8	Net sho	rt-term capital	gain (loss)		
	member-manager member	<del>2</del> 1						
H1	★ Domestic partner	n partner	9a	Net long	j-term capital g	ain (loss)	18	Tax-exempt income and
H2	If the partner is a disregarded entity (DE), ente	r the partner's:						nondeductible expenses
	TIN Name		9b	Collectil	oles (28%) gain	(loss)		
11	What type of entity is this partner? <u>INDIVID</u>	UAL						
12	If this partner is a retirement plan (IRA/SEP/Keogh/	etc.), check here	9с	Unrecap	otured section 1	250 gain		
J	Partner's share of profit, loss, and capital (see instr	ructions):						
	Beginning	Ending	10	Net sect	tion 1231 gain (	loss)	1	
	Profit 50.0000%	50.00000%					19	Distributions
	Loss 50.00000%	50.00000%	11	Other in	come (loss)		1	
	Capital 50.0000%	50.00000%						
	Check if decrease is due to sale or exchange of pa							
	Officer if decrease is due to sale of exchange of pa	itileisiip iitelest					20	Other information
<b>V</b>	Partner's share of liabilities:		12	Section	179 deduction		1	
K	Partner's share of liabilities:  Beginning	Ending	'-	0001.011			7 *	STMT
		ı	13	Othor de	eductions		<u> </u>	SIMI
	Nonrecourse \$	\$	'3	Other de	eductions			
	Qualified nonrecourse	. 001 050						
	financing \$ 825,000.							
	Recourse \$ 4,250.							
	Check this box if Item K includes liability amounts							
L	Partner's Capital Account A	nalysis	<b>.</b>	0.16				
			14	Self-em	ployment earnii	• ,		
	Beginning capital account \$		Α		-6'	7,073.		
	Capital contributed during the year \$							
	Current year net income (loss) \$	-67,073.	С		15	1,194.		
	Other increase (decrease) (attach explanation) \$		21	More	e than one activ	ity for at-risl	k purpo	ses*
	Withdrawals & distributions \$ (	)	22		e than one activ	· ·		· · ·
	Ending capital account \$	25,360.	*Se	ee attac	hed stateme	ent for ad	dition	al information.
			<u></u>					
М	Did the partner contribute property with a built-in g	gain or loss?	ŏ					
	Yes No If "Yes," attach statement	•	Jse					
N	Partner's Share of Net Unrecognized Section		เร					
	Beginning \$	, , . , . , , , . , . , . , . ,	For IRS Use Only					
	Ending \$		[ 윤					

BAA

TEAM PASA LLC 832468463 1

Additional information from your Schedule K-1: Partner's Share of Income, Deductions, Credits, etc. (SAMANTHA MCDERMOTT)

# Schedule K-1: Partner's Share of Income, Deductions, Credits, etc. (SAMANTHA MCDERMOTT) Supplemental Information Continuation Statement

Description	Amount
Item L. Partner's Capital Account Analysis:	
Beginning capital account is on the Tax Basis	

# Statement A—QBI Pass-through Entity Reporting

Partnership's name: TEAM PASA LLC		Partnership's EIN: 83	3-2468463
Partner's name: SAMANTHA MCDERMOTT	Partner's identifying n	<b>o</b> : 546-13-1978	
	1065, Line 22		
Partner's share of:	Aggregated	□ PTP □ Aggregated □ SSTB	□ PTP □ Aggregated □ SSTB
QBI or qualified PTP items subject to partner-specific determinations			
Ordinary business income (loss)	-67,073.		
Rental income (loss)			
Royalty income (loss)			
Section 1231 gain (loss)			
Other income (loss)			
Section 179 deduction			
Other deductions			
W-2 wages	40,900.		
UBIA of qualified property	779,170.		
Section 199A dividends			

## Statement A—QBI Pass-through Entity Reporting

Partnership's name:			Partnership's EIN:				
Partner's name:		Partner's identifyi	Partner's identifying no:				
Partner's sh	are of:	☐ PTP ☐ Aggregated ☐ SSTB	☐ PTP ☐ Aggregated ☐ SSTB	☐ PTP ☐ Aggregated ☐ SSTB			
QBI or quali	fied PTP items subject to partner-specific determinations	S:					
	Ordinary business income (loss)						
	Rental income (loss)						
	Royalty income (loss)						
	Section 1231 gain (loss)						
	Other income (loss)						
	Section 179 deduction						
	Other deductions						
W-2 wages							
	lified property						
	A dividends		,	,			

# **Depreciation and Amortization**

(Including Information on Listed Property)

► Attach to your tax return.

▶ Go to www.irs.gov/Form4562 for instructions and the latest information.

OMB No. 1545-0172 Attachment Sequence No. **179** 

Department of the Treasury Internal Revenue Service (99) Name(s) shown on return

Business or activity to which this form relates

Identifying number

TEA	M PASA LLC		Form	1065 REAL	ESTATE HOL	DINGS	& INVESTMENTS	83-2	2468463
Pa	rt I Election To	Expense Ce	rtain Property Und	der Section	179				
	Note: If you	have any liste	ed property, compl	ete Part V be	efore you co	omplete	e Part I.		
1	Maximum amount (	see instructions	s)					1	1,040,000.
2	•		placed in service (se					2	, ,
3		reshold cost of section 179 property before reduction in limitation (see instructions)						3	2,590,000.
4	Reduction in limitation. Subtract line 3 from line 2. If zero or less, enter -0							4	
5	Dollar limitation for	tax year. Sub	otract line 4 from lin	ne 1. If zero	or less, ente	er -0 I	f married filing		
	separately, see inst	ructions						5	
6	(a) De	escription of proper	ty	(b) Cost (busi	ness use only)		(c) Elected cost		
7	Listed property. Ent	ter the amount	from line 29		7				
8	Total elected cost of	of section 179 p	property. Add amoun	ts in column (	c), lines 6 an	d 7 .		8	
9	Tentative deduction	n. Enter the <b>sm</b> a	aller of line 5 or line 8	3				9	
10	Carryover of disallo	wed deduction	from line 13 of your	2019 Form 45	562			10	
11	Business income lim	itation. Enter the	e smaller of business in	ncome (not les	s than zero) c	or line 5.	See instructions	11	
12	Section 179 expens	se deduction. A	dd lines 9 and 10, bu	ıt don't enter	more than lir	ne 11 .		12	
13	Carryover of disallo	wed deduction	to 2021. Add lines 9	and 10, less	line 12	13			
Note	: Don't use Part II o	r Part III below	for listed property. Ir	nstead, use P	art V.				
Pai	t II Special Dep	reciation Allo	wance and Other [	Depreciation	(Don't incl	ude liste	ed property. See	instru	ıctions.)
14	Special depreciation	n allowance f	or qualified property	/ (other than	listed prope	erty) pla	aced in service		
	during the tax year.	See instruction	ns					14	
15	Property subject to	section 168(f)(	1) election					15	
16	Other depreciation							16	
Par	t III MACRS De	preciation (D	on't include listed	property. Se	e instructio	ns.)			
				Section A					
			ced in service in tax y					17	100,254.
18	-		ssets placed in serv	ice during the	e tax year int	to one c	or more general		
	asset accounts, che						_		
	Section B		ed in Service Durin	g 2020 Tax Y	ear Using th	e Gene	ral Depreciation	Syste	em
(a)	Classification of property	(b) Month and year placed in service	(c) Basis for depreciation (business/investment use only—see instructions)	(d) Recovery period	(e) Convention	on	(f) Method	(g) De	epreciation deduction
_19a	3-year property								
b	5-year property		10,298.	5.0 yrs	HY		200 DB		2,060.
	, , , , , , , , , , , , , , , , , , ,								
	10-year property								
	15-year property								
	20-year property			0.5			0."		
	25-year property			25 yrs.			5/L		
h	Residential rental			27.5 yrs.	MM	_	S/L		
	property			27.5 yrs.	MM	_	S/L		
İ	Nonresidential real			39 yrs.	MM	_	S/L		
	property				MM		5/L		
		-Assets Place	d in Service During	2020 Tax Ye	ar Using the	Alterna		on Sys	tem
	Class life			10			S/L		
	12-year			12 yrs.	MM	_	5/L 5/L		
	30-year			30 yrs.					
-	40-year	Soo instruction	une )	40 yrs.	MM		S/L		
Par	- '	See instructio						04	
	Listed property. Ent		n line 28 ..... . lines 14 through 17,	lines 10 and	20 in column	 n (a) an		21	
22			of your return. Partne					20	100 214
22		-	ed in service during t	-	-			22	102,314.
20			section 263A costs .			23			

# Form **8879-PE**

# IRS e-file Signature Authorization for Form 1065

01111 **1**003

► ERO must obtain and retain completed Form 8879-PE.

► Go to www.irs.gov/Form8879PE for the latest information.

2020

Form **8879-PE** (2020)

OMB No. 1545-0123

Department of the Treasury Internal Revenue Service

Name of partnership

For calendar year 2020, or tax year beginning , 2020, and ending , 20 .

Employer identification number

FEAM PASA LLC	83-2468463
Part I Tax Return Information (Whole do	
	llowances (Form 1065, line 1c)
• • • • • • • • • • • • • • • • • • • •	65, line 22)
	1065, Schedule K, line 2)
	, Schedule K, line 3c)
Part II Declaration and Signature Author (Be sure to get a copy of the part	
partnership's 2020 electronic return of partner knowledge and belief, it is true, correct, and co he copy of the partnership's electronic return ransmitter, or intermediate service provider acknowledgement of receipt or reason for reject	partner or member of the above partnership and that I have examined a copy of the ship income and accompanying schedules and statements and to the best of members. I further declare that the amounts in Part I above are the amounts shown of a of partnership income. I consent to allow my electronic return originator (ERC of send the partnership's return to the IRS and to receive from the IRS (a) a section of the transmission and (b) the reason for any delay in processing the return. PIN) as my signature for the partnership's electronic return of partnership income.
Partner's or Member's PIN: check one box or	ly
☐ I authorize	to enter my PIN as my signature Don't enter all zeros
As a partner or member of the partner return of partnership income.	rship, I will enter my PIN as my signature on the partnership's 2020 electronically filed
Partner's or member's signature ▶	
Title ► LLC MEMBER	Date ►
Part III Certification and Authentication	n
ERO's EFIN/PIN. Enter your six-digit EFIN follow	ved by your five-digit self-selected PIN.  9 5 7 0 9 3 1 2 3 4 5  Don't enter all zeros
he partnership indicated above. I confirm that I	which is my signature on the 2020 electronically filed return of partnership income for am submitting this return in accordance with the requirements of <b>Pub. 3112,</b> IRS e-file odernized e-File (MeF) Information for Authorized IRS e-file Providers for Business
ERO's signature ▶	Date ► <u>02/05/2021</u>
	st Retain This Form — See Instructions nis Form to the IRS Unless Requested To Do So

For Paperwork Reduction Act Notice, see instructions. BAA

QuickZoom to Other Copy Page 1

Partnership Special Allocation Information (See tax help for more detail)						
Note: Special allocation codes for QBI items below will default to codes used for similar item classes for regular tax purposes. To change the default behavior, you may select a different option on the Partnership Information Worksheet ▶  Copy special allocation codes for items that are specially allocated on Schedule K (default). Remove default special allocations and allocate items according to profit, loss, or ownership % (based on selection made on the Partnership Information Worksheet).  Remove default special allocations and leave these items blank on K-1 Stmt A (manual entry).						
Partnership's Name: TEAM PAS	A L	LC	Partnership's EIN:	83-2468463		
PTP PTP Aggregated SSTB SSTB SSTB  Partner's share of:  QBI or qualified PTP items subject to shareholder-specific determinations:						
Special Allocation	S A					
Ordinary business inc (loss) Rental income (loss) Royalty income (loss) Section 1231 gain (loss) Other income (loss) Section 179 deduction Other deductions W-2 wages UBIA of qualified property * See tax help for W2 wage or UE	BIA Sp					
Section 199A dividends						

Partnership's Name:		Partnership's EIN:		
		PTP Aggregated SSTB	PTP Aggregated SSTB	PTP Aggregated SSTB
Partner's share of:  QBI or qualified PTP items subject	t to sh	nareholder-specific de	eterminations:	
Special Allocation	S A			
Ordinary business inc (loss) Rental income (loss) Royalty income (loss) Section 1231 gain (loss) Other income (loss) Section 179 deduction Other deductions W-2 wages UBIA of qualified property * See tax help for W2 wage or UE	  BIA Sp	ecial Allocations		
Section 199A dividends				

spsw9907.SCR 12/14/19

	ership's name PASA LLC		Partnersh 83-246	
1	ote: See 199A Summary fo uickZoom to 199A Summary	r Special Allocation information	•	
Ag	gregation Code:	Trade or Business: 1065, Line 22 EIN: 83-2468463		
		Is this activity a qualified trade/business? Specified Service Trade or Business?		Yes No
QBI o	or qualified PTP items subjec	ct to partner-specific determinations:		
b c 2 a b c 3 a b c 4 a b	Adjustments	Closs	1 c	
5	Other income (loss)			
b	Adjustments		6 c	
7				
	•	81,8	300.	
С	Adjusted W-2 Wages			81,800.
		9 a 1,558,3	340.	
1	•	oroperty	9 c	1,558,340.

### Section 179 Carryover Detail for this Activity Section 179 Section 179 **Regular Tax** QBI Tentative Section 179 deduction from current year assets . . . . . Part I: Prior Year Carryovers by Year and Category 0. 0. Part II: 179 Deduction Allowed Section 179 Section 179

by Year and Category	Regular Tax	QBI
Total 179 deduction allowed for this activity in current year A Amount allowed from 2020		
L	<u> </u>	

	Part III: Total Carryforward to 2021	Section 179	Section 179	
	by Year and Category	Regular Tax	QBI	
B C	Carryforward from 2020	0.	0. 0. 0.	

TEAM PASA LLC 832468463 1

# Additional information from your 2020 Federal Partnership Tax Return

# Form 1065: Partnership Tax Return

Line 15 Itemization Statement

Description	Amount
2525 N PALM CANYON, LLC	20,625.
Total	20,625.

# Form 1065: Partnership Tax Return Line 20, Other Deductions

#### **Continuation Statement**

Description	Amount
ACCOUNTING	1,000.
ADVERTISING	3,644.
EQUIPMENT RENT	3,045.
JANITORIAL	1,084.
LEGAL AND PROFESSIONAL	360.
OFFICE EXPENSE	2,392.
PARKING FEES AND TOLLS	49,436.
SECURITY	419.
TELEPHONE	23,840.
UNIFORMS	400.
UTILITIES	29,951.
BOOKING.COM	13,206.
DESERT FIRE EXTINGUISHER	259.
DISPOSAL SERVICES	1,638.
DONATION & CHARITY	465.
DRAIN WORK PLUMBING	1,400.
EXPEDIA.COM	2,349.
FOOD SERVICES	2,852.
GRASSHOPPER VOICE MAIL	506.
GUARD PROPERTY INCURANCE	6,332.
GUEST CONCIERGE SERVICES	4,166.
LANDSCAPING	500.
MERCHANT FEES	14,996.
PALM SPRINGS AERIAL TRAMWAY	1,229.
PAYCHEX FEE	3,362.
PHOTOGRAPHY AND WEB SERVICES	300.
RICK'S RESTAURANT	11,640.
SHUTTLE EXPENSE	750.
SITEMINDER RESERVATION MGT SYSTEM	983.
SPECTRUM & WEB SERVICES	5,702.
WEBZERO	1,673.

TEAM PASA LLC 832468463 2

# Form 1065: Partnership Tax Return

# Line 20, Other Deductions

#### **Continuation Statement**

Description	Amount
WORKERS COMP	2,337.
Total	192,216.

# Form 1065: Partnership Tax Return

Sch L, Line 19b(d)

#### **Itemization Statement**

Description	Amount
2525 n palm canyon	1,650,000.
EIDL FUNDS FROM SBA	113,900.
Total	1,763,900.

# SMART WORKSHEET FOR: Form 1065: Partnership Tax Return

Line 14d

#### **Itemization Statement**

Description	Amount		
TOURISM BUREAU DISTRICT TAX	2,446.		
FIRE DEPARTMENT	302.		
DEPT OF ENVIRONMENTAL HEALTH	406.		
CITY OF PALM SPRINGS CONTY	1,010.		
Total	4,164.		

Form <b>1065</b>			U.S. F	Return of Pa	artnership l	ncome	•		OMB No. 1545-0123		
Form TUUT  For calendar year 2021, or tax year beginning , 2021, ending , 2021, e											
Department of the Treasury										<b>2021</b>	
Internal Revenue Service  Go to www.irs.gov/Form1065 for instructions and the latest information.  A Principal business activity  Name of partnership						- D	Employer identification number				
	•	S & INVESTMENTS		TEAM PASA LL	С					3-2468463	
		uct or service	Туре	Number, street, and room		oox. see instructions.				E Date business started	
		S & INVESTMENTS	or	2525 N. PALM		,				11/06/2018	
		de number	Print	City or town, state or prov		or foreign postal cod	e			F Total assets	
										(see instructions)	
532	L390			PALM SPRINGS			CA S	92262	;	\$ 1,772,825.	
G C	heck ap	plicable bo	xes:	(1) Initial return (	2) 🗌 Final return	(3) Name cha	•	Address cha		) ☐ Amended return	
					2) Accrual	(3) Other (spe	ecify) ►				
				Attach one for each pers		ner at any time durir	ng the tax	year ►		<u>2</u>	
				1-3 are attached						▶ □	
				Aggregated activities fo							
Caut				or business income a						ore information.	
				or sales				501,94	10.		
				owances					. 1c	F01 046	
	2			old (attach Form 112						501,946.	
Income	3	_		btract line 2 from line	•				-	501,946.	
Ō	4			e (loss) from other par						301,310.	
<u>=</u>	5	-		loss) (attach Schedule	•	·		•			
	6			rom Form 4797, Part							
	7			oss) (attach statement						15,000.	
	8			oss). Combine lines 3						516,946.	
	9			ges (other than to par						73,143.	
ions	10	Guarante									
nitat	11	Repairs a	nd ma	intenance					. 11	19,463.	
or Iir	12	Bad debt	S								
ons f	13										
uctic	14			ses							
instr	15	•		tructions)			1	i .		11,509.	
IONS (see instructions for limitations)		-	-	required, attach Form	•			84,80		0.4.000	
ns				on reported on Form of deduct oil and ga					. 16c		
	17			. 17							
Deduct	18 19			s, etc					. 19	-	
eq	20			ns (attach statement)							
	21			<b>ns.</b> Add the amounts						===/	
	22			ess income (loss). S							
<u> </u>	23			der the look-back met						<u> </u>	
en	24	Interest d	lue unc	. 24							
Σ	25	BBA AAF	l imput	ed underpayment (se	e instructions) .				. 25		
Ра	26								. 26		
þ	27	Total bal	ance c	<b>due.</b> Add lines 23 thro	ough 26				. 27		
Tax and Payment	28	-	•						. 28	0.	
<u>â</u>	29			If line 28 is smaller th					. 29	0.	
<u> </u>	30		, , , ,								
		Under pen and belief,	alties of it is true	perjury, I declare that I have e, correct, and complete. D	e examined this return reclaration of preparer	, including accompany (other than partner or	ying schedu Iimited liab	les and statements ility company mem	s, and to th nber) is ba	ne best of my knowledge sed on all information of	
Sig	n	which prep	arer has	any knowledge.				1			
Her	е									IRS discuss this return preparer shown below?	
		Signat	ure of pa	urtner or limited liability com	pany member	——— <b>)</b> <sub>г</sub>	Date			uctions. Yes No	
		Print/Type			Preparer's signature	_		Date	Check X	if PTIN	
Paid		Raff:		adourian			ln		self-emplo	<b>-</b>	
	parer	Firm's nam		DORIAN TAX & A	ACCT SERV				irm's EIN	► 71-0884921	
Use	Only	Firm's add		100 West Broad		20 Glendale	,CA 912			(818)956-2170	

Form 1065 (2021) Page **2** 

Sch	edule B Other Information								
1	What type of entity is filing this return? Check the	applica	ble box:					Yes	No
а	☐ Domestic general partnership <b>b</b>	☐ Don	nestic limited	partnership	0				
С	☑ Domestic limited liability company  d  d  d  d  d  d  d  d  d  d  d  d  d	☐ Don	nestic limited	liability par	tnershi	ip			
е	Foreign partnership <b>f</b>	Oth	er ►						
2	At the end of the tax year:								
а	Did any foreign or domestic corporation, partner								
	exempt organization, or any foreign government of								
	loss, or capital of the partnership? For rules of co								
	B-1, Information on Partners Owning 50% or Mor		-						×
b	Did any individual or estate own, directly or indirectly, an interest of 50% or more in the profit, loss, or capital of the partnership? For rules of constructive ownership, see instructions. If "Yes," attach Schedule B-1, Information								
	on Partners Owning 50% or More of the Partners					· · · · · ·			×
3	At the end of the tax year, did the partnership:		• • • •	· · · ·	• •		• • •		<u> </u>
a	Own directly 20% or more, or own, directly or in	directly	50% or mo	re of the to	stal vot	ing power of all	classes of		
а	stock entitled to vote of any foreign or domestic of								
	If "Yes," complete (i) through (iv) below								×
	(i) Name of Corporation		(ii) Employer le			ii) Country of	(iv) Perc	entage	
	(i) Name of corporation		Number					Voting Stock	
b	Own directly an interest of 20% or more, or own,								
	or capital in any foreign or domestic partnership								
	interest of a trust? For rules of constructive owners	i				., .,			×
	(i) Name of Entity	Ìc	(ii) Employer Identification (iii) Ty				Percenta	(v) Maximum Percentage Owned	
		Nu	mber (if any)	Littly		Organization	Profit, Los	ss, or C	apital
4	Does the partnership satisfy <b>all four</b> of the following	ng cond	litions?					Yes	No
а	The partnership's total receipts for the tax year w	-		00.					
b	The partnership's total assets at the end of the ta								
С	c Schedules K-1 are filed with the return and furnished to the partners on or before the due date (including								
	extensions) for the partnership return.								
d	The partnership is not filing and is not required to							×	
	If "Yes," the partnership is not required to compl	ete Sch	edules L, M-	1, and M-2	; item f	F on page 1 of F	orm 1065;		
	or item L on Schedule K-1.			400(  \ (0\0					.,
5	Is this partnership a publicly traded partnership, as defined in section 469(k)(2)?								×
6	During the tax year, did the partnership have any								×
7	so as to reduce the principal amount of the debt?								^
7	Has this partnership filed, or is it required to file								×
8	information on any reportable transaction? At any time during calendar year 2021, did the pa								
0	a financial account in a foreign country (such as				_		•		
	See instructions for exceptions and filing requ								
	Financial Accounts (FBAR). If "Yes," enter the nar				.,				×
9	At any time during the tax year, did the partn				om. or	was it the grai	ntor of. or		
-	transferor to, a foreign trust? If "Yes," the part								
	Transactions With Foreign Trusts and Receipt of								×
10a	Is the partnership making, or had it previously ma	de (and	not revoked)	, a section	754 ele	ection?			×
	See instructions for details regarding a section 75								
b	Did the partnership make for this tax year an op	tional b	asis adjustm	ent under s	ection	743(b) or 734(b)	? If "Yes,"		
	attach a statement showing the computation and								×

Sch	edule B Other Information (continued)			
С	Is the partnership required to adjust the basis of partnership assets under section substantial built-in loss (as defined under section 743(d)) or substantial basis re 734(d))? If "Yes," attach a statement showing the computation and allocation of the basis of partnership assets under section 743(d)).	duction (as defined under section	Yes	No ×
11	Check this box if, during the current or prior tax year, the partnership distribute kind exchange or contributed such property to another entity (other than disrega partnership throughout the tax year)	d any property received in a like- rded entities wholly owned by the		
12	At any time during the tax year, did the partnership distribute to any partner undivided interest in partnership property?			×
13	If the partnership is required to file Form 8858, Information Return of U.S. P Disregarded Entities (FDEs) and Foreign Branches (FBs), enter the number instructions	of Forms 8858 attached. See ▶		
14	Does the partnership have any foreign partners? If "Yes," enter the number of Information Statement of Section 1446 Withholding Tax, filed for this partnership			×
15	Enter the number of Forms 8865, Return of U.S. Persons With Respect to Certa to this return	• • • • • • • • • • • • • • • • • • • •		
16a b	Did you make any payments in 2021 that would require you to file Form(s) 1099? If "Yes," did you or will you file required Form(s) 1099?			×
17	Enter the number of Forms 5471, Information Return of U.S. Persons W Corporations, attached to this return	ith Respect To Certain Foreign		
18	Enter the number of partners that are foreign governments under section 892			
19	During the partnership's tax year, did the partnership make any payments that v and 1042-S under chapter 3 (sections 1441 through 1464) or chapter 4 (sections	vould require it to file Forms 1042		×
20	Was the partnership a specified domestic entity required to file Form 8938 for the tax year	? See the Instructions for Form 8938		×
21	Is the partnership a section 721(c) partnership, as defined in Regulations section			×
22	During the tax year, did the partnership pay or accrue any interest or royalty fo			
	not allowed a deduction under section 267A? See instructions			×
23	Did the partnership have an election under section 163(j) for any real property business in effect during the tax year? See instructions			×
24	Does the partnership satisfy one or more of the following? See instructions $$ . $$ .			×
а	The partnership owns a pass-through entity with current, or prior year carryover, e	excess business interest expense.		
b	The partnership's aggregate average annual gross receipts (determined under spreceding the current tax year are more than \$26 million and the partnership has			
C	The partnership is a tax shelter (see instructions) and the partnership has busines If "Yes" to any, complete and attach Form 8990.	s interest expense.		
25	Is the partnership attaching Form 8996 to certify as a Qualified Opportunity Fund If "Yes," enter the amount from Form 8996, line 15			×
26	Enter the number of foreign partners subject to section 864(c)(8) as a result of interest in the partnership or of receiving a distribution from the partnership Complete Schedule K-3 (Form 1065), Part XIII, for each foreign partner subject to section	•		
27	At any time during the tax year, were there any transfers between the partnersh			
Ľ۱	disclosure requirements of Regulations section 1.707-8?			×
28	Since December 22, 2017, did a foreign corporation directly or indirectly acquire constituting a trade or business of your partnership, and was the ownership purposes of section 7874 greater than 50% (for example, the partners held the foreign corporation)? If "Yes," list the ownership percentage by vote Percentage:	e substantially all of the properties percentage (by vote or value) for more than 50% of the stock of		×
29	Is the partnership electing out of the centralized partnership audit regime under s If "Yes," the partnership must complete Schedule B-2 (Form 1065). Enter the total from Schedule B-2 If "No," complete Designation of Partnership Representative below.	* *		×
Design	nation of Partnership Representative (see instructions)			
	pelow the information for the partnership representative (PR) for the tax year cover	red by this return		
		ed by this return.		
ivalile (	of PR▶ PAUL KURDIAN  A 3234 F COAST HWY # 371 Corona Dol Mar CA 92625	II C phone purch as of A		
	dress of PR 3334 E COAST HWY # 371 Corona Del Mar CA 92625	U.S. phone number of PR (310)291	-168	0
	R is an entity, name of the designated individual for the PR ▶			
	dress oftted individual	U.S. phone number of designated individual		

Form 1065 (2021) Page **4** 

Sche	dule	K Partners' Distributive Share Items	т.	otal amount
Solic	1	Ordinary business income (loss) (page 1, line 22)	1 1	27,404.
	2	Net rental real estate income (loss) (attach Form 8825)	2	27,404.
	3a	Other gross rental income (loss)		
	b	Expenses from other rental activities (attach statement)		
	C	Other net rental income (loss). Subtract line 3b from line 3a	3с	
	4	Guaranteed payments: a Services   4a   b Capital   4b	30	
(SS	7	<b>c</b> Total. Add lines 4a and 4b	4c	
Income (Loss)	5	Interest income	5	
_	6	Dividends and dividend equivalents: <b>a</b> Ordinary dividends	6a	
Ĕ		b Qualified dividends   6b   c Dividend equivalents   6c	- Ou	
ဝ	7	Royalties	7	
드	8	Net short-term capital gain (loss) (attach Schedule D (Form 1065))	8	
	9a	Net long-term capital gain (loss) (attach Schedule D (Form 1065))	9a	
	b	Collectibles (28%) gain (loss)	Ja	
	C	Unrecaptured section 1250 gain (attach statement) 9c		
	10	Net section 1231 gain (loss) (attach Form 4797)	10	
	11	Other income (loss) (see instructions) Type	11	
	12		12	
Ö	13a	Section 179 deduction (attach Form 4562) Contributions	13a	300.
Ė	b	Investment interest expense	13b	300.
큥	C	Section 59(e)(2) expenditures: (1) Type ► (2) Amount ►		
Deductions	d	Other deductions (see instructions) Type	13d	
	14a	Net earnings (loss) from self-employment	14a	27,404.
Self- mplo ment	b	Gross farming or fishing income	14b	27,101.
Self- Employ- ment	C	Gross nonfarm income		516,946.
	15a	Low-income housing credit (section 42(j)(5))	15a	,
<b></b>	b	Low-income housing credit (other)	15b	
₩	С	Qualified rehabilitation expenditures (rental real estate) (attach Form 3468, if applicable)		
Credits	d	Other rental real estate credits (see instructions) Type ▶		
S	e	Other rental credits (see instructions) Type ▶	15e	
	f	Other credits (see instructions) Type ▶	15f	
International Transactions		, , , , , ,		
양 호	16	Attach Schedule K-2 (Form 1065), Partners' Distributive Share Items-International, and check	(	
erna nsa		this box to indicate that you are reporting items of international tax relevance $\Box$		
重				
	17a	Post-1986 depreciation adjustment	17a	6,904.
Alternative Minimum Tax (AMT) Items	b	Adjusted gain or loss	17b	
ati He m	С	Depletion (other than oil and gas)	17c	
E E	d	Oil, gas, and geothermal properties—gross income	17d	
A Fig	е	Oil, gas, and geothermal properties—deductions	17e	
50	f	Other AMT items (attach statement)	17f	
	18a	Tax-exempt interest income	18a	
o	b	Other tax-exempt income	18b	
Other Information	С	Nondeductible expenses	18c	
Ę	19a	Distributions of cash and marketable securities	19a	
وَ	b	Distributions of other property	19b	
드	20a	Investment income	20a	
Jer	b	Investment expenses	20b	
₹	С	Other items and amounts (attach statement) See Stmt		
_	21	Total foreign taxes paid or accrued	21	

Form 1065 (2021) Page **5** 

Analy	sis of Net Income	(Loss)						
1	Net income (loss). Schedule K, lines 12							27,104.
2	Analysis by partner type:	(i) Corporate	(ii) Individual (active)	(iii) Individu (passive)	ual	(iv) Partnership	(v) Exempt Organization	(vi) Nominee/Other
a	General partners							
b	Limited partners	Ob t D	27,104.					
Scn	edule L Baland	ce Sheets per Bo	ooks		nning	of tax year		ax year
	0 1	Assets		(a)		(b)	(c)	(d)
1	Cash					25,863.		88,262.
2a	Trade notes and acc							
b	Less allowance for b							
3	Inventories							
4	U.S. government ob	_						
5	Tax-exempt securiti							
6	Other current assets							
7a	Loans to partners (o	•						
b	Mortgage and real e							
8	Other investments (a							
9a	Buildings and other	•		1,558,3			1,558,340.	
b	Less accumulated d	•		118,0	82.	1,440,258.	230,777.	1,327,563.
10a	Depletable assets							
b	Less accumulated d							
11	Land (net of any am	ortization)				357,000.		357,000.
12a	Intangible assets (ar	mortizable only) .						
b	Less accumulated a	mortization						
13	Other assets (attach	statement)						
14	Total assets					1,823,121.		1,772,825.
	Liabilit	ties and Capital						
15	Accounts payable					8,500.		
16	Mortgages, notes, b	onds payable in les	ss than 1 year					
17	Other current liabiliti		-					
18	All nonrecourse loar							
19a	Loans from partners							
b	Mortgages, notes, b					1,763,900.		1,695,000.
20	Other liabilities (atta					, , , , , , , , ,		, ,
21	Partners' capital acc	•				50,721.		77,825.
22	Total liabilities and o					1,823,121.		1,772,825.
Sche	edule M-1 Recon						Return	
	Note: 7	The partnership ma	y be required to f	ile Schedule	M-3.	See instructions.		
1	Net income (loss) pe	er books	27,10			recorded on books this		
2	Income included on Sch 5, 6a, 7, 8, 9a, 10, and					dule K, lines 1 through empt interest \$		
	books this year (itemize	e):						
3	Guaranteed paymen insurance)	ts (other than health	۱	1		tions included or through 13d, and 2		
4	Expenses recorded					book income this		
•	not included on Se			a De	eprec	iation \$		
	through 13d, and 21							
а	Depreciation \$	. (		8 Ac	dd lin	es 6 and 7		
b	Depreciation \$ Travel and entertain	ment \$	-	1		e (loss) (Analysis		
5	Add lines 1 through	4	27,10			line 1). Subtract lin		27,104.
	edule M-2 Analys				<i></i> ,	,		27,101.
1	Balance at beginning		50,72		stribi	utions: <b>a</b> Cash .		
2	Capital contributed:		30,72	<u> </u>	J., 1DC			
_	Sapital Continuated.	<b>b</b> Property		<b>7</b> Ot	ther o	decreases (itemize)		
3	Net income (loss) (se			, Ol				
4	Other increases (iter					es 6 and 7		
5	Add lines 1 through	лисы. Л	77,82			at end of year. Subtra		77,825.
•	riad iiiles i lillougii	<b>¬</b>	11,82	ان ت ا،د،	uarice	at the or year. Sublide	e o 110111 III1e 3	//,0⊿⊃.

		L	Final K-			OMB No. 1545-0123
	rm 1065) 20 <b>21</b>	Pa		Partner's Share of Deductions, Cred		rent Year Income, nd Other Items
Depa	rtment of the Treasury	1		business income (loss)	14	Self-employment earnings (loss)
intern	al Revenue Service For calendar year 2021, or tax year			13,702.	A	13,702.
	beginning / / 2021 ending / /	2	Net renta	al real estate income (loss)		250 472
Par	tner's Share of Income, Deductions,	3	Other ne	et rental income (loss)	C 15	258,473.
Cre	edits, etc. See back of form and separate instructions.		Outer the	ot rental income (1033)		Orcario
E	art I Information About the Partnership	4a	Guarant	eed payments for services		
Α	Partnership's employer identification number					
	83-2468463	4b	Guarant	eed payments for capital	16	Schedule K-3 is attached if checked ▶
В	Partnership's name, address, city, state, and ZIP code	4c	Total qu	aranteed payments	17	Alternative minimum tax (AMT) items
	TEAM PASA LLC 2525 N. PALM CANYON DR		. otal ga	aranteea paymente	A	3,452.
	PALM SPRINGS, CA 92262	5	Interest	income	111	3,132.
С	IRS center where partnership filed return ▶ OGDEN , UT	6a	Ordinary	y dividends		
D	Check if this is a publicly traded partnership (PTP)					
	art II Information About the Partner	6b	Qualified	d dividends	18	Tax-exempt income and nondeductible expenses
E	Partner's SSN or TIN (Do not use TIN of a disregarded entity. See instructions.) 571-71-6877	6c	Dividend	d equivalents	1	·
F	Name, address, city, state, and ZIP code for partner entered in E. See instructions.		Dividone	a oquivalorito		
•	PAUL KURDIAN	7	Royaltie	s	1	
	3334 E COAST HWY # 371					
	CORONA DEL MAR CA 92625	8	Net shor	rt-term capital gain (loss)		
					19	Distributions
G	X       General partner or LLC       ☐ Limited partner or other LLC         member-manager       member	9a	Net long	g-term capital gain (loss)		
H1	✓ Domestic partner ☐ Foreign partner	9b	Collectib	oles (28%) gain (loss)	1	
H2	If the partner is a disregarded entity (DE), enter the partner's:			( 111, 311 ( 111,	20	Other information
	TIN Name	9с	Unrecap	otured section 1250 gain	1	
11	What type of entity is this partner?				N *	STMT 5,754.
12	If this partner is a retirement plan (IRA/SEP/Keogh/etc.), check here ▶	10	Net sect	tion 1231 gain (loss)		
J	Partner's share of profit, loss, and capital (see instructions):	4.4	011	<i>n</i> \	Z *	STMT
	Beginning         Ending           Profit         50.00000%         50.00000%	11	Otner in	come (loss)		
	Profit 50.00000% 50.00000%  Loss 50.00000% 50.00000%					
	Capital 50.0000% 50.0000%					
	Check if decrease is due to sale or exchange of partnership interest . ▶	12	Section	179 deduction	21	Foreign taxes paid or accrued
ĸ	Partner's share of liabilities:					
	Beginning Ending	13	Other de	eductions		
	Nonrecourse \$	Α		150.		
	Qualified nonrecourse financing \$ 881,950. \$ 847,500.					
	financing \$ 881,950. \$ 847,500.  Recourse \$ 4,250. \$					
	Check this box if Item K includes liability amounts from lower tier partnerships ▶					
L	Partner's Capital Account Analysis	22	More	e than one activity for at-ris	k purpo	ses*
	Beginning capital account \$ 25,361.	23		e than one activity for passi		· · ·
	Capital contributed during the year \$	*Se	ee attac	hed statement for ad	dition	al information.
	Current year net income (loss) \$13,552.					
	Other increase (decrease) (attach explanation) \$	>				
	Withdrawals and distributions \$()  Ending capital account \$ 38,913.	Onl				
		Use Only				
М	Did the partner contribute property with a built-in gain (loss)?					
	Yes No If "Yes," attach statement. See instructions.	For IRS				
N	Partner's Share of Net Unrecognized Section 704(c) Gain or (Loss)	<u>R</u>				
	Beginning					
	Ending \$	1				

Additional information from your Schedule K-1: Partner's Share of Income, Deductions, Credits, etc. (PAUL KURDIAN)

# Schedule K-1: Partner's Share of Income, Deductions, Credits, etc. (PAUL KURDIAN) Supplemental Information Continuation Statement

Description	Amount
Box 20, Code N:	
Business interest expense detail	
-Included in ord business income (line 1)	5,754.
-Included in rental income (line 2)	

# Statement A—QBI Pass-through Entity Reporting

Partnership's name: TEAM PASA LLC		Partnership's EIN: 8	3-2468463			
Partner's name: PAUL KURDIAN	Partner's identifying no: 571-71-6877					
	1065, Line 22					
Partner's share of:	☐ PTP ☐ Aggregated ☐ SSTB	☐ PTP ☐ Aggregated ☐ SSTB	□ PTP □ Aggregated □ SSTB			
QBI or qualified PTP items subject to partner-specific determinations	:					
Ordinary business income (loss)	13,702.					
Rental income (loss)						
Royalty income (loss)						
Section 1231 gain (loss)						
Other income (loss)						
Section 179 deduction						
Other deductions						
W-2 wages	36,571.					
UBIA of qualified property	787,190.					
Section 199A dividends						

# Statement A—QBI Pass-through Entity Reporting

Partnership	p's name:	Partnership's EIN: Partner's identifying no:						
Partner's n	ame:							
		☐ PTP ☐ Aggregated ☐ SSTB	☐ PTP ☐ Aggregated ☐ SSTB	□ PTP □ Aggregated □ SSTB				
Partner's s								
QBI or qua	lified PTP items subject to partner-specific determination	S:						
	Ordinary business income (loss)							
	Rental income (loss)							
	Royalty income (loss)							
	Section 1231 gain (loss)							
	Other income (loss)							
	Section 179 deduction							
	Other deductions							
W-2 wages	S							
	ualified property							
	9A dividends			<u> </u>				

				Final K-1	I	Amended	K-1		No. 1545-012
Sch	redule K-1 202 (	4 🛮	Pa	rt III	Partner's	Share o	f Cur	rent Year Inc	ome,
Fo	rm 1065)	•			Deduction	ns, Cred	its, a	nd Other Iten	าร
	rtment of the Treasury nal Revenue Service For calendar year 2021, or t		1	Ordinary I	business inc	ome (loss)	14	Self-employment e	earnings (loss)
IIICII	Tor caleridar year 2021, or t	tax year			-	13,702.	A		13,702.
	beginning / / 2021 ending / /		2	Net rental	l real estate i	income (loss)			
Pai	tner's Share of Income, Deductions,						С	:	258,473.
	edits, etc. See back of form and separate instri		3	Other net	t rental incon	ne (loss)	15	Credits	
	<u>,                                      </u>	dottorioi							
	Part I Information About the Partnership	4	4a	Guarante	ed payments	s for services			
Α	Partnership's employer identification number			_					
	83-2468463	4	4b	Guarante	ed payment	s for capital	16	Schedule K-3 is at checked	_
В	Partnership's name, address, city, state, and ZIP code			<b>T</b>			4-		
	TEAM PASA LLC	4	4c	Total gua	ranteed pay	ments	17	Alternative minimum	, ,
	2525 N. PALM CANYON DR		5	Interest in	20000		A		3,452.
	PALM SPRINGS, CA 92262		5	meresi ii	licome				
	IRS center where partnership filed return ► OGDEN , UT		6a	Ordinary	dividends				
C D		———————————————————————————————————————	Ja	Ordinary	uividends				
	Check if this is a publicly traded partnership (PTP)  art II Information About the Partner		6b	Qualified	dividends		18	Tax-exempt incom	ne and
	Partner's SSN or TIN (Do not use TIN of a disregarded entity. See instri			Quamou	arridorido			nondeductible exp	
E	546-13-1978		6c	Dividend	equivalents		+		
F	Name, address, city, state, and ZIP code for partner entered in E. See inst				- 4				
-	SAMANTHA MCDERMOTT		7	Royalties	;		1		
	3334 E COAST HWY # 371								
	CORONA DEL MAR CA 92625		8	Net short	t-term capita	l gain (loss)	1		
	001101111						19	Distributions	
G	☐ Limited partner or other LLC ☐ Limited partner or other LLC	C 9	9a	Net long-	term capital	gain (loss)	1		
	member-manager member								
H1	✓ Domestic partner	9	9b	Collectibl	les (28%) ga	in (loss)			
H2	If the partner is a disregarded entity (DE), enter the partner's:						20	Other information	
	TIN Name	9	9с	Unrecapt	tured section	1250 gain			
l1	What type of entity is this partner?						N *	STMT	5,755.
12	If this partner is a retirement plan (IRA/SEP/Keogh/etc.), check here ▶		10	Net section	on 1231 gair	ı (loss)			
J	Partner's share of profit, loss, and capital (see instructions):						Z *	STMT	
	Beginning Ending	1	11	Other inc	ome (loss)				
	Profit 50.0000% 50.000								
	Loss 50.00000% 50.000								
	Capital 50.0000% 50.000								
	Check if decrease is due to sale or exchange of partnership interest .	▶ □   ¹	12	Section 1	79 deductio	n	21	Foreign taxes paid	or accrued
K	Partner's share of liabilities:		40	011 1	1 0				
	Beginning Ending		13	Other ded	auctions	1.50			
	Nonrecourse \$	A	7			150.			
	Qualified nonrecourse financing \$ 881,950. \$ 847,5	500							
	financing \$ 881,950. \$ 847,5 Recourse \$ 4,250. \$	<del>500.</del>							
	Check this box if Item K includes liability amounts from lower tier partnership								
L	Partner's Capital Account Analysis		22	More	than one ac	tivity for at-ris	k nurne		
_	Beginning capital account \$ 25 , 3		23	=		tivity for passi			
	Capital contributed during the year \$		-					al information.	
	Current year net income (loss) \$ 13,5								
	Other increase (decrease) (attach explanation) \$								
	Withdrawals and distributions \$ (		⋛						
	Ending capital account \$ 38,9	12.	Ō						
	- · · <u> </u>	<u>:</u>	Jse						
М	Did the partner contribute property with a built-in gain (loss)?	7	S						
	Yes No If "Yes," attach statement. See instructions.		For IRS Use Only						
N	Partner's Share of Net Unrecognized Section 704(c) Gain or (Lo	oss)	오						
	Beginning								
	Ending \$	l							

Additional information from your Schedule K-1: Partner's Share of Income, Deductions, Credits, etc. (SAMANTHA MCDERMOTT)

# Schedule K-1: Partner's Share of Income, Deductions, Credits, etc. (SAMANTHA MCDERMOTT) Supplemental Information Continuation Statement

Description	Amount
Box 20, Code N:	
Business interest expense detail	
-Included in ord business income (line 1)	5,755.
-Included in rental income (line 2)	

# Statement A—QBI Pass-through Entity Reporting

Partnership's name: TEAM PASA LLC		Partnership's EIN: 83	3-2468463			
Partner's name: SAMANTHA MCDERMOTT	Partner's identifying no: 546-13-1978					
	1065, Line 22					
Partner's share of:	Aggregated	□ PTP □ Aggregated □ SSTB	□ PTP □ Aggregated □ SSTB			
QBI or qualified PTP items subject to partner-specific determinations						
Ordinary business income (loss)	13,702.					
Rental income (loss)						
Royalty income (loss)						
Section 1231 gain (loss)						
Other income (loss)						
Section 179 deduction						
Other deductions						
W-2 wages	36,572.					
UBIA of qualified property	787,191.					
Section 199A dividends						

# Statement A—QBI Pass-through Entity Reporting

Partnershi	ip's name:		Partnership's EIN	<b>:</b>					
Partner's ı	name:	Partner's identifyi	Partner's identifying no:						
		☐ PTP ☐ Aggregated	☐ PTP	☐ PTP ☐ Aggregated					
 Partner's s	share of:	□SSTB	□SSTB	SSTB					
QBI or qua	alified PTP items subject to partner-specific dete	rminations:							
	Ordinary business income (loss)								
	Rental income (loss)								
	Royalty income (loss)								
	Section 1231 gain (loss)								
	Other income (loss)								
	Section 179 deduction								
	Other deductions								
W-2 wage	es								
	ualified property								
	99A dividends		·						

# Form **4562**

Department of the Treasury Internal Revenue Service (99)

### **Depreciation and Amortization**

(Including Information on Listed Property)

► Attach to your tax return.

▶ Go to www.irs.gov/Form4562 for instructions and the latest information.

OMB No. 1545-0172

2021

Attachment
Sequence No. 179

Name(s) shown on return Business or activity to which this form relates Identifying number TEAM PASA LLC Form 1065 REAL ESTATE HOLDINGS & INVESTMENTS 83-2468463 **Election To Expense Certain Property Under Section 179** Part I Note: If you have any listed property, complete Part V before you complete Part I. 1 1,050,000. 2 3 Threshold cost of section 179 property before reduction in limitation (see instructions) . 2,620,000. 4 Dollar limitation for tax year. Subtract line 4 from line 1. If zero or less, enter -0-. If married filing 5 (a) Description of property 6 (b) Cost (business use only) (c) Elected cost 7 Listed property. Enter the amount from line 29 . . . . . . . . . . . 8 Total elected cost of section 179 property. Add amounts in column (c), lines 6 and 7 8 9 **10** Carryover of disallowed deduction from line 13 of your 2020 Form 4562 . . . . . . . . . . . . 10 11 Business income limitation. Enter the smaller of business income (not less than zero) or line 5. See instructions 11 12 Section 179 expense deduction. Add lines 9 and 10, but don't enter more than line 11. 12 13 Carryover of disallowed deduction to 2022. Add lines 9 and 10, less line 12 Note: Don't use Part II or Part III below for listed property. Instead, use Part V. Part II Special Depreciation Allowance and Other Depreciation (Don't include listed property. See instructions.) 14 Special depreciation allowance for qualified property (other than listed property) placed in service 14 15 **16** Other depreciation (including ACRS) 16 Part III MACRS Depreciation (Don't include listed property. See instructions.) 17 MACRS deductions for assets placed in service in tax years beginning before 2021 . . . . . . . . 17 82,508. 18 If you are electing to group any assets placed in service during the tax year into one or more general Section B-Assets Placed in Service During 2021 Tax Year Using the General Depreciation System (b) Month and year (c) Basis for depreciation (d) Recovery (a) Classification of property (business/investment use only—see instructions) (e) Convention (f) Method (g) Depreciation deduction placed in period service 3-year property **b** 5-year property 16,041.7.0 yrs 2,292 HY 200 DB c 7-year property d 10-year property e 15-year property **f** 20-year property 25 yrs. S/L g 25-year property 27.5 yrs. MM S/L h Residential rental 27.5 yrs. MM S/L property 39 yrs. ММ S/L i Nonresidential real property MM S/L Section C-Assets Placed in Service During 2021 Tax Year Using the Alternative Depreciation System 20a Class life S/L S/L **b** 12-year 12 yrs. **c** 30-year 30 yrs. ММ SIL d 40-vear 40 yrs. MM S/L Part IV Summary (See instructions.) 21 Listed property. Enter amount from line 28 21 . 22 Total. Add amounts from line 12, lines 14 through 17, lines 19 and 20 in column (g), and line 21. Enter here and on the appropriate lines of your return. Partnerships and S corporations—see instructions 84,800. 22 For assets shown above and placed in service during the current year, enter the portion of the basis attributable to section 263A costs . . . 23

QuickZoom to Other Copy \_\_\_\_\_ Page 1

Partnership Special Allocation Information (See tax help for more detail)							
Note: Special allocation codes for QBI items below will default to codes used for similar item classes for regular tax purposes. To change the default behavior, you may select a different option on the Partnership Information Worksheet ▶							
<ul> <li>Copy special allocation codes for items that are specially allocated on Schedule K (default).</li> <li>Remove default special allocations and allocate items according to profit, loss, or ownership % (based on selection made on the Partnership Information Worksheet).</li> <li>Remove default special allocations and leave these items blank on K-1 Stmt A (manual entry).</li> </ul>							
Partnership's Name: TEAM PASA LLC Partnership's EIN: 83-2468463							
PTP PTP PTP Aggregated SSTB SSTB SSTB  Partner's share of:  QBI or qualified PTP items subject to shareholder-specific determinations:							
Special Allocation	S A						
Ordinary business inc (loss) Rental income (loss) Royalty income (loss) Section 1231 gain (loss) Other income (loss) Section 179 deduction Other deductions W-2 wages UBIA of qualified property * See tax help for W2 wage or UE		27,404. 73,143. 1,574,381. ecial Allocations					
Section 199A dividends							

Partnership's Name:		Partnership's EIN:						
		PTP Aggregated SSTB	PTP Aggregated SSTB	PTP Aggregated SSTB				
Partner's share of:  QBI or qualified PTP items subject	Partner's share of:  QBI or qualified PTP items subject to shareholder-specific determinations:							
Special Allocation	S A							
Ordinary business inc (loss) Rental income (loss) Royalty income (loss) Section 1231 gain (loss) Other income (loss) Section 179 deduction Other deductions W-2 wages UBIA of qualified property * See tax help for W2 wage or UE	  BIA Sp	ecial Allocations						
Section 199A dividends								

spsw9907.SCR 12/14/19

# Additional information from your 2021 Federal Partnership Tax Return

# Form 1065: Partnership Tax Return

Line 11 Itemization Statement

Description	Amount
SAM R MAINTANCE	19,463.
Total	19,463.

### Form 1065: Partnership Tax Return

Line 15 Itemization Statement

Description	Amount
2525 N PALM CANYON, LLC	
CITI CARD	5,332.
BUSINESS DEVELOPMENT	1,075.
AMEX AND CREDIT CARDS	5,102.
Total	11,509.

# Form 1065: Partnership Tax Return Line 20, Other Deductions

### **Continuation Statement**

Line 20, Other Deductions	Continuation Statement
Description	Amount
ACCOUNTING	1,000.
ADVERTISING	4,191.
BANK CHARGES	16.
CLEANING	1,565.
EQUIPMENT RENT	4,850.
JANITORIAL	1,382.
LAUNDRY AND CLEANING	28,807.
OUTSIDE SERVICES	22,918.
POSTAGE	1,877.
SECURITY	420.
SUPPLIES	12,013.
TOOLS	143.
UNIFORMS	457.
UTILITIES	33,096.
BEDDING/SHEET/TOWEL INVENTORY	3,626.
BOOKING.COM	18,033.
DESERT FIRE EXTINGUISHER	144.
DISPOSAL SERVICES	1,672.
DONATION & CHARITY	300.
DRAIN WORK PLUMBING	800.
ELADIO HERNANDEZ	2,520.
ELOY ROSARIO POOL SERVICE	2,998.
EXPEDIA.COM	1,148.

# Form 1065: Partnership Tax Return

# **Line 20, Other Deductions**

### **Continuation Statement**

Description	Amount
FOOD SERVICES	6,007.
GRASSHOPPER VOICE MAIL	574.
GUARD PROPERTY INCURANCE	8,234.
GUEST CONCIERGE SERVICES	3,584.
LANDSCAPING	617.
MERCHANT FEES	6,386.
OFFSITE STORAGE	3,470.
PAYCHEX FEE	3,738.
PHOTOGRAPHY AND WEB SERVICES	1,200.
RICK'S RESTAURANT	11,292.
SECRETARY OF STATE	30.
SHUTTLE EXPENSE	899.
SITEMINDER RESERVATION MGT SYSTEM	2,965.
SPECTRUM & WEB SERVICES	4,012.
TBID TOURISM BEAUREU	3,430.
TOT TRANSIT+ OCCUPANCY	39,619.
WEBZERO	1,855.
WORKERS COMP	3,111.
Total	244,999.

# Form 1065: Partnership Tax Return

# Sch K, Line 20c, Other Items and Amounts

### **Continuation Statement**

Code	Description	Amount
N	BUSINESS INTEREST EXPENSE	11,509.
	** SEC 199A INFO: SEE STMT A	
	Total	11.509.

# Form 1065: Partnership Tax Return

### Sch L, Line 19b(d)

### **Itemization Statement**

Description	Amount
2525 n palm canyon	1,650,000.
eidl funds sba loan	15,000.
ampac tristate	30,000.
Total	1,695,000.

# SMART WORKSHEET FOR: Form 1065: Partnership Tax Return

### Line 14d

### **Itemization Statement**

Description	Amount
CA HOTEL LODGING & ASSOC.	395.
DEPT OF ENVIRONMENTAL HEALTH	406.
FIRE DEPARTMENT	302.

# SMART WORKSHEET FOR: Form 1065: Partnership Tax Return

# Line 14d

### **Itemization Statement**

Description	Amount
GREATER PALM SPRINGS CONVENTION	1,090.
PALM SPRINGS CHAMBER OF COMMERCE	445.
Total	2,638.

# SMART WORKSHEET FOR: Form 1065: Partnership Tax Return

### Line 14e Itemization Statement

Description	Amount
CITY LICENSE	115.
ABC LICENSE	7,454.
Total	7,569.

### **8879-PF**

### E-file Authorization for Form 1065

(For return of partnership income or administrative adjustment request)

ERO must obtain and retain completed Form 8879-PE. Go to www.irs.gov/Form8879PE for the latest information.

OMB No. 1545-0123

Department of the Treasury Internal Revenue Service

For calendar year 2022, or tax year beginning . 2022, and ending . 20

Employer identification number Name of partnership TEAM PASA LLC 83-2468463 Form 1065 Information (Whole dollars only) Part I 752,103. 1 Gross receipts or sales less returns and allowances (Form 1065, line 1c) . . . 1 2 752,103. 2 3 Ordinary business income (loss) (Form 1065, line 22) . . . . . 3 145,115. Net rental real estate income (loss) (Form 1065, Schedule K, line 2) . 4 Other net rental income (loss) (Form 1065, Schedule K, line 3c) . . 5 5

#### Declaration and Signature Authorization of Partner or Member or Partnership Representative Part II

I declare under penalties of perjury that:

- 1a. If the Form 1065 is being transmitted as part of a return of partnership income, I am a partner or member of the named partnership.
- b. If the Form 1065 is being transmitted as part of an administrative adjustment request (AAR), I am the partnership representative (PR) of the named partnership.
- 2. I have examined a copy of the partnership's electronic Form 1065 (whether used as return or AAR) and accompanying forms, schedules, and statements, and to the best of my knowledge and belief, it/they is/are true, correct, and complete.
- 3. I am fully authorized to sign the return or AAR on behalf of the partnership.
- 4. The amounts shown in Part I above are the amounts shown on the electronic copy of the partnership's Form 1065.
- 5. I consent to allow my electronic return originator (ERO), transmitter, or intermediate service provider to transmit the partnership's return or AAR to the IRS and to receive from the IRS (a) an acknowledgment of receipt or reason for rejection of the transmission and (b) the reason for any delay in processing the return or AAR.
- 6. I have selected a personal identification number (PIN) as my signature for the partnership's electronic return of partnership income or AAR.

Partner of	or Member or PR PIN: check one box only				
	I authorize	to	enter my PIN		as my signature
	erronically filed on the partnership's 2022 electronically filed		ne or AAR.	Don't enter all zeros	
X	As a Partner or Member or PR of the partners electronically filed return of partnership incom		my signature o	on the partnership	s 2022
Partner o	r Member or PR signature:				
Title: LLC	C MEMBER			Date:	
Part III	Certification and Authentication				
ERO's El	FIN/PIN. Enter your six-digit EFIN followed by y	our five-digit self-selected	d PIN. 9	5 7 0 9 3 Don't enter all	1 2 3 4 5 zeros
AAR for t <b>3112</b> , IRS	nat the above numeric entry is my PIN, which is he partnership indicated above. I confirm that I Se-file Application and Participation, and <b>Pub.</b> ess Returns.	am submitting this return	or AAR in acco	ordance with the re	equirements of <b>Pub</b>
ERO's sig	gnature:		Dat	re: 07/10/2023	
	ERO Must Ret Don't Submit This For	ain This Form — See I m to the IRS Unless R		Do So	

Form **8879-PE** (2022)

_	100	<b>35</b>		U.S. R	eturn of Pa	rtnership	Inco	ome	•		0	MB No. 1545-0123	
Form		For calendar year 2022, or tax year beginning , 2022, ending , 20 .								_			
	artment of the Treasury rnal Revenue Service Go to www.irs.gov/Form1065 for instructions and the latest information.								2022				
	A Principal business activity Name of partnership							D E	mployer identification number				
REAL ES	TATE HOLDING	S & INVESTMENTS		TEAM PASA LLO	Z						83.	83-2468463	
<b>B</b> Prin	cipal produ	uct or service	Туре	Number, street, and room	or suite no. If a P.O. bo	ox, see instructions.					E D	E Date business started	
		S & INVESTMENTS	or	2525 N. PALM							_	/06/2018	
C Bus	siness co	de number	Print	City or town, state or provi	nce, country, and ZIP	or foreign postal co	ode					otal assets see instructions)	
				DITH CDDTHCC			<b>~</b> 3		0000			,	
	L390			PALM SPRINGS  (1) Initial return (2)	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	(3) Name ch	CA		02262	L	\$	1,727,947. Amended return	
		plicable bo			)  Accrual								
				Attach one for each person		er at anv time dur	rina th	e tax v	 /ear:				
J C	heck if S	Schedules (	C and M	1-3 are attached								<del>-</del>	
				Aggregated activities for								ive activity purposes	
Caut	ion: Inc	clude <b>only</b>	trade	or business income ar	nd expenses on li	nes 1a through	22 be	elow.	See instruct	ions fo	or mor	re information.	
	1a	Gross rec	ceipts c	or sales				1a	752,	103.			
	b			owances			· .	1b					
	С			ct line 1b from line 1a						+	1c	752,103.	
пe	2	_		old (attach Form 1125	•						2		
ncome	3			btract line 2 from line						+	3	752,103.	
<u>=</u>	4 5	_		e (loss) from other part loss) (attach Schedule	•	, and trusts (att					5		
	6			rom Form 4797, Part II	. ,,						6		
	7	_		oss) (attach statement)	·						7		
	8			oss). Combine lines 3							8	752,103.	
	9										9	64,541.	
ons)	10										10	· · · · · · · · · · · · · · · · · · ·	
itati	11										11		
or lin	12	Bad debt	ebts										
ns fe	13	Rent								. [	13		
nctic	14	Taxes an	d licen	ses						.	14	124,620.	
instr	15	•		tructions)			1				15	1,644.	
ONS (see instructions for limitations)	16a	-	-	required, attach Form				16a		897.			
us				on reported on Form 1			L	16b			16c	70,897.	
	17 18			ot deduct oil and gas							17		
nc	19		-	s, etc							18 19		
Deducti	20	Other dec	duction	ns (attach statement)	See Stmt					•	20	345,286.	
	21			<b>ns.</b> Add the amounts s							21	606,988.	
	22			ess income (loss). Su							22	145,115.	
#	23			der the look-back meth							23		
Payment	24	Interest d	lue unc	ler the look-back meth	nod-income fore	cast method (a	ıttach	Form	8866)	. [	24		
Σ	25		•	ed underpayment (see	•						25		
Ра	26		,	•						.	26		
and	27			lue. Add lines 23 throu	•						27		
×	28	-	(**************************************							28			
Tax	29 30									t	29 30		
	30			If line 28 is larger than					es and stateme			0. best of my knowledge	
C:~	•	and belief,	it is true	perjury, I declare that I have e, correct, and complete. De any knowledge.	claration of preparer (	other than partner	or limite	ed liabi	lity company m	ember)	is base	d on all information of	
Sig		www.	Jai Oi 1105	a., momougo.						May	/ the IR	S discuss this return	
Her	е	_								with	the pr	epare <u>r s</u> hown <u>bel</u> ow?	
		Signature	e of partr	ner or limited liability compar	ny member	Da	ate			See	instruct	ions. Yes No	
Paid	t	Print/Type	preparer	's name	Preparer's signature				Date		k 🔀		
	oarer	Raff	i As	adourian				0	7/10/2023	self-e	employe	F00130333	
-	Only	Firm's nam		DORIAN TAX & A						Firm's		71-0884921	
	5	Firm's add	lress	100 West Broad	way Suite 72	u Glendale	~ \( \bar{\bar{\bar{\bar{\bar{\bar{\bar{	912	! [ ()	I Phone	no (	818)956-2170	

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Sch	edule B Other Information								
1	What type of entity is filing this return? Check the	applica	ıble box:					Yes	No
а	_ , ,		nestic limited						
С	☑ Domestic limited liability company d		nestic limited	liability pa	rtnership	)			
e	Foreign partnership f	Oth	er:						
2	At the end of the tax year:	ahin (in	aludina anu	antitu tunntu	- d - a	nautnavahin) tv	iot or tox		
а	Did any foreign or domestic corporation, partner exempt organization, or any foreign government of								
	loss, or capital of the partnership? For rules of co								
	B-1, Information on Partners Owning 50% or More of the Partnership								×
b	Did any individual or estate own, directly or indir	ectly, a	n interest of	50% or mo	ore in th	e profit, loss, o	capital of		
	the partnership? For rules of constructive ownership, see instructions. If "Yes," attach Schedule B-1, Information								
	on Partners Owning 50% or More of the Partners	nip .							×
3	At the end of the tax year, did the partnership:								
а	Own directly 20% or more, or own, directly or in	directly	, 50% or mo	re of the to	otal voti	ng power of all	classes of		
	stock entitled to vote of any foreign or domestic of				uctive o	wnership, see in	structions.		
	If "Yes," complete (i) through (iv) below								×
	(i) Name of Corporation		(ii) Employer I Number			) Country of corporation	(iv) Perd Owned in Vo		
				( ··· )/					
b	Own directly an interest of 20% or more, or own,	directly	or indirectly,	an interest	of 50%	or more in the	orofit, loss,		
	or capital in any foreign or domestic partnership								
	interest of a trust? For rules of constructive owners			. If "Yes," c	omplete	(i) through (v) be			×
	(i) Name of Entity		ii) Employer dentification	(iii) Type		(iv) Country of	(v) M Percenta	laximur ge Owr	
		Νι	umber (if any)	Entity	/	Organization	Profit, Lo	ss, or C	Capital
4	Does the partnership satisfy <b>all four</b> of the followi	ng con	ditions?					Yes	No
а	The partnership's total receipts for the tax year we	J		20				163	NO
b	The partnership's total assets at the end of the tax								
C	Schedules K-1 are filed with the return and furnish	-				date (including e	extensions)		
•	for the partnership return.					aa.e (e.aag .	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
d	The partnership is not filing and is not required to	file Sch	nedule M-3					×	
	If "Yes," the partnership is not required to compl	ete Sch	edules L, M-	1, and M-2	2; item F	on page 1 of F	orm 1065;		
_	or item L on Schedule K-1.			· 					
5	Is this partnership a publicly traded partnership, a	s define	ed in section	469(k)(2)?					×
6	During the tax year, did the partnership have any								
	so as to reduce the principal amount of the debt?								×
7	Has this partnership filed, or is it required to file								
	information on any reportable transaction?								×
8	At any time during calendar year 2022, did the pa								
	a financial account in a foreign country (such as See instructions for exceptions and filing requ								
	Financial Accounts (FBAR). If "Yes," enter the nan	ne of th	e foreign cou	ntry	, nop	ort or rororgin	Bariit aria		×
9	At any time during the tax year, did the partnershi								
	to, a foreign trust? If "Yes," the partnership may h								
_	Foreign Trusts and Receipt of Certain Foreign Gift								×
10a	Is the partnership making, or had it previously ma	de (and	not revoked	, a section	754 ele	ction?			×
	See instructions for details regarding a section 75	4 electi	on.						
b	Did the partnership make for this tax year an op-						? If "Yes,"		
	attach a statement showing the computation and	allocati	on of the bas	is adjustme	ent. See	instructions .			×
С	Is the partnership required to adjust the basis of								
	substantial built-in loss (as defined under section								
	734(d))? If "Yes," attach a statement showing the c	omputa	tion and alloc	ation of the	basis a	djustment. See i	nstructions		X

Sch	edule B Other Information (continued)					
11	Check this box if, during the current or prior tax year, the partnership distribute kind exchange or contributed such property to another entity (other than disregard partnership throughout the tax year)	arded entities wholly owned by the	Yes	No		
12	At any time during the tax year, did the partnership distribute to any partner undivided interest in partnership property?	er a tenancy-in-common or other		×		
13	If the partnership is required to file Form 8858, Information Return of U.S. Disregarded Entities (FDEs) and Foreign Branches (FBs), enter the number instructions	Persons With Respect to Foreign er of Forms 8858 attached. See				
14	Does the partnership have any foreign partners? If "Yes," enter the number Information Statement of Section 1446 Withholding Tax, filed for this partnership			×		
15	Enter the number of Forms 8865, Return of U.S. Persons With Respect to Cert to this return					
16a b	Did you make any payments in 2022 that would require you to file Form(s) 1099? If "Yes," did you or will you file required Form(s) 1099?			×		
17	Enter the number of Forms 5471, Information Return of U.S. Persons With Resperattached to this return	ct to Certain Foreign Corporations,				
18	Enter the number of partners that are foreign governments under section 892 .					
19	During the partnership's tax year, did the partnership make any payments that and 1042-S under chapter 3 (sections 1441 through 1464) or chapter 4 (sections	would require it to file Forms 1042 s 1471 through 1474)?		×		
20	Was the partnership a specified domestic entity required to file Form 8938 for for Form 8938	<u> </u>		×		
21	Is the partnership a section 721(c) partnership, as defined in Regulations section	1.721(c)-1(b)(14)?		×		
22	During the tax year, did the partnership pay or accrue any interest or royalty for not allowed a deduction under section 267A? See instructions			×		
	If "Yes," enter the total amount of the disallowed deductions					
23	Did the partnership have an election under section 163(j) for any real property business in effect during the tax year? See instructions			×		
24	Does the partnership satisfy one or more of the following? See instructions $\ \ .$			×		
а	The partnership owns a pass-through entity with current, or prior year carryover,					
b	The partnership's aggregate average annual gross receipts (determined under preceding the current tax year are more than \$27 million and the partnership has	s business interest expense.				
С	The partnership is a tax shelter (see instructions) and the partnership has busine If "Yes" to any, complete and attach Form 8990.	ss interest expense.				
25	Is the partnership attaching Form 8996 to certify as a Qualified Opportunity Fund If "Yes," enter the amount from Form 8996, line 15			×		
26	Enter the number of foreign partners subject to section $864(c)(8)$ as a result of interest in the partnership or of receiving a distribution from the partnership Complete Schedule K-3 (Form 1065), Part XIII, for each foreign partner subject to section					
27	At any time during the tax year, were there any transfers between the partners disclosure requirements of Regulations section 1.707-8?			×		
28						
29	Reserved for future use					
Is the partnership electing out of the centralized partnership audit regime under section 6221(b)? See instructions. If "Yes," the partnership must complete Schedule B-2 (Form 1065). Enter the total from Schedule B-2, Part III, line 3						
Desig	nation of Partnership Representative (see instructions)					
Enter	pation of Partnership Representative (see instructions) below the information for the partnership representative (PR) for the tax year cove by PR PAUL KURDIAN	ered by this return.				
of PR	(310)231					
	R is an entity, name of the designated individual for the PR	III O alternative f				
	ldress oftted individual	U.S. phone number of designated individual				

Form 1065 (2022) Page **4** 

Sche	dule	Partners' Distributive Share Items	To	otal amount
	1	Ordinary business income (loss) (page 1, line 22)	1	145,115.
	2	Net rental real estate income (loss) (attach Form 8825)	2	•
	3a	Other gross rental income (loss)		
	b	Expenses from other rental activities (attach statement)		
	С	Other net rental income (loss). Subtract line 3b from line 3a	3c	
_	4	Guaranteed payments: a Services   4a   b Capital   4b		
SS)		c Total. Add lines 4a and 4b	4c	
Po	5	Interest income	5	
е (	6	Dividends and dividend equivalents: <b>a</b> Ordinary dividends	6a	
Ē		b Qualified dividends   6b   c Dividend equivalents   6c		
Income (Loss)	7	Royalties	7	
=	8	Net short-term capital gain (loss) (attach Schedule D (Form 1065))	8	
	9a	Net long-term capital gain (loss) (attach Schedule D (Form 1065))	9a	
	b	Collectibles (28%) gain (loss)		
	C	Unrecaptured section 1250 gain (attach statement)	-	
	10	Net section 1231 gain (loss) (attach Form 4797)	10	
	11	Other income (loss) (see instructions) Type:	11	
S	12	Section 179 deduction (attach Form 4562)	12	
on	13a	Contributions	13a	
cti	b	Investment interest expense	13b	
qq	C		13c(2)	
Deductions	d	Other deductions (see instructions) Type:	13d	
	14a	Net earnings (loss) from self-employment	14a	145,115.
ent	b	Gross farming or fishing income	14b	113,113.
Self- Employ- ment	C	Gross nonfarm income	14c	752,103.
	15a	Low-income housing credit (section 42(j)(5))	15a	732,103.
	b	Low-income housing credit (other)	15b	
lits	C	Qualified rehabilitation expenditures (rental real estate) (attach Form 3468, if applicable)	15c	
Credits	d	Other rental real estate credits (see instructions)  Type:	15d	
ō	e	Other rental credits (see instructions) Type:	15e	
	f	Other credits (see instructions) Type:	15f	
- <del>Б</del>	-		101	
Inter- national	16	Attach Schedule K-2 (Form 1065), Partners' Distributive Share Items—International, and check		
lr na		this box to indicate that you are reporting items of international tax relevance		
. × s	17a	Post-1986 depreciation adjustment	17a	-1,339.
ive Ta		Adjusted gain or loss	17b	
um Ite	С	Depletion (other than oil and gas)	17c	
im (T)	d	Oil, gas, and geothermal properties—gross income	17d	
Alternative Minimum Tax (AMT) Items	е	Oil, gas, and geothermal properties—deductions	17e	
	f	Other AMT items (attach statement)	17f	
_	18a	Tax-exempt interest income	18a	
io	b	Other tax-exempt income	18b	
ıat	С	Nondeductible expenses	18c	
ľг	19a	Distributions of cash and marketable securities	19a	79,000.
Jfo	b	Distributions of other property	19b	
Other Information	20a	Investment income	20a	
he	b	Investment expenses	20b	
ō	С	Other items and amounts (attach statement) See Stmt		
	21	Total foreign taxes paid or accrued	21	

Form 1065 (2022) Page **5** 

Analy	sis of Net Income (Loss) per Retu	ırn				
1	Net income (loss). Combine Schedul Schedule K, lines 12 through 13d, and	e K, lines 1 throu	ugh 11. From	the result, subtract	the sum of 1	145,115.
2	Analysis by (i) Corporate partner type:	(ii) Individual (active)	(iii) Individua (passive)	al (iv) Partnership	(v) Exempt Organization	(vi) Nominee/Other
<b>a</b>	General partners					
b	Limited partners	145,115.				
Scn	edule L Balance Sheets per B	OOKS		ning of tax year		tax year
	Assets		(a)	(b)	(c)	(d)
1	Cash			88,262.		114,281.
2a	Trade notes and accounts receivable.					
b	Less allowance for bad debts					
3	Inventories					
4	U.S. Government obligations					
5	Tax-exempt securities					
6	Other current assets (attach statement Loans to partners (or persons related t	-				
7a b						
	Other investments (attach statement) .					
8	Buildings and other depreciable assets		1,558,34	0	1,558,340.	
9a b	Less accumulated depreciation		230,77			1 256 666
10a	Depletable assets		230,77	1. 1,327,503.	301,674.	1,256,666.
b	Less accumulated depletion					
11	Land (net of any amortization)			357,000.		357,000.
12a	Intangible assets (amortizable only)			337,000.		337,000.
b	Less accumulated amortization					
13	Other assets (attach statement)					
14	Total assets			1,772,825.		1,727,947.
••	Liabilities and Capital			1,772,023.		1,727,517.
15	Accounts payable					
16	Mortgages, notes, bonds payable in le					
17	Other current liabilities (attach stateme					
18	All nonrecourse loans					
19a	Loans from partners (or persons relate					
b	Mortgages, notes, bonds payable in 1	year or more .		1,695,000.		1,584,007.
20	Other liabilities (attach statement)	-				
21	Partners' capital accounts			77,825.		143,940.
22	Total liabilities and capital			1,772,825.		1,727,947.
Sche	Reconciliation of Inco Note: The partnership ma	me (Loss) per	Books With	Analysis of Net Inc		r Return
1	Net income (loss) per books	· ·		me recorded on books th		
2	Income included on Schedule K, lines 1, 2, 3			Schedule K, lines 1 thr		
2	5, 6a, 7, 8, 9a, 10, and 11, not recorded o books this year (itemize):	n		-exempt interest \$		
3	Guaranteed payments (other than healt insurance)	h		ductions included of the state of the s	on Schedule K,	
4	Expenses recorded on books this year			inst book income this		
•	not included on Schedule K, lines through 13d, and 21 (itemize):			oreciation \$		
а	Depreciation \$		8 Add	d lines 6 and 7		
b	Travel and entertainment \$		9 Inco	ome (loss) (Analysis	of Net Income	
5	Add lines 1 through 4	145,11	.5. (Lo:	ss), line 1). Subtract li		145,115.
Sche	edule M-2 Analysis of Partners'	Capital Accoun				
1	Balance at beginning of year		5. <b>6</b> Dis			79,000.
2	Capital contributed: <b>a</b> Cash				y	
	<b>b</b> Property		<b>7</b> Oth	er decreases (itemize	e):	
3	Net income (loss) (see instructions)					
4	Other increases (itemize):			d lines 6 and 7		79,000.
5	Add lines 1 through 4	222,94	0. <b>9</b> Bala	ince at end of year. Subtr	act line 8 from line 5	143,940.

				Final K-	·1 [	Amended	K-1	OMB No. 1545-01	23
Sch	edule K-1	<b>2022</b>	Pa	art III	Partner's	Share of	Cur	rrent Year Income,	
(For	m 1065)				Deduction	ns, Credi	ts, a	and Other Items	
	rtment of the Treasury		1		business inco		14	Self-employment earnings (loss	 3)
Intern	al Revenue Service For cale	endar year 2022, or tax year			7	2,557.	A	72,557	
	beginning / / 2022 ending	/ /	2	Net renta	al real estate in		1	,	
Dor							С	376,051	
	tner's Share of Income, Deduc	•	3	Other ne	et rental incom	e (loss)	15	Credits	
Cre	dits, etc.	See separate instructions.							
E	art I Information About the Parti	nership	4a	Guarant	eed payments	for services			
Α	Partnership's employer identification number	-	1						
	83-2468463		4b	Guarant	eed payments	for capital	16	Schedule K-3 is attached if	
В	Partnership's name, address, city, state, and ZIP of	ode	1					checked	]
	TEAM PASA LLC		4c	Total gu	aranteed payn	nents	17	Alternative minimum tax (AMT) iter	ทร
	2525 N. PALM CANYON DR						A	-669	٠.
	PALM SPRINGS, CA 92262		5	Interest	income				
C	IRS center where partnership filed return: OGDE	N, UT	6a	Ordinary	/ dividends				
ם	Check if this is a publicly traded partnership (F	PTP)							
P	art II Information About the Parti	ner	6b	Qualified	d dividends		18	Tax-exempt income and	
E	Partner's SSN or TIN (Do not use TIN of a disregar	ded entity. See instructions.)						nondeductible expenses	
	571-71-6877		6с	Dividend	d equivalents				
F	Name, address, city, state, and ZIP code for partner	entered in E. See instructions.							
	PAUL KURDIAN		7	Royaltie	S				
	3334 E COAST HWY # 371								
	CORONA DEL MAR CA 92625		8	Net shor	rt-term capital	gain (loss)			
							19	Distributions	
G		partner or other LLC	9a	Net long	j-term capital (	gain (loss)	А	47,000	
	member-manager member	er					1		
H1	■ Domestic partner	n partner	9b	Collectib	oles (28%) gair	ı (loss)			
H2	If the partner is a disregarded entity (DE), ente	r the partner's:					20	Other information	
	TIN Name		9с	Unrecap	tured section	1250 gain			
11	What type of entity is this partner? <u>INDIVID</u>	UAL					N *	STMT 822	
12	If this partner is a retirement plan (IRA/SEP/Keogh/	etc.), check here .	10	Net sect	tion 1231 gain	(loss)			
J	Partner's share of profit, loss, and capital (see instr	·					Z *	STMT	
	Beginning	Ending	11	Other in	come (loss)				
	Profit 50.0000%	50.00000%					ļ		
	Loss 50.00000%	50.00000%							
	Capital 50.0000%	50.00000%	L.,		<del></del>		-	<del> </del>	
	Check if decrease is due to sale or exchange of pa	rtnership interest	12	Section	179 deduction		21	Foreign taxes paid or accrued	
K	Partner's share of liabilities:	Funding	10	011 1	1 1				
	Beginning	Ending	13	Other de	eductions				
	Nonrecourse \$	\$					-		
	Qualified nonrecourse	702 002							
	financing \$ 847,500.	\$ 792,003.					-		
	Recourse \$								
	Check this box if item K includes liability amounts from			☐ Marr		uitu fau at vial	le muum.	*	
L	Partner's Capital Account A	•	22	=	e than one acti	•		vity purposes*	
	Beginning capital account \$							al information.	_
	Capital contributed during the year \$		- 30	e allac	neu statem	ent ioi au	JILIOII	ai iiiioiiiiatioii.	_
	Current year net income (loss) \$	12,331.							
	Other increase (decrease) (attach explanation) \$	47,000.)	<u>&gt;</u>						
	Withdrawals and distributions \$ (	64,470.	ő						
	Ending capital account \$	01,1/0.	Se						
м	Did the partner contribute property with a built-in o	rain (loss)?	l ü						
IVI	Yes No If "Yes," attach statement	, , ,	≝						
N	Partner's Share of Net Unrecognized Sectio		For IRS Use Only						
١,	Beginning	107(0) Gaill Of (LUSS)	"						
	Ending \$		l						

# Additional Information From Schedule K-1: Partner's Share of Income, Deductions, Credits, etc. (PAUL KURDIAN)

# Schedule K-1: Partner's Share of Income, Deductions, Credits, etc. (PAUL KURDIAN) Supplemental Information Continuation Statement

Description	Amount
Box 20, Code N:	
Business interest expense detail	
-Included in ord business income (line 1)	822.
-Included in rental income (line 2)	

# Statement A—QBI Pass-through Entity Reporting

Partnership's name: TEAM PASA LLC		Partnership's EIN: 8	3-2468463		
Partner's name: PAUL KURDIAN	Partner's identifying no: 571-71-6877				
	1065, Line 22				
Partner's share of:	□ PTP □ Aggregated □ SSTB	☐ PTP ☐ Aggregated ☐ SSTB	☐ PTP ☐ Aggregated ☐ SSTB		
QBI or qualified PTP items subject to partner-specific determinations	:				
Ordinary business income (loss)	72,557.				
Rental income (loss)					
Royalty income (loss)					
Section 1231 gain (loss)					
Other income (loss)					
Section 179 deduction					
Other deductions					
W-2 wages	32,270.				
UBIA of qualified property	787,190.				
Section 199A dividends					

# Statement A—QBI Pass-through Entity Reporting

Partnershi	p's name:		Partnership's EIN:	:		
Partner's n	name:	Partner's identifying no:				
Partner's s	share of:	☐ PTP ☐ Aggregated ☐ SSTB	☐ PTP ☐ Aggregated ☐ SSTB	☐ PTP ☐ Aggregated ☐ SSTB		
QBI or qua	alified PTP items subject to partner-specific determinations	S:	ļ.			
	Ordinary business income (loss)					
	Rental income (loss)					
	Royalty income (loss)					
	Section 1231 gain (loss)					
	Other income (loss)					
	Section 179 deduction					
	Other deductions					
W-2 wage	s					
	ualified property					
	99A dividends			•		

				Final K-	1	Amended	K-1	OM	B No. 1545-0123
Sch	edule K-1	2022				's Share of	Cur	rent Year In	come,
(Fo	rm 1065)				Deducti	ons, Credi	ts, a	nd Other Ite	ms
	rtment of the Treasury nal Revenue Service For cal		1	Ordinary	business inc	come (loss)	14	Self-employmen	t earnings (loss)
nten	For cal	lendar year 2022, or tax year				72,558.	Α		72,558.
	beginning / / 2022 ending	g / /	2	Net renta	al real estate	e income (loss)			
Pai	rtner's Share of Income, Deduc	ctions,					С		376,052.
	edits, etc.	See separate instructions.	3	Other ne	et rental inco	ome (loss)	15	Credits	
	•	n a va h i n	4-	Cuarant		to for condess			
	Part I Information About the Part	nersnip	4a	Guarante	eed paymen	ts for services			
Α	Partnership's employer identification number		4b	Guarante	eed navmen	its for capital	16	Schedule K-3 is	attached if
В	83-2468463  Partnership's name, address, city, state, and ZIP of	and a	"	Guarant	oca paymon	no for ouphur		checked	
	TEAM PASA LLC	code	4c	Total gua	aranteed pa	yments	17	Alternative minimu	ım tax (AMT) items
	2525 N. PALM CANYON DR						А		-670.
	PALM SPRINGS, CA 92262		5	Interest i	income				
	·								
С	IRS center where partnership filed return: OGDE	N, UT	6a	Ordinary	dividends				
D	Check if this is a publicly traded partnership (	PTP)							
P	art II Information About the Part	ner	6b	Qualified	d dividends		18	Tax-exempt inco	
Е	Partner's SSN or TIN (Do not use TIN of a disrega	rded entity. See instructions.)						nondeductible e	xpenses
	546-13-1978		6c	Dividend	d equivalents	3			
F	Name, address, city, state, and ZIP code for partner	entered in E. See instructions.	L	5					
	SAMANTHA MCDERMOTT		7	Royalties	S				
	3334 E COAST HWY # 371		8	Not obor	t torm conit	ral gain (laga)			
	CORONA DEL MAR CA 92625			Net Shor	т-тепп сарп	al gain (loss)	19	Distributions	
G	X General partner or LLC	d partner or other LLC	9a	Net long	ı-term capita	al gain (loss)	A	Distributions	32,000.
u	member-manager memb		"	1101.09	, torri oapito	ga (1000)	A		32,000.
H1	■ Domestic partner	n partner	9b	Collectib	oles (28%) g	ain (loss)			
H2	If the partner is a disregarded entity (DE), enter	•			, , ,	,	20	Other informatio	n
	TIN Name	or the partition of	9с	Unrecap	tured sectio	n 1250 gain			
l1	What type of entity is this partner? INDIVID	UAL					N *	STMT	822.
12	If this partner is a retirement plan (IRA/SEP/Keogh	/etc.), check here .	10	Net sect	ion 1231 ga	in (loss)			
J	Partner's share of profit, loss, and capital (see inst						Z *	STMT	
	Beginning	Ending	11	Other inc	come (loss)				
	Profit 50.0000%	50.00000%							
	Loss 50.00000%	50.00000%							
	Capital 50.0000%	50.00000%							
	Check if decrease is due to sale or exchange of pa	artnership interest	12	Section	179 deducti	on	21	Foreign taxes pa	aid or accrued
K	Partner's share of liabilities:	Endina	10	Othou do	eductions				
	Beginning	Ending	13	Other de	eductions				
	Nonrecourse \$	\$							
	Qualified nonrecourse financing \$ 847,500.	\$ 792,004.							
	financing \$ 847,500.  Recourse \$	\$ 752,001.							
	Check this box if item K includes liability amounts fro								
L	Partner's Capital Account A		22	More	than one a	ctivity for at-risl	c purpo	uses*	
	Beginning capital account \$	38,912.	23	☐ More	e than one a	ctivity for passi	e activ	vity purposes*	
	Capital contributed during the year \$	•	*Se	ee attacl	hed state	ment for add	dition	al information.	
	Current year net income (loss) \$	72,558.							
	Other increase (decrease) (attach explanation) \$								
	Withdrawals and distributions \$ (		l ľ						
	Ending capital account \$	79,470.	Use Only						
			Us.						
М	Did the partner contribute property with a built-in	• , ,	RS						
	Yes No If "Yes," attach statemen		For IRS						
N	Partner's Share of Net Unrecognized Section	on 704(c) Gain or (Loss)	"						
	Beginning								

Additional Information From Schedule K-1: Partner's Share of Income, Deductions, Credits, etc. (SAMANTHA MCDERMOTT)

# Schedule K-1: Partner's Share of Income, Deductions, Credits, etc. (SAMANTHA MCDERMOTT) Supplemental Information Continuation Statement

Description	Amount
Box 20, Code N:	
Business interest expense detail	
-Included in ord business income (line 1)	822.
-Included in rental income (line 2)	

# Statement A—QBI Pass-through Entity Reporting

Partnership's name: TEAM PASA LLC		Partnership's EIN: 8	3-2468463			
Partner's name: SAMANTHA MCDERMOTT	Partner's identifying no: 546-13-1978					
	1065, Line 22					
Partner's share of:	☐ PTP ☐ Aggregated ☐ SSTB	☐ PTP ☐ Aggregated ☐ SSTB	☐ PTP ☐ Aggregated ☐ SSTB			
QBI or qualified PTP items subject to partner-specific determinations	<b>:</b>					
Ordinary business income (loss)	72,558.					
Rental income (loss)						
Royalty income (loss)						
Section 1231 gain (loss)						
Other income (loss)						
Section 179 deduction						
Other deductions						
W-2 wages	32,271.					
UBIA of qualified property	787,191.					
Section 199A dividends						

# Statement A—QBI Pass-through Entity Reporting

Partnership	p's name:		Partnership's EIN:	:		
Partner's n	ame:	Partner's identifying no:				
		☐ PTP ☐ Aggregated ☐ SSTB	☐ PTP ☐ Aggregated ☐ SSTB	□ PTP □ Aggregated □ SSTB		
Partner's s						
QBI or qua	lified PTP items subject to partner-specific determination	S:				
	Ordinary business income (loss)					
	Rental income (loss)					
	Royalty income (loss)					
	Section 1231 gain (loss)					
	Other income (loss)					
	Section 179 deduction					
	Other deductions					
W-2 wages	S					
	ualified property					
	9A dividends			<u> </u>		

QuickZoom to Other Copy Page 1

Partnership Special Allocation Information (See tax help for more detail)								
Note: Special allocation codes for QBI items below will default to codes used for similar item classes for regular tax purposes. To change the default behavior, you may select a different option on the Partnership Information Worksheet.  Copy special allocation codes for items that are specially allocated on Schedule K (default).  Remove default special allocations and allocate items according to profit, loss, or ownership % (based on selection made on the Partnership Information Worksheet).  Remove default special allocations and leave these items blank on K-1 Stmt A (manual entry).								
Partnership's Name: TEAM PASA LLC Partnership's EIN: 83-2468463								
PTP PTP Aggregated SSTB PTP Aggregated SSTB SSTB  Partner's share of:  QBI or qualified PTP items subject to shareholder-specific determinations:								
Special Allocation	S A							
Ordinary business inc (loss) Rental income (loss) Royalty income (loss) Section 1231 gain (loss) Other income (loss) Section 179 deduction Other deductions W-2 wages UBIA of qualified property * See tax help for W2 wage or UE		145,115. 64,541. 1,574,381. ecial Allocations						
Qualified REIT dividends								

Partnership's Name:		Partnership's EIN:		
		PTP Aggregated SSTB	PTP Aggregated SSTB	PTP Aggregated SSTB
Partner's share of:  QBI or qualified PTP items subject	t to sh	nareholder-specific de	eterminations:	
Special Allocation	S A			
Ordinary business inc (loss) Rental income (loss) Royalty income (loss) Section 1231 gain (loss) Other income (loss) Section 179 deduction Other deductions W-2 wages UBIA of qualified property * See tax help for W2 wage or UE	  BIA Sp	ecial Allocations		
Qualified REIT dividends				

spsw9907.SCR 12/14/19

'			ip's EIN 8463	
Note: See 199A Summary for Special Allocation information  QuickZoom to 199A Summary ▶				
Aggregation Code:	Aggregation Code: Trade or Business: 1065, Line 22 EIN: 83-2468463			
	Is this activity a qualified trade/business?			
QBI or qualified PTP items subject	ct to partner-specific determinations:			
1 a Ordinary business income (loss)       1 a 145,115.         b Adjustments       b 1 c 145,115.         c Adjusted ordinary business income (loss)       1 c 145,115.         2 a Rental income (loss)       2 a 145,115.         b Adjustments       b 2 c 145,115.         c Adjusted rental income (loss)       2 c 145,115.         3 a Royalty income (loss)       3 a 145,115.         b Adjustments       b 145,115.         c Adjusted rental income (loss)       2 c 145,115.         3 a Royalty income (loss)       3 a 145,115.         b Adjustments       b 145,115.         c Adjusted royalty income (loss)       3 a 145,115.         a Section 1231 gain (loss)       3 a 145,115.         b Adjustments       b 145,115.         c Adjusted royalty income (loss)       3 a 145,115.         c Adjusted section 1231 gain (loss)       4 a 145,115.         c Adjusted section 1231 gain (loss)       4 c 145,115.         c Adjusted section 1231 gain (loss)       5 5 145.				
6 a Section 179 deduction				
7 Other deductions				
c Adjusted W-2 Wages       64,541         9 a UBIA of qualified property       9 a 1,574,381         b Adjustments       b Adjustments				
c Adjusted UBIA of qualified	property	9 с	1,574,381.	

#### Section 179 Carryover Detail for this Activity Section 179 Section 179 **Regular Tax** QBI Tentative Section 179 deduction from current year assets . . . . . **Part I: Prior Year Carryovers** by Year and Category 0. 0. 0. 0. Ε Part II: 179 Deduction Allowed Section 179 Section 179 by Year and Category **Regular Tax** QBI Total 179 deduction allowed for this activity in current year . . . . Amount allowed from 2018 . . . . . . . . . . . . . . . . . . D Amount allowed from 2021 . . . . . . . . . . . . . . . . Part III: Total Carryforward to 2023 Section 179 Section 179 by Year and Category **Regular Tax** QBI 0. 0. 0.

0.

0.

# **Additional Information From 2022 Federal Partnership Tax Return**

# Form 1065: Partnership Tax Return

Line 15 Itemization Statement

Description	Amount
wells fargo	686.
ampac business capital	958.
Total	1,644.

# Form 1065: Partnership Tax Return Line 20, Other Deductions

### **Continuation Statement**

Description	Amount
ADVERTISING	3,661.
EQUIPMENT RENT	1,500.
INSURANCE	11,013.
JANITORIAL	1,429.
LAUNDRY AND CLEANING	3,074.
LEGAL AND PROFESSIONAL	13,456.
POSTAGE	2,956.
SUPPLIES	9,578.
TOOLS	275.
UNIFORMS	1,520.
UTILITIES	44,587.
BEDDING/SHEET/TOWEL INVENTORY	6,100.
BOOKING.COM	69,186.
CONSULTING FEE	4,454.
DONATION & CHARITY	500.
ELADIO HERNANDEZ	2,790.
ELOY ROSARIO POOL SERVICE	3,646.
EXPEDIA.COM	2,164.
FOOD SERVICES	24,738.
FURNISHING & FF&E	14,888.
GUEST CONCIERGE SERVICES	94.
GUEST MESSAGING SYSTEM	1,440.
HARDWARE & ROOM & IMPROVMENT	6,149.
HOTEL RESERVATION MGT SYSTEM	3,965.
KEN COX SERVICES	750.
LANDSCAPING	193.
PINEDO CLEANING SERVICES	47,147.
SAJO ADVISORS LLC	15,000.
SERVICE PROVIDERS	36,856.
SHUTTLE EXPENSE	1,362.

# Form 1065: Partnership Tax Return

### Line 20, Other Deductions

### **Continuation Statement**

Description	Amount
TELECOM & WEB SERVICES	5,134.
WEBZERO	750.
WORKERS COMP	4,931.
Total	345,286.

# Form 1065: Partnership Tax Return

### Sch K, Line 20c, Other Items and Amounts

### **Continuation Statement**

Code	Description	Amount
N	BUSINESS INTEREST EXPENSE	1,644.
	** SEC 199A INFO: SEE STMT A	
	Total	1,644.

### Form 1065: Partnership Tax Return

### Sch L, Line 19b(d)

#### **Itemization Statement**

Description	Amount
2525 n palm canyon	1,542,394.
eidl funds sba loan	16,794.
ampac business capital	24,819.
Total	1,584,007.

### SMART WORKSHEET FOR: Form 1065: Partnership Tax Return

#### Line 14a

### **Itemization Statement**

Description	Amount
2021 LLC STATE TAX FTB	3,082.
CA SEC OF STATE 2022	800.
 Total	3,882.

### SMART WORKSHEET FOR: Form 1065: Partnership Tax Return

#### Line 14d

### **Itemization Statement**

Description	Amount	
ABC LICENSE	1,290.	
CA HOTEL LODGING & ASSOC.	395.	
DEPT OF ENVIRONMENTAL HEALTH	406.	
FIRE DEPARTMENT	550.	
GREATER PALM SPRINGS CONVENTION	685.	
PALM SPRINGS CHAMBER OF COMMERCE	400.	
PROFESSIONAL LICENSE & CERTF	38.	
TBID'S TOURISM BUREAU	6,740.	
TOT'S TRANSIENT OCCUPANCY TAX	77,624.	
Total	88,128.	

# SMART WORKSHEET FOR: Form 1065: Partnership Tax Return

# Line 14e Itemization Statement

Description	Amount
CITY LICENSE	118.
Total	118.

	Form 3522 Limited Liability Company Tax Voucher
	Mail Form 3522 with your check to:
	Franchise Tax Board P.O. Box 942857 Sacramento, CA 94257-0531
cut here -	
	Form 3536 Estimated Fees for LLCs Tax Voucher
	Mail Form 3536 with your check to:
	Franchise Tax Board P.O. Box 942857 Sacramento, CA 94257-0531
cut here -	
out note	

	Form 3588, Payment Voucher for LLC e-filed Returns
	Mail Form 3588 with your check to:
	Franchise Tax Board PO Box 942857 Sacramento, CA 94257-0531
Cr	ut here

Date Accepted

Date Acce								
TAXABLE \	<sub>YEAR</sub> Califor	nia e-file	Return Au	ıthoriz	ation for	r		FORM
2022 Limited Liability Companies								8453-LLC
	ity company name	<u>u ziusiiity</u>	- Compani			Cal	ifornia Secretary	of State (SOS) file number or FEIN
	ASA LLC						3-2468463	
	Tax Return Information	(whole dollars only	/)				210010	<u>,                                      </u>
	come (Form 568, Sche			Single Mem	her II Cs)		1	752103.
	y income (Form 568, S							
3 Tax and fee due (Form 568, line 16)       3       2500.         4 Overpayment (Form 568, line 17)       4								
<b>5</b> Total an	nount due (Form 568, I	ine 21)					5_	2500.
Part II	Settle Your Account E	lectronically for Ta	xable Year 2022.					
	6 Electronic funds withdrawal 6a Amount 6b Withdrawal date (mm/dd/yyyy)							
Part III	art III Make Annual Tax or Estimated Fee Payment for Taxable Year 2023 This is NOT an installment payment for the current amount the							
	Annua	al Tax Payment	Estimated Fee P	ayment				
<b>7</b> Amou	nt							
8 Withd	rawal date							
Part IV	Banking Information	(Have you verified	the LLC's banking i	information	?)			
9 Routing	number	•			•			
	t number				<b>11</b> Type	of acc	ount: $\square$ Ch	ecking
					11.1300	01 400		
Part V Declaration of Authorized Member or Manager    Authorize the limited liability company account to be cattled as designated in Parte II. III. and IV. If Lebeck box 6. Lauthorize an electronic funds withdrawal.								
I authorize the limited liability company account to be settled as designated in Parts II, III, and IV. If I check box 6, I authorize an electronic funds withdrawal for the amount listed on line 6a and for the 2023 annual tax or estimated fee payment amount listed on line 7 from the bank account specified in Part IV.								
corresponding lines of the limited liability company's 2022 California income tax return. To the best of my knowledge and belief, the limited liability company's return is true, correct, and complete. If the limited liability company is filing a balance due return, I understand that if the Franchise Tax Board (FTB) does not receive full and timely payment of the limited liability company's tax liability, the limited liability company will remain liable for the tax liability and all applicable interest and penalties. I authorize the limited liability company return and accompanying schedules and statements be transmitted to the FTB by my ERO, transmitter, or intermediate service provider. If the processing of the limited liability company's return or refund is delayed, I authorize the FTB to disclose to my ERO or intermediate service provider the reason(s) for the delay or the date when the refund was sent.								
Sign					MEMDE	חי		
Here	Signature of authori	zed member or manag	er Date	<u> </u>	MEMBE Title	ıK		
	Declaration of Electron		, ,	•		D 0450	)     () and a amount	late and someout to the book of more
knowledge. however, th or manager a copy of al Authorized company re I declare tha	(If I am only an intermat form FTB 8453-LLC of the form FTB 8453-LLC of the form FTB 8453-LLC of the forms and information e-file Providers. I will keturn is filed, whichever	ediate service provic accurately reflects th before transmitting n that I will file with eep form FTB 8453- is later, and I will m above limited liability	ler, I understand tha le data on the return this return to the FT the FTB, and I have LLC on file for <b>four</b> lake a copy available company's return	at I am not rough I have obtained in the control of	esponsible for revained the signatur ovided the limited Il other requiremance due date of the upon request. If anying schedules	viewing re from d liabilit ents de e retur I am a s and s	g the limited lia the limited liab ty company aut escribed in FTE n or <b>four</b> years Iso the paid pro tatements, and	olete and correct to the best of my bility company's return. I declare, ility company authorized member horized member or manager with Pub. 1345, 2022 Handbook for from the date the limited liability eparer, under penalties of perjury, to the best of my knowledge and
				Date	e   Check	if	Check	ERO's PTIN
ERO Must Sign	ERO's			07	also pa 10/2023 prepare	aid	if self- employed X	
	signature			077	10/2023 prepare	er		
	Firm's name (or yours if self-employed)	DORIAN TAX & ACCT SERV Firm's FEIN 71-0						
	and address	100 WEST BE	ROADWAY SUIT	TE 720,	GLENDALE,	CA		ZIP code 91210
		re that I have exam	ined the above lim	ited liability	company's retur	rn and		schedules and statements, and tion of which I have knowledge.
Paid	Paid			Dat	е		Check	Paid preparer's PTIN
Preparer Must Sign	preparer's signature			0	7/10/2023		if self- employed X	P00156533
	Firm's name (or yours if self-employed) and address	RAFFI ASAL	OURIAN				Firm's FEIN	884921
		100 WEST B	ROADWAY SUIT	re 720	GLENDALE,	CA		ZIP code 91210
		· · · · · · · · · · · · · · · · · · ·			/			1

### **Voucher at bottom of page.**



### IF AMOUNT OF PAYMENT IS ZERO, DO NOT MAIL THIS VOUCHER.

WHERE TO FILE:

Using black or blue ink, make a check or money order payable to the "Franchise Tax Board." Write the California SOS file number, FEIN, and "2023 FTB 3522" on the check or money order. Detach the payment voucher from the bottom of the page. Enclose, but **do not** staple, your payment with the voucher and mail to:

FRANCHISE TAX BOARD PO BOX 942857 SACRAMENTO CA 94257-0531

Make all checks or money orders payable in U.S. dollars and drawn against a U.S. financial institution.

WHEN TO FILE: Fiscal Year – File and Pay by the 15th day of the 4th month after

the beginning of the taxable year. Calendar Year – File and Pay by April 18, 2023.

When the due date falls on a weekend or holiday, the deadline to file and pay without penalty is extended to the next business day.

**ONLINE SERVICES:** Make a payment online using Web Pay for Businesses. LLCs can

make an immediate payment or schedule payments up to a year in

advance. For more information, go to ftb.ca.gov/pay.

\_\_ \_ DETACH HERE\_\_ \_ \_ \_ \_ \_ \_ IF NO PAYMENT IS DUE, DO NOT MAIL THIS VOUCHER\_\_ \_ \_ \_ \_ \_ \_ DETACH HERE \_ \_

TAXABLE YEAR CALIFORNIA FORM

### 2023 LLC Tax Voucher

3522

201831010015 TEAM 83-2468463 (888) 788-8466 23 FORM 0 TYB 01-01-2023 TYE 12-31-2023

TEAM PASA LLC INN AT PALM SPRINGS 2525 N PALM CANYON DR

PALM SPRINGS CA 92262

AMOUNT OF PAYMENT 800.

REV 04/26/23 PRO 051 6111236 FTB 3522 2022

### Form at bottom of page.



WHERE TO FILE: Using black or blue ink, make check or money order payable to the

"Franchise Tax Board." Write the California SOS file number or FEIN and "2023 FTB 3536" on the check or money order. Detach form below. Enclose, but **do not** staple, payment with form and mail to:

FRANCHISE TAX BOARD PO BOX 942857 SACRAMENTO CA 94257-0531

Make all checks or money orders payable in U.S. dollars and drawn against a U.S. financial institution.

WHEN TO FILE: Fiscal Year – File and Pay by the 15th day of the 6th month of the

current taxable year.

Calendar Year - File and Pay by June 15, 2023.

When the due date falls on a weekend or holiday, the deadline to file and pay without penalty is extended to the next business day.

**ONLINE SERVICES:** Make payments online using Web Pay for Businesses. LLCs can

make an immediate payment or schedule payments up to a year in

advance. For more information, go to **ftb.ca.gov**.

\_\_ \_ DETACH HERE \_\_ \_ \_ \_ \_ \_ IF NO PAYMENT IS DUE, DO NOT MAIL THIS FORM \_\_ \_ \_ \_ \_ \_ DETACH HERE \_\_ \_

TAXABLE YEAR

CALIFORNIA FORM

### 2023 Estimated Fee for LLCs

3536 (LLC)

201831010015 TEAM 83-2468463 (888) 788-8466 23 FORM CTYB 01-01-2023 TYE 12-31-2023

TEAM PASA LLC INN AT PALM SPRINGS 2525 N PALM CANYON DR

PALM SPRINGS CA 92262

AMOUNT OF PAYMENT 2500.

051 6221236

### **Voucher at bottom of page.**

DO NOT MAIL A PAPER COPY OF THE LLC TAX RETURN WITH THE PAYMENT VOUCHER.

If the amount of payment is zero, do not mail this voucher.

WHERE TO FILE: Using black or blue ink, make check or money order payable to the

"Franchise Tax Board." Write the California SOS file number or FEIN and "2022 FTB 3588" on the check or money order. Detach voucher below. Enclose, but **do not** staple, payment with voucher and mail to:

FRANCHISE TAX BOARD PO BOX 942857

SACRAMENTO CA 94257-0531

Make all checks or money orders payable in U.S. dollars and drawn against a U.S. financial institution.

#### WHEN TO FILE:

The tax liability must be paid by the original due date of the return.

For LLCs classified as partnerships, the original due date of the return is the 15th day of the 3rd month following the close of the taxable year.

#### **SMLLCs**

- For SMLLCs owned by pass-through entities (S corporations, partnerships, and LLCs classified as partnerships), the original due date of the return is the 15th day of the 3rd month following the close of the taxable year.
- For all other SMLLCs, the original due date of the return is the 15th day of the 4th month following the close of the taxable year of the owner.

When the due date falls on a weekend or holiday, the deadline to file and pay without penalty is extended to the next business day.

**ONLINE SERVICES:** Make payments online using Web Pay for Businesses, LLCs can

make an immediate payment or schedule payments up to a year in

advance. For more information, go to ftb.ca.gov/pay.

REV 04/26/23 PRO

\_\_ \_ DETACH HERE \_\_ \_ \_ \_ \_ \_ IF NO PAYMENT IS DUE, DO NOT MAIL THIS VOUCHER \_\_ \_ \_ \_ \_ \_ DETACH HERE \_\_

Payment Voucher for LLC e-filed Returns

CALIFORNIA FORM

3588 (e-file)

201831010015 TEAM 83-2468463 (888) 788-8466 22 FORM (

TYB 01-01-2022 TYE 12-31-2022

TEAM PASA LLC INN AT PALM SPRINGS

2525 N PALM CANYON DR

PALM SPRINGS CA 92262

AMOUNT OF PAYMENT 2500.

051 6201226

FTB 3588 2022

2022

# **Limited Liability Company Return of Income**

568

201831010015 TEAM 83-2468463 TYB 01-01-2022 TYE 12-31-2022 TEAM PASA LLC 22

2525 N. PALM CANYON DR PALM SPRINGS CA 92262

ACCTMETHOD 1 04-10-2019 ASSETS 1727947. INITIAL 0 FINAL 0 AMENDED 0 PROTECTIVE 0

I (1	of t (i.e	ring this taxable year, did another person or legal entity acquire control or majority ownership (more than a 50% intensible his LLC or any legal entity in which the LLC holds a controlling or majority interest that owned California real properu, land, buildings), leased such property from a government ency for any term?	rty		× No	)
(2	ent	ing this taxable year, did this LLC acquire control or majority ownership (more than a 50% interest) in another legal ity that owned California real property (i.e., land, buildings), leased such property for a term of 35 years or more, eased such property from a government agency for any term?		• Yes	× No	)
(3	trai froi pre (Ye	(	• Yes [	× No	)	
	Cor	nplete Schedule IW, LLC Income Worksheet (on Side 7) first to determine line 1.		Whole dollars	only	
	1	Total income from Schedule IW, Limited Liability Company Income Worksheet. See instructions	1	7523	103.0	0
	2	Limited Liability Company fee. See instructions.	2	25	500. <sub>0</sub>	0
	3	2022 annual Limited Liability Company tax. See instructions	3	8	800.0	0
	4	Pass-through entity elective tax. See instructions	4		0	0
σĵ.	5	Nonconsenting nonresident members' tax liability from Schedule T (Side 4)	5		0	0
Enclose, but do not staple, any payment.	6	Partnership level tax. If IRS concluded a centralized audit for this year, see instructions. If not, leave blank •	6		0	_
ot s int.	7	Total tax and fee. Add line 2, line 3, line 4, line 5, and line 6	7		300.0	
do n yme	8	Amount paid with form FTB 3537 and 2022 form FTB 3522 and form FTB 3536	8	8	800.0	0
but ( y pa	9	Amount paid with form FTB 3893	9		0	0
an an	10	Overpayment from prior year allowed as a credit	10		0	0
ncio Li	11	Withholding (Form 592-B and/or 593)	11		0	
ш	12	<b>Total payments.</b> Add line 8, line 9, line 10 and line 11	12	8	800.0	0
	13	Use tax. This is not a total line. See instructions.	13		0	_
	14	Payments balance. If line 12 is more than line 13, subtract line 13 from line 12	14		800.0	0
		<b>Use tax balance.</b> If line 13 is more than line 12, subtract line 12 from line 13			0	
	16	<b>Tax and fee due.</b> If line 7 is more than line 14, subtract line 14 from line 7	16	25	500.0	0
	17	Overnayment. If line 14 is more than line 7, subtract line 7 from line 14	17		0	0

REV 04/26/23 PRO

		Who	le dollar	s only	
	18 Amount of line 17 to be credited to 2023 tax or fee	18			00
	19 Refund. If the total of line 18 is less than line 17, subtract the total from line 17				00
	20 Penalties and interest. See instructions	20			00
	21 Total amount due. Add line 15, line 16, line 18, and line 20, then subtract line 17 from the result • 21		2	2500_	00
J	Principal business activity code ( <b>Do not</b> leave blank)	•	531390	)	
K	Enter the maximum number of members in the LLC at any time during the year. For multiple member LLCs, attach a California Schedule K-1 (568) for each of these members	• [		2	
L	Is this LLC an investment partnership? See General Information 0	●	Yes	×	No
M	(1) Is this LLC apportioning or allocating income to California using Schedule R?	●	Yes	×	No
	(2) If "No," was this LLC registered in California without earning any income sourced in this state during the taxable year? .	●	Yes		No
N	$Was there \ a \ distribution \ of \ property \ or \ a \ transfer \ (for \ example, \ by \ sale \ or \ death) \ of \ an \ LLC \ interest \ during \ the \ taxable \ year? \ .$	●	Yes	×	No
P	(1) Does the LLC have any foreign (non-U.S.) nonresident members?	●	Yes	Ľ	No
	(2) Does the LLC have any domestic (non-foreign) nonresident members?	●	Yes	Ľ	No
	(3) Were Form 592, Form 592-A, Form 592-B, Form 592-F, and Form 592-PTE filed for these members?	●	Yes	×	No
Q	Are any members in this LLC also LLCs or partnerships?	●	Yes	Ľ	No
R	Is this LLC under audit by the IRS or has it been audited in a prior year?	●	Yes	Ľ	No
S	Is this LLC a member or partner in another multiple member LLC or partnership?	• L	Yes	×	No
т	Is this LLC a publicly traded partnership as defined in IRC Section 469(k)(2)?	⊚	Yes	Ľ	No
U	(1) Is this LLC a business entity disregarded for tax purposes?	• L	Yes	×	No
	(2) If "Yes," see instructions and complete Side 1, Side 2, Side 3, Schedule B, Side 5, and Side 7, if applicable. Are there credits or credit carryovers attributable to the disregarded entity?	• [	Yes		No
	(3) If "Yes" to U(1), does the disregarded entity have total income derived from or attributable to California that is less than the LLC's total income from all sources?	<b>[</b>	Yes		No
V	Has the LLC included a Reportable Transaction, or Listed Transaction within this return?  (See instructions for definitions). If "Yes," complete and attach federal Form 8886 for each transaction	• [	Yes		No
W	Did this LLC file the Federal Schedule M-3 (federal Form 1065)?	●	Yes	Ľ	No
X	Is this LLC a direct owner of an entity that filed a federal Schedule M-3?	●	Yes	×	No
Y	Does the LLC have a beneficial interest in a trust or is it a grantor of a Trust?	L •	Yes	×	No
	Does this LLC own an interest in a business entity disregarded for tax purposes?	Г	Yes		No
AA	Is any member of the LLC related (as defined in IRC Section 267(c)(4)) to any other member of the LLC?	• L	Yes	Ľ	No
ВВ	Is any member of the LLC a trust for the benefit of any person related (as defined in IRC Section 267(c)(4)) to any other member?	• [	Yes	×	No

(continued on Side 3)

REV 04/26/23 PRO

(con	ntinued f	from Side 2)		
СС	<b>(1)</b> Is	the LLC deferring any income from the disposition of assets? (see instructions)		• Yes × No
	(2) If '	"Yes," enter the year of asset disposition		
DD	Is the L (see in:	LC reporting previously deferred Income from: structions)	IRC §1031 •	IRC §1033 • Other
EE	"Doing	business as" name. See instructions: <u>INN_AT_PALM_SPRIN</u>	GS	
FF	Lir (2) If '	is this LLC operated as another entity type such as a Corporation, S Corporation, General P mited Partnership, or Sole Proprietorship in the previous five (5) years?		Yes × No
GG	<b>(1)</b> Ha	s this LLC previously operated outside California?		• Yes × No
	<b>(2)</b> Is	this the first year of doing business in California?		• Yes × No
нн	Is the L	LC a section 721(c) partnership, as defined in Treasury Regulations Section 1.721(c)-1T(b	)(14)?	Yes × No
II		time during the tax year, were there any transfers between the LLC and its members subjecture requirements of Regulations section 1.707-8?		Yes X No
JJ	Check	if the LLC: (1) Aggregated activities for IRC Section 465 at-risk purposes		
		(2) Grouped activities for IRC Section 469 passive activity purposes		
KK		this business entity previously filed an unclaimed property Holder Remit Report with the S		ffice?● L Yes X No
		/es," when was the last report filed? (mm/dd/yyyy) ● (3) Amount last	st remitted <b>=</b> \$	
Sing	jle Mem	ber LLC Information and Consent — Complete only if the LLC is disregarded.	• Federal TIN/	SSN
Sole	Owner's n	ame (as shown on owner's return)	FEIN/CA Corp	no./CA SOS File no.
Stree	t Address	, City, State, and ZIP Code		
• W	/hat type	of entity is the ultimate owner of this SMLLC? See instructions. Check only one box:		
	<b>(1)</b> Ind	ividual (2) C Corporation (3) Pass-Through (S corporation, part	nership, LLC classi	fied as a partnership)
	(4) Est	ate/Trust (5) Exempt Organization		
		onsent Statement: I consent to the jurisdiction of the State of California to tax my LLC incorthe Franchise Tax Board.	ne and agree to file	e returns and pay tax as may be
Sign	ature ►		Date	
		Our privacy notice can be found in annual tax booklets or online. Go to <b>ftb.ca.gov/privacy</b> to learn about our <b>1131</b> to locate FTB 1131 EN-SP, Franchise Tax Board Privacy Notice on Collection. To request this notice by Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which pre	mail, call 800.338.050 d statements, and to th	5 and enter form code <b>948</b> when instructed.  be best of my knowledge and belief, it is true,
Sigi Her		Signature of authorized member or manager	Date	Telephone
		Authorized member or manager's email address (optional)  Paid  Date		● (888)788-8466 PTIN
Paid	t	preparer's signature ► 07-10-2023	Check if self-employed X	● P00156533
	parer's Only	Firm's name (or yours, DORIAN TAX & ACCT SERV		Firm's FEIN 71-0884921
		if self-employed) DORTAN TAX & ACCT SERV and address 100 WEST BROADWAY SUITE 720		Telephone
		GLENDALE, CA 91210		• (818)956-2170
		May the FTB discuss this return with the preparer shown above (see instruction	s)?	• Yes X No
		REV 04/26/23 PRO		

051 3673224 Form 568 2022 **Side 3** 

S	chedule A Cost of Goods Sold							
1	Inventory at beginning of year						1	00
	Purchases less cost of items withdra						2	00
3	Cost of labor	·					3	00
4	Additional IRC Section 263A costs.	Attach schedule						00
5	Other costs. Attach schedule						1 1	00
6	Total. Add line 1 through line 5							00
	Inventory at end of year						1 1	00
	Cost of goods sold. Subtract line 7 to		and on Schedule B, line 2.				8	00
y	<ul> <li>a Check all methods used for value</li> <li>(1)  Cost (2)  Lower described in Treas. Reg. Section</li> <li>b Check this box if the LIFO invent</li> <li>c Do the rules of IRC Section 263/d</li> <li>d Was there any change (other that and closing inventory? If "Yes,"</li> </ul>	of cost or market as des 1.471-2(c) (4) ory method was adopte A (with respect to prope in for IRC Section 263A	rty produced or acquired purposes) in determining	ed and at goods. I for resale quantitie	tach explanation _ f checked, attach fo ) apply to the LLC? s, cost, or valuatio	ederal Form ?	970 opening	
S	chedule B Income and Deduction							
_	aution: Include only trade or busin		es on line 1a through line	22 helow	See the instruction	ns for more	information	
_								752102
	1 a Gross receipts or sales							752103.00
	2 Cost of goods sold (Sche	, ,						752103. <sub>00</sub>
	3 GROSS PROFIT. Subtract						4	00
	<ul><li>4 Total ordinary income fro</li><li>5 Total ordinary loss from</li></ul>	• •	•				5	00
me	6 Total farm profit. Attach f						6	00
Income	7 Total farm loss. Attach fe		7	00				
_	8 Total gains included on S		8	00				
	9 Total losses included on						9	00
	10 Other income. Attach sch		10	00				
	11 Other loss. Attach sched							00
	12 Total income (loss). Con							752103.00
	13 Salaries and wages (other							64541.00
	<b>14</b> Guaranteed payments to							00
	<b>15</b> Bad debts					_		1.6.4.4
S	16 Deductible interest exper						16	1644.00
uctions	<b>17 a</b> Depreciation and amount		l elsewhere on return \$			Palanco 🗬	17c	70897.00
딜	10 Depletion Depart deduct				<b>u</b>	Dalalice •	18	00
Ded	<b>19</b> Retirement plans, etc						19	00
_	20 Employee benefit program						20	00
	21 Other deductions. Attach						21	466024.00
	22 Total deductions. Add lir	ne 13 through line 21				•	22	603106.00
_	23 Ordinary income (loss) for					•	23	148997. <sub>00</sub>
S	chedule T Nonconsenting Nonro			1	1	I	(6)	1 (-)
	(a) Member's name	(b) SSN, ITIN, or FEIN	(c) Distributive share of income	(d) Tax rate	(e) Member's total tax due (see instructions)	LLC on th	(f) ithheld by this nis member – n Form 592-B	(g) Member's net tax due
_								
_								
To	ital the amount of tax due. Enter the to	otal here and on Side 1,	line 4. If less than zero en	ter -0				
						RE\	/ 04/26/23 PRO	

**Side 4** Form 568 2022

**Schedule K** Members' Shares of Income, Deductions, Credits, etc.

			(a) Distributive share items			(b) nounts from eral K (1065)		(c) California Ijustments	Total Ca	(d) amounts using alifornia law
	1	Or	dinary income (loss) from trade or business activities	1	•	145115.		3882.	•	148997
			et income (loss) from rental real estate activities. Attach federal Form 8825	2	ledow				•	
		а	Gross income (loss) from other rental activities	3a	ledow				•	
		b	Less expenses. Attach schedule	3b						
		C	Net income (loss) from other rental activities. Subtract line 3b							
			from line 3a	3c	•				•	
	4	Gι	uaranteed payments <b>a</b> Services	4a						
.		b	Capital	4b						
		C	Total	4c	<u> </u>				•	
	5	Int	terest income	5	<u> </u>				•	
	6	Di	vidends	6	•				•	
	7	Ro	oyalties	7	ledow					
			et short-term capital gain (loss). Attach Schedule D (568)	1	ledow					
			et long-term capital gain (loss). Attach Schedule D (568)	9	ledow					
	10		Total gain under IRC Section 1231 (other than due to casualty or theft) .	10a	ledow					
		b	Total loss under IRC Section 1231 (other than due to casualty or theft) .	10b	•					
	11		Other portfolio income (loss). Attach schedule	11a	•				•	
	•	b	Total other income. Attach schedule	11b	•				•	
		C	Total other loss. Attach schedule	11c	•				•	
	12		pense deduction for recovery property (IRC Section 179). Attach schedule		<u> </u>			0.	<u> </u>	(
		a		13a	Ŏ				$ \widetilde{\bullet} $	
		b	Investment interest expense	13b	Ŏ					
			1 Total expenditures to which IRC Section 59(e) election may apply						<ul><li>•</li></ul>	
		U	Type of expenditures	13c2						
		ч	Deductions related to portfolio income						•	
		d							<u> </u>	
	15	<u>e</u>							$\overline{\bullet}$	
	15 a Withholding on LLC allocated to all members									
		٠	estate activities. Attach schedule	15c						
		d	Credits related to other rental activities. Attach schedule						•	
		e	Nonconsenting nonresident members' tax paid by LLC						$\overline{\bullet}$	
		f	Other credits. Attach schedule							
	17	<u> </u>	Depreciation adjustment on property placed in service after 1986			-1339.		0.	•	-1339
tems	17	a b	Adjusted gain or loss	17b		1337.		<u> </u>		133.
									•	
Tax (AMT)		C	Depletion (other than oil and gas)	17c					•	
× ×		d	Gross income from oil, gas, and geothermal properties	17d					•	
<u>a</u>		е	Deductions allocable to oil, gas, and geothermal properties	17e					0	
Tax (AMT)	40		Other alternative minimum tax items. Attach schedule	17f					<u> </u>	
	18		Tax-exempt interest income	18a	-					
		b	Other tax-exempt income	18b				2000		200
-		C	Nondeductible expenses	18c	-	70000			<u>•</u>	3882
	19		Distributions of money (cash and marketable securities)	19a		79000.		0.	<u> </u>	7900
-		b	Distribution of property other than money	19b					<u> </u>	
	20		Investment income	20a					<u>•</u>	
		b	Investment expenses	20b					<u> </u>	
	_	C	Other information. See instructions .AGGREGATE .GROSS .RECEIPTS.	20c					•	75210
	21	а	Total distributive income/payment items. Combine lines 1, 2, 3c							
			and 4c through 11c. From the result, subtract the sum of lines 12							
			through 13e	21a	<b>(</b>	145115.		3882.		14899
		b	Analysis of (a) (b) Individual	(c)		(d)		(e)		(f)
				artner	ship	Exempt Organiz		Nominee/Oth	ier	LLC
			Members • 148997. •			•	Ī	lacksquare	I	

REV 04/26/23 PRO

051 3675224 Form 568 2022 **Side 5** 

**Schedule L** Balance Sheets. See instructions before completing Schedules L, M-1, and M-2.

		Beginning of	f taxable year	End of taxab	le year
	Assets	(a)	(b)	(c)	(d)
1	Cash		88262.	0	114281.
2	a Trade notes and accounts receivable				
	<b>b</b> Less allowance for bad debts	( )		( )	
3	Inventories			•	
4	U.S. government obligations				
5	Tax-exempt securities				
6	Other current assets. Attach schedule			•	
7	a Loans to partners				
•	<b>b</b> Mortgage and real estate loans				
8	Other investments. Attach schedule.			•	
9	<b>a</b> Buildings and other depreciable assets	1558340.		1558340.	
·	b Less accumulated depreciation	( 230,777.)	• 1327563.	( 301,674.)	1256666.
10		,			
	b Less accumulated depletion	( )		( )	
11	Land (net of any amortization)		357000.		357000.
12	,				
	b Less accumulated amortization			( )	
13	Other assets. Attach schedule				
	Total assets		1772825.		1727947.
	Liabilities and Capital				
15	Accounts payable			•	
16	Mortgages, notes, bonds payable in less than 1 year.				
17	Other current liabilities. Attach schedule				)
18	All nonrecourse loans		•		
	a Loans from partners				
	<b>b</b> Mortgages, notes, bonds payable in 1 year or more		1695000.		1584007.
20	Other liabilities. Attach schedule				
21	Members' capital accounts		77825.		143940.
22	•		1772825.		1727947.
Sc	hedule M-1 Reconciliation of Income (Loss) per Bo	oks With Income (Loss)		ount under California law. Se	
	let income (loss) per books		me recorded on books this		
	ncome included on Schedule K, line 1 through line 11c		edule K, line 1 through line		
	ot recorded on books this year. Itemize		x-exempt interest		
	luaranteed payments (other than health insurance) $\dots$ . $lacktriangle$				
	xpenses recorded on books this year not included on				•
	chedule K, line 1 through line 13e. Itemize:			le K, line 1 through line 13e	
6	Depreciation		charged against book incomepreciation		
	Annual LLC tax\$ 3882.			•\$ •\$	
	Other				
	Total. Add line 4a through line 4d				
	otal of line 1 through line 4e			21a.) Subtract line 8 from line 9	
	hedule M-2 Analysis of Members' Capital Accoun	ts. Use California amoun	ts.		
1	Balance at beginning of year	77825. <b>5</b>	Total of line 1 through line	4	222940.
	Capital contributed during year				79000.
	<b>a</b> Cash		<b>b</b> Propert	y	
	<b>b</b> Property	7	Other decreases. Itemize .	·	
3	Net income (loss) per books	145115. 8	Total of line 6 and line 7		79000.
4	Other increases. Itemize	9		btract line 8 from line 5 🤇	
	hedule O Amounts from Liquidation used to Capita		<b>Company.</b> (Complete only	if initial return box is checked o	on Side 1, Question H.)
Nar	ne of entity liquidated (if more than one, attach a schedu	le)			
Тур	e of entity: (1) C Corporation (2) S Corporatio	on 🔲 (3) Partnership	(4) Limited Partnersh	ip (5) Sole Proprietor	(6) Farmer
Ent	ty identification number(s): FEIN SS	SN or ITIN	CA Corp. No	CA SOS File N	lo
	ount of liquidation gains recognized to capitalize the LLC				
	,			REV 04/26/23 PRO	
	<b>Side 6</b> Form 568 2022 0 5	36762	24		

### Schedule IW Limited Liability Company (LLC) Income Worksheet

REV 04/26/23 PRO

Enter your California income amounts on the worksheet. All amounts entered must be assigned for California law differences. **Use only amounts that are from sources derived from or attributable to California when completing lines 1-17 of this worksheet.** If your business is both within and outside of California, see Schedule IW instructions to assign the correct amounts to California. If the LLC is wholly within California, the total income amount is assigned to California and is entered beginning with line 1a. If the single member LLC (SMLLC) does not meet the 3 million criteria for filing Schedule B (568) and Schedule K (568), the SMLLC is still required to complete Schedule IW. Disregarded entities that do not meet the filing requirements to complete Schedule B or Schedule K should prepare Schedule IW by entering the California amounts attributable to the disregarded entity from the member's federal Schedule B, C, D, E, F (Form 1040), or additional schedules associated with other activities. **Do not enter amounts on this worksheet that have already been reported by another LLC to determine its fee.** 

See	e instructions on page 14 of the Form 568 Booklet for more information on how to complete Schedule IW.		
1	a Total California income from Form 568, Schedule B, line 3. See instructions		
2	<ul> <li>2 a If the answer to Question U(1) on Form 568 Side 2, is "Yes", include the gross income of this disregarded entity that is not included in lines 1 and 8 through 16</li></ul>	<u> </u>	
	California on line 2a		
3	b LLC's distributive share of ordinary income from pass-through entities		
	Table 3, line 1a)	<u> </u>	
4	Add gross farm income from federal Schedule F (Form 1040). Use California amounts		
5	5 Enter the total of other income (not loss) from Form 568, Schedule B, line 10		
6	i Enter the total gains (not losses) from Form 568, Schedule B, line 8		
7	Add line 1a through line 6	• 7	752103.
8	California rental real estate		
	a Enter the total gross rents from federal Form 8825, line 18a		
9	Other California rentals.		
	a Enter the amount from Schedule K (568), line 3a		
10	California interest. Enter the amount from Form 568, Schedule K, line 5	• 10	
11	California dividends. Enter the amount from Form 568, Schedule K, line 6	• 11	
12	California royalties. Enter the amount from Form 568, Schedule K, line 7	• 12	
13	California capital gains. Enter the capital gains (not losses) included in the amounts from Form 568, Schedule K, lines 8 and 9	• 13	
14	California 1231 gains. Enter the amount of total gains (not losses) from Form 568, Schedule K, line 10a	• 14	
15	Other California portfolio income (not loss). Enter the amount from Form 568, Schedule K, line 11a	• 15	
16	Other California income (not loss) not included in line 5. Enter the amount from Form 568, Schedule K, line 11b	• 16	
17	<b>Total California income.</b> Add lines 7, 8c, 9c, 10, 11, 12, 13, 14, 15, and 16. Line 17 may not be a negative number. Enter here and on Form 568, Side 1, line 1. If less than zero enter -0-		752103.

051 3677224 Form 568 2022 **Side 7** 

TAXABLE YEAR CALIFORNIA FORM

### 2022 Depreciation and Amortization

3885L

	i MilM Al		<b>711</b>					
Name as shown on return					California Secr	retary of State	(SOS) file n	umber
TEAM PASA LLC					20183101			
						FEIN		
						8324684	163	
Tangible and intangible assets placed in servi	ce during the 2	022 taxable year:	Dep	reciatior	of assets	Ar	nortization	of property
(a) Description of property	(b) Date placed in service (mm/dd/yyyy)	(c) Cost or other basis	(d) Method of figuring depreciation	(e) Life or rate	(f) Depreciation for this year	<b>I</b>	(h) Period or percentage	(i) Amortization for this year
1								
							-	
							+	
1 Enter line 1, column (f) and column (i) tot	als			1				
Depreciation								
Be sure to make adjustments for any basis di				100 F		•	,	70897.
<ul><li>2 California depreciation for assets placed in</li><li>3 Total California depreciation. Add line 1(f)</li></ul>	totals and line	ning before the 20 2	JZZ taxable j	year			:	70897.
Amortization	totalo ana imo						'	
Be sure to make adjustments for any basis di	fferences when	calculating amor	tization.					
4 California amortization for intangibles place								
<ul><li>Total California amortization. Add line 1(i)</li><li>Total depreciation and amortization. Add I</li></ul>							'	
if from a trade or business, or on federal F							ì	70897.
7 IRC Section 179 expense deduction from	line 12 of the w	orksheet in the ir	structions .		7	0.	'	
8 Carryover of disallowed deduction to 2023								

### **General Information**

In general, for taxable years beginning on or after January 1, 2015, California law conforms to the Internal Revenue Code (IRC) as of January 1, 2015. However, there are continuing differences between California and federal law. When California conforms to federal tax law changes, we do not always adopt all of the changes made at the federal level. For more information, go to **ftb.ca.gov** and search for **conformity**. Additional information can be found in FTB Pub. 1001, Supplemental Guidelines to California Adjustments, the instructions for Schedule CA (540), California Adjustments - Residents, or Schedule CA (540NR), California Adjustments - Nonresidents or Part-Year Residents, and the Business Entity tax booklets.

The instructions provided with California tax forms are a summary of California tax law and are only intended to aid taxpayers in preparing their state income tax returns. We include information that is most useful to the greatest number of taxpayers in the limited space available. It is not possible to include all requirements of the California Revenue and Taxation Code (R&TC) in the instructions. Taxpayers should not consider the instructions as authoritative law.

#### A Purpose

Use form FTB 3885L, Depreciation and Amortization, to compute depreciation and amortization allowed as a deduction on Form 568, Limited Liability Company Return of Income. Attach form FTB 3885L to Form 568.

Depreciation is the annual deduction allowed to recover the cost or other basis of business or income producing property with a determinable useful life of more than one year. Land is not depreciable.

Amortization is an amount deducted to recover the cost of certain capital expenses over a fixed period.

### B Federal/State Calculation Differences

California law has not always conformed to federal law with regard to depreciation methods, special credits, or accelerated write-offs. Consequently, the recovery periods and the basis on which the depreciation is calculated may be different from the amounts used for federal purposes. Reportable differences may occur if all or part of your assets were placed in service:

- Before January 1, 1987: California disallowed depreciation under the federal Accelerated Cost Recovery System (ACRS). Continue to calculate California depreciation in the same manner as in prior years for those assets.
- On or after January 1, 1987: California provides special credits and accelerated write-offs that affect the California basis for qualifying assets. California does not conform to all the changes to federal law enacted in 1993. Therefore, the California basis or recovery periods may be different for some assets.

California law does not conform to the federal law for:

- IRC Section 168(k) relating to the depreciation deduction for certain assets.
- The enhanced IRC Section 179 expensing election.
- The expanded definition of IRC Section 179 property for certain depreciable tangible personal property related to furnishing lodging and for qualified real property for improvements to nonresidential real property.

Additional differences may occur for the following:

 Luxury Automobile Depreciation: Sport utility vehicles and minivans built on a truck chassis are included in the definition of trucks and vans when applying the 6,000 pound gross weight limit. However, California does not conform to the federal modifications to depreciation limitations on luxury automobiles (IRC Section 280F).

REV 04/26/23 PRO 0.5.1 76.5.1.2.2.4 FTB 3885L 2022 **Side 1** 

TAXABLE YEAR

2022

# Member's Share of Income, Deductions, Credits, etc.

CA

92262

CALIFORNIA SCHEDULE

K-1 (568)

TYB 01-01-2022 TYE 12-31-2022 571-71-6877
PAUL KURDIAN

3334 E COAST HWY 371
CORONA DEL MAR CA 92625

83-2468463 201831010015
TEAM PASA LLC

2525 N PALM CANYON DR

PALM SPRINGS

A	What type of entity is this memb	ber? • See instructions.				
	(1) X Individual	(4) C Corporation	(7)	LLP	(10)	Exempt Organization
	(2) S Corporation	(5) General Partnership	(8)	LLC	(11a)	Disregarded Entity (DE)
	(3) Estate/Trust	(6) Limited Partnership	(9)	IRA/Keogh/SEP	(11b)	DE owner's name
					(11c)	DE owner's TIN
В	Is this member a foreign member	er?				● ☐ Yes 🕱 No
C	Enter member's percentage (wit	thout regard to special allocations) of:		(i) Beginning		(ii) Ending
	Profit			5 0 0 0 0 0	%	• 5 0.0 0 0 0 <sub>%</sub>
	Loss			5 0.0 0 0 0	%	• 5 0.0 0 0 0 %
	Capital			5 0.0 0 0 0	%	• 5 0.0 0 0 0 %
	Check the box if decrease is due	e to sale or exchange of LLC interest				
D	Member's share of liabilities:			(i) Beginning		(ii) Ending
	Nonrecourse		. \$		00	•\$ .00
	Qualified nonrecourse financing		. \$	847,500	00	• \$ 792,003 <sub>•00</sub>
	Recourse		. \$		00	•\$ .00
	Check the box if Item D includes	s liability amounts from lower tier par	tnersl	hips or LLCs		
E	Reportable transaction or tax sh	nelter registration number(s)				
F	(1) Check here if this is a public	cly traded partnership as defined in IR	C Sed	ction 469(k)(2)		• 🔲
	(2) Check here if this is an inves	stment nartnershin (R&TC Sections 1	7955	and 23040 1)		• □

051

Meml	ber's name						Me	mber's identifying nu	ımbe	er	
PAU	L KURDIAN						5	71-71-6877			
<b>G</b> Ch	neck here if this is:	• (1) A final Sche	dule	K-1 (568) <b>(2)</b>	An	amended Schedule K	(-1 (5	68)			
<b>H</b> Is	this member a resid	lent of California?							• [	× Yes ►	∐ No
<b>I</b> Di	d this member conti	ribute property with a buil	t-in	gain or loss? If "Yes" a	atta	ch statement. See ins	truct	ions	[	Yes	× No
J Me	ember's share of net	unrecognized IRC Sectio	n 70	04(c) gain or (loss)		(i) Beginni	ing _	(ii)	End	ling	
<b>K</b> An	nalysis of member's <b>ta</b>	ax basis capital account:									
Capit	(a) tal account at beginning of year	(b) Capital contributed during year	Curr	(c) rent year net income (loss)	Ot	(d) ther increase (decrease) (attach explanation)	With	(e) drawals and distributions	Cap	oital account at end mbine column (a) column (e)	d of year, through
•	38913.	•	•	72557.			•	47,000)	•	6	4470.
Cauti	on: Refer to Member	s Instructions for Schedule	K-1		nfor		dule		rn.		
	Distribut	(a) tive share items		(b) Amounts from federal Schedule K-1 (Form 1065)	ı	(c) California adjustmen		(d) Total amounts using California law. Combir col. (b) and col. (c)		(e) Californ source amo and cred	ounts
		(loss) from trade or		7255	7.	194	1.	• 7449	8.	<b>&gt;</b>	
	2 Net income (loss estate activities .	) from rental real						•		<b>&gt;</b>	
	3 Net income (loss	) from other rental activities	S					•		•	
	4 a Guaranteed pay	yments for services									
	<b>4 b</b> Guaranteed pay	ments for capital							_		
(Loss)	4 c Total guarantee	d payments						•	$\dashv$	<b>&gt;</b>	
Income (Loss)	5 Interest income							•		<b>&gt;</b>	
	6 Dividends							•	$\dashv$	<b>&gt;</b>	
	<b>7</b> Royalties							•	_	<b>&gt;</b>	
	8 Net short-term ca	apital gain (loss)						•		<b>&gt;</b>	
	9 Net long-term ca	pital gain (loss)						•		<b>&gt;</b>	
		der IRC Section 1231 ue to casualty or theft)						•		<b>&gt;</b>	
		der IRC Section 1231 le to casualty or theft)						•		<b>&gt;</b>	
		o income (loss). Attach sche						•		<b>&gt;</b>	
		come. Attach schedule						•		<b>&gt;</b>	
	c Total other lo	ss. Attach schedule						•		<b>&gt;</b>	

### Member's identifying number

PAUL KURDIAN	571-71-6877
--------------	-------------

		(a)	(b)	(c)	(d)	(e)			
		Distributive share items	Amounts from federal Schedule K-1 (Form1065)	California adjustments	Total amounts using California law. Combine col. (b) and col. (c)	California			
	12	Expense deduction for recovery property (IRC Section 179)		0.	0.				
Deductions		a Charitable contributions							
Ded		Z Type of expenditures  d Deductions related to portfolio income.     Attach schedule							
		e Other deductions. Attach schedule							
	15	a Total withholding (equals amount on Form 592-B if calendar year LLC)			•	<b>&gt;</b>			
		<b>b</b> Low-income housing credit							
Credits		C Credits other than line 15b related to rental real estate activities. Attach schedule      Credits related to other rental activities. Attach schedule							
		Nonconsenting nonresident members' tax paid by LLC      Other credits – Attach required schedules or statements							
Alternative Minimum Tax (AMT) Items	17	Depreciation adjustment on property placed in service after 1986	-669.	0.	-669.	•			
(AMT		<b>b</b> Adjusted gain or loss							
Тах		c Depletion (other than oil & gas)							
linimur		d Gross income from oil, gas, and geothermal properties							
ative M		e Deductions allocable to oil, gas, and geothermal properties							
		f Other alternative minimum tax items. Attach schedule							
Income luctible es	18	a Tax-exempt interest income							
exempt d Nondec Expens		<b>b</b> Other tax-exempt income							
Tax an		c Nondeductible expenses		1941.	1941.				
Distributions and Nondeductible Expenses	19	a Distributions of money (cash and marketable securities)	47000.	0.	• 47000.				
		<b>b</b> Distributions of property other than money			•				
Other Information	20	a Investment income							
Oth Inform		<b>b</b> Investment expenses							
		c Other information. See instructions	O in-to- !!		376873.				
	21	More than one activity for at-risk purpose							
	22 More than one activity for passive activity purposes. See instructions.								

Member's name Member's identifying number PAUL KURDIAN 571-71-6877 **Other Member Information** Table 1 — Member's share of nonbusiness income from intangibles (source of income is dependent on residence or commercial domicile of the member): Sec. 1231 Gains/Losses .....\$ Interest . . . . . . \$ Capital Gains/Losses . . . \$ Dividends . . . . . \$ Royalties .....\$ Other .....\$ FOR USE BY MEMBERS ONLY - See instructions. **Table 2** — Member's share of distributive items. A. Member's share of the LLC's business income. See instructions. \$ Member's share of nonbusiness income from real and tangible personal property sourced or allocable to California. Rents/Royalties .....\$ C. Member's distributive share of the LLC's property, payroll, and sales: **Factors** Total within and outside California **Total within California** Property: Beginning ..... Property: Ending .....\$ Property: Annual rent expense .....\$

TEAM PASA LLC 83-2468463 1

Additional Information From CA Schedule K-1 (568): Member's Share of Income, Deductions, Credits, etc. (PAUL KURDIAN)

# CA Schedule K-1 (568): Member's Share of Income, Deductions, Credits, etc. (PAUL KURDIAN) Supplemental Information Required to be Reported Continuation Statement

Description	CA Law Amounts
AGGREGATE GROSS RECEIPTS	376051.
-CODE N: BUSINESS INT EXPENSE FROM ORD BUSINESS INCOME (LINE 1)	822.
TOTAL	376873.

2022

# Member's Share of Income, Deductions, Credits, etc.

K-1 (568)

TYB 01-01-2022 TYE 12-31-2022

546-13-1978 SAMANTHA

MCDERMOTT

3334 E COAST HWY 371

CORONA DEL MAR CA 92625

83-2468463

201831010015

TEAM PASA LLC

2525 N PALM CANYON DR

PALM SPRINGS CA 92262

A	What type of entity is this memb	ber? • See instructions.					
	(1) X Individual	(4) C Corporation	(7)	LLP	(10)	Exempt Organization	
	(2) S Corporation	(5) General Partnership	(8)	LLC	(11a)	Disregarded Entity (DE)	
	(3) Estate/Trust	(6) Limited Partnership	(9)	IRA/Keogh/SEP	(11b)	DE owner's name	
					(11c)	DE owner's TIN	
В	Is this member a foreign memb	er?				• Yes 🗙	No
C	Enter member's percentage (wit	thout regard to special allocations) of:		(i) Beginning		(ii) Ending	
	Profit			5 0.0 0 0 0	%	5 0.0 0 0 0	%
	Loss			5 0.0 0 0 0	%	5 0.0 0 0 0	%
	Capital			5 0.0 0 0 0	%	5 0.0 0 0 0	%
	Check the box if decrease is due	e to sale or exchange of LLC interest .					]
D	Member's share of liabilities:			(i) Beginning		(ii) Ending	
	Nonrecourse		\$		00	• \$	. 00
	Qualified nonrecourse financing		\$	847,500	00	●\$ 792,00	4 . 00
	Recourse		\$		00	•\$	. 00
	Check the box if Item D includes	s liability amounts from lower tier partr	ners	nips or LLCs			
Ε	Reportable transaction or tax sh	nelter registration number(s)					
F	(1) Check here if this is a public	cly traded partnership as defined in IRC	Sec	etion 469(k)(2)		•	
	(2) Check here if this is an inves	stment partnership (R&TC Sections 17	955	and 23040.1)			

Member's name Member's identifying number											
SAM	SAMANTHA MCDERMOTT 546-13-1978										
G Ch	G Check here if this is: ● (1) A final Schedule K-1 (568) (2) An amended Schedule K-1 (568)										
<b>H</b> Is	H Is this member a resident of California? № X Yes ► No										
<b>I</b> Di	Did this member contribute property with a built-in gain or loss? If "Yes" attach statement. See instructions										
J M	ember's share of net	unrecognized IRC Section	n 70	04(c) gain or (loss)		(i) Beginni	ing _	(ii)	End	ding	
K Ar	nalysis of member's <b>ta</b>	ax basis capital account:									
Capi	(a) tal account at beginning of year	(b) Capital contributed during year	Curr	(c) rent year net income (loss)	0†	(d) ther increase (decrease) (attach explanation)	Wit	(e) hdrawals and distributions	Car co	<b>(f)</b> bital account at end o mbine column (a) thr column (e)	f year, rough
•	38912.	•	•	72558.			•	( 32,000)	•	794	470.
Cauti	on: Refer to Member'	s Instructions for Schedule	K-1		nfor		dule	on your California retu	rn.		
	Distribut	(a) ive share items		(b) Amounts from federal Schedule K-1 (Form 1065)	ı	(c) California adjustmen	nts	(d) Total amounts using California law. Combir col. (b) and col. (c)		(e) California source amour and credits	
		(loss) from trade or		72558	3.	194	1.	• 7449	9.	<b>&gt;</b>	
	2 Net income (loss) from rental real estate activities							•		<b>&gt;</b>	
	3 Net income (loss) from other rental activities .		S					•		•	
	4 a Guaranteed pay	ments for services									
	<b>4 b</b> Guaranteed pay	ments for capital			_						
(Loss)	4 c Total guarantee	d payments						•		<b>&gt;</b>	
Income (Loss)	5 Interest income				_			•		<b>&gt;</b>	
	6 Dividends							•		<b>&gt;</b>	
	<b>7</b> Royalties				_			•		<b>&gt;</b>	
	8 Net short-term ca	apital gain (loss)						•		<b>&gt;</b>	
	9 Net long-term cap	pital gain (loss)						•		<b>&gt;</b>	
		der IRC Section 1231 ue to casualty or theft)						•		<b>•</b>	
		der IRC Section 1231 e to casualty or theft)						•		<b>•</b>	
		o income (loss). Attach sche						•		<b>&gt;</b>	
		come. Attach schedule						•		<b>&gt;</b>	
	c Total other los	ss. Attach schedule						•		<b>&gt;</b>	

Member's name

Member's identifying number

SAMANTHA MCDERMOTT	546-13-1978

		(a) Distributive share items	(b) Amounts from federal Schedule K-1 (Form1065)	(c) California adjustments	(d) Total amounts using California law. Combine col. (b) and col. (c)	(e) California source amounts and credits
	12	Expense deduction for recovery property (IRC Section 179)		0.	0.	
6		a Charitable contributions				
Deductions		c 1Total expenditures to which an IRC Section 59(e) election may apply				
		<b>2</b> Type of expenditures				
		d Deductions related to portfolio income. Attach schedule.				
		e Other deductions. Attach schedule				
	15	<b>a</b> Total withholding (equals amount on Form 592-B if calendar year LLC)			•	<b>•</b>
		<b>b</b> Low-income housing credit				
Credits		c Credits other than line 15b related to rental real estate activities. Attach schedule				
Çre		d Credits related to other rental activities. Attach schedule				
		Nonconsenting nonresident members' tax paid by LLC				
Alternative Minimum Tax (AMT) Items	17	a Depreciation adjustment on property placed in service after 1986	-670.	0.	<u>−670.</u>	•
ıx (AMT		<b>b</b> Adjusted gain or loss				
n Ta		c Depletion (other than oil & gas)				
1 1		<b>d</b> Gross income from oil, gas, and geothermal properties				
ıtive N		e Deductions allocable to oil, gas, and geothermal properties				
Alterna		f Other alternative minimum tax items. Attach schedule				
t Income ductible ses	18	<b>a</b> Tax-exempt interest income				
x-exemp id Nonde Expen		<b>b</b> Other tax-exempt income				
a a a		c Nondeductible expenses		1941.	1941.	
Distributions and Nondeductible Expenses	19	Distributions of money (cash and marketable securities)	32000.	0.	32000.	
Dist		<b>b</b> Distributions of property other than money			•	
Other Information		a Investment income				
Ot Infort		<b>b</b> Investment expenses				
		c Other information. See instructions	oo Coo inatrustions		376874.	
	21 22	More than one activity for at-risk purpos		200		
	More than one activity for passive activity purposes. See instructions.					

Member's name Member's identifying number SAMANTHA MCDERMOTT 546-13-1978 **Other Member Information** Table 1 — Member's share of nonbusiness income from intangibles (source of income is dependent on residence or commercial domicile of the member): Sec. 1231 Gains/Losses .....\$ Interest . . . . . . \$ Capital Gains/Losses . . . \$ Dividends . . . . . \$ Royalties .....\$ Other .....\$ FOR USE BY MEMBERS ONLY - See instructions. **Table 2** — Member's share of distributive items. A. Member's share of the LLC's business income. See instructions. \$ Member's share of nonbusiness income from real and tangible personal property sourced or allocable to California. Rents/Royalties .....\$ C. Member's distributive share of the LLC's property, payroll, and sales: **Factors** Total within and outside California **Total within California** Property: Beginning ..... Property: Ending .....\$ Property: Annual rent expense . . . . . . . . . \$

TEAM PASA LLC 83-2468463 1

Additional Information From CA Schedule K-1 (568): Member's Share of Income, Deductions, Credits, etc. (SAMANTHA MCDERMOTT)

## CA Schedule K-1 (568): Member's Share of Income, Deductions, Credits, etc. (SAMANTHA MCDERMOTT)

### **Supplemental Information Required to be Reported**

### **Continuation Statement**

Description	CA Law Amounts
AGGREGATE GROSS RECEIPTS	376052.
-CODE N: BUSINESS INT EXPENSE FROM ORD BUSINESS INCOME (LINE 1)	822.
TOTAL	376874.

TEAM PASA LLC 83-2468463

### Additional Information From 2022 California Limited Liability Company Tax Return

# Form 568: Limited Liability Company Return of Income Schedule B, Line 21

### **Continuation Statement**

Description	Amount
ADVERTISING	3661.
EQUIPMENT RENT	1500.
INSURANCE	11013.
JANITORIAL	1429.
LAUNDRY AND CLEANING	3074.
LEGAL AND PROFESSIONAL	13456.
POSTAGE	2956.
SUPPLIES	9578.
TOOLS	275.
UNIFORMS	1520.
UTILITIES	44587.
BEDDING/SHEET/TOWEL INVENTORY	6100.
BOOKING.COM	69186.
CONSULTING FEE	4454.
DONATION & CHARITY	500.
ELADIO HERNANDEZ	2790.
ELOY ROSARIO POOL SERVICE	3646.
EXPEDIA.COM	2164.
FOOD SERVICES	24738.
FURNISHING & FF&E	14888.
GUEST CONCIERGE SERVICES	94.
GUEST MESSAGING SYSTEM	1440.
HARDWARE & ROOM & IMPROVMENT	6149.
HOTEL RESERVATION MGT SYSTEM	3965.
KEN COX SERVICES	750.
LANDSCAPING	193.
PINEDO CLEANING SERVICES	47147.
SAJO ADVISORS LLC	15000.
SERVICE PROVIDERS	36856.
SHUTTLE EXPENSE	1362.
TELECOM & WEB SERVICES	5134.
WEBZERO	750.
WORKERS COMP	4931.
TAXES AND LICENSES	120738.
	<b>Total</b> 466024

TEAM PASA LLC 83-2468463 2

# Form 568: Limited Liability Company Return of Income Sch L, Line 19b(d)

### **Itemization Statement**

Description	Amount
2525 n palm canyon	1542394.
eidl funds sba loan	16794.
ampac business capital	24819.
Total	1584007.

### SMART WORKSHEET FOR: Form 568: Limited Liability Company Return of Income

Total state taxes Itemization Statement

Description	Amount
2021 LLC STATE TAX FTB	3,082.
CA SEC OF STATE 2022	800.
Total	3,882.

### SMART WORKSHEET FOR: Form 568: Limited Liability Company Return of Income

Other misc taxes Itemization Statement

Description	Amount
ABC LICENSE	1,290.
CA HOTEL LODGING & ASSOC.	395.
DEPT OF ENVIRONMENTAL HEALTH	406.
FIRE DEPARTMENT	550.
GREATER PALM SPRINGS CONVENTION	685.
PALM SPRINGS CHAMBER OF COMMERCE	400.
PROFESSIONAL LICENSE & CERTF	38.
TBID'S TOURISM BUREAU	6,740.
TOT'S TRANSIENT OCCUPANCY TAX	77,624.
Total	88,128.

### SMART WORKSHEET FOR: Form 568: Limited Liability Company Return of Income

Licenses Itemization Statement

Description	Amount
CITY LICENSE	118.
Total	118.

### 2023 Jan 1st to August 31

### P&L Statement Inn at Palm Springs. 2525 N Palm Cyn Dr. Palm Springs, CA 92262

2020 IV ann oyn bi. I ann opinigo, oz ozzoz	Notes	
Gross Income/Receipts	\$	563,746.00
Other Income/Private Events/Wedding/Other		
Other Income/Bar/Alcohol Sales	\$	-
Total Revenue	\$	563,746.00
Expenses		
Postage & Office Supplies & Software	\$	(1,674.00)
Facilities, Room & Guest Supplies	\$	(4,822.00)
Guest Concierge Service Expenses	\$	(185.00)
Hardware & Room and Property Improvement (Home Depot, Etc.)	\$	(2,417.00)
Marketing/Selling Expenses/Advertising	\$	(2,019.00)
Tools	\$ \$ \$ \$ \$	(70.00)
Housekeeping/Laundry/Cleaning Supplies	\$	(972.00)
Janitorial	\$	(1,248.00)
Landscaping/Plants	\$	(103.00)
Employee Uniforms	\$	(595.00)
Inventories/Bedding/Sheets/Towels		(2,123.00)
Travel/Shuttle/Car Expemses- Gas	\$	(1,175.00)
	\$	(17,403.00)
Collaborative Partners - COGS		
Expedia.com	\$	(53.00)
Booking.com	\$	(65,252.00)
Food & Beverage(Breakfast)	\$	(19,203.00)
Wells Fargo	\$ \$ \$	(96.00)
Guest Messaging System		(960.00)
Hotel Reservation Mgt System	\$	(2,483.00)

	\$	(88,047.00)
Labor		
Front Desk	\$	(32,515.00)
Maintenance	\$ \$ \$	(17,187.00)
Cleaning Services (Housekeeping)	\$	(27,954.00)
Other/Adjustments	\$	(3,508.00)
Misc Labor/Consulting	\$	(4,200.00)
	\$	(85,364.00)
Service Providers		
Desert Fire Extinguisher Co. Inc	\$	(600.00)
Landscaping	\$	(4,202.00)
Pool Service	\$	(2,220.00)
Voice Mail & Text Messaging/Internet (Go Daddy)	\$	(495.00)
Payment System Processing Service Fees	\$	(19,036.00)
Palm Springs Disposal Services	\$ \$ \$ \$	(2,312.00)
Payroll Processing	\$	(3,110.00)
Handyman Services	\$	(895.00)
Valley Lock & Safe	\$	(321.00)
Hotel Inventory Tracking	\$	(1,674.00)
Cloud Security	\$	(244.00)
·	\$	(35,109.00)
Utilities & Energy		
So Cal Gas	\$	(9,174.00)
So Cal Edison	\$	(19,326.00)
Desert Water Agency	\$	(2,517.00)
Propane - Outside Heaters	\$	(174.00)
	\$	(31,191.00)
Telecom & Web Services		
Spectrum 1 Guest Room TV Service	\$	(1,988.00)
Spectrum 2 Guest Wi-Fi & Office Phone	\$	(929.00)
Spectrum 3 Office Wi-Fi (Residential)	\$	(257.00)
In Room TV Entertainment	\$ \$	-
Web Services	\$	(150.00)
	\$	(3,324.00)

Insurance/Work Comp/SS/Etc.

Insurance Hazard - Property Insurance	\$	(7,618.00)
Worker's Comp Insurance	\$	(3,470.00)
Employer Liabilities- Social Security/Medicare/		
Fed& Ca Tax, Ca Disability	\$	(13,594.00)
	\$	(24,682.00)
Professional Services/Service Providers		
Accounting	\$	(1,680.00)
Photography and Web Services	\$	(900.00)
	\$	(2,580.00)
CITY OF PALM SPRINGS/County of Riverside/Industry Affiliations		
Greater Palm Springs Convention & Visitors Bureau & SHoPS	\$	(395.00)
CA Hotel Lodging & Association		,
Palm Springs Chamber of Commerce		
Professional Licenses & Certifications		
ABC License	\$	(1,290.00)
TOT's (Transient Occupancy Tax - City of Palm Springs)	\$ \$ \$	(63,010.00)
TBID's (Tourism Bureau Improvement - City of Palm Springs)	\$	(5,479.00)
Fire Department	·	, , ,
Dept of Environmental Health, County/Pool Permit, Etc.	\$	(422.00)
	\$	(70,596.00)
		,
Furnishing & FF&E	\$	(11,687.00)
Building Materials	\$	(2,500.00)
<u> </u>	\$	(14,187.00)
Total Expenses	\$	(372,483.00)
Profit Before Taxes	\$	191,263.00
Property Taxes	\$	(13,484.00)
Ca Sec of State	\$	(800.00)
LLC Taxes & Fees/Franchise Tax Board		, ,
City License Fees	\$	(117.00)

 Existing Note Payments (\$6500/month)
 \$ (52,000.00)

 Profits/Loss
 \$ 124,862.00

### Issuing Policies of Fidelity National Title Insurance Company

Title Officer: Amy Andries (MA-LA)

**Title Officer Phone:** (213) 452-7100

Title Officer Email: LANCS@fnf.com

**Title Officer Fax:** 

Order No.: 995-30106762-2AA **Main Office Line:** (213) 452-7100

TO:

Commercial Bank of California 19752 MacArthur Boulevard, Suite 100

Irvine, CA 92612

ATTN: **Sebastian Yanes** YOUR REFERENCE:

PROPERTY ADDRESS: 2525 North Palm Canyon Drive, Palm Springs, CA

### PRELIMINARY REPORT

In response to the application for a policy of title insurance referenced herein, **Fidelity National Title Company** hereby reports that it is prepared to issue, or cause to be issued, as of the date hereof, a policy or policies of title insurance describing the land and the estate or interest therein hereinafter set forth, insuring against loss which may be sustained by reason of any defect, lien or encumbrance not shown or referred to as an exception herein or not excluded from coverage pursuant to the printed Schedules, Conditions and Stipulations or Conditions of said policy forms.

The printed Exceptions and Exclusions from the coverage and Limitations on Covered Risks of said policy or policies are set forth in Attachment One. The policy to be issued may contain an arbitration clause. When the Amount of Insurance is less than that set forth in the arbitration clause, all arbitrable matters shall be arbitrated at the option of either the Company or the Insured as the exclusive remedy of the parties. Limitations on Covered Risks applicable to the CLTA and ALTA Homeowner's Policies of Title Insurance which establish a Deductible Amount and a Maximum Dollar Limit of Liability for certain coverages are also set forth in Attachment One. Copies of the policy forms should be read. They are available from the office which issued this report.

This report (and any supplements or amendments hereto) is issued solely for the purpose of facilitating the issuance of a policy of title insurance and no liability is assumed hereby. If it is desired that liability be assumed prior to the issuance of a policy of title insurance, a Binder or Commitment should be requested.

The policy(s) of title insurance to be issued hereunder will be policy(s) of Fidelity National Title Insurance Company, a Florida Corporation.

Please read the exceptions shown or referred to herein and the exceptions and exclusions set forth in Attachment One of this report carefully. The exceptions and exclusions are meant to provide you with notice of matters which are not covered under the terms of the title insurance policy and should be carefully considered.

It is important to note that this preliminary report is not a written representation as to the condition of title and may not list all liens, defects and encumbrances affecting title to the land.

Countersigned by:

Authorized Signature

### PRELIMINARY REPORT

EFFECTIVE DATE: August 23, 2023 at 7:30 a.m.

ORDER NO.: 995-30106762-2AA

The form of policy or policies of title insurance contemplated by this report is:

**ALTA Extended Loan Policy (6-17-06)** 

1. THE ESTATE OR INTEREST IN THE LAND HEREINAFTER DESCRIBED OR REFERRED TO COVERED BY THIS REPORT IS:

A FEE

2. TITLE TO SAID ESTATE OR INTEREST AT THE DATE HEREOF IS VESTED IN:

**TEAM PASA LLC, A California Limited Liability Company** 

3. THE LAND REFERRED TO IN THIS REPORT IS DESCRIBED AS FOLLOWS:

See Exhibit A attached hereto and made a part hereof.

# EXHIBIT A LEGAL DESCRIPTION

THE LAND REFERRED TO HEREIN BELOW IS SITUATED IN THE CITY OF PALM SPRINGS IN THE COUNTY OF RIVERSIDE, STATE OF CALIFORNIA, AND IS DESCRIBED AS FOLLOWS:

LOTS 1, 2, 3, AND 4 OF PALM SPRINGS VILLAGE TRACT NO. 2, IN THE CITY OF PALM SPRINGS, COUNTY OF RIVERSIDE, STATE OF CALIFORNIA, AS PER MAP RECORDED IN <u>BOOK 19, PAGE 22</u> OF MAPS, IN THE OFFICE OF THE COUNTY RECORDER OF SAID COUNTY.

APN: 504-073-001

Fidelity National Title Company

### **EXCEPTIONS**

## AT THE DATE HEREOF, ITEMS TO BE CONSIDERED AND EXCEPTIONS TO COVERAGE IN ADDITION TO THE PRINTED EXCEPTIONS AND EXCLUSIONS IN SAID POLICY FORM WOULD BE AS FOLLOWS:

- A. Property taxes, which are a lien not yet due and payable, including any assessments collected with taxes to be levied for the fiscal year 2023-2024.
- B. The lien of supplemental or escaped assessments of property taxes, if any, made pursuant to the provisions of Chapter 3.5 (commencing with Section 75) or Part 2, Chapter 3, Articles 3 and 4, respectively, of the Revenue and Taxation Code of the State of California as a result of the transfer of title to the vestee named in Schedule A or as a result of changes in ownership or new construction occurring prior to Date of Policy.
- 1. Water rights, claims or title to water, whether or not disclosed by the public records.
- 2. Covenants, conditions and restrictions but omitting any covenants or restrictions, if any, including but not limited to those based upon age, race, color, religion, sex, gender, gender identity, gender expression, sexual orientation, marital status, national origin, ancestry, familial status, source of income, disability, veteran or military status, genetic information, medical condition, citizenship, primary language, and immigration status, as set forth in applicable state or federal laws, except to the extent that said covenant or restriction is permitted by applicable law, as set forth in the document

Recording Date: May 13, 1937

Recording No: Book 323, Page 278 of Official Records

Said covenants, conditions and restrictions provide that a violation thereof shall not defeat the lien of any mortgage or deed of trust made in good faith and for value.

Modification(s) of said covenants, conditions and restrictions

Recording Date: December 17, 1938

Recording No: <u>Book 402, Page 235</u> of Official Records

An easement as contained in the above document,

For: Utilities

Affects: 5.00 feet wide along all lot lines

3. Covenants, conditions and restrictions but omitting any covenants or restrictions, if any, including but not limited to those based upon age, race, color, religion, sex, gender, gender identity, gender expression, sexual orientation, marital status, national origin, ancestry, familial status, source of income, disability, veteran or military status, genetic information, medical condition, citizenship, primary language, and immigration status, as set forth in applicable state or federal laws, except to the extent that said covenant or restriction is permitted by applicable law, as set forth in the document

Recording Date: May 11, 1938

Recording No: Book 372, Page 240 of Official Records

Said covenants, conditions and restrictions provide that a violation thereof shall not defeat the lien of any mortgage or deed of trust made in good faith and for value.

Fidelity National Title Company

## **EXCEPTIONS** (Continued)

An easement as contained in the above document,

For: Utilities

Affects: 5.00 feet wide along all lot lines

Affects: Lot 1

4. Covenants, conditions and restrictions but omitting any covenants or restrictions, if any, including but not limited to those based upon age, race, color, religion, sex, gender, gender identity, gender expression, sexual orientation, marital status, national origin, ancestry, familial status, source of income, disability, veteran or military status, genetic information, medical condition, citizenship, primary language, and immigration status, as set forth in applicable state or federal laws, except to the extent that said covenant or restriction is permitted by applicable law, as set forth in the document

Recording Date: November 22, 1939

Recording No: Book 437, Page 255 of Official Records

Said covenants, conditions and restrictions provide that a violation thereof shall not defeat the lien of any mortgage or deed of trust made in good faith and for value.

An easement as contained in the above document,

For: Utilities

Affects: 5.00 feet wide along all lot lines

Affects: Lot 2

5. Covenants, conditions and restrictions but omitting any covenants or restrictions, if any, including but not limited to those based upon age, race, color, religion, sex, gender, gender identity, gender expression, sexual orientation, marital status, national origin, ancestry, familial status, source of income, disability, veteran or military status, genetic information, medical condition, citizenship, primary language, and immigration status, as set forth in applicable state or federal laws, except to the extent that said covenant or restriction is permitted by applicable law, as set forth in the document

Recording Date: November 27, 1941

Recording No: Book 525, Page 135 of Official Records

Said covenants, conditions and restrictions provide that a violation thereof shall not defeat the lien of any mortgage or deed of trust made in good faith and for value.

An easement as contained in the above document.

For: Utilities

Affects: 5.00 feet wide along all lot lines

Affects: Lot 3

Fidelity National Title Company

## **EXCEPTIONS** (Continued)

6. Covenants, conditions and restrictions but omitting any covenants or restrictions, if any, including but not limited to those based upon age, race, color, religion, sex, gender, gender identity, gender expression, sexual orientation, marital status, national origin, ancestry, familial status, source of income, disability, veteran or military status, genetic information, medical condition, citizenship, primary language, and immigration status, as set forth in applicable state or federal laws, except to the extent that said covenant or restriction is permitted by applicable law, as set forth in the document

Recording Date: March 07, 1944

Recording No: Book 616, Page 109 of Official Records

Said covenants, conditions and restrictions provide that a violation thereof shall not defeat the lien of any mortgage or deed of trust made in good faith and for value.

An easement as contained in the above document,

For: Utilities

Affects: 5.00 feet wide along all lot lines

Affects: Lot 3

7. Covenants, conditions and restrictions but omitting any covenants or restrictions, if any, including but not limited to those based upon age, race, color, religion, sex, gender, gender identity, gender expression, sexual orientation, marital status, national origin, ancestry, familial status, source of income, disability, veteran or military status, genetic information, medical condition, citizenship, primary language, and immigration status, as set forth in applicable state or federal laws, except to the extent that said covenant or restriction is permitted by applicable law, as set forth in the document

Recording Date: December 10, 1943

Recording No: Book 609, Page 158 of Official Records

Said covenants, conditions and restrictions provide that a violation thereof shall not defeat the lien of any mortgage or deed of trust made in good faith and for value.

An easement as contained in the above document,

For: Utilities

Affects: 5.00 feet wide along all lot lines

Affects: Lot 4

8. Easement(s) for the purpose(s) shown below and rights incidental thereto, as granted in a document:

Granted to: Time Warner Entertainment-Advance/Newhouse Partnership

Purpose: Public utilities Recording Date: April 19, 1999

Recording No: 164625 of Official Records

Affects: A portion of said land as more particularly described in said document

Fidelity National Title Company

## **EXCEPTIONS** (Continued)

9. A Deed of Trust to secure an indebtedness in the amount shown below.

Amount: \$1,650,000.00 Dated: April 08, 2019

Trustor/Grantor: Team PaSa LLC, A California Limited Liability Company

Trustee: Chicago Title Company

Beneficiary: 2525 N. Palm Canyon, LLC, a South Carolina Limited Liability Company

Recording Date: April 09, 2019

Recording No: 2019-0119700 of Official Records

This Company will require that the original note, the original deed of trust and a properly executed request for full reconveyance together with appropriate documentation (i.e., copy of trust, partnership agreement or corporate resolution) be in this office prior to the close of this transaction if the above-mentioned item is to be paid through this transaction or deleted from a policy of title insurance.

Any demands submitted to us for payoff must be signed by all beneficiaries as shown on said deed of trust, and/or any assignments thereto. In the event said demand is submitted by an agent of the beneficiary(s), we will require the written approval of the demand by the beneficiary(s). Servicing agreements do not constitute approval for the purposes of this requirement.

If no amounts remain due under the obligation a zero balance demand will be required along with the reconveyance documents.

In addition, we require the written approval of said demand by the trustor(s) on said deed of trust or the current owners if applicable.

- 10. Any easements not disclosed by the public records as to matters affecting title to real property, whether or not said easements are visible and apparent.
- 11. Matters which may be disclosed by an inspection and/or by a correct ALTA/NSPS Land Title Survey of said Land that is satisfactory to the Company, and/or by inquiry of the parties in possession thereof.
- 12. Any rights of the parties in possession of a portion of, or all of, said Land, which rights are not disclosed by the public records.

The Company will require, for review, a full and complete copy of any unrecorded agreement, contract, license and/or lease, together with all supplements, assignments and amendments thereto, before issuing any policy of title insurance without excepting this item from coverage.

The Company reserves the right to except additional items and/or make additional requirements after reviewing said documents.

PLEASE REFER TO THE "INFORMATIONAL NOTES" AND "REQUIREMENTS" SECTIONS WHICH FOLLOW FOR INFORMATION NECESSARY TO COMPLETE THIS TRANSACTION.

#### **END OF EXCEPTIONS**

Fidelity National Title Company

### **REQUIREMENTS SECTION**

1. The Company will require the following documents for review prior to the issuance of any title insurance predicated upon a conveyance or encumbrance from the entity named below:

Limited Liability Company: Team PaSa LLC, A California Limited Liability Company

- a) A copy of its operating agreement, if any, and all amendments, supplements and/or modifications thereto, certified by the appropriate manager or member.
- b) If a domestic Limited Liability Company, a copy of its Articles of Organization and all amendments thereto with the appropriate filing stamps.
- c) If the Limited Liability Company is member-managed, a full and complete current list of members certified by the appropriate manager or member.
- d) A current dated certificate of good standing from the proper governmental authority of the state in which the entity is currently domiciled.
- e) If less than all members, or managers, as appropriate, will be executing the closing documents, furnish evidence of the authority of those signing.
- f) If Limited Liability Company is a Single Member Entity, a Statement of Information for the Single Member will be required.
- g) Each member and manager of the LLC without an Operating Agreement must execute in the presence of a notary public the Certificate of California LLC (Without an Operating Agreement) Status and Authority form.
- 2. Prior to the close of escrow, the Company requires a Statement of Information to be completed by the following party(s),

Party(s): All Parties

The Company reserves the right to add additional items or make further requirements after review of the requested Statement of Information.

3. Furnish for review a full and complete copy of any unrecorded agreement, contract, license and/or lease together with all supplements, assignments and amendments thereto, prior to the close of this transaction.

The Company reserves the right to add additional items or make further requirements after review of the requested documentation.

4. Unrecorded matters which may be disclosed by an Owner's Affidavit or Declaration. A form of the Owner's Affidavit/Declaration is attached to this Preliminary Report/Commitment. This Affidavit/Declaration is to be completed by the record owner of the land and submitted for review prior to the closing of this transaction. Your prompt attention to this requirement will help avoid delays in the closing of this transaction. Thank you.

The Company reserves the right to add additional items or make further requirements after review of the requested Affidavit/Declaration.

### **END OF REQUIREMENTS**

Fidelity National Title Company Order No.: 995-30106762-2AA

### INFORMATIONAL NOTES SECTION

1. Property taxes, including any personal property taxes and any assessments collected with taxes, are paid. For proration purposes the amounts were:

 Tax Identification No.:
 504-073-001

 Fiscal Year:
 2022-2023

 1st Installment:
 \$13,484.63

 2nd Installment:
 \$13,484.63

 Exemption:
 \$0.00

 Code Area:
 011-060

- 2. None of the items shown in this report will cause the Company to decline to attach CLTA Endorsement Form 100 to an Extended Coverage Loan Policy, when issued.
- 3. The Company is not aware of any matters which would cause it to decline to attach CLTA Endorsement Form 116 indicating that there is located on said Land a Commercial property, known as 2525 North Palm Canyon Drive, located within the city of Palm Springs, California, 92262, to an Extended Coverage Loan Policy.
- 4. The policy of title insurance will include an arbitration provision. The Company or the insured may demand arbitration. Arbitrable matters may include, but are not limited to, any controversy or claim between the Company and the insured arising out of or relating to this policy, any service of the Company in connection with its issuance or the breach of a policy provision or other obligation. Please ask your escrow or title officer for a sample copy of the policy to be issued if you wish to review the arbitration provisions and any other provisions pertaining to your Title Insurance coverage.
- 5. Notice: Please be aware that due to the conflict between federal and state laws concerning the cultivation, distribution, manufacture or sale of marijuana, the Company is not able to close or insure any transaction involving Land that is associated with these activities.
- 6. Pursuant to Government Code Section 27388.1, as amended and effective as of 1-1-2018, a Documentary Transfer Tax (DTT) Affidavit may be required to be completed and submitted with each document when DTT is being paid or when an exemption is being claimed from paying the tax. If a governmental agency is a party to the document, the form will not be required. DTT Affidavits may be available at a Tax Assessor-County Clerk-Recorder.
- 7. The following Exclusion(s) are added to preliminary reports, commitments and will be included as an endorsement in the following policies:
  - A. 2006 ALTA Owner's Policy (06-17-06).
    - Defects, liens, encumbrances, adverse claims, notices, or other matters not appearing in the Public Records but that would be disclosed by an examination of any records maintained by or on behalf of a Tribe or on behalf of its members.
  - B. 2006 ALTA Loan Policy (06-17-06).
    - 8. Defects, liens, encumbrances, adverse claims, notices, or other matters not appearing in the Public Records but that would be disclosed by an examination of any records maintained by or on behalf of a Tribe or on behalf of its members.
    - 9. Any claim of invalidity, unenforceability, or lack of priority of the lien of the Insured Mortgage based on the application of a Tribe's law resulting from the failure of the Insured Mortgage to specify State law as the governing law with respect to the lien of the Insured Mortgage.
  - C. ALTA Homeowner's Policy of Title Insurance (12-02-13) and CLTA Homeowner's Policy of Title Insurance (12-02-13).

## INFORMATIONAL NOTES (Continued)

10. Defects, liens, encumbrances, adverse claims, notices, or other matters not appearing in the Public Records but that would be disclosed by an examination of any records maintained by or on behalf of a Tribe or on behalf of its members.

Fidelity National Title Company Order No.: 995-30106762-2AA

- D. ALTA Expanded Coverage Residential Loan Policy Assessments Priority (04-02-15).
  - 12. Defects, liens, encumbrances, adverse claims, notices, or other matters not appearing in the Public Records but that would be disclosed by an examination of any records maintained by or on behalf of a Tribe or on behalf of its members.
  - 13. Any claim of invalidity, unenforceability, or lack of priority of the lien of the Insured Mortgage based on the application of a Tribe's law resulting from the failure of the Insured Mortgage to specify State law as the governing law with respect to the lien of the Insured Mortgage.
- E. CLTA Standard Coverage Policy 1990 (11-09-18).
  - 7. Defects, liens, encumbrances, adverse claims, notices, or other matters not appearing in the public records but that would be disclosed by an examination of any records maintained by or on behalf of a tribe or on behalf of its members.
  - 8. Any claim of invalidity, unenforceability, or lack of priority of the lien of the insured mortgage based on the application of a tribe's law resulting from the failure of the insured mortgage to specify state law as the governing law with respect to the lien of the insured mortgage.
- 8. There are NO conveyances affecting said Land recorded within 24 months of the date of this report.

### **END OF INFORMATIONAL NOTES**

Amy Andries (MA-LA)/ah1



## Wire Fraud Alert

This Notice is not intended to provide legal or professional advice. If you have any questions, please consult with a lawyer.

All parties to a real estate transaction are targets for wire fraud and many have lost hundreds of thousands of dollars because they simply relied on the wire instructions received via email, without further verification. If funds are to be wired in conjunction with this real estate transaction, we strongly recommend verbal verification of wire instructions through a known, trusted phone number prior to sending funds.

In addition, the following non-exclusive self-protection strategies are recommended to minimize exposure to possible wire fraud.

- **NEVER RELY** on emails purporting to change wire instructions. Parties to a transaction rarely change wire instructions in the course of a transaction.
- ALWAYS VERIFY wire instructions, specifically the ABA routing number and account number, by calling the party who sent the instructions to you. DO NOT use the phone number provided in the email containing the instructions, use phone numbers you have called before or can otherwise verify. Obtain the phone number of relevant parties to the transaction as soon as an escrow account is opened. DO NOT send an email to verify as the email address may be incorrect or the email may be intercepted by the fraudster.
- USE COMPLEX EMAIL PASSWORDS that employ a combination of mixed case, numbers, and symbols. Make
  your passwords greater than eight (8) characters. Also, change your password often and do NOT reuse the same
  password for other online accounts.
- **USE MULTI-FACTOR AUTHENTICATION** for email accounts. Your email provider or IT staff may have specific instructions on how to implement this feature.

For more information on wire-fraud scams or to report an incident, please refer to the following links:

Federal Bureau of Investigation: http://www.fbi.gov

Internet Crime Complaint Center: http://www.ic3.gov

Wire Fraud Alert Original Effective Date: 5/11/2017 Current Version Date: 5/11/2017 Page 1

WIRE0016 (DSI Rev. 12/07/17)

### **Notice of Available Discounts**

Pursuant to Section 2355.3 in Title 10 of the California Code of Regulations Fidelity National Financial, Inc. and its subsidiaries ("FNF") must deliver a notice of each discount available under our current rate filing along with the delivery of escrow instructions, a preliminary report or commitment. Please be aware that the provision of this notice does not constitute a waiver of the consumer's right to be charged the filed rate. As such, your transaction may not qualify for the below discounts.

You are encouraged to discuss the applicability of one or more of the below discounts with a Company representative. These discounts are generally described below; consult the rate manual for a full description of the terms, conditions and requirements for such discount. These discounts only apply to transactions involving services rendered by the FNF Family of Companies. This notice only applies to transactions involving property improved with a one-to-four family residential dwelling.

Not all discounts are offered by every FNF Company. The discount will only be applicable to the FNF Company as indicated by the named discount.

### **FNF Underwritten Title Company**

CTC - Chicago Title company

CLTC - Commonwealth Land Title Company

FNTC – Fidelity National Title Company of California

FNTCCA - Fidelity National Title Company of California

TICOR - Ticor Title Company of California

LTC – Lawyer's Title Company

SLTC - ServiceLink Title Company

### **Underwritten by FNF Underwriters**

CTIC - Chicago Title Insurance Company

CLTIC - Commonwealth Land Title Insurance Company

FNTIC – Fidelity National Title Insurance Company

FNTIC - Fidelity National Title Insurance Company

CTIC - Chicago Title Insurance Company

CLTIC - Commonwealth Land Title Insurance Company

Last Saved: September 1, 2023 by AH1

Escrow No.: 30106762-995-MAL-2AA

CTIC - Chicago Title Insurance Company

### **Available Discounts**

### **DISASTER LOANS (CTIC, CLTIC, FNTIC)**

The charge for a Lender's Policy (Standard or Extended coverage) covering the financing or refinancing by an owner of record, within twenty-four (24) months of the date of a declaration of a disaster area by the government of the United States or the State of California on any land located in said area, which was partially or totally destroyed in the disaster, will be fifty percent (50%) of the appropriate title insurance rate.

### **CHURCHES OR CHARITABLE NON-PROFIT ORGANIZATIONS (CTIC, FNTIC)**

On properties used as a church or for charitable purposes within the scope of the normal activities of such entities, provided said charge is normally the church's obligation the charge for an owner's policy shall be fifty percent (50%) to seventy percent (70%) of the appropriate title insurance rate, depending on the type of coverage selected. The charge for a lender's policy shall be forty (40%) to fifty percent (50%) of the appropriate title insurance rate, depending on the type of coverage selected.

## **ATTACHMENT ONE**

### CALIFORNIA LAND TITLE ASSOCIATION STANDARD COVERAGE POLICY – 1990 (11-09-18)

### **EXCLUSIONS FROM COVERAGE**

The following matters are expressly excluded from the coverage of this policy and the Company will not pay loss or damage, costs, attorneys' fees or expenses which arise by reason of:

- 1. (a) Any law, ordinance or governmental regulation (including but not limited to building or zoning laws, ordinances, or regulations) restricting, regulating, prohibiting or relating (i) the occupancy, use, or enjoyment of the land; (ii) the character, dimensions or location of any improvement now or hereafter erected on the land; (iii) a separation in ownership or a change in the dimensions or area of the land or any parcel of which the land is or was a part; or (iv) environmental protection, or the effect of any violation of these laws, ordinances or governmental regulations, except to the extent that a notice of the enforcement thereof or a notice of a defect, lien, or encumbrance resulting from a violation or alleged violation affecting the land has been recorded in the public records at Date of Policy.
  - (b) Any governmental police power not excluded by (a) above, except to the extent that a notice of the exercise thereof or notice of a defect, lien or encumbrance resulting from a violation or alleged violation affecting the land has been recorded in the public records at Date of Policy.
- 2. Rights of eminent domain unless notice of the exercise thereof has been recorded in the public records at Date of Policy, but not excluding from coverage any taking which has occurred prior to Date of Policy which would be binding on the rights of a purchaser for value without knowledge.
- 3. Defects, liens, encumbrances, adverse claims or other matters:
  - (a) whether or not recorded in the public records at Date of Policy, but created, suffered, assumed or agreed to by the insured claimant;
  - (b) not known to the Company, not recorded in the public records at Date of Policy, but known to the insured claimant and not disclosed in writing to the Company by the insured claimant prior to the date the insured claimant became an insured under this policy;
  - (c) resulting in no loss or damage to the insured claimant;
  - (d) attaching or created subsequent to Date of Policy; or
  - (e) resulting in loss or damage which would not have been sustained if the insured claimant had paid value for the insured mortgage or for the estate or interest insured by this policy.
- 4. Unenforceability of the lien of the insured mortgage because of the inability or failure of the insured at Date of Policy, or the inability or failure of any subsequent owner of the indebtedness, to comply with the applicable doing business laws of the state in which the land is situated.
- 5. Invalidity or unenforceability of the lien of the insured mortgage, or claim thereof, which arises out of the transaction evidenced by the insured mortgage and is based upon usury or any consumer credit protection or truth in lending law.
- 6. Any claim, which arises out of the transaction vesting in the insured the estate of interest insured by this policy or the transaction creating the interest of the insured lender, by reason of the operation of federal bankruptcy, state insolvency or similar creditors' rights laws.

### **EXCEPTIONS FROM COVERAGE - SCHEDULE B. PART I**

This policy does not insure against loss or damage (and the Company will not pay costs, attorneys' fees or expenses) which arise by reason of:

- 1. Taxes or assessments which are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real property or by the public records.
  - Proceedings by a public agency which may result in taxes or assessments, or notices of such proceedings, whether or not shown by the records of such agency or by the public records.
- Any facts, rights, interests, or claims which are not shown by the public records but which could be ascertained by an inspection of the land or which may be asserted by persons in possession thereof.
- 3. Easements, liens or encumbrances, or claims thereof, not shown by the public records.
- 4. Discrepancies, conflicts in boundary lines, shortage in area, encroachments, or any other facts which a correct survey would disclose, and which are not shown by the public records.
- 5. (a) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (c) water rights, claims or title to water, whether or not the matters excepted under (a), (b) or (c) are shown by the public records.
- 6. Any lien or right to a lien for services, labor or material unless such lien is shown by the public records at Date of Policy.

### **EXCEPTIONS FROM COVERAGE - SCHEDULE B, PART II**

(Variable exceptions such as taxes, easements, CC&R's, etc., are inserted here)

## CALIFORNIA LAND TITLE ASSOCIATION STANDARD COVERAGE OWNER'S POLICY (02-04-22)

### **EXCLUSIONS FROM COVERAGE**

The following matters are excluded from the coverage of this policy, and the Company will not pay loss or damage, costs, attorneys' fees, or expenses that arise by reason of:

- a. any law, ordinance, permit, or governmental regulation (including those relating to building and zoning) that restricts, regulates, prohibits, or relates to:
  - i. the occupancy, use, or enjoyment of the Land;
  - ii. the character, dimensions, or location of any improvement on the Land;
  - iii. the subdivision of land; or
  - iv. environmental remediation or protection.
  - b. any governmental forfeiture, police, regulatory, or national security power.
  - c. the effect of a violation or enforcement of any matter excluded under Exclusion 1.a. or 1.b. Exclusion 1 does not modify or limit the coverage provided under Covered Risk 5 or 6.
- 2. Any power of eminent domain. Exclusion 2 does not modify or limit the coverage provided under Covered Risk 7.
- 3. Any defect, lien, encumbrance, adverse claim, or other matter:

- a. created, suffered, assumed, or agreed to by the Insured Claimant;
- b. not Known to the Company, not recorded in the Public Records at the Date of Policy, but Known to the Insured Claimant and not disclosed in writing to the Company by the Insured Claimant prior to the date the Insured Claimant became an Insured under this policy;
- c. resulting in no loss or damage to the Insured Claimant;
- d. attaching or created subsequent to the Date of Policy (Exclusion 3.d. does not modify or limit the coverage provided under Covered Risk 9 or 10); or
- e. resulting in loss or damage that would not have been sustained if consideration sufficient to qualify the Insured named in Schedule A as a bona fide purchaser had been given for the Title at the Date of Policy.
- 4. Any claim, by reason of the operation of federal bankruptcy, state insolvency, or similar creditors' rights law, that the transaction vesting the Title as shown in Schedule A is a:
  - a. fraudulent conveyance or fraudulent transfer;
  - b. voidable transfer under the Uniform Voidable Transactions Act. or
  - c. preferential transfer:
    - i. to the extent the instrument of transfer vesting the Title as shown in Schedule A is not a transfer made as a contemporaneous exchange for new value: or
  - ii. for any other reason not stated in Covered Risk 9.b.
- 5. Any claim of a PACA-PSA Trust. Exclusion 5 does not modify or limit the coverage provided under Covered Risk 8.
- 6. Any lien on the Title for real estate taxes or assessments imposed or collected by a governmental authority that becomes due and payable after the Date of Policy. Exclusion 6 does not modify or limit the coverage provided under Covered Risk 2.b.
- 7. Any discrepancy in the quantity of the area, square footage, or acreage of the Land or of any improvement to the Land.

### **EXCEPTIONS FROM COVERAGE**

Some historical land records contain Discriminatory Covenants that are illegal and unenforceable by law. This policy treats any Discriminatory Covenant in a document referenced in Schedule B as if each Discriminatory Covenant is redacted, repudiated, removed, and not republished or recirculated. Only the remaining provisions of the document are excepted from coverage.

This policy does not insure against loss or damage and the Company will not pay costs, attorneys' fees, or expenses resulting from the terms and conditions of any lease or easement identified in Schedule A, and the following matters:

### **PART I**

- (a) Taxes or assessments that are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real
  property or by the Public Records; (b) proceedings by a public agency that may result in taxes or assessments, or notices of such proceedings,
  whether or not shown by the records of such agency or by the Public Records.
- 2. Any facts, rights, interests, or claims that are not shown by the Public Records at Date of Policy but that could be (a) ascertained by an inspection of the Land, or (b) asserted by persons or parties in possession of the Land.
- 3. Easements, liens or encumbrances, or claims thereof, not shown by the Public Records at Date of Policy.
- 4. Any encroachment, encumbrance, violation, variation, easement, or adverse circumstance affecting the Title that would be disclosed by an accurate and complete land survey of the Land and not shown by the Public Records at Date of Policy.
- 5. (a) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (c) water rights, claims or title to water, whether or not the matters excepted under (a), (b), or (c) are shown by the Public Records.
- 6. Any lien or right to a lien for services, labor, material or equipment unless such lien is shown by the Public Records at Date of Policy.
- 7. Any claim to (a) ownership of or rights to minerals and similar substances, including but not limited to ores, metals, coal, lignite, oil, gas, uranium, clay, rock, sand, and gravel located in, on, or under the Land or produced from the Land, whether such ownership or rights arise by lease, grant, exception, conveyance, reservation, or otherwise; and (b) any rights, privileges, immunities, rights of way, and easements associated therewith or appurtenant thereto, whether or not the interests or rights excepted in (a) or (b) appear in the Public Records or are shown in Schedule B.

### PART II

(Variable exceptions such as taxes, easements, CC&R's, etc., are inserted here)

## CLTA/ALTA HOMEOWNER'S POLICY OF TITLE INSURANCE (07-01-2021)

### **EXCLUSIONS FROM COVERAGE**

The following matters are excluded from the coverage of this policy and We will not pay loss or damage, costs, attorneys' fees, or expenses that arise by reason of:

- 1. a. any law, ordinance, permit, or governmental regulation (including those relating to building and zoning) that restricts, regulates, prohibits, or relates to:
  - i. the occupancy, use, or enjoyment of the Land;
  - ii. the character, dimensions, or location of any improvement on the Land;
  - iii. the subdivision of land; or
  - iv. environmental remediation or protection.
  - b. any governmental forfeiture, police, or regulatory, or national security power.
  - c. the effect of a violation or enforcement of any matter excluded under Exclusion 1.a. or 1.b. Exclusion 1 does not modify or limit the coverage provided under Covered Risk 8.a., 14, 15, 16, 18, 19, 20, 23, or 27.
- 2. Any power to take the Land by condemnation. Exclusion 2 does not modify or limit the coverage provided under Covered Risk 17.
- 3. Any defect, lien, encumbrance, adverse claim, or other matter:
  - a. created, suffered, assumed, or agreed to by You;
  - b. not Known to Us, not recorded in the Public Records at the Date of Policy, but Known to You and not disclosed in writing to Us by You prior to the date You became an Insured under this policy;
  - c. resulting in no loss or damage to You;

- d. attaching or created subsequent to the Date of Policy (Exclusion 3.d. does not modify or limit the coverage provided under Covered Risk 5, 8.f., 25, 26, 27, 28, or 32); or
- e. resulting in loss or damage that would not have been sustained if You paid consideration sufficient to qualify You as a bona fide purchaser of the Title at the Date of Policy.
- Lack of a right:
  - a. to any land outside the area specifically described and referred to in Item 3 of Schedule A; and
  - b. in any street, road, avenue, alley, lane, right-of-way, body of water, or waterway that abut the Land.
  - Exclusion 4 does not modify or limit the coverage provided under Covered Risk 11 or 21.
- 5. The failure of Your existing structures, or any portion of Your existing structures, to have been constructed before, on, or after the Date of Policy in accordance with applicable building codes. Exclusion 5 does not modify or limit the coverage provided under Covered Risk 14 or 15.
- 6. Any claim, by reason of the operation of federal bankruptcy, state insolvency, or similar creditors' rights law, that the transfer of the Title to You is a:
  - a. fraudulent conveyance or fraudulent transfer;
  - b. voidable transfer under the Uniform Voidable Transactions Act, or
  - c. preferential transfer:
    - i. to the extent the instrument of transfer vesting the Title as shown in Schedule A is not a transfer made as a contemporaneous exchange for new value; or
    - ii. for any other reason not stated in Covered Risk 30.
- 7. Contamination, explosion, fire, flooding, vibration, fracturing, earthquake, or subsidence.
- 8. Negligence by a person or an entity exercising a right to extract or develop oil, gas, minerals, groundwater, or any other subsurface substance.
- 9. Any lien on Your Title for real estate taxes or assessments imposed or collected by a governmental authority that becomes due and payable after the Date of Policy. Exclusion 9 does not modify or limit the coverage provided under Covered Risk 8.a. or 27.
- 10. Any discrepancy in the quantity of the area, square footage, or acreage of the Land or of any improvement to the Land.

### **LIMITATIONS ON COVERED RISKS**

Your insurance for the following Covered Risks is limited on the Owner's Coverage Statement as follows:

• For Covered Risk 16, 18, 19, and 21 Your Deductible Amount and Our Maximum Dollar Limit of Liability shown in Schedule A.

The deductible amounts and maximum dollar limits shown on Schedule A are as follows:

		Our Maximum Dollar
	Your Deductible Amount	<u>Limit of Liability</u>
Covered Risk 16:	1.00% of Policy Amount Shown in Schedule A or \$2,500.00 (whichever is less)	\$10,000.00
	,	
Covered Risk 18:	1.00% of Policy Amount Shown in Schedule A or \$5,000.00 (whichever is less)	\$25,000.00
Covered Risk 19:	1.00% of Policy Amount Shown in Schedule A or \$5,000.00 (whichever is less)	\$25,000.00
Covered Risk 21:	1.00% of Policy Amount Shown in Schedule A or \$2,500.00 (whichever is less)	\$5,000.00

### **CLTA/ALTA HOMEOWNER'S POLICY OF TITLE INSURANCE (12-02-13)**

### **EXCLUSIONS**

In addition to the Exceptions in Schedule B, You are not insured against loss, costs, attorneys' fees, and expenses resulting from:

- Governmental police power, and the existence or violation of those portions of any law or government regulation concerning:
  - a. building;
  - b. zoning;
  - c. land use;
  - d. improvements on the Land;
  - e. land division; and
  - f. environmental protection.
  - This Exclusion does not limit the coverage described in Covered Risk 8.a., 14, 15, 16, 18, 19, 20, 23 or 27.
- 2. The failure of Your existing structures, or any part of them, to be constructed in accordance with applicable building codes. This Exclusion does not limit the coverage described in Covered Risk 14 or 15.
- 3. The right to take the Land by condemning it. This Exclusion does not limit the coverage described in Covered Risk 17.
- 4. Risks:
  - a. that are created, allowed, or agreed to by You, whether or not they are recorded in the Public Records;
  - b. that are Known to You at the Policy Date, but not to Us, unless they are recorded in the Public Records at the Policy Date;
  - c. that result in no loss to You; or
  - d. that first occur after the Policy Date this does not limit the coverage described in Covered Risk 7, 8.e., 25, 26, 27 or 28.
- . Failure to pay value for Your Title.
- 6. Lack of a right:
  - a. to any land outside the area specifically described and referred to in paragraph 3 of Schedule A; and
  - b. in streets, alleys, or waterways that touch the Land.
  - This Exclusion does not limit the coverage described in Covered Risk 11 or 21.
- 7. The transfer of the Title to You is invalid as a preferential transfer or as a fraudulent transfer or conveyance under federal bankruptcy, state insolvency, or similar creditors' rights laws.
- 8. Contamination, explosion, fire, flooding, vibration, fracturing, earthquake, or subsidence.
- 9. Negligence by a person or an Entity exercising a right to extract or develop minerals, water, or any other substances.

### LIMITATIONS ON COVERED RISKS

Your insurance for the following Covered Risks is limited on the Owner's Coverage Statement as follows:

For Covered Risk 16, 18, 19, and 21 Your Deductible Amount and Our Maximum Dollar Limit of Liability shown in Schedule A.

The deductible amounts and maximum dollar limits shown on Schedule A are as follows:

Our Maximum Dollar

Your Deductible Amount Limit of Liability \$10,000.00

1.00% of Policy Amount Shown in Schedule A or \$2,500.00

(whichever is less)

Covered Risk 16:

Covered Risk 18: 1.00% of Policy Amount Shown in Schedule A or \$5,000.00 \$25,000.00

(whichever is less)

Covered Risk 19: 1.00% of Policy Amount Shown in Schedule A or \$5,000.00 \$25,000.00

(whichever is less)

1.00% of Policy Amount Shown in Schedule A or \$2,500.00 Covered Risk 21: \$5.000.00

(whichever is less)

### **ALTA OWNER'S POLICY (07-01-2021)**

### **EXCLUSIONS FROM COVERAGE**

The following matters are excluded from the coverage of this policy, and the Company will not pay loss or damage, costs, attorneys' fees, or expenses that arise by reason of:

- any law, ordinance, permit, or governmental regulation (including those relating to building and zoning) that restricts, regulates, prohibits, or a. relates to:
  - the occupancy, use, or enjoyment of the Land;
  - the character, dimensions, or location of any improvement on the Land;
  - the subdivision of land; or
  - environmental remediation or protection.
  - any governmental forfeiture, police, regulatory, or national security power.
  - the effect of a violation or enforcement of any matter excluded under Exclusion 1.a. or 1.b. Exclusion 1 does not modify or limit the coverage provided under Covered Risk 5 or 6.
- Any power of eminent domain. Exclusion 2 does not modify or limit the coverage provided under Covered Risk 7.
- Any defect, lien, encumbrance, adverse claim, or other matter:
  - created, suffered, assumed, or agreed to by the Insured Claimant:
  - not Known to the Company, not recorded in the Public Records at the Date of Policy, but Known to the Insured Claimant and not disclosed in writing to the Company by the Insured Claimant prior to the date the Insured Claimant became an Insured under this policy;
  - resulting in no loss or damage to the Insured Claimant;
  - attaching or created subsequent to the Date of Policy (Exclusion 3.d. does not modify or limit the coverage provided under Covered Risk 9 or d
  - resulting in loss or damage that would not have been sustained if consideration sufficient to qualify the Insured named in Schedule A as a bona fide purchaser had been given for the Title at the Date of Policy.
- Any claim, by reason of the operation of federal bankruptcy, state insolvency, or similar creditors' rights law, that the transaction vesting the Title as shown in Schedule A is a:
  - fraudulent conveyance or fraudulent transfer;
  - voidable transfer under the Uniform Voidable Transactions Act; or
  - preferential transfer:
    - to the extent the instrument of transfer vesting the Title as shown in Schedule A is not a transfer made as a contemporaneous exchange for new value; or
    - for any other reason not stated in Covered Risk 9.b.
  - Any claim of a PACA-PSA Trust. Exclusion 5 does not modify or limit the coverage provided under Covered Risk 8.
  - Any lien on the Title for real estate taxes or assessments imposed or collected by a governmental authority that becomes due and payable after the Date of Policy. Exclusion 6 does not modify or limit the coverage provided under Covered Risk 2.b.
  - Any discrepancy in the quantity of the area, square footage, or acreage of the Land or of any improvement to the Land.

### **EXCEPTIONS FROM COVERAGE**

Some historical land records contain Discriminatory Covenants that are illegal and unenforceable by law. This policy treats any Discriminatory Covenant in a document referenced in Schedule B as if each Discriminatory Covenant is redacted, removed, and not republished or recirculated. Only the remaining provisions of the document are excepted from coverage.

This policy does not insure against loss or damage and the Company will not pay costs, attorneys' fees, or expenses resulting from the terms and conditions of any lease or easement identified in Schedule A, and the following matters:

NOTE: The 2021 ALTA Owner's Policy may be issued to afford either Standard Coverage or Extended Coverage. In addition to variable exceptions such as taxes, easements, CC&R's, etc., the Exceptions from Coverage in a Standard Coverage policy will also include the Western Regional Standard Coverage Exceptions listed as 1 through 7 below:

- 1. (a) Taxes or assessments that are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real property or by the Public Records; (b) proceedings by a public agency that may result in taxes or assessments, or notices of such proceedings, whether or not shown by the records of such agency or by the Public Records.
- Any facts, rights, interests, or claims that are not shown by the Public Records at Date of Policy but that could be (a) ascertained by an inspection of the Land or (b) asserted by persons or parties in possession of the Land.
- Easements, liens or encumbrances, or claims thereof, not shown by the Public Records at Date of Policy.
- Any encroachment, encumbrance, violation, variation, easement, or adverse circumstance affecting the Title that would be disclosed by an accurate and complete land survey of the Land and not shown by the Public Records at Date of Policy.
- (a) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (c) water rights, claims or title to water, whether or not the matters excepted under (a), (b), or (c) are shown by the Public Records.
- Any lien or right to a lien for services, labor, material or equipment unless such lien is shown by the Public Records at Date of Policy.
- Any claim to (a) ownership of or rights to minerals and similar substances, including but not limited to ores, metals, coal, lignite, oil, gas, uranium, clay, rock, sand, and gravel located in, on, or under the Land or produced from the Land, whether such ownership or rights arise by lease, grant, exception, conveyance, reservation, or otherwise; and (b) any rights, privileges, immunities, rights of way, and easements associated therewith or appurtenant thereto, whether or not the interests or rights excepted in (a) or (b) appear in the Public Records or are shown in Schedule B

### 2006 ALTA OWNER'S POLICY (06-17-06)

### **EXCLUSIONS FROM COVERAGE**

The following matters are expressly excluded from the coverage of this policy, and the Company will not pay loss or damage, costs, attorneys' fees, or expenses that arise by reason of:

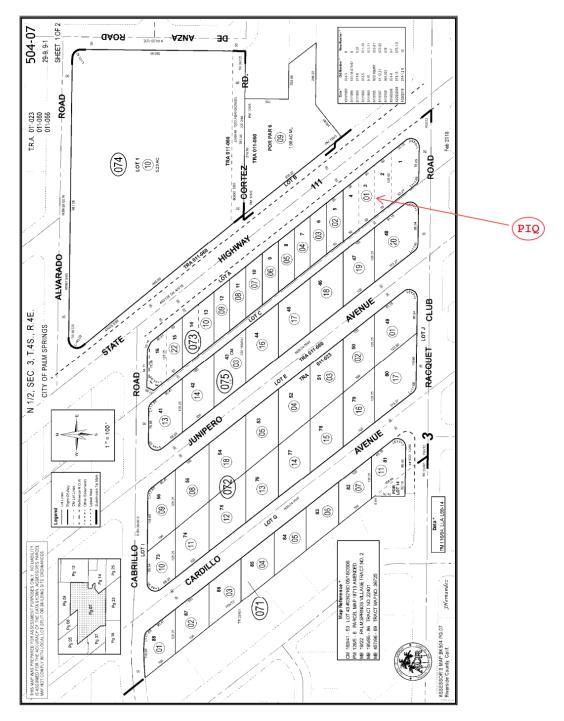
- 1. (a) Any law, ordinance, permit, or governmental regulation (including those relating to building and zoning) restricting, regulating, prohibiting, or relating to
  - (i) the occupancy, use, or enjoyment of the Land;
  - (ii) the character, dimensions, or location of any improvement erected on the Land;
  - (iii) the subdivision of land; or
  - (iv) environmental protection;
  - or the effect of any violation of these laws, ordinances, or governmental regulations. This Exclusion 1(a) does not modify or limit the coverage provided under Covered Risk 5.
  - b) Any governmental police power. This Exclusion 1(b) does not modify or limit the coverage provided under Covered Risk 6.
- Rights of eminent domain. This Exclusion does not modify or limit the coverage provided under Covered Risk 7 or 8.
- 3. Defects, liens, encumbrances, adverse claims, or other matters
  - (a) created, suffered, assumed, or agreed to by the Insured Claimant;
  - (b) not Known to the Company, not recorded in the Public Records at Date of Policy, but Known to the Insured Claimant and not disclosed in writing to the Company by the Insured Claimant prior to the date the Insured Claimant became an Insured under this policy;
  - (c) resulting in no loss or damage to the Insured Claimant;
  - (d) attaching or created subsequent to Date of Policy (however, this does not modify or limit the coverage provided under Covered Risk 9 and 10); or
  - (e) resulting in loss or damage that would not have been sustained if the Insured Claimant had paid value for the Title.
- 4. Any claim, by reason of the operation of federal bankruptcy, state insolvency, or similar creditors' rights laws, that the transaction vesting the Title as shown in Schedule A, is
  - (a) a fraudulent conveyance or fraudulent transfer; or
  - (b) a preferential transfer for any reason not stated in Covered Risk 9 of this policy.
- 5. Any lien on the Title for real estate taxes or assessments imposed by governmental authority and created or attaching between Date of Policy and the date of recording of the deed or other instrument of transfer in the Public Records that vests Title as shown in Schedule A.

### **EXCEPTIONS FROM COVERAGE**

This policy does not insure against loss or damage, and the Company will not pay costs, attorneys' fees or expenses, that arise by reason of:

NOTE: The 2006 ALTA Owner's Policy may be issued to afford either Standard Coverage or Extended Coverage. In addition to variable exceptions such as taxes, easements, CC&R's, etc., the Exceptions from Coverage in a Standard Coverage policy will also include the Western Regional Standard Coverage Exceptions listed below as 1 through 7 below:

- (a) Taxes or assessments that are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real
  property or by the Public Records; (b) proceedings by a public agency that may result in taxes or assessments, or notices of such
  proceedings, whether or not shown by the records of such agency or by the Public Records.
- 2. Any facts, rights, interests, or claims that are not shown by the Public Records at Date of Policy but that could be (a) ascertained by an inspection of the Land, or (b) asserted by persons or parties in possession of the Land.
- 3. Easements, liens or encumbrances, or claims thereof, not shown by the Public Records at Date of Policy.
- 4. Any encroachment, encumbrance, violation, variation, easement, or adverse circumstance affecting the Title that would be disclosed by an accurate and complete land survey of the Land and not shown by the Public Records at Date of Policy.
- 5. (a) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (c) water rights, claims or title to water, whether or not the matters excepted under (a), (b), or (c) are shown by the Public Records.
- 6. Any lien or right to a lien for services, labor, material or equipment unless such lien is shown by the Public Records at Date of Policy.
- 7. Any claim to (a) ownership of or rights to minerals and similar substances, including but not limited to ores, metals, coal, lignite, oil, gas, uranium, clay, rock, sand, and gravel located in, on, or under the Land or produced from the Land, whether such ownership or rights arise by lease, grant, exception, conveyance, reservation, or otherwise; and (b) any rights, privileges, immunities, rights of way, and easements associated therewith or appurtenant thereto, whether or not the interests or rights excepted in (a) or (b) appear in the Public Records or are shown in Schedule B.



This map/plat is being furnished as an aid in locating the herein described Land in relation to adjoining streets, natural boundaries and other land, and is not a survey of the land depicted. Except to the extent a policy of title insurance is expressly modified by endorsement, if any, the Company does not insure dimensions, distances, location of easements, acreage or other matters shown thereon.

## **OWNER'S DECLARATION**

30106762-995-MAL-2AA Escrow No.: Property Address: 2525 North Palm Canyon Drive

Palm Springs, CA 92262

	The undersigned	hereby	declares	as	follows:
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The u	ndersign	ed hereby declares as follows:				
1.	(Fill in	the applicable paragraph and strike the other)				
	a.	Declarant ("Owner") is the owner or lessee, as the case may be, of certain premises located at 2525 North Palm Canyon Drive, Palm Springs, CA 92262, further described as follows: See Preliminary Report/Commitment No. for full legal description (the "Land").				
	b.	Declarant is the of of of ("Owner"), which is the owner or lessee, as the case may be, of certain premises located at 2525				
		("Owner"), which is the owner or lessee, as the case may be, of certain premises located at 2525 North Palm Canyon Drive, Palm Springs, CA 92262, further described as follows: See Preliminary Report/Commitment No. for full legal description (the "Land").				
2.	(Fill in	the applicable paragraph and strike the other)				
	a.	During the period of six months immediately preceding the date of this declaration no work has been done, no surveys or architectural or engineering plans have been prepared, and no materials have been furnished in connection with the erection, equipment, repair, protection or removal of any building or other structure on the Land or in connection with the improvement of the Land in any manner whatsoever.				
	b.	During the period of six months immediately preceding the date of this declaration certain work has been done and materials furnished in connection with upon the Land in the approximate total sum of \$, but no work whatever remains to be done and no materials remain to be furnished to complete the construction in full compliance with the plans and specifications, nor are there any unpaid bills incurred for labor and materials used in making such improvements or repairs upon the Land, or for the services of architects, surveyors or engineers, except as follows: Owner, by the undersigned Declarant, agrees to and does hereby indemnify and hold harmless Fidelity National Title Company against any and all claims arising therefrom.				
3.	Owner has not previously conveyed the Land; is not a debtor in bankruptcy (and if a partnership, the general partner thereof is not a debtor in bankruptcy); and has not received notice of any pending court action affecting the title to the Land.					
4.	Except as shown in the above-referenced Preliminary Report/Commitment, there are no unpaid or unsatisfied mortgages, deeds of trust, Uniform Commercial Code financing statements, regular assessments, special assessments, periodic assessments or any assessment from any source, claims of lien, special assessments, or taxes that constitute a lien against the Land or that affect the Land but have not been recorded in the public records. There are no violations of the covenants, conditions and restrictions as shown in the above-referenced Preliminary Report/Commitment.					
5.	The Land is currently in use as; occupy/occupies the Land; and the following are all of the leases or other occupancy rights affecting the Land:					
6.		are no other persons or entities that assert an ownership interest in the Land, nor are there unrecorded nents, claims of easement, or boundary disputes that affect the Land.				
7.	There	are no outstanding options to purchase or rights of first refusal affecting the Land.				
8.		en the most recent Effective Date of the above-referenced Preliminary Report/Commitment and the date ording of the Insured Instrument(s), Owner has not taken or allowed, and will not take or allow, any action				

Owner's Declaration Printed: 6/27/2017 2:26 PM by <<User Initials>> MISC0220 (DSI Rev. 10/17/17) Page 2

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or inaction to encumber or otherwise affect title to the Land.

This declaration is made with the intention that Fidelity National Title Company (the "Company") and its policy issuing agents will rely upon it in issuing their title insurance policies and endorsements. Owner, by the undersigned Declarant agrees to indemnify the Company against loss or damage (including attorneys fees, expenses, and costs) incurred by the Company as a result of any untrue statement made herein.
I declare under penalty of perjury that the foregoing is true and correct and that this declaration was executed on at
Signature:

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## 

(As required by the Civil Code) (C.A.R. Form AD, Revised 12/21)

(If checked) This form is being provided in connection with a transaction for a leasehold interest exceeding one year as per Civil Code section 2079.13(j), (k), and (l).

When you enter into a discussion with a real estate agent regarding a real estate transaction, you should from the outset understand what type of agency relationship or representation you wish to have with the agent in the transaction.

#### **SELLER'S AGENT**

A Seller's agent under a listing agreement with the Seller acts as the agent for the Seller only. A Seller's agent or a subagent of that agent has the following affirmative obligations:

To the Seller: A Fiduciary duty of utmost care, integrity, honesty and loyalty in dealings with the Seller.

To the Buyer and the Seller:

- (a) Diligent exercise of reasonable skill and care in performance of the agent's duties.
- (b) A duty of honest and fair dealing and good faith.
- (c) A duty to disclose all facts known to the agent materially affecting the value or desirability of the property that are not known to, or within the diligent attention and observation of, the parties. An agent is not obligated to reveal to either party any confidential information obtained from the other party that does not involve the affirmative duties set forth above.

### **BUYER'S AGENT**

A Buyer's agent can, with a Buyer's consent, agree to act as agent for the Buyer only. In these situations, the agent is not the Seller's agent, even if by agreement the agent may receive compensation for services rendered, either in full or in part from the Seller. An agent acting only for a Buyer has the following affirmative obligations:

To the Buyer: A fiduciary duty of utmost care, integrity, honesty and loyalty in dealings with the Buyer.

To the Buyer and the Seller:

- (a) Diligent exercise of reasonable skill and care in performance of the agent's duties.
- (b) A duty of honest and fair dealing and good faith.
- (c) A duty to disclose all facts known to the agent materially affecting the value or desirability of the property that are not known to, or within the diligent attention and observation of, the parties. An agent is not obligated to reveal to either party any confidential information obtained from the other party that does not involve the affirmative duties set forth above.

## AGENT REPRESENTING BOTH SELLER AND BUYER

A real estate agent, either acting directly or through one or more salespersons and broker associates, can legally be the agent of both the Seller and the Buyer in a transaction, but only with the knowledge and consent of both the Seller and the Buyer.

In a dual agency situation, the agent has the following affirmative obligations to both the Seller and the Buyer:

(a) A fiduciary duty of utmost care, integrity, honesty and loyalty in the dealings with either the Seller or the Buyer.

(b) Other duties to the Seller and the Buyer as stated above in their respective sections.

In representing both Seller and Buyer, a dual agent may not, without the express permission of the respective party, disclose to the other party confidential information, including, but not limited to, facts relating to either the Buyer's or Seller's financial position, motivations, bargaining position, or other personal information that may impact price, including the Seller's willingness to accept a price less than the listing price or the Buyer's willingness to pay a price greater than the price offered.

### SELLER AND BUYER RESPONSIBILITIES

Either the purchase agreement or a separate document will contain a confirmation of which agent is representing you and whether that agent is representing you exclusively in the transaction or acting as a dual agent. Please pay attention to that confirmation to make sure it accurately reflects your understanding of your agent's role.

The above duties of the agent in a real estate transaction do not relieve a Seller or Buyer from the responsibility to protect his or her own interests. You should carefully read all agreements to assure that they adequately express your understanding of the transaction. A real estate agent is a person qualified to advise about real estate. If legal or tax advice is desired, consult a competent professional.

If you are a Buyer, you have the duty to exercise reasonable care to protect yourself, including as to those facts about the property which are known to you or within your diligent attention and observation.

Both Sellers and Buyers should strongly consider obtaining tax advice from a competent professional because the federal and state tax consequences of a transaction can be complex and subject to change.

Throughout your real property transaction you may receive more than one disclosure form, depending upon the number of agents assisting in the transaction. The law requires each agent with whom you have more than a casual relationship to present you with this disclosure form. You should read its contents each time it is presented to you, considering the relationship between you and the real estate agent in your specific transaction. This disclosure form includes the provisions of Sections 2079.13 to 2079.24, inclusive, of the Civil Code set forth on page 2. Read it carefully. I/WE ACKNOWLEDGE RECEIPT OF A COPY OF THIS DISCLOSURE AND THE PORTIONS OF THE CIVIL CODE PRINTED ON THE SECOND RAGE.

Buyer Seller Landlord Tenant		Paul Eurdia	Docusignedam PASA LLC	Date	4/5/2023
		1F00564EC844455	Samantha McDermot	t	4/5/2023
Buyer X Seller Landlord Tenant _			Juniora Paya Mo	Date_	1, 3, 2023
_ ,		,	FB71688B4FC0496	122 0 0	
Agent	The Firm Brokerage		DRE Lic.	# <u>0191</u>	4157
U DO	Keinestine Broker (Firm) Am <i>Galleon Gilbert &amp; Jo</i>	oel Handshuh DF	RE J.ic. # 01914157	Date	4/5/2023
5032E126F54A4F9 (Salesperson or Brokes)	ker-Associate, if any)			_	4/5/2023

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EQUAL HOUSING DIPPORTUNITY

DISCLOSURE REGARDING REAL ESTATE AGENCY RELATIONSHIP (AD PAGE 1 OF 2)

2079.24 (2079.16 APPEARS ON THE FRONT) DocuSign Envelope ID: FEBC5D6A-BECD-4A41-B685-FECDA241F542

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2079.13. As used in Sections 2079.7 and 2079.14 to 2079.24, inclusive, the following terms have the following meanings:

(a) \*Agent" means a person acting under provisions of Title 9 (commencing with Section 2295) in a real property transaction, and includes a person who is licensed as a real estate broker under Chapter 3 (commencing with Section 10130) of Part 1 of Division 4 of the Business and Professions Code, who is licensed as a real estate broker under Chapter 3 (commencing with Section 10130) of Part 1 of Division 4 of the Business and Professions Code, who is licenses a listing is executed or an offer to purchase is obtained. The agent in the real property transaction bears responsibility for that and under whose license a listing is executed or an offer to purchase is obtained. The agent in the real property transaction bears responsibility for that and under whose licenses a listing is executed or an offer to purchase such as the services or obtains a business and professions or broker associates who perform as agents of the agent. When a salesperson or broker associate was offer the salesperson or broker associate functions. (b) "Buyer" means a transferce in a real property transaction, and includes a person who executes an offer the salesperson or broker associate functions. (c) "Commercial real property transaction, and includes a person who executes and the sale property from a seller through an agent, or who seeks the services of an agent in more than a casual, transforty, or periminary manner, to purchase real property from a seller through an agent, and the property (c) "Commercial real property transaction, and property in the state, except (1) single-family residential real property (2) dwelling units made subject to Chapter 2 (commercial real property man agent acting, either directly or through a salesperson or broker associate, as agent for both the buyer in a real property agent massed in the listing of the services for which an age

2079.15. In any circumstance in which the seller or buyer refuses to sign an acknowledgment of receipt pursuant to Section 2079.14, the agent shall set

forth, sign, and date a written declaration of the facts of the refusal. 2079.16 Reproduced on Page 1 of this AD form.

2079.17(a) As soon as practicable, the buyer's agent shall disclose to the buyer and seller whether the agent is acting in the real property transaction as the buyer's agent, or as a dual agent representing both the buyer and the seller. This relationship shall be confirmed in the contract to purchase and sell real property or in a separate writing executed or acknowledged by the seller, the buyer, and the buyer's agent prior to or coincident with execution of that contract by the buyer and the seller, respectively. (b) As soon as practicable, the seller's agent shall disclose to the seller whether the seller's agent is acting in the real property transaction as the seller's agent, or as a dual agent representing both the buyer and seller. This relationship shall be confirmed in the contract to purchase and sell real property or in a separate writing executed or acknowledged by the seller and the seller's agent prior to or coincident with the execution of that contract by the seller. with the execution of that contract by the seller.

CONFIRMATION: (c) The confirmation required by subdivisions (a) and (b) shall be in the following form: DO NOT COMPLETE. SAMPLE ONLY License Number Seller's Brokerage Firm Is the broker of (check one): the seller; or both the buyer and seller. (dual agent) License Number\_ DO NOT COMPLETE. SAMPLE ONLY Seller's Agent Is (check one): the Seller's Agent. (salesperson or broker associate) both the Buyer's and Seller's Agent. (dual agent)

Buyer's Brokerage Firm DO NOT COMPLETE. SAMPLE ONLY

License Num License Number Buyer's Agent

Buyer's Agent

DO NOT COMPLETE. SAMPLE ONLY License Number **Buyer's Agent** 

Is (check one): the Buyer's Agent. (salesperson or broker associate) both the Buyer's and Seller's Agent. (dual agent)

(d) The disclosures and confirmation required by this section shall be in addition to the disclosure required by Section 2079.14. An agent's duty to provide

Is (check one): the Buyer's Agent. (salesperson or broker associate) to the Buyer's and Seller's Agent. (dual agent)

(d) The disclosures and confirmation required by this section shall be in addition to the disclosure required by Section 2079.14. An agent's duty to provide disclosure and confirmation of representation in this section may be performed by a real estate salesperson or broker associate affiliated with that broker. 2079.19 (Repealed pursuant to AB-1289)

2079.19 The payment of compensation or the obligation to pay compensation to an agent by the seller or buyer is not necessarily determinative of a particular agency relationship between an agent and the seller or buyer. A listing agent and a selling agent may agree to share any compensation or commission paid, or any right to any compensation or commission for which an obligation arises as the result of a real estate transaction, and the terms of any such agreement shall not necessarily be determinative of a particular relationship.

2079.20 Nothing in this article prevents an agent from selecting, as a condition of the agent's employment, a specific form of agency relationship not specifically prohibited by this article if the requirements of Section 2079.14 and Section 2079.17 are complied with.

2079.21 (a) A dual agent may not, without the express permission of the seller, disclose to the buyer any confidential information obtained from the seller. (b) A dual agent may not, without the express permission of the buyer, disclose to the buyer any confidential information obtained from the buyer. (c) "Confidential information" means facts relating to the client's financial position, motivations, bargaining position, or other personal information that may impact price, such as the seller is willing to accept a price less than the listing price or the buyer is willing to pay a price greater than the price offered. (d) This section does not alter in any way the duty or responsibility of a dual agent. If a seller or buyer in a transaction chooses to n

acts governed by this article or for any breach of a flouciary duty of a duty of disclosure.

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CALIFORNIA ASSOCIATION OF REALTORS®

## DocuSign Envelope ID: FEBC5D6A-BECD-4A41-B685-FECDA241F542 LISTING AGREEMENT

(May be used for commercial and any residential income property regardless of number of units)
(C.A.R. Form CLA, Revised 6/22)

	te Pre	pare	d: April 5, 2023 IVE AUTHORIZATION: Team PASA LLC ("Owner") INDEXIS The Firm Brokerage ("Broker")
1.	EXC	CLUS	The Firm Brokerage ("Broker")
	here	eby e	mploys and grants The Firm Brokerage ("Broker")  The Firm Brokerage ("Listing Period")
	beg	innin	mploys and grants The Firm Brokerage (Broker) (Glate) April 5, 2023 and ending at 11:59 P.M. on (date) October 6, 2023 ("Listing Period") sive and irrevocable right to: X SELL, LEASE, EXCHANGE, OPTION, or OTHER
	the	real	property in the City of
	Cou	inty o	property in the City of Palm Springs  Riverside, California, Assessor's Parcel No.: 504-073-001  das: 2525 North Palm Canyon Drive ("Property").
	des	cribe	d as: 2525 North Palm Canyon Drive ("Property").
2.	ITE	MS I	XCLUDED AND INCLUDED: Unless otherwise specified in an agreement between Owner and transferee, all fixtures and
	fittir	ngs ti	at are attached to the Property are included, and personal property items are excluded from the price.
	AD	DITIO	NAL ITEMS EXCLUDED: All Owner Personal Property
	OW	per i	NAL ITEMS INCLUDED: All Business FF&E and Type 70 Liquor License, needs that the above items be excluded or included in listing the Property, but understands that: (i) the Agreement
	bet	weer	owner and transferee supersedes any intention expressed above and will ultimately determine which items are excluded
	and	incl	ided in the transaction; and (ii) Broker is not responsible for and does not guarantee that the above exclusions and/or
	incl	usior	s will be in the Agreement between Owner and transferee.
3.	LIS	TING	PRICE AND TERMS:
	A.	The	listing price shall be Four Million, Nine Hundred Eighty-Seven Thousand, Five Hundred
	-	A -1 -	Dollars (\$ 4,987,500.00 ).
	В.	Add	tional Terms:
4.	co	MPF	NSATION TO BROKER:
7.	Not	ice:	The amount or rate of real estate commissions is not fixed by law. They are set by each Broker individually and
	ma	v be	regotiable between Owner and Broker (real estate commissions include all compensation and fees to Broker).
	A.	Ow	er agrees to pay to Broker as compensation for services irrespective of agency relationship(s): $ X  = 4.000$ percent of the
		listi	g price (or if an agreement is entered into, of the contract price), \$, or in accordance with
		Bro	er's attached schedule of compensation: as follows:
		(1)	If during the Listing Period, or any extension, Broker, cooperating broker, Owner or any other person procures a ready,
			willing, and able Transferee(s) or, if applicable, Tenant(s) whose offer on the Property on any price and terms is accepted by Owner, provided (i) the Transferee completes the transaction, if applicable, the Tenant enters into a lease and takes
			possession, or the Transferee otherwise completes the agreement specified above; or (ii) is prevented from doing so by
			Owner. (Broker is entitled to compensation whether any escrow resulting from such offer closes during or after the
			expiration of the Listing Period, or any extension.)
	OR	(2)	If within 30 calendar days after the end of the Listing Period or any extension, Owner enters into a contract to sell,
			lease, exchange, option, convey or otherwise transfer the Property to anyone ("Prospective Transferee") or that person's
			related entity; (i) who physically entered and was shown the Property during the Listing Period, or any extension by Broker
			or a cooperating broker, or (ii) for whom Broker or any cooperating broker submitted to Owner a signed, written offer to
			acquire, lease, exchange or obtain an option on the Property. Owner, however, shall have no obligation to Broker under
			this paragraph 4A(2) unless, not later than the end of the Listing Period or any extension or cancellation, Broker has
		(0)	given Owner a written notice of the names of such Prospective Transferees.
	OR	(3)	If, without Broker's prior written consent, the Property is withdrawn from sale, lease, exchange, option or other, as specified in paragraph 1, or is sold, conveyed, leased, rented, exchanged, optioned or otherwise transferred, or made
			unmarketable by a voluntary act of Owner during the Listing Period, or any extension thereof.
	B	If co	mpletion of the transaction is prevented by a party to the transaction other than Owner, then compensation due under
	Ь.	nar	graph 4A shall be payable only if and when Owner collects damages by suit, arbitration, settlement, or otherwise, and
		ther	in an amount equal to the lesser of one-half of the damages recovered or the above compensation, after first deducting
		title	and escrow expenses and the expenses of collection, if any.
	C.	In a	ddition, Owner agrees to pay Broker:
	_	441	S. I
	D.	(1)	Broker is authorized to cooperate and compensate brokers participating through the multiple listing service(s) ("MLS"): (i)
			by offering MLS brokers either: X 2.000 percent of the purchase price, or \$ ; OR (ii) (if checked)
		(2)	as per Broker's policy.  Broker is authorized to cooperate and compensate brokers operating outside the MLS as per Broker's policy.
	_	(2)	er hereby irrevocably assigns to Broker the above compensation from Owner's funds and proceeds in escrow. Broker may
	E.	OWI	hit this Listing Agreement, as instructions to compensate Broker pursuant to paragraph 4A, to any escrow regarding the
		Droi	erty involving Owner and a buyer, transferee or Prospective Transferee.
	F.	(1)	Owner represents that Owner has not previously entered into a listing agreement with another broker regarding the
	٠.	(1)	Property, unless specified as follows:
		(2)	Owner warrants that Owner has no obligation to pay compensation to any other broker regarding the Property unless the
			Property is transferred to any of the following Prospective Transferees:
		(3)	If the Property is transferred to anyone listed above during the time Owner is obligated to compensate another broker:
		1-1	(i) Broker is not entitled to compensation under this Listing Agreement; and (ii) Broker is not obligated to represent Owner
			n such transaction.
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CLA REVISED 6/22 (PAGE 1 OF 5)

Owner's Initials (



### **MULTIPLE LISTING SERVICE:**

- A. WHAT IS AN MLS? The MLS is a database of properties for sale that is available and disseminated to and accessible by all other real estate agents who are participants or subscribers to the MLS. As set forth in paragraph 8A, participants and subscribers conducting public marketing of a property listing must submit the property information to the MLS. Property information submitted to the MLS describes the price, terms and conditions under which the Owner's property is offered for sale (including but not limited to the listing broker's offer of compensation to other brokers). It is likely that a significant number of real estate practitioners in any given area are participants or subscribers to the MLS. The MLS may also be part of a reciprocal agreement to which other multiple listing services belong. Real estate agents belonging to other multiple listing services that have reciprocal agreements with the MLS also have access to the information submitted to the MLS. The MLS may further transmit listing information to Internet sites that post property listings online.
- WHAT INFORMATION IS PROVIDED TO THE MLS: All terms of the transaction, including sales price and financing, if applicable, (i) will be provided to the MLS in which the Property is listed for publication, dissemination and use by persons and entities on terms approved by the MLS, and (ii) may be provided to the MLS even if the Property was not listed with the MLS. Owner consents to Broker providing a copy of this listing agreement to the MLS if required by the MLS.
- C. WHAT IS BROKER'S MLS? Broker is a participant/subscriber to Costar & Crexi ONLY Multiple Listing Service (MLS) and possibly others. That MLS is (or if checked is not) the primary MLS for the geographic area of the Property. When required by paragraph 7 or by the MLS, Property will be listed with the MLS(s) specified above.

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- A. EXPOSURE TO BUYERS THROUGH MLS: Listing property with an MLS exposes a seller's property to all real estate agents and brokers (and their potential buyer clients) who are participants or subscribers to the MLS or a reciprocating MLS. The MLS may further transmit the MLS database to Internet sites that post property listings online.
- IMPACT OF OPTING OUT OF MLS: If Owner elects to exclude the Property from the MLS, Owner understands and acknowledges that: (i) Owner is authorizing limited exposure of the Property and NO marketing or advertising of the Property to the public will occur; (ii) real estate agents and brokers from other real estate offices, and their buyer clients, who have access to that MLS may not be aware that Owner's Property is offered for sale; (iii) Information about Owner's Property will not be transmitted from the MLS to various real estate Internet sites that are used by the public to search for property listings and; (iv) real estate agents, brokers and members of the public may be unaware of the terms and conditions under which Owner is marketing the Property.
- REDUCTION IN EXPOSURE: Any reduction in exposure of the Property may lower the number of offers and negatively impact the sales price.
- NOT LISTING PROPERTY IN A LOCAL MLS: If the Property is listed in an MLS which does not cover the geographic area where the Property is located then real estate agents and brokers working that territory, and Buyers they represent looking for property in the neighborhood, may not be aware the Property is for sale.

Owner's Initials

Broker's/Agent's Initials

- MLS DATA ON THE INTERNET: MLS rules allow MLS data to be made available by the MLS to additional Internet sites unless Broker gives the MLS instructions to the contrary. Specific information that can be excluded from the Internet as permitted by (or in accordance with) the MLS is as follows:
  - A. PROPERTY OR PROPERTY ADDRESS: Owner can instruct Broker to have the MLS not display the Property or the Property address on the Internet (C.A.R. Form SELI). Owner understands that either of these opt-outs would mean consumers searching for listings on the Internet may not see the Property or Property's address in response to their search.
  - B. FEATURE OPT-OUTS: Owner can instruct Broker to advise the MLS that Owner does not want visitors to MLS Participant or Subscriber Websites or Electronic Displays that display the Property listing to have the features below (C.A.R. Form SELI). Owner understands (i) that these opt-outs apply only to Websites or Electronic Displays of MLS Participants and Subscribers who are real estate broker and agent members of the MLS; (ii) that other Internet sites may or may not have the features set forth herein; and (iii) that neither Broker nor the MLS may have the ability to control or block such features on other Internet sites.
    - (1) COMMENTS AND REVIEWS: The ability to write comments or reviews about the Property on those sites; or the ability to link to another site containing such comments or reviews if the link is in immediate conjunction with the Property display.
    - (2) AUTOMATED ESTIMATE OF VALUE: The ability to create an automated estimate of value or to link to another site containing such an estimate of value if the link is in immediate conjunction with the Property display. Owner elects to opt out of certain Internet features as provided by C.A.R. Form SELI or the local equivalent form.
- RESIDENTIAL 1-4 MARKETING PROCEDURES (to be completed for residential properties with one to four units)
  - PUBLIC MARKETING OF PROPERTY
    - (1) CLEAR COOPERATION POLICY: MLS rules require ( Do NOT require see paragraph 8A(6)) that residential real property with one to four units and vacant lot listings be submitted to the MLS within 1 business day of any public marketing.
    - (2) PUBLIC MARKETING WITHIN CLEAR COOPERATION: (i) Public marketing includes, but is not limited to, flyers displayed in windows, yard signs, digital marketing on public facing websites, brokerage website displays, digital communications marketing and email blasts, multi-brokerage listing sharing networks, marketing to closed or private listing clubs or groups, and applications available to the general public. (ii) Public marketing does not include an office exclusive listing where there is direct promotion of the listing between the brokers and licensees affiliated with the listing brokerage, and one-to-one promotion between these licensees and their clients.
    - "COMING SOON" STATUS IMPACT ON MARKETING; Days on Market (DOM): Owner is advised to discuss with Broker the meaning of "Coming Soon" as that term applies to the MLS in which the Property will be listed, and how any Coming Soon status will impact when and how a listing will be viewable to the public via the MLS. Owner does ( does not) authorize Broker to utilize Coming Soon status, if any. Owner is further advised to discuss with Broker how any DOM calculations or similarly utilized tracking field works in the MLS in which the Property will be listed.

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-DS Owner's Initials



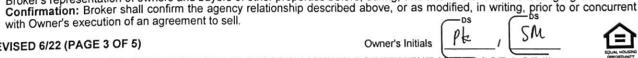
	•	(A) C	Owner Instructs Broker:
		(4)	Owner Instructs Broker:  A) Owner instructs Broker to market the Property to the public, and to start marketing on the beginning date of this
		(	Agreement of (date).
			Adjusting to the property of the public (MI & may require to A.K. Fulli Stelly of lood)
		OR (	B) Owner instructs Broker NOT to market the Property to the public. (MLS may require a surface of marketing that will occur will equivalent form) Owner understands that no public marketing will occur and the scope of marketing that will occur will equivalent form) Owner understands that no public marketing will occur and the scope of marketing that will occur will equivalent form) Owner understands that no public marketing will occur and the scope of marketing that will occur will equivalent form).
			equivalent form) Owner understation that the business and licensees affiliated with the listing brokerage
			equivalent form) Owner understands that no public marketing will occur and the scope of which the listing brokerage consist only of direct one-on-one promotion between the brokers and licensees affiliated with the listing brokerage
			and their respective clients.  Whether paragraph 8A(4)(A) or 8A(4)(B) is selected, Owner understands and agrees that should any public marketing whether paragraph 8A(4)(A) or 8A(4)(B) is selected, Owner understands and agrees that should any public marketing with the public marketing with the submitted to the MI S within 1 business day.
		(5)	DA/AVA) AF BA/AVA) IS COLORED UWING UNUCISION OF CO. C.
		(0)	of the property occur, the Property listing will be submitted to the MLS within 1 business day.
		(6)	of the property occur, the Property listing will be submitted to the wild will be submitted to the property occur, the Property listing will be submitted to the wild will be submitted to the
		(0)	CLEAR COOPERATION POLICY DOES NOT APPLY: Paragraphs 7A) do not apply to this listing. Broker shall parenthetical), 8A(2), 8A(4), and 8A(5) (other than the checkbox in paragraph 7A) do not apply to this listing. Broker shall parenthetical), 8A(2), 8A(4), and 8A(5) (other than any instruction to not market the Property on the MLS or to the public.
			parenthetical), 8A(2), 8A(4), and 8A(5) (other than the checkbox in paragraph 1/4) of the MLS or to the public. disclose to Owner and obtain Owner's consent for any instruction to not market the Property on the MLS or to the public.
	_	_	disclose to Owner and Obtain Owner action to the Constitution of t
	В.	Buy	er Supplemental Offer Letters (Buyer Letters): Paragraph 8 of the Fair Housing and Discrimination Advisory (C.A.R. Form FHDA) attached to this Agreement informs Paragraph 8 of the Fair Housing and Discrimination Advisory (C.A.R. Form FHDA) attached to this Agreement informs
		(1)	Paragraph 8 of the Fair Housing and Discrimination Advisory (C.A.K. 1971) with an offer to try to influence a seller Owner of the practice of many buyers and their agents of include photos and yided. Whether overt or unintentional, Buyer Letters
			Owner of the practice of many buyers and their agents of include photos and video. Whether overt or unintentional, Buyer Letters to accept the buyer's offer. Buyer Letters may include photos and video. Whether overt or unintentional, Buyer Letters to accept the buyer's offer. Buyer Letters may include photos and video. Whether overt or unintentional, Buyer Letters are called a protected class or characteristics. Deciding whether to accept an offer
			to accept the buyer's offer. Buyer Letters may include protocological and viscosity of protocological and offer
			may contain information about a buyer's of seller's protected. Broker will not review the content of Buyer Letters.
			may contain information about a buyers of seller's protected class of characteristics is unlawful. Broker will not review the content of Buyer Letters, based upon protected classes or characteristics is unlawful. Broker will not review the content of Buyer Letters.  (A) Owner instructs Broker not to present Buyer Letters, whether submitted with an offer or separately at a different can be presented to Owner.
		(2)	
			time. Owner authorizes Broker to specify in the MLS that Buyer Letters will not be presented to Owner.  Server advises Owner that: (i) Buyer Letters may contain
		OR	time. Owner authorizes Broker to specify in the MLS that Buyer Letters with the Country of the C
			(B) Owner instructs Broker to present Buyer Letters. In John Structs Broker advises of the first to present Buyer Letters. Owner is acting against Broker's information about protected classes or characteristics and such information should not be used in Owner's decision to information about protected classes or characteristics on Buyer Letters. Owner is acting against Broker's
			accept reject or counter a buyer's offer, and (II) If Owner relies on buyer counter a buyer's offer, and (II)
		Ñ	
0	OW	MED	Owner elects to opt out of certain internet reatures as provided by C.A.K. Formula (i) any Notice REPRESENTATIONS: Owner represents that, unless otherwise specified in writing, Owner is unaware of: (i) any Notice REPRESENTATIONS: Owner represents that, unless otherwise specified in writing, Owner is unaware of: (ii) any Notice
9.	OW	INER	REPRESENTATIONS: Owner represents that, unless obtained in white, or other obligation affecting, it recorded against the Property; (i) any delinquent amounts due under any loan secured by, or other obligation affecting, it recorded against the Property; (i) any litigation, arbitration,
	OI L	Detau	It recorded against the Property; (ii) any delinquent amounts due dinder any loan footbase (iv) any litigation, arbitration, perty; (iii) any bankruptcy, insolvency or similar proceeding affecting the Property; (iv) any litigation, arbitration, perty; (iii) any bankruptcy, insolvency or similar proceeding affecting that affects or may affect the Property or
	tne	Prop	perty; (iii) any bankruptcy, insolvency or similar proceeding the hipsory, insolvency or similar proceeding the hipsory or similar proceeding th
	adr	nınıstı	ability to transfer it; and (v) any current, pending or proposed special assessments affecting the Property. Owner shall ability to transfer it; and (v) any current, pending or proposed special assessments affecting the Property. Owner shall ability to transfer it; and (v) any current, pending or proposed these items during the Listing Period or any extension thereof.
	Ow	ners	ability to transfer it; and (v) any current, period or yes these items during the Listing Period or any extension thereof.
	pro	mptly	notify Broker in writing if Owner becomes aware of any of these items during the Eleany of the Elean
10.	BR		R'S AND OWNER'S DUTIES: ker Responsibility, Authority and Limitations: Broker agrees to exercise reasonable effort and due diligence to achieve
	A.	Bro	ker Responsibility, Authority and Limitations: Broker agrees to exercise reasonable of the contrary, Broker is authorized, but not purposes of this Agreement. Unless Owner gives Broker written instructions to the contrary, Broker is authorized, but not purposes of this Agreement. Unless Owner gives Broker written instructions to the contrary, Broker is authorized, but not purposes of this Agreement. Unless owner gives Broker written instructions to the contrary, Broker is authorized, but not
		the	purposes of this Agreement. Unless Owner gives Broker written instructions to the contact, but any accessary (ii) advertise and
		requ	ourposes of this Agreement. Unless Owner gives Broker written instructions to the contract, including an eccessary, (ii) advertise and irred, to (i) order reports and disclosures including specified in paragraph 10D as necessary, (ii) advertise and irred, to (i) order reports and disclosures including the Broker including MIS and the Internet, and, to the extent
		mar	set the Property by any method and in any medium selected by Broker, including MLS and the Internet, and, to the extent set the Property by any method and in any medium selected by Broker, including MLS and the Internet, and, to the extent set the Property by any method and in any medium; and (iii) disclose to any real
		esta	te licensee making an inquiry the receipt of any offers on the Property and the offering price of such offers.
	B.	Pres	sentation of Offers: Broker agrees to present all offers received for Owner's Property, and property
	C.	_	the same of the property of th
	D	Inve	ines of any party interested in the Property. Owner is responsible to determining at what party interested in the Property. Owner is responsible to determining at what party interested in the Property. Owner is responsible to determining at what party interested in the Property. Owner is responsible to determining at what party interested in the Property. Owner is responsible to determining at what party interested in the Property. Owner is responsible to determining at what party interested in the Property. Owner is responsible to determining at what party interested in the Property. Owner is responsible to determining at what party interested in the Property. Owner is responsible to determining at what party interested in the Property. Owner and it is responsible to determining at what party in the party interested in the Property. Owner agrees, within 5 (or) Days of the beginning date of this Agreement to order and, if
	υ.	rogi.	irred at that time, pay for the following reports or inspections:
		***************************************	
		If D	operty is located in a Common Interest Development or Homeowners Association, Owner is advised that there may be
		II PI	efits to obtaining any required documents prior to entering into escrow with any buyer. Such benefits may include, but not
		bene	imited to, potentially being able to lower costs in obtaining the documents and avoiding any potential delays or
		be	imited to, potentially being able to lower costs in obtaining the decements and attention
	923	com	plications due to late or slow delivery of such documents.  ler further agrees to indemnify, defend and hold Broker harmless from all claims, disputes, litigation, judgments, attorney ler further agrees to indemnify, defend and hold Broker harmless from all claims, disputes, litigation, judgments, attorney ler further agrees to indemnify, defend and hold Broker harmless from all claims, disputes, litigation, judgments, attorney levels and the second sec
	E.	Owr	her further agrees to indemnity, defend and note broker national should be compared by Charles and note broker national should be compared by Charles and note that Owner or from any material facts that Owner or from the Owner
		fees	and costs arising from any incorrect or incomplete information supplied by Owner, or from any material facts that Owner
		knov	ws but fails to disclose including dangerous or hidden conditions on the Property.
11.	DE	POSI	T: Broker is authorized to accept and hold on Owner's behalf any deposits to be applied toward the contract price.
12.		FILA	/ DEL ATIONICHIDO:
	A.	Disc	closure: Owner acknowledges receipt of (C.A.R. Form AD) "Disclosure Regarding Real Estate Agency Relationship" form
		which	th is required to be provided to Owner prior to entering into this Listing Agreement.
	B.	Owr	in is required to be provided to Owner prior to entering into this classify years as specified in paragraph 4F.  ner Representation: Broker shall represent Owner in any resulting transaction, except as specified in paragraph 4F.
	C.	D	-: Li- Burd Aganay With Ruyar: Depending tipon the circumstances. It may be necessary of appropriate for broker to doc
	(5-)(5-)a		a seemt for both Owner and buyer exchange party or one or more additional parties ( buyer ), bloker stidil, as soon as
			ticable disclose to Owner any election to act as a dual agent representing both Owner and buyer, it a buyer is produced
		diam.	All by Droker or an associate licensee in Broker's firm. Owner hereby consents to Broker acting as a qual agent for Owner
			allah Buwas In the event of an exchange Owner hereby consents to broker collecting compensation from additional
			as for convices rendered, provided there is disclosure to all names of such adency and compensation. Owner understailes
			careas that: (i) Broker without the prior written consent of Owner, will not disclose to buyer that Owner is willing to
		4	tor the Droparty at a price less than the listing price. (II) Broker, without the prior written consent of buyer, will not disclose
		+n O	wher that Ruyer is willing to pay a price greater than the offered price: and (III) except for (I) and (II) above, a dual agent is
		- 4-12 -	-to-day displace known facts materially affecting the value or desirability of the Property to both parties.
	D	ONL	or Owners: Owner understands that Broker may have or obtain listings on other properties, and that potential buyers may
	D.	Out	Owners. Owners Broken accepts the same as as similar to Owner's Property Owner consents to

DocuSign Envelope ID: FEBC5D6A-BECD-4A41-B685-FECDA241F542
Property Address: 2525 North Palm Canyon Drive, Palm Springs, Ca, 92262

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with Owner's execution of an agreement to sell.

-DS SM Owner's Initials



consider, make offers on, or acquire through Broker, property the same as or similar to Owner's Property. Owner consents to Broker's representation of owners and buyers of other properties before, during, and after the end of this Listing Agreement.

Date: April 5, 2023

Pro	Envelope ID: FEBC5D6A-BECD-4A41-B685-FECDA241F542  F. TERMINATION
	F. TERMINATION OF AGENCY RELATIONSHIP: Owner polymer property management.
	SOME TION OF AGENCY DELATING Falm Springs, Ca. 92262
	expiration of the Agrees that the represent Owner agrees that unless Owner and By
	F. TERMINATION OF AGENCY RELATIONSHIP: Owner acknowledges and agrees that unless Owner and Broker enter into a separate property management agreement, Broker will not represent Owner in any manner regarding the management of the expiration of the Agreement or the completion of the transaction or agreement specified, or for any lease, at earlier of (i) or (ii)    Date: April 5, 2023
13,	(II) If no lease is already entered into, at the expiration of this Agreement.  SECURITY AND INSURANCE: Broker is not responsible for loss of or damage to personal or real area.
14.	cooperating brokers, MLS participants, their authorized licensees and representatives, authorized inspectors and accompanying Brokers, wandalism, or damage attributed to the use of a keysafe/lockbox. It is a like in the property to permit access to the Property by Broker, Broker to install a keysafe/lockbox. It is a like ins
15.	SIGN. O does of a keysafe/lockly the Property O does (of it checked does as individual)
16.	FOLIAL LIGHT Strain of responsible for obtaining control of the responsible for the responsible for the responsible for the responsible for the responsibility c
17.	ATTORNEYS THE Property of the
18.	SIGN: Owner authorizes Broker to install a FOR SALE/SOLD/LEASE sign on the Property unless otherwise indicated in writing.  ATTORNEY'S FEES: In any action, proceeding, or arbitration between Owner and Broker arising out of this Agreement, Owner ADDITIONAL TERMS: REOL SSIA 1) Property Being Sold AS-IS 2) Owner/Principal is a Licensed California Real
19.	MANAGEMENT APPROVAL: If an associate-licensee in Broker's office (salesperson or broker-associate) enters into this Listing Agreement, in writing, within 5 Days after its execution.  SUCCESSORS AND ASSOCIATION.
	Agreement on Broker's behalf, and Broker's office (salesperson or hard
20	Listing Agreement, in writing, within 5 Days after the supervision of its terms. Broker or Manager does not approve of its terms. Broker or Manager the supervision of the supervision o
21.	DISPUTE RESOLUTION:  A. MEDIATION: (1) Owner and Broker agree to mediate any dispute or claim and owner's successors and assigns.
	request has been made, then if the non-mediation or (ii) before commencement of an action, refuses to mediate after a action shall be entitled to recover attorney fees from the non-mediating party in any such action, the prevailing party in such actions from this mediation agreement are specified in paragraph 218.  B. ADDITIONAL MEDIATION agreement are specified in paragraph 218.
	B. ADDITIONAL MEDIATION TERMS: The following matters shall be excluded from mediation: (i) a judicial or non-contract as defined in Civil Code § 2985; (ii) an unlawful detainer action; (iii) the filing or enforcement of a mechanic's court action to enable the recording of a notice of pending action, for order of attachment, receivership, injunction, or contract of a mediation and contract as defined in Civil Code § 2985; (ii) an unlawful detainer action; (iii) the filing or enforcement of a mechanic's court action to enable the recording of a notice of pending action, for order of attachment, receivership, injunction, or content of a mechanic and survey of a notice of pending action of the mediation provisions.  C. ARBITRATION ADVISORY: If Owner and Broker desire to resolve disputes arising between them through arbitration Form ARB.
22.	ENTIRE CONTRACT: All prior discussions, negotiations, and agreements between the parties concerning the subject matter of exclusive expression of their agreement, and may not be contradicted by evidence of any prior agreement or contemporaneous given full force and effect. This Listing Agreement and any supplement, addendum, or modification, including any photocopy or
23.	facsimile, may be executed in counterparts.  OWNERSHIP, TITLE AND AUTHORITY: Owner warrants that: (i) Owner is the owner of the Property; (ii) no other persons or entities exceptions to ownership, title and authority are as follows:
24.	LEGALLY AUTHORIZED SIGNER: Wherever the signature or initials of the Legally Authorized Signer, identified in the signature block below, appear on this Agreement or any related documents, it shall be deemed to be in a representative capacity for the entity described and not in an individual capacity, unless otherwise indicated. The Legally Authorized Signer (i) represents that the entity for which that person is acting already exists and is in good standing to do business in California and (ii) shall deliver to Broker, within 3 Days after execution of this Agreement, evidence of authority to act in that capacity (such as but not limited to: applicable portion of the trust or Certification Of Trust (Probate Code § 18100.5), letters testamentary, court order, power of attorney, corporate resolution, or formation documents of the business entity).
CLA	REVISED 6/22 (PAGE 4 OF 5)  Owner's Initials Pt., SM

Date: April 5, 2023

By signing below, Owner acknowledges that Owner has read, understands, received a copy of and agrees to the terms of this Listing Agreement and any attached schedule of compensation.

x ENTITY OWNER: (Note: If this parage not required for the Legally Authorized (1) One or more Owners is a trust, con (2) This Agreement is being Signed to individual. See paragraph 24 for a (3) The name(s) of the Legally Authorical (4) If a trust, identify Owner as trustee Doe Revocable Family Trust). If the including case #:	Signers designated poration, LLC, protopy a Legally Author ditional terms. zed Signer(s) is:	I below.) pate estate, partnership, ot prized Signer in a represe Paul Kurdian y simplified trust name (ex	her entity, or holds a powe ntative capacity and not to , Samantha	er of attorney. For him/herself as an an an McDermott
OWNER SIGNATURE(S):	DocuSigned by:			
(Signature) By,	Paul kurdio	ur .	Date	4/5/2023
Printed name of OWNER: Team PASA	LLC 1F00564EC844455	Paul Kurdian		
Addless		City	State	Zip
(Signature) By, Printed name of OWNER:	Samantha M	eDermott		. 4/5/2023
Printed name of OWNER:	FB71688B4FC0496	Samantha McDermott	Date	
Printed Name of Legally Authorized	ed Signer: Sa	amantha McDermott	Title if applicable	
Address		City	State	7in
Email			Phone #	_ Zip
Additional Signature Addendum a	ttached (C.A.R. Fo	rm ASA)	1 110110 #	
BROKER SIGNATURE(S):	•			
Real Estate Broker (Firm) The Firm Br	okerage		DRE Lic# 01	914157
Address 74399 Highway 111, Suite D		City Date 5		
-)   el.(/60)	408-8874 E-m	ail adam@firmcompanies co	om DDE Lieff of a fine	
Adam Gilbert & Josef Handshuh			DRE LIC# <u>01914157</u>	_ Date
By Joel Handshuthalafen Tel.(760)	613-1089 E-m	ail <u>Joel@firmcompanies.c</u> e	om_DRE Lic# <u>02162825</u>	_ Date_4/5/2023
Two Brokers with different compa Broker Acknowledgement (C.A.R.	nies are co-listing Form ABA).	the Property. Co-listing Br	roker information is on the	e attached Additional

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REAL ESTATE BUSINESS SERVICES, LLC.

a subsidiary of the California Association of REALTORS® 525 South Virgil Avenue, Los Angeles, California 90020

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## FAIR HOUSING & DISCRIMINATION ADVISORY

(C.A.R. Form FHDA, 6/22)

EQUAL ACCESS TO HOUSING FOR ALL: All housing in California is available to all persons. Discrimination as noted below is prohibited by law. Resources are available for those who have experienced unequal treatment under the law.

FEDERAL AND STATE LAWS PROHIBIT DISCRIMINATION AGAINST IDENTIFIED PROTECTED CLASSES:

A. FEDERAL FAIR HOUSING ACT ("FHA") Title VIII of the Civil Rights Act; 42 U.S.C. §§ 3601-3619; Prohibits discrimination in sales, rental or financing of residential housing against persons in protected classes;

B. CALIFORNIA FAIR EMPLOYMENT AND HOUSING ACT ("FEHA") California Government Code ("GC") §§ 12900-12996,12955; 2 California Code of Regulations ("CCR") §§ 12005-12271; Prohibits discrimination in sales, rental or financing of housing opportunity against persons in protected classes by providers of housing accommodation and financial assistance services as related to housing;

c. CALIFORNIA UNRUH CIVIL RIGHTS ACT ("Unruh") California Civil Code ("CC") § 51; Prohibits business establishments from discriminating against, and requires full and equal accommodation, advantages, facilities, privileges, and services to persons in protected classes:

D. AMERICANS WITH DISABILITIES ACT ("ADA") 42 U.S.C. §§ 12181-12189; Title III of the ADA prohibits discrimination based on disability in public accommodations; and

E. OTHER FAIR HOUSING LAWS: § 504 of Rehabilitation Act of 1973 29 U.S.C. § 794; Ralph Civil Rights Act CC § 51.7.; California Disabled Persons Act; CC §§ 54-55.32; any local city or county fair housing ordinances, as applicable.

POTENTIAL LEGAL REMEDIES FOR UNLAWFUL DISCRIMINATION: Violations of fair housing laws may result in monetary civil fines, injunctive relief, compensatory and/or punitive damages, and attorney fees and costs.

PROTECTED CLASSES/CHARACTERISTICS: Whether specified in Federal or State law or both, discrimination against persons if based on that person's belonging to, association with, or perceived membership in, certain classes or categories, such as the following, is prohibited. Other classes, categories or restrictions may also apply.

Race	Color	•		
Age		Ancestry	National Origin	Religion
Citizenship	Sex, Sexual Orientation	Gender, Gender Identity, Gender expression	Marital Status	Familial Status (family with a child or children under 18)
Medical Condition	Immigration Status	Primary Language	Military/Veteran Status	Source of Income (e.g., Section 8 Voucher)
	Disability (Mental & Physical)	Genetic Information	Criminal History (non- relevant convictions)	Any arbitrary characteristic

## THE CALIFORNIA DEPARTMENT OF REAL ESTATE REQUIRES TRAINING AND SUPERVISION TO PREVENT HOUSING DISCRIMINATION BY REAL ESTATE LICENSEES:

- A. California Business & Professions Code ("B&PC") § 10170.5(a)(4) requires 3 hours of training on fair housing for DRE license renewal; Real Estate Regulation § 2725(f) requires brokers who oversee salespersons to be familiar with the requirements of federal and state laws relating to the prohibition of discrimination.
- B. Violation of DRE regulations or real estate laws against housing discrimination by a real estate licensee may result in the loss
- or suspension of the licensee's real estate license. B&PC § 10177(I)(1); 10 CCR § 2780

  REALTOR® ORGANIZATIONS PROHIBIT DISCRIMINATION: NAR Code of Ethics Article 10 prohibits discrimination in employment practices or in rendering real estate license services against any person because of race, color, religion, sex, disability, familial status, national origin, sexual orientation, or gender identity by REALTORS®. WHO IS REQUIRED TO COMPLY WITH FAIR HOUSING LAWS?

Below is a non-exclusive list of providers of housing accommodations or financial assistance services as related to housing who are most likely to be encountered in a housing transaction and who must comply with fair housing laws. Sellers

Landlords

Real estate brokerage firms

Sublessors Property managers Homeowners Associations ("HOAs"); Banks and Mortgage lenders

Mobilehome parks Insurance companies

Real estate licensees

Government housing services

# EXAMPLES OF CONDUCT THAT MAY NOT BE MOTIVATED BY DISCRIMINATORY INTENT BUT COULD HAVE A

- A. Prior to acceptance of an offer, asking for or offering buyer personal information or letters from the buyer, especially with photos. Those types of documents may inadvertently reveal, or be perceived as revealing, protected status information thereby increasing the risk of (i) actual or unconscious bias, and (ii) potential legal claims against sellers and others by prospective buyers whose
- B. Refusing to rent (i) an upper-level unit to an elderly tenant out of concern for the tenant's ability to navigate stairs or (ii) a house with a pool to a person with young children out of concern for the children's safety.
- EXAMPLES OF UNLAWFUL OR IMPROPER CONDUCT BASED ON A PROTECTED CLASS OR CHARACTERISTIC:
  - A. Refusing to negotiate for a sale, rental or financing or otherwise make a housing opportunity unavailable; failing to present offers
  - Refusing or failing to show, rent, sell or finance housing; "channeling" or "steering" a prospective buyer or tenant to or away from a particular area due to that person's protected status or because of the racial, religious or ethnic composition of the neighborhood;
  - "Blockbusting" or causing "panic selling" by inducing a listing, sale or rental based on the grounds of loss of value of property, increase in crime, or decline in school quality due to the entry or prospective entry of people in protected categories into the
- Making any statement or advertisement that indicates any preference, limitation, or discrimination; © 2022, California Association of REALTORS®, Inc.

FHDA REVISED 6/22 (PAGE 1 OF 2)

www.lwolf.com

FAIR HOUSING AND DISCRIMINATION ADVISORY (FHDA PAGE 1 OF 2) The Firm Commercial, 431 S. Palm Canyon #206 Palm Springs CA 92262
Adam Gilbert Produced with Lone Wolf Transactions (zipForm Edition) 717 N Harwood St, Suite 2200, Dallas, TX 75201

Fax: 7608495808

Inn at Palm

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E. Inquining about protected characteristics (such as asking tenant applicants if they are married, or prospective purchasers if they have children or are planning to start a family);

Using criminal history information before otherwise affirming eligibility, and without a legally sufficient justification;

- G. Failing to assess financial standards based on the portion of the income responsible by a tenant who receives government subsidies (such as basing an otherwise neutral rent to income ratio on the whole rent rather than just the part of rent that is the tenant's responsibility);
- Denying a home loan or homeowner's insurance;

Offering inferior terms, conditions, privileges, facilities or services;

Using different qualification criteria or procedures for sale or rental of housing such as income standards, application requirements, application fees, credit analyses, sale or rental approval procedures or other requirements;

Harassing a person;

Taking an adverse action based on protected characteristics;

- Refusing to permit a reasonable modification to the premises, as requested by a person with a disability (such as refusing to allow a tenant who uses a wheelchair to install, at their expense, a ramp over front or rear steps, or refusing to allow a tenant with a physical disability from installing, at their own expense, grab bars in a shower or bathtub);
- Refusing to make reasonable accommodation in policies, rules, practices, or services for a person with a disability (such as the following, if an actual or prospective tenant with a disability has a service animal or support animal):

Failing to allow that person to keep the service animal or emotional support animal in rental property,

Charging that person higher rent or increased security deposit, or

(iii) Failing to show rental or sale property to that person who is accompanied by the service animal or support animal, and;

Retaliating for asserting rights under fair housing laws.

## 10. EXAMPLES OF POSITIVE PRACTICES:

- Real estate licensees working with buyers or tenants should apply the same objective property selection criteria, such as location/neighborhood, property features, and price range and other considerations, to all prospects.
- Real estate licensees should provide complete and objective information to all clients based on the client's selection criteria.
- Real estate licensees should provide the same professional courtesy in responding to inquiries, sharing of information and offers of assistance to all clients and prospects.
- D. Housing providers should not make any statement or advertisement that directly or indirectly implies preference, limitation, or discrimination regarding any protected characteristic (such as "no children" or "English-speakers only").
- Housing providers should use a selection process relying on objective information about a prospective buyer's offer or tenant's application and not seek any information that may disclose any protected characteristics (such as using a summary document, e.g. C.A.R. Form SUM-MO, to compare multiple offers on objective terms).
- 11. FAIR HOUSING RESOURCES: If you have questions about your obligations or rights under the Fair Housing laws, or you think you have been discriminated against, you may want to contact one or more of the sources listed below to discuss what you can do about it, and whether the resource is able to assist you.
  - Federal: https://www.hud.gov/program\_offices/fair\_housing\_equal\_opp

State: https://www.dfeh.ca.gov/housing/

- Local: local Fair Housing Council office (non-profit, free service)
- DRE: https://www.dre.ca.gov/Consumers/FileComplaint.html
- Local Association of REALTORS®. List available at: https://www.car.org/en/contactus/rosters/localassociationroster.

Any qualified California fair housing attorney, or if applicable, landlord-tenant attorney.

- 12. LIMITED EXCEPTIONS TO FAIR HOUSING REQUIREMENTS: No person should rely on any exception below without first seeking legal advice about whether the exception applies to their situation. Real estate licensees are not qualified to provide advice on the application of these exceptions.
  - A. Legally compliant senior housing is exempt from FHA, FEHA and Unruh as related to age or familial status only;
  - An owner of a single-family residence who resides at the property with one lodger may be exempt from FEHA for rental purposes, PROVIDED no real estate licensee is involved in the rental;
  - An owner of a single-family residence may be exempt from FHA for sale or rental purposes, PROVIDED (i) no real estate licensee is involved in the sale or rental and (ii) no discriminatory advertising is used, and (iii) the owner owns no more than three single-family residences. Other restrictions apply;
  - An owner of residential property with one to four units who resides at the property, may be exempt from FHA for rental purposes, PROVIDED no real estate licensee is involved in the rental; and
  - Both FHA and FEHA do not apply to roommate situations. See, Fair Housing Council v Roommate.com LLC, 666 F.3d 1216 (2019).
  - Since both the 14th Amendment of the U.S. Constitution and the Civil Rights Act of 1866 prohibit discrimination based on race; the FHA and FEHA exemptions do not extend to discrimination based on race.

Buyer/Tenant and Seller/Landlord have read, understand and acknowledge receipt of a copy of this Fair Housing & Discrimination Advisory.

Buyer/Tenant			Date _		
Buyer/Tenant	DocuSigned by:		Date		
Seller/Landlord	Paul Eurdian,	— DocuSigned by: Team PASA LLC	Date	4/5/2023	
Seller/Landlord	1F00564EC844455	Sanantha McDermott	Date _	4/5/2023	

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During the process of buying and selling real estate your PI will be collected and likely shared with others, including real estate licensees, a Multiple Listing Service, real estate internet websites, service providers, lenders, and title and escrow companies, to name several possibilities. Businesses that are covered by the CCPA are required to grant you various rights in your PI, including the right to know what PI is collected, the right to know what PI is sold or shared and to whom, the right to request that the business correct or delete your PI, the right to "opt out" or stop the transfer of your PI to others, and the right to limit the use of certain PI which is considered "sensitive." You may get one or more notices regarding your CCPA rights from businesses you interact with in a real estate transaction. However, not all businesses that receive or share your PI are obligated to comply with the CCPA. Moreover, businesses that are otherwise covered under the CCPA may have a legal obligation to maintain PI, notwithstanding your instruction to the contrary. For instance, regardless of whether they are covered by CCPA, under California law, brokers and Multiple Listing Services are required to maintain their records for 3 years. If you wish to exercise your rights under CCPA, where applicable, you should contact the respective business directly.

You can obtain more information about the CCPA and your rights under the law from the State of California Department of Justice (oag.ca.gov/privacy/ccpa). Additionally, the California Privacy Protection Agency is authorized to promulgate regulations which may further clarify requirements of the CCPA (cppa.ca.gov/regulations/).

Twe acknowledge receipt of a copy of this camorna consumer Privacy Act Advisory, Disclosure and Notice.						
Buyer/Seller/Landlord/Tenant		Paul burdia	r	Date _	4/5/2023	
	Team PASA LLC	1F00564EC844455	Docusigned by.	_		
Buyer/Seller/Landlord/Tenant			Samantha McDermott	Date _	4/5/2023	
17. 45 - 16. 1930-1930 1944 1954-1954-1954-195 19 19 1930 19 1945			EB71688B4EC0496			

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EQUAL HOUSING

CCPA REVISED 12/22 (PAGE 1 OF 1)

Addendum D

**Comparable Data** 



**Improved Sales** 



## **Location & Property Identification**

Property Name: Desert Paradise Resort Palm

**Springs** 

Sub-Property Type: Other

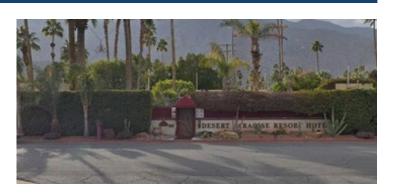
Address: 615 S. Warm Sands Dr

City/State/Zip: Palm Springs, CA 92264-7634

County: Riverside

Market Orientation: Suburban

IRR Event ID: 3047056



## **Sale Information**

Sale Price: \$3,100,000 **Effective Sale Price:** \$3,100,000 Sale Date: 06/30/2023 Recording Date: 06/30/2023 \$3,500,000 **Listing Price:** Sale Status: Closed \$/SF GBA: \$552.98 \$/SF NRA: \$552.98

\$/Unit: \$258,333 /Hotel Room

Price/Room: \$258,333
Grantor/Seller: Ps2j Llc
Grantee/Buyer: Budo Life, LLC
Property Rights: Fee Simple
% of Interest Conveyed: 100.00
Exposure Time: 5 (months)

Financing: Cash to seller - buyer obtained

financing

Document Type: Deed Recording No.: 0192249

Verified By: Zac R. Blechman Verification Date: 09/08/2023

Verification Type: Secondary Verification

Secondary Verific. Source: CoStar

## Operating Data and Key Indicators

## Cap Rate - Reported: 9.46%

## **Improvement and Site Data**

MSA: Inland Empire
Legal/Tax/Parcel ID: Parcel Number(s):

508-214-001, 508-214-001

 GBA-SF:
 5,606

 NRA-SF:
 5,606

 Acres(Gross):
 0.44

 Land-SF(Gross):
 19,166

 Year Built:
 1950

 Property Class:
 B

 M&S Class:
 D

Construction Quality: Average
Improvements Cond.: Average
Construction Desc.: Wood Frame
No. of Units/Unit Type: 12/Hotel Rooms

Total Parking Spaces: 12
Park. Ratio 1000 SF GLA: 2.14
Park. Ratio 1000 SF GBA: 2.14
Parking Ratio(/Unit): 1.00
Density-Unit/Gross Acre: 27.27
Bldg. to Land Ratio FAR: 0.29

Zoning Desc.: R2, Palm Springs

Source of Land Info.: Other

### **Comments**



## Comments (Cont'd)

Sale of an independent 12-room boutique hotel for \$3,100,000, or approximately \$258,333 price per room. The one-story, exterior corridor hotel has perimeter fencing with an outdoor pool. All exterior loaded rooms face the pool. The property was good condition at the time of sale. According to CoStar, the property traded based on a 9.46% cap rate based on TTM 2022 income and expenses.



## **Location & Property Identification**

Property Name: Chaps Inn

Sub-Property Type: Other

Address: 312 E. Camino Monte Vista

City/State/Zip: Palm Springs, CA 92262

County: Riverside

Market Orientation: Suburban

IRR Event ID: 3047059



## **Sale Information**

Sale Price: \$2,130,000 Effective Sale Price: \$2,130,000 Sale Date: 05/16/2023 Recording Date: 05/15/2023 **Listing Price:** \$2,395,000 Sale Status: Closed \$/SF GBA: \$355.00 \$/SF NRA: \$355.00

\$/Unit: \$177,500 /Hotel Room

Price/Room: \$177,500

Grantor/Seller: Descanso Springs LLC Grantee/Buyer: 312 Monte Vista, LLC

Property Rights: Fee Simple % of Interest Conveyed: 100.00 Exposure Time: 4 (months)

Financing: Cash to seller - buyer obtained

financing

Document Type: Deed Recording No.: 0138986

Verified By: Zac R. Blechman Verification Date: 09/08/2023

Verification Type: Secondary Verification

Secondary Verific. Source: CoStar

## **Operating Data and Key Indicators**

Cap Rate - Reported: 9.80%

## **Improvement and Site Data**

MSA: Inland Empire

Legal/Tax/Parcel ID: Parcel Number(s):

507-030-008, 507-030-008

 GBA-SF:
 6,000

 NRA-SF:
 6,000

 Acres(Gross):
 0.36

 Land-SF(Gross):
 15,682

 Year Built:
 1948

 Property Class:
 C

 M&S Class:
 D

Construction Quality: Average Improvements Cond.: Good

Construction Desc.: Wood Frame
No. of Units/Unit Type: 12/Hotel Rooms

Total Parking Spaces: 10
Park. Ratio 1000 SF GLA: 1.67
Park. Ratio 1000 SF GBA: 1.67
Parking Ratio(/Unit): 0.83

Frontage Desc.: 115.000 feet on Camino

Monte Vista

Density-Unit/Gross Acre: 33.33 Bldg. to Land Ratio FAR: 0.38

Zoning Desc.: R2-Palm Springs

Source of Land Info.: Other

### Comments



## Comments (Cont'd)

Sale of a 12-room hospitality for \$2,130,000 or \$177,500 per room. The exterior corridor, boutique hotel was in good condition at the time of sale. The property has exterior fencing and all guest rooms face the outdoor pool. According to CoStar, the property at a 9.8% cap rate based on the TTM December 2022 income and expenses.



## **Location & Property Identification**

Property Name: Dive Palm Springs Hotel

Sub-Property Type: Limited Service

Address: 1586 E. Palm Canyon Dr City/State/Zip: Palm Springs, CA 92264

County: Riverside

Market Orientation: Suburban

IRR Event ID: 2970285



## **Sale Information**

Sale Price: \$5,150,000 Effective Sale Price: \$5,150,000 Sale Date: 05/05/2022 Recording Date: 05/06/2022 \$4,850,000 **Listing Price:** Sale Status: Closed \$/SF GBA: \$1172.32 \$/SF NRA: \$1172.32

\$/Unit: \$468,182 /Hotel Room

Price/Room: \$468,182

Grantor/Seller: Dive Palm Springs LLC
Grantee/Buyer: Dive Management LLC

Property Rights: Fee Simple % of Interest Conveyed: 100.00 Exposure Time: 3 (months)

Financing: Cash to seller - buyer obtained

financing

Document Type: Deed Recording No.: 0212695

Verified By: Zac R. Blechman Verification Date: 02/03/2023

Verification Type: Confirmed-Seller Broker

Secondary Verific. Source: CoStar

### **Improvement and Site Data**

MSA: Inland Empire

Legal/Tax/Parcel ID: LOT 1 MB 020/061 RANCHO

ROYALE TR 2

Parcel Number(s):

508-453-006, 508-453-006

GBA-SF: 4,393 NRA-SF: 4,393 Acres(Gross): 0.47 Land-SF(Gross): 20,473 Year Built: 1954 2019 Most Recent Renovation: **Property Class:** Α M&S Class: C

Construction Quality: Average Improvements Cond.: Good No. of Buildings/Stories: 1/1

No. of Units/Unit Type: 11/Hotel Rooms

Total Parking Spaces: 13
Park. Ratio 1000 SF GLA: 2.96
Park. Ratio 1000 SF GBA: 2.96
Parking Ratio(/Unit): 1.18
Density-Unit/Gross Acre: 23.40
Bldg. to Land Ratio FAR: 0.21

Zoning Desc.: R3, Palm Springs

Source of Land Info.: Other

### **Comments**

This is the sale of an 11-room boutique hotel operating in the luxury chain scale segment. Property features a pool and was in excellent condition at the time of sale. The



## **Comments (Cont'd)**

property sold for \$5.15 million. According to the broker, the property sold for above list price as there was significant interest.



## **Location & Property Identification**

Property Name: La Posada Hotel
Sub-Property Type: Limited Service

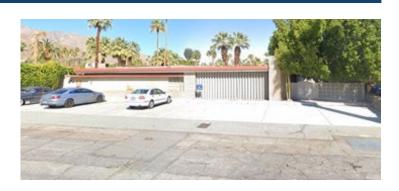
Address: 120 W. Vereda Sur

City/State/Zip: Palm Springs, CA 92262

County: Riverside

Market Orientation: Suburban

IRR Event ID: 2970286



## **Sale Information**

Sale Price: \$3,800,000 Effective Sale Price: \$3,800,000 Sale Date: 04/07/2022 04/07/2022 Recording Date: **Listing Price:** \$3,995,000 Sale Status: Closed \$/SF GBA: \$690.91 \$/SF NRA: \$690.91

\$/Unit: \$380,000 /Hotel Room

Price/Room: \$380,000

Grantor/Seller: 1295 N Via Monte Vista LLC

Grantee/Buyer: RiosDev, Inc.
Property Rights: Fee Simple
% of Interest Conveyed: 100.00
Exposure Time: 6 (months)
Financing: Cash to seller

Document Type: Deed Recording No.: 0167251

Verified By: Zac R. Blechman Verification Date: 02/03/2023

Verification Type: Confirmed-Seller Broker

Secondary Verific. Source: CoStar

## **Improvement and Site Data**

MSA: Inland Empire

Legal/Tax/Parcel ID: LOT 8 BLK E MB 015/015 LAS

PALMAS ESTATES
Parcel Number(s):

505-221-008, 505-221-008

 GBA-SF:
 5,500

 NRA-SF:
 5,500

 Acres(Gross):
 0.44

 Land-SF(Gross):
 19,166

 Year Built:
 1955

 Property Class:
 C

 M&S Class:
 D

Construction Quality: Average Improvements Cond.: Fair

Construction Desc.: Wood Frame
No. of Units/Unit Type: 10/Hotel Rooms

Total Parking Spaces: 10
Park. Ratio 1000 SF GLA: 1.82
Park. Ratio 1000 SF GBA: 1.82
Parking Ratio(/Unit): 1.00

Frontage Desc.: 125.000 feet on W Vereda Del

Sur

Density-Unit/Gross Acre: 22.73
Bldg. to Land Ratio FAR: 0.29
Zoning Desc.: R2
Source of Land Info.: Other

### **Comments**

This sale consists of a 10-room boutique hotel located in the Old Las Palmas neighborhood of Palm Springs. The property features a central pool and spa, misting system,



## Comments (Cont'd)

and individual air conditioning units for each room. According to the broker, the property was vacant and not operating at the time of sale. Additionally, the property had some deferred maintenance but costs to cure were not disclosed.



## **Location & Property Identification**

Property Name: Rendezvous

Sub-Property Type: Limited Service

Address: 1420 N. Indian Canyon Dr.

City/State/Zip: Palm Springs, CA 92262

County: Riverside

Market Orientation: Suburban

IRR Event ID: 2769118



### **Sale Information**

Sale Price: \$2,600,000 Effective Sale Price: \$2,600,000 Sale Date: 12/10/2021 **Listing Price:** \$2,990,000 09/01/2021 Listing Date: Sale Status: Closed \$456.14 \$/SF GBA: \$/SF NRA: \$456.14

\$/Unit: \$236,364 /Hotel Room

Grantor/Seller: 1420 N. Indian Canyon Dr, LLC

Grantee/Buyer: Rendezvous Hotel, LLC

Property Rights: Fee Simple % of Interest Conveyed: 100.00 Exposure Time: 3 (months)

Financing: Cash to seller - buyer obtained

financing

Document Type: Deed Recording No.: 730572

Verified By: Zac R. Blechman
Verification Date: 02/03/2022

Verification Type: Secondary Verification

## **Improvement and Site Data**

MSA: Inland Empire (California)

Legal/Tax/Parcel ID: Lot 10 Joyce Trt bk 20 pg 66

(exc W4.5' thereof)

507-030-005

 GBA-SF:
 5,700

 NRA-SF:
 5,700

 Acres(Gross):
 0.43

 Land-SF(Gross):
 18,513

 Year Built:
 1935

 Property Class:
 B

Construction Quality: Average
Improvements Cond.: Average
Construction Desc.: Wood Frame

No. of Buildings/Stories: 1/1

No. of Units/Unit Type: 11/Hotel Rooms

**Total Parking Spaces:** 12 Park. Ratio 1000 SF GLA: 1.00 Park. Ratio 1000 SF GBA: 1.00 Parking Ratio(/Unit): 1.09 Yes Corner Lot: 25.58 Density-Unit/Gross Acre: 0.31 Bldg. to Land Ratio FAR: Zoning Desc.: R3 Source of Land Info.: Other

### **Comments**

Sale of a 11-room boutique hotel. Property features a a commercial kitchen, "clubhouse" that can be used for private events, pool and jacuzzi spa. According to CoStar, the property features 10 guest rooms and 1 suite room. We



## **Comments (Cont'd)**

note that according to public records the property was acquired in August of 2021 for \$2,000,000 and then was listed in September of 2021 at \$2,990,000 prior to being sold for the contract price.



## **Location & Property Identification**

Property Name: La Dolce Vita Resort & Spa

Address: 1491 S. Via Soledad

City/State/Zip: Palm Springs, CA 92264

County: Riverside

Market Orientation: Suburban

IRR Event ID: 2769112

## **Sale Information**

Sale Price: \$4,500,000 Effective Sale Price: \$4,500,000 Sale Date: 11/12/2021 Recording Date: 11/12/2021 \$4,750,000 **Listing Price:** Sale Status: Closed \$/SF GBA: \$529.41 \$/SF NRA: \$529.41

\$/Unit: \$225,000 /Hotel Room

Price/Room: \$225,000

Grantor/Seller: 1491 Via Soledad LLC
Grantee/Buyer: Via Onera Soledad LLC

Property Rights: Fee Simple % of Interest Conveyed: 100.00 Exposure Time: 6 (months)

Financing: Cash to seller - buyer obtained

financing

Document Type: Deed Recording No.: 0672284

Verified By: Zac R. Blechman Verification Date: 02/07/2022

Verification Type: Secondary Verification

Secondary Verific. Source: CoStar

## **Improvement and Site Data**

MSA: Inland Empire



Legal/Tax/Parcel ID: portion of Lt 33 S23 T4S R4E

mp bk 14 pg 652 Palm Springs

, Riverside County CA Parcel Number(s):

508-344-009, 508-344-009

 GBA-SF:
 8,500

 NRA-SF:
 8,500

 Acres(Gross):
 0.64

 Land-SF(Gross):
 27,878

 Year Built:
 1958

 Property Class:
 B

 M&S Class:
 D

Construction Quality: Average Improvements Cond.: Good

Construction Desc.: Wood Frame
No. of Units/Unit Type: 20/Hotel Rooms

Total Parking Spaces: 21
Park. Ratio 1000 SF GLA: 2.47
Park. Ratio 1000 SF GBA: 2.47
Parking Ratio(/Unit): 1.05
Density-Unit/Gross Acre: 31.25
Bldg. to Land Ratio FAR: 0.30

Zoning Desc.: R2, Palm Springs

Source of Land Info.: Other

### **Comments**

Sale a twenty room boutique Hotel in Palm Springs CA. The hotel consists of mainly suites, and has pools and spa facilities. It was extensively renovated in 2018.



Addendum E

**Engagement Letter** 





### FEE APPRAISAL ENGAGEMENT LETTER

August 30, 2023

John A. Morgan Integra Realty Resources 527 Encinitas Blvd, Suite 204 Encinitas. CA 92024

Re: Appraisal Report - 2525 North Palm Canyon Road, Palm Springs, CA 92262

Dear John:

Subject to your signed acceptance, this letter authorizes you to perform an appraisal of the above-referenced property for Commercial Bank of California (CBC). Property details are included in the addendum. The APPRAISAL REPORT must comply with the Uniform Standards of Professional Appraisal Practice (USPAP), current edition as published by the Appraisal Foundation, Washington DC. Your appraisal report will be used in a Federally Related Transaction as described in Regulation 12 CFR Part 323 of the Federal Deposit Insurance Corporation (FDIC) titled Real Estate Appraisals as revised in Federal Register Volume 59, No. 108, dated June 7, 1994 and must comply with the minimum appraisal standards under FIRREA. The appraisal report must be in compliance with all specifications of this letter and include a minimum of two approaches to value. Deviations from these criteria cannot be made without prior written consent.

A complete copy of all written CBC instructions to you concerning this specific appraisal assignment <u>must</u> be included as part of your appraisal report. This requirement includes, at minimum, a copy of this engagement letter, and a copy of the signed "Acknowledgment and Certification of Non-interest." Any prior services completed on this property during the prior 3 years must be identified.

Confidentiality: Commercial Bank of California is your client and unless authorized by the Bank's Credit Administration, you may not disclose confidential data, including the value conclusions to anyone including the owner of the property, our borrower, or any other individual connected directly or indirectly to this transaction. To enable you to complete this assignment, CBC will provide you with information, some of which the Bank regards as highly confidential. You and any employee or associate must protect the Confidential Information provided to you using a reasonable degree of care. If required by a court of law or governmental agency to disclose any confidential information or if required by a peer review group in fulfillment of your professional obligations, you agree to notify the Bank before making any disclosures. Furthermore, you agree to disclose in detail what steps you intend to take to ensure complete confidentiality.

Other than to carry out the purposes of this assignment, any non-public, personal customer information received from Commercial Bank of California or on our behalf MUST NOT be used or disclosed. By accepting this assignment, you must comply with all applicable requirements of Title V of the Gramm-Leach-Bliely Act of 1999 and its' implementing regulations. You and any staff member associated with this assignment agree to maintain absolute client confidentiality and privacy at all times without conflict of interest. You and any staff associated with this assignment certify that you have no bias and no direct or indirect interest, financial or otherwise, in the property or transaction, or relationship with the ownership or borrower.



A qualified, appropriately licensed appraiser must perform the appraisal and must sign and certify the report. All appraisers or licensed associates who are utilized in completing any part of this assignment must be identified in the report and a summary describing the extent of their involvement along with copies of their qualifications and current license must be included.

Fee and Timing: It is agreed that the fee for this assignment includes all expenses and allowance for any necessary technical assistance. Original, signed appraisal reports should be delivered as instructed in the addendum of this letter, no later than the specified due date. Late charges of \$100 per day may be assessed if reports are delivered after the date due. Penalties will not be imposed for delays resulting from circumstances beyond the appraiser's control; provided timely notice is given and agreed to in writing by a representative of CBC. Commercial Bank of California reserves the right to cancel this assignment without cause. Upon such cancellation, payment of any fee will be limited to actual time spent and any out-ofpocket expenses incurred up to the date of termination.

In accepting this assignment, it is understood that you and all personnel associated with the assignment will be available to discuss concerns from bank personnel or our designated Review Appraisers regarding the analysis and or the value conclusions contained in the appraisal report.

Property Contact / Information: Arrange an inspection of the property and make the initial request for information with the property contact listed in the addendum to this letter. Without prior authorization from Commercial Bank of California Credit Administration, you are not to engage in discussions with individuals regarding this assignment (either prior to, during or following delivery of the report). Commercial Bank of California is your client in this assignment.

If during your investigation and analysis of the property you discover anything which might materially modify the Assignment, please contact the bank immediately. Upon completion, please send your completed appraisal to the Commercial Bank of California address shown under "CONTACTS" in the attached addendum.

This engagement letter supplements the Appraisal Requirements of CBC forwarded to you previously or attached hereto.

Best Regards,

William Bowman Senior Vice President

William F. Bonna SUP

Commercial Bank of California

ACKNOWLEDGMENT AND CERTIFICATION OF NON-INTEREST Enclosures:

APPRAISAL REQUIREMENTS



IF YOU AGREE WITH THE TERMS OF THIS ASSIGNMENT, AS SPECIFIED IN THE ENGAGEMENT LETTER AND ITS ATTACHMENTS, PLEASE EXECUTE AND RETURN A SIGNED COPY.

### ACKNOWLEDGMENT AND CERTIFICATION OF NON-INTEREST

It is expressly agreed that the capacity under which I am providing the appraisal services described in this letter renders me an independent contractor for the Bank and not an officer, employee, or agent of the Bank.

My signature below confirms my acceptance of the terms and conditions of this agreement for appraisal services and I agree to the stated delivery date. Commercial Bank of California will make every reasonable effort to provide all necessary information for this assignment in a timely manner. If the appraisal report is delivered later than the date agreed upon, CBC reserves the right to impose a \$100 per day penalty against the agreed upon fee for each business day the report is late. To avoid any penalty, I must receive an advance written authorization from the Bank's representative amending the delivery date. I agree that I have read and understand the specific requirements for this assignment, as well as USPAP and FIRREA appraisal standards and that I am competent to perform and complete this assignment as agreed.

I have read the attached Engagement Letter and Appraisal Requirements and certify that the written report that the Bank will receive will be in accordance therewith <u>and</u> will comply with all generally accepted standards of professional appraisal practice (e.g., the USPAP) as well as all applicable State and/or Federal laws and regulations (e.g., FIRREA).

I hereby certify that I, my firm (or affiliated firm, or affiliated person, or affiliated entity), and my associates and/or employees have NO:

Present or contemplated future interest in the subject property.

NAME OF APPRAISER(s): Zac Blechman

- Personal interest or bias with respect to the subject of this assignment or the parties involved.
- Current, or potential, conflict of interest involving, but not limited to: existing/former relationships/affiliations of any kind with listing/selling brokers, leasing agents, major tenants, past, present or contemplated litigation or other situations/facts that might create an appearance contrary to an absolutely independent report and option of value.

### The investigation, the analysis, and the written appraisal report will be completed by:

APPRAISER CH ISSUED BY ST.		California	ISSUE	DATE:	05.29.2022			
APPRAISER CE NUMBER:	ERTIFICATE	AG3005338	EXPIR	ATION DATE:	05.28.2024			
HAVE READ THE ATTACHED ENGAGEMENT LETTER AND THE SEPARATE CBC APPRAISAL								
REQUIREMENTS, AND I HEREBY ACCEPT THIS APPRAISAL ASSIGNMENT AS DESCRIBED.								
Initial) JAM I also agree that I will not utilize an Extraordinary Assumption or Hypothetical								
Condition without the Bank's express prior approval.								
	12		Date:	08.31.2023				
Signature John Morgan	9		For:	Morgan Valuation C Integra Realty - San				
Print/Type Name	e			Print/Type Company				
	Senior Manag	ing Director			,			



## ADDENDUM TO ENGAGEMENT LETTER

SUBJECT:					
LEGAL or APN:	504-073-001				
LOCATION/ADDRESS:	2525 North Palm Canyon Road, Palm Springs, CA 92262				
	avar trotte a new one atomic a new optings; ot a variation				
PROPERTY TYPE:	18-Unit Hotel				
BORROWER/OWNER:	Team Pasa, LLC				
NOTE:	Please call immediately if any additional information is required to avoid late fee for delivery of the appraisal. If the appraisal is received after this date, a \$100 deduction per day will be made from the fee unless a written extension has been granted by CBC.				
APPRAISAL FORMAT:	Appraisal Report in compliance with the most current U	TSDAD			
APPRAISAL	Appraisal Report in computance with the most current USFAP				
REPORT DUE:	9/13/2023 or sooner				
APPRAISAL FEE:	Not to exceed \$3,950				
	The fee shall include all costs, charges and expenditures. Should you employ any agents, employees or subcontractors, you shall have responsibility of their work and you agree to indemnify, defend and hold CBC harmless from any and all losses, lawsuits, or actions resulting from their acts or omissions.				
APPRAISAL REPORT:					
EFFECTIVE DATE:	CURRENT				
VALUATION REQUESTED:	As-Is Market Value of real property. Must include at least two approaches.     Insurable Value- Shall be provide separately for each structure located on the property.				
DITERRECT/C)					
INTEREST(S) APPRAISED:	Fee Simple				
INTENDED USE:	Loan Monitoring or Credit Decisions				
INTENDED USER(s):	COMMERCIAL BANK of CALIFORNIA (CBC)				
	Regulatory agencies may be potential additional users. Parties that may receive a copy of the appraisal report do not become intended users unless specified by CBC at the time of engagement.				
APPROACHES TO	Use all applicable approaches to value. For the bank's purposes, a minimum of				
VALUE:	two approaches to value must be included unless written consent is obtained from the Chief Credit Officer.				
SPECIFIC	As Is Premise (MUST BE INCLUDED in all appraisals for	CBC).			
REQUIREMENTS FOR THIS ASSIGNMENT:					
DELIVERY & NUMBER of ORIGINALS REQUIRED:	One electronic copy via email.				
CONTACTS:	Commercial Bank of California				
	Name: Cathy Tominaga, AVP	Bill Bowman, SVP			
	appraisal@cbcal.com	310-882-4868			
	Address: 915 Wilshire Blvd., Suite 1000				
	Los Angeles, CA 90017				
	Property Access and Information				
	Name: Paul Kurdian (Owner)				
	Phone:				
	E-Mail: paul@lucentrealestate.com				
NOTE:	Advise the CBC contact at once if you are denied access to any part of the				
	property or its improvements so that a timely inspection can be expedited as a				
	Thorough investigation of the property is required by CBC.				



### **Definition of Market Value**

"The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition are the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- Buyer and seller are typically motivated;
- Both parties are well informed or well advised, and each acting in what he considers their own best interest:
- 3. A reasonable time is allowed for exposure in the open market;
- Payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and
- The price represents a normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

